



## Exploring New Frontiers For **Greater** Impact

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# ABOUT PIND

The Foundation for Partnership Initiatives in the Niger Delta (PIND) is a non-profit organization that promotes peace and equitable economic growth in the Niger Delta region through strategic partnerships and collaborations. Our United States counterpart, the Niger Delta Partnerships Initiative, is based in Washington, DC.

Since 2010, with our partners, we have been contributing to strengthening and stabilizing the region by



reducing conflict and fostering peace & stability,







enabling youth employment,

reducing poverty,

facilitating alternative clean energy solutions

communities that are

off the national grid,

for remote coastal



supporting gender equality and social inclusion for women, youth, and people with disabilities,



empowering local civil society organizations,

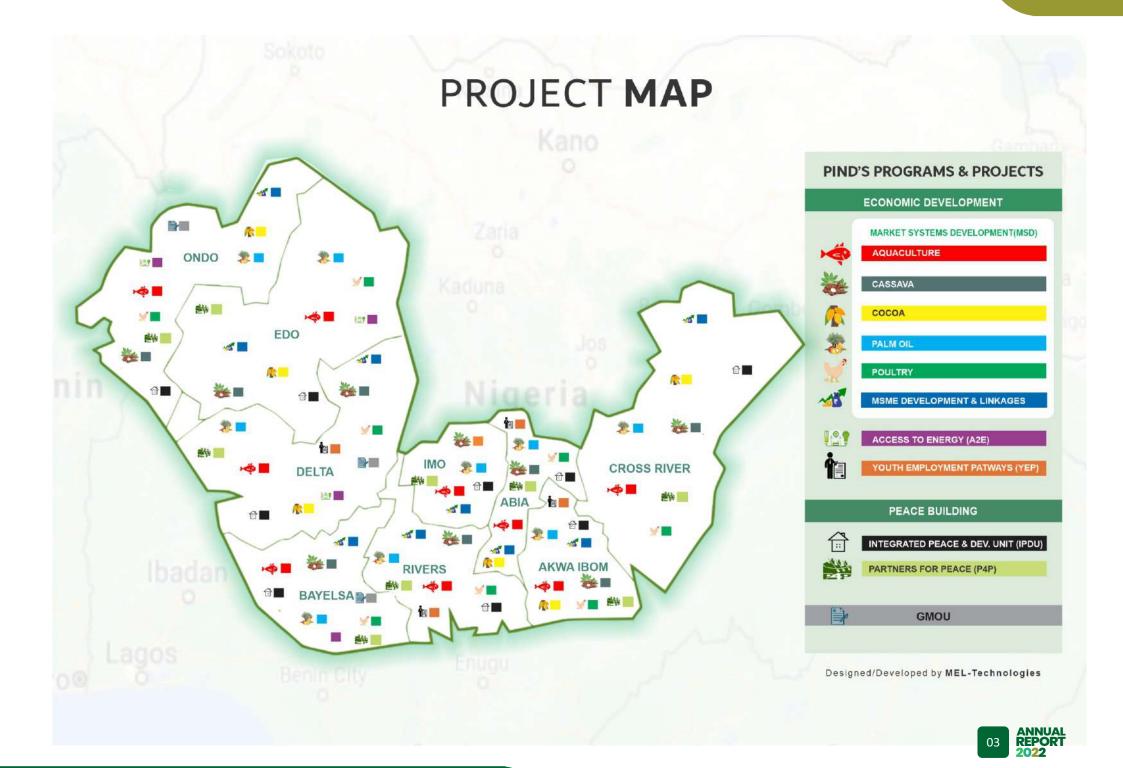


influencing governments policies, programs & practices that significantly benefit the poor and marginalized.

Our vision is to foster a strong legacy of sustainable peace and development among communities in the Niger Delta. Hence, we implement collaborative market-based, community-owned programs to mitigate conflicts and boost economic opportunities for local businesses, ensuring that economic progress occurs in a systemic, inclusive, and sustainable manner.

Our projects span all nine Niger Delta states: Abia, Akwa Ibom, Bayelsa, Cross River, Delta, Edo, Imo, Ondo, and Rivers, focusing on the underserved and hard-toreach coastal communities of the region.





### Chairperson and Executive Director's Annual Message

#### Dear Friends and Partners,

2022 brought us closer to achieving our goal of facilitating inclusive economic growth and sustainable peace in the Niger Delta. Our programs have improved livelihoods by inclusively delivering financing, information, linkages, mindsets, skills, technologies, and tools to people across the region. Despite facing daunting challenges during the year, such as inflation, insecurity, global supply chain disruptions, flooding, and the lingering impact of the COVID-19 pandemic, we have been impressed with the collective commitment, creativity, and resilience of our workforce and partners in remaining productive.

