



# Edo State Investment Portfolio (ESIP)

## Overview + Lessons Learned

2019 | Learning Event

Thursday 19<sup>th</sup> September, 2019

Rufus Idris

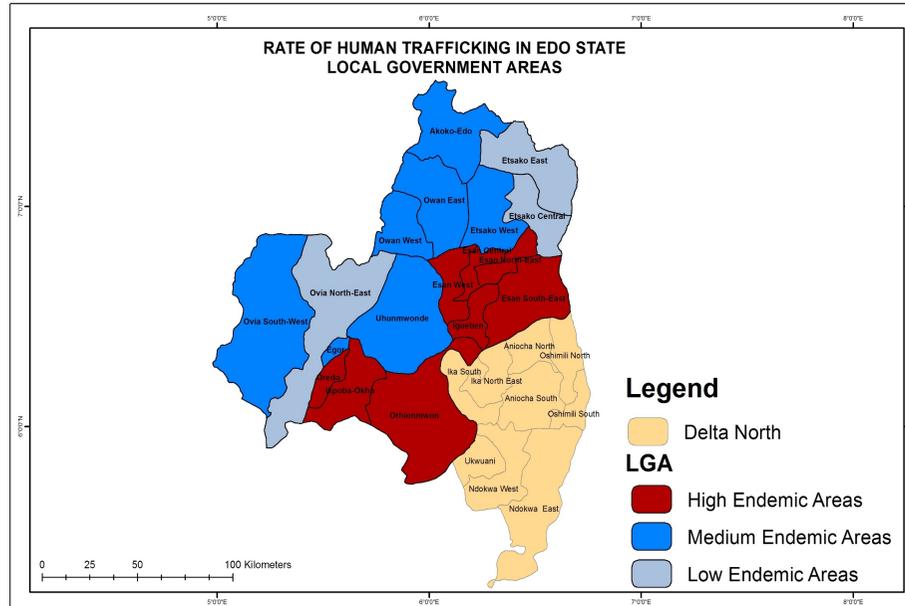


# ESIP Overview



Increase Edo State's capacity to provide aspirational economic opportunities that can increase the incomes of returnees and PVHT,

*.....and by doing so, reduce the incidents of irregular migration & human trafficking.*



**Stimulating economic livelihood opportunities in aspirational sectors:**

- Agribusiness
- ICT
- Entertainment
- Wholesale/Retail Trade
- Renewable Energy
- Fashion & Beauty
- Others



Outreach = 40,000



Increase Income = 30,000



Investments = £10 million



# ESIP Overview



## Inception Phase 2018

- Vulnerable Group Assessment
- Edo Economic Outlook & Investment Scan
- Stakeholders Mapping & Capacity Assessment
- Sector Analysis
- Edo LGA Mapping of Businesses and Crops with Comparative Advantage



## Pilot 2018-2019

5 Interventions + Initiatives



Exit

2020

2018

## Intervention Design 2018



Access to market



Apiculture



Micro-retailing



Skills development



Feed finishing

2019

Scale-Up  
+



Entertainment



Waste to Wealth



# TARGETING

## Segmentation by Target Demography & Geography



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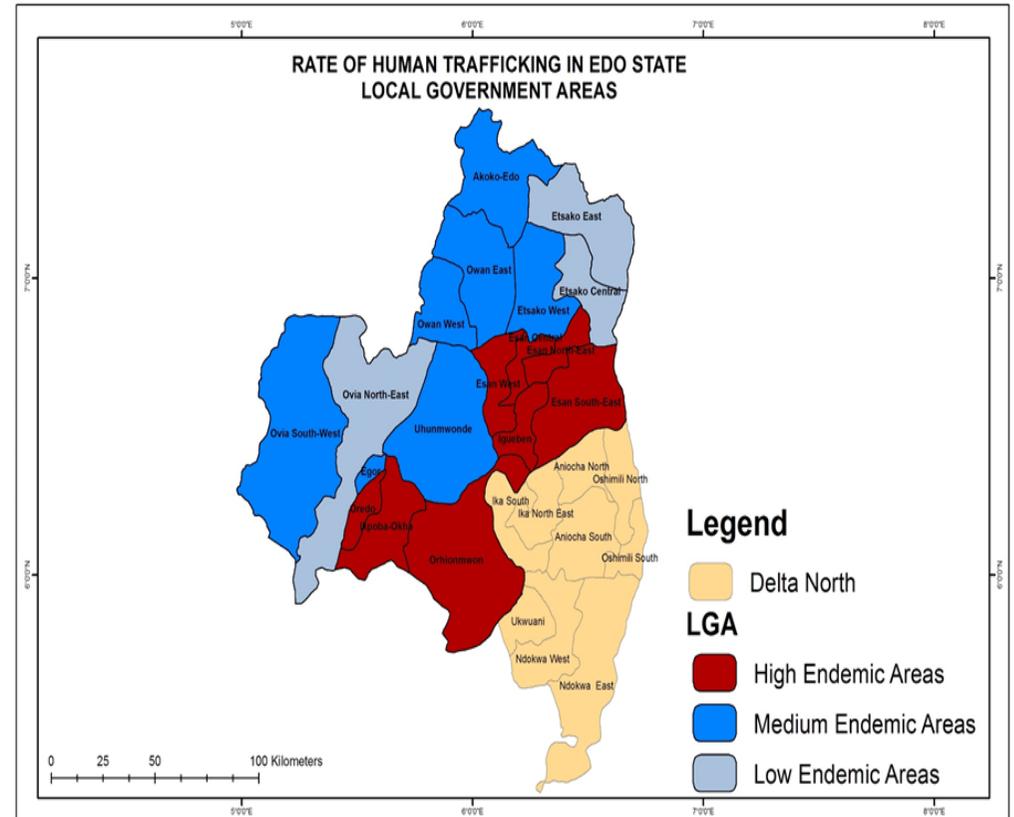
Returnees