In 2022, we creatively sustained trusting relationships and productive partnerships with our stakeholders, which empowered us to deliver outstanding performance. We leveraged N12.9Bn/USD 31.1 million in investments from the public and private sectors that helped thousands of smallholder farmers and enterprises to implement sound agricultural practices, technological innovations, and business improvement solutions. These also facilitated the creation of over 11,500 jobs in the agro-allied and renewable energy sectors through commercially-incentivized service providers.

In advancing our goal to foster peace and stability in the region, we collaborated with the Ministry of Niger Delta Affairs (MNDA) on the development of the Niger Delta Regional Peacebuilding Strategy (NDRPS) to harness all the peacebuilding efforts within the region and make them more interdependent and collaborative. We also established Prevent Councils within select states to give local ownership to peacebuilding efforts through the traditional leaders, who we have engaged on the councils as influencers and conflict mediators. With the general elections looming in the first quarter of 2023, we leveraged collaboration and formed partnerships with organizations such as the Fund for Peace to execute our campaign for non-violent elections in the region.

Similarly, we sustained the delivery of our results through our programmatic performance and made good business development gains, key among them being The Bridges Project which was created in partnership with the Ford Foundation. The project aims to support stakeholders – government and non-governmental organizations, local and international oil companies, and host communities – in managing and administering the Host Communities Development Trusts (HCDT) aspect of the Petroleum Industry Act (PIA).

Our drive to expand the visibility of PIND in the development and other sectors saw us attend high-level events this past year, such as the United Nations General Assembly (UNGA 77) in New York, where we were able to market PIND and its programs, thanks to a strategic partnership with Devex. We also participated in the Global Off-Grid Solar Forum and Expo (GOGLA 2022) in Kigali, Rwanda. Our participation resulted from our involvement in the Health Electrification and Telecommunications Alliance (HETA) project, a USAID Power Africa initiative.

We gained impressive showcases, gratifying recognitions and awards, and sustained safety and financial management records. These achievements, among others, indicate that we are on the right track, with the best team and a great mindset.

In 2023, we will continue to deliver and advance frontiers in achieving our vision to foster sustainable peace and development in the Niger Delta region. We will deepen our involvement in supporting the implementation of the community engagement component of the PIA, further scale-up the youth employment pathways project, and work to have more remote Niger Delta communities gain access to electricity through the mini solar grids that we promote. We will also be implementing aspects of the Food Systems, Land Use, and Restoration Impact Program (FOLUR-IP) project for the Food and Agriculture Organization (FAO) of the United Nations.Then, as part of our efforts to address youth unemployment and boost agriculture, we will advance efforts to co-create a Youth Cassava Agripreneurs Program with one of our partners.

We will sustain and surpass previous results and successes as we explore and harness new opportunities and frontiers. These include undertaking an impact evaluation of our programs over the last seven years, and exploring the possibilities that impact investment can offer in helping to scale up the various models that we have piloted successfully.

This annual report presents our operational and programmatic innovations and solutions in 2022, the results they generated, and how our work supports the United Nations Sustainable Development Goals (UNSDGs) 1, 2, 4, 5, 7, 8, 10, 11, 13, and 16. We thank you for constantly supporting our mission to build partnerships for peace and equitable economic development in the Niger Delta region. Together, we can do even much more.



**Rick Kennedy** Chairman, Board of Trustees



**Tunji Idowu** Executive Director



## **2022 Results**

#### Reducing **Poverty**



70,325 farmers & micro, small and medium enterprises (36% women) reached on best practices

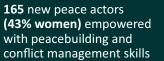


45,835 farmers & micro, small and medium enterprises (38% women) enabled with improved knowledge, attitude and practices (KAP) that increased productivity



NGN 12.9 billion (\$31.1 million) in investments leveraged from the public and private sectors





**11,795** new full-time jobs

(42% women) created in

PIND-supported sectors

**Reducing Conflict**,

**Fostering Peace** 

& Stability

1,233 peace actors

local conflicts using

gained skills

(36% women) mitigated



NGN537.13 million in investments leveraged by PIND in energy solutions by the public and private sectors

1,628 people utilized PIND's

peacebuilding-related actions

**Facilitating Alternative** 

Energy Solutions for Coastal Communities

NGN 595.969 million accrued

renewable energy solutions

in savings by community

users of PIND-facilitated

peace data and analysis

products to guide various



2.778 businesses and households gained access to electricity for the first time

#### **Empowering** Local Organizations



\$

NGN 195.1 million raised by local organizations through PIND's capacity-building support for community responsiveness services





NGN 237.3 million in donor and private sector spending influenced



N20.95 billion (\$50.4 million) in additional income earned by farmers & MSMEs



**163** emerging conflicts mitigated by PIND-supported peace actors in their local communities to sustain economic activities





## PROGRAM PERFORMANCE





### Reducing Conflict, Fostering Peace and Stability

• Peacebuilding

Summary of 2022 Outcomes:



PIND's Peacebuilding Program focuses on enabling a peaceful environment in the Niger Delta where its people can thrive and experience economic growth. To achieve this, we foster sustainable peace partnerships within the region, create and strengthen existing structures working towards ending and preventing conflicts, and provide support for economic development. Our interventions are centered around conflict prevention, conflict management, and peacebuilding through two interrelated projects: the Integrated Peace and Development Unit (IPDU) and the Partners for Peace (P4P) Network. We utilize conflict early warning, research, and data analysis products to catalyze proactive responses to prevailing and emerging conflict risk factors and drivers of instability in the Niger Delta. The Peacebuilding Program contributes to the United Nations Sustainable Development Goal (UN SDG) 16 of peace, justice, and strong institutions.

In 2022, we continued to support the P4P Network and its almost 11,000 peace actors by strengthening their capacities to tackle conflicts within their communities. These peace actors also have access to and provide data for PIND's conflict monitoring



Members of the Niger Delta Peace Champions at the inauguration of the network's subchapter in Uyo, Akwa Ibom State

resources such as the Early Warning Early Response (EWER) platform and the Peace Map, which other local peace actors, security and government agencies, and private organizations actively use. Almost 2,000 stakeholders utilized PIND's peace data and analysis during the reporting year. Meanwhile, 1,233 P4P peace actors mitigated 163 emerging conflicts in their communities, helping to contribute to reduced conflicts within the region and helping to change its narrative.

While we continued strengthening existing peace structures, PIND also focused on creating new ones through strategic partnerships and encouraging community ownership. In June, we set up the Niger Delta Peace Champions, a network of young people (from 18 to 35 years), passionate about making a difference in their communities through peacebuilding. These Peace Champions received capacity-building training in peacebuilding, conflict resolution, and management and how to provide data to and utilize the EWER platform. Their activities are complementary to those of the P4P Network.





PIND and MNDA representatives during the signing of the memorandum of understanding on the design and implementation of the Niger Delta Regional Peacebuilding Strategy

In July, PIND signed a memorandum of understanding (MOU) with the Ministry of Niger Delta Affairs (MNDA) to develop a regional peacebuilding infrastructure that will consolidate the activities of all peacebuilding stakeholders in the region to address conflict and security issues. In October, PIND & the MNDA formally advanced work on the Niger Delta Peacebuilding Strategy (NDPRS) and inaugurated a technical working group (TWG) to design and implement the strategic document. PIND and the MNDA lead the TWG, which includes representatives from Akwa Ibom, Delta, Bayelsa, Edo, Ondo, Imo, and Abia States.

Over the years, the IPDU and the P4P have amplified the efforts of local peace agents and worked with them to respond in a more coordinated and targeted manner to the rapidly changing conflict dynamics in the region. Interestingly, some of these peace agents have been traditional rulers who apply their wealth of institutional experience to manage communal and local conflicts. To consolidate this critical role traditional rulers (community chiefs) play as conflict mediators and positive influencers at the grassroots level, PIND initiated Prevent Councils. The central goal is strengthening community peacebuilding structures by engaging traditional rulers as positive influencers and conflict mediators. In December, the Prevent Councils were inaugurated in three states: Akwa Ibom, Delta, and Cross River, to address the ongoing communal and land boundary disputes that had negatively impacted the socio-political and economic livelihood of residents in several communities in those states. Each Council includes prominent traditional rulers from communities and local government areas (LGAs) identified as hotspots of communal land and boundary disputes, the chairman of the Council of Chiefs in each of the three target states as a neutral third party, three religious leaders, and a recognized woman leader. Other members are two representatives of the relevant security agencies (the police and the Nigeria Security and Civil Defence Corps), a retired senior security officer, the chairman of the State Youth Council, a representative of the State Boundary Commission, and the chairman of the Prevent Committee of P4P that serve as the secretariat. Members received capacity training on responding to identified precursors of violence and instability within and around their communities and collaborating with other stakeholders at the state, local, and community levels to mitigate them.