PVHT



Vulnerable Households



# Progress & Success Achieved



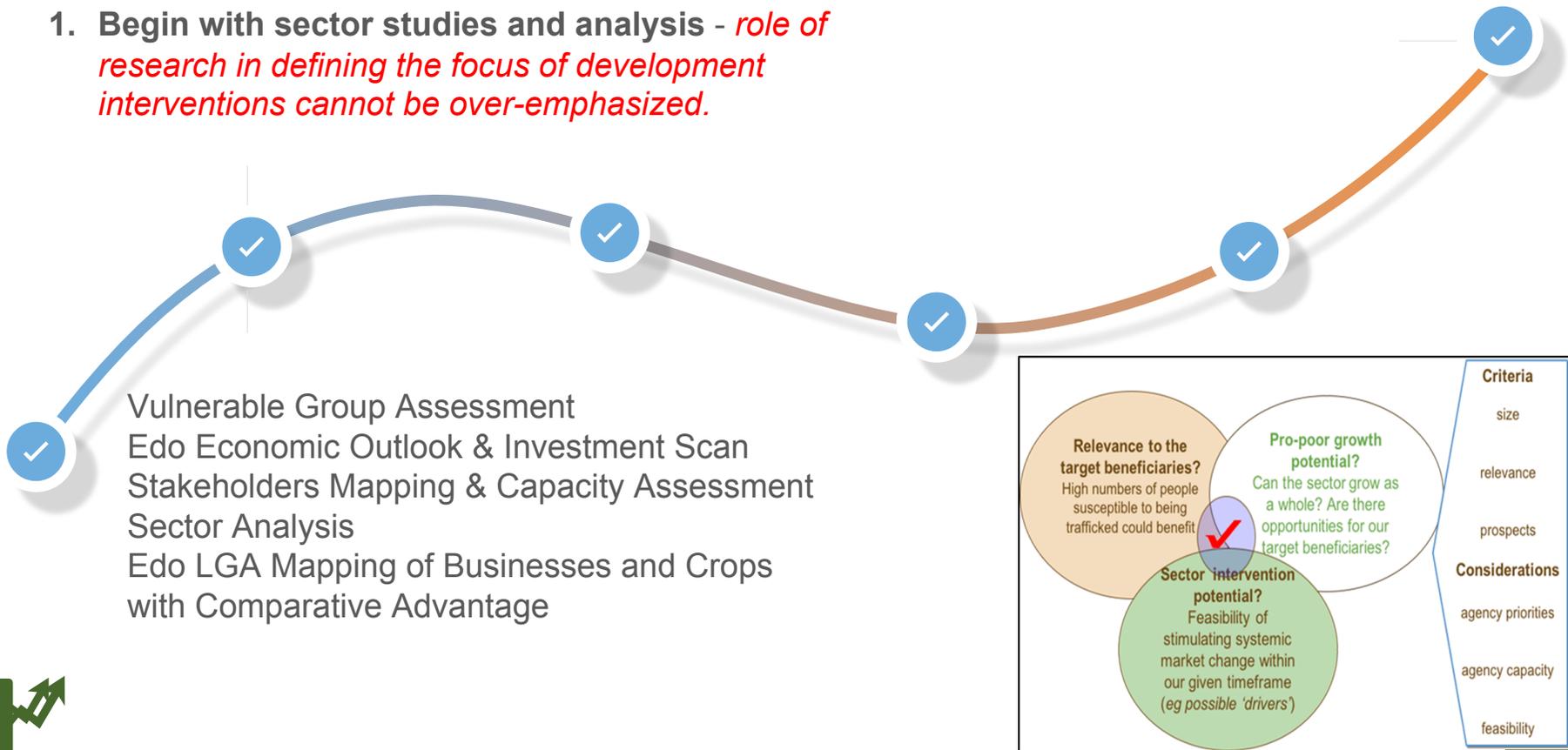
# Lessons Learned



## Programme Inception and Design



1. Begin with sector studies and analysis - *role of research in defining the focus of development interventions cannot be over-emphasized.*



# Lessons Learned



## Programme Inception and Design



2. Demography and geography are important factors to consider in targeting potential victims of human trafficking, vulnerable households and returnees



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### Returnees

- Skills Devt (placement)
- Entertainment
- Waste to Wealth
- Agribusiness (tech, mechanized, value addition)



### PVHT

- A2M
- Apiculture
- Feed Finishing
- Skills Devt.
- Micro-Retailing
- Entertainment
- Waste to Wealth



### Vulnerable Households

- A2M
- Apiculture
- Feed Finishing
- Skills Devt.
- Micro-Retailing
- Noiler
- Entertainment
- Waste to Wealth



# Lessons Learned



## Programme Inception and Design



3. Increasing the incomes of potential victims without meeting their perceived aspirations may simply increase the propensity to emigrate using returns of their increased incomes.

*Aspirational sectors: formal and non-formal sectors with employment and income-generation opportunities that are most attractive to returnees and potential victims of human trafficking.*



How much increase income is aspirational



Opportunity to make foreign currency



Ownership & Prestige



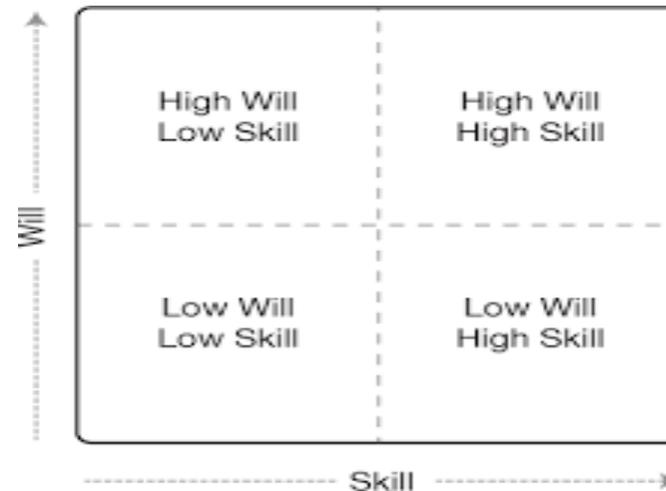
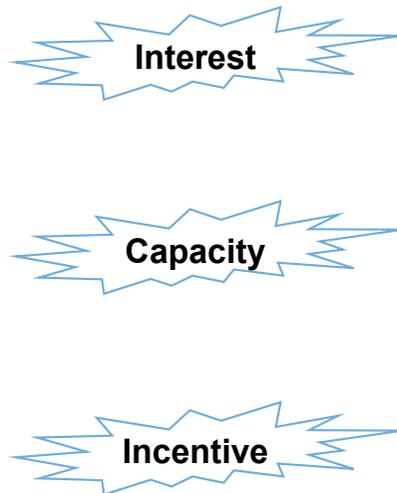
# Lessons Learned



## Programme Implementation



4. Choose partners with interest and willingness to adopt the market-based approach.



# Lessons Learned



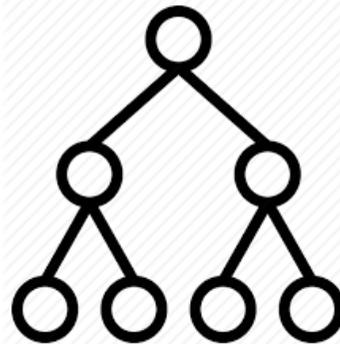
## Programme Implementation



### 5. Leverage on existing assets and capacities



### 6. Leveraging existing service producers through improved value propositions to take advantage of market opportunities



# Lessons Learned



## Programme Implementation



7. Promote collaborative learning with partners and continue to adapt business models and implementation strategies as appropriate



8. Strengthening capacity of CSOs and government agencies to adapt their interventions will bring greater scale



# Thank You