Overall, PIND's peacebuilding efforts are geared towards preventing violence to resolve conflicts, reducing fragility as a breeding ground for violence, and creating opportunities for long-term development. Since conflicts are a natural part of the social change



Traditional rulers at the inauguration of the Cross River State Prevent Council



processes for sustainable development, PIND relentlessly promotes a culture of peace by providing relevant data for early response and facilitating collaborative efforts for implementing conflict management and peacebuilding interventions.



## PIND is Creating an Enabling Environment for Peacebuilding

PIND engaged me as a consultant to set up the Prevent Council in Cross River State. The project aims to establish traditional rulers as positive influences and conflict mediators within their communities by empowering them with the requisite skills to respond to conflict drivers in collaboration with other stakeholders at the state, local, and community levels.

The terms of reference identified five communities where the project will take place: Yakurr, Obubra, Biase, Ikom, and Odukpani. However, based on my experience as a conflict mediator and being native to the area, I understood the issues. I pushed for the addition of one more community. My overall goal was to save lives, as I knew that the region desperately needed a peacebuilding intervention in this form.

At our introductory visits to the kings and chiefs of these communities, we were warmly welcomed, and the project was received as a long overdue initiative. The traditional leaders cooperated with us, and we trained them on peacebuilding, conflict sensitivity and management, and PIND's early warning-early response (EWER) system.

Early feedback we have received from them shows they have been applying the knowledge they have acquired. The traditional leaders praised the skills they have received as it has worked well in resolving communal disputes without input from the local government. PIND's efforts complement those of the government, and in some cases, PIND is doing more than the government. I want to thank PIND for what they have done, for giving us more hope in Cross River, and for creating an enabling environment for the Prevent Council.

#### Raphael Offiong

Conflict Resolution and Management Consultant Cross River State



### "PIND's efforts complement those of the government"





#### We want young people to We want young people to understand that dialogue is better than carrying guns

As a member of the Prevent Committee in my state, I took part in a PIND training on resource mobilization. This training has helped me in managing my NGO, Neserok Development Initiative. I learned how to access and maximize readily available resources, whether cash or kind.

At Nsereok, we are working towards raising a society of young who actively participate in *government and governance. We want young* people to understand early on that dialogue is better than carrying guns. We are part of the open government partnership (OGP) in Delta State, and we go to schools to teach students the basic principles of OGP. The goal is for them to understand OGP even as they become leaders.

With the 2023 elections approaching, we carried out capacity-building training for youth and women on conflict prevention and resolution. Apart from my work through Neserok, as a P4P member, I also apply my peace-building skills within my community. When there are clashes between farmers and herders, I will mitigate them. *In one of these incidents, after mediation, the* Fulani herdsman replaced the farmer's broken cassava stems with fresh ones.

Avo Okotie

Subchapter Coordinator, P4P Network , Ughelli South I GA Delta State



#### **Cordial relations have** resumed between both communities

When PIND came to my community, Sagana, in Brass Local Government Area, to facilitate the installation of a solar refrigeration hub, we also received peacebuilding and conflict management training that helped us to resolve an existing intercommunal dispute.

We were at war with a neighboring community, Igbematoro, over boundary lines. An armed militant had initiated the conflict by setting up a flag and sign boards in some parts of our community, claiming it for Igbematoro. The situation was so bad that residents from each *community stopped visiting the other. We did not* fetch water or fish from their streams; they avoided ours too. The situation However, after PIND's training, we initiated peace talks and resolved our issues. These days, cordial relations have resumed between both communities.

#### Noel Ikonikumo

Fishing Union Chairman, Sangana Community, Brass IGA Bavelsa State

#### PIND has also be help to the P4P PIND has also been of great

While farming, a Mbano woman was beheaded, and her aggrieved relatives accused her husband's family of killing her. The dispute escalated to the point of threatening the peace within the community. We intervened and visited each warring party to understand their grievances. We then spoke to them about the need for peace and pointed out the toll it took on the entire community. We also explained how sustained conflict could lead to even more deaths without solving the problem or restoring lost life. *Our intervention succeeded as the two families* agreed to pursue peace and let bygones be bygones.

Apart from mediation, we also carry out peacebuilding training in communities as a conflict prevention and mitigation measure. In 2022, we held this training in about five local governments in Imo state: Mbaitoli, Okigwe, Onuimo, Ahiazu Mbaise, and Isiala Mbano. We maintain relationships with these communities even after the training to get feedback on their progress and to support them when necessary.

PIND has also been of great help to the P4P. We can carry out these interventions and step-down training with PIND's support.

Tina Anya

Member, Central Working Committee, P4P Network, Imo State





**NGN 12.6 billion** invested by public and private sector market actors **70,325 farmers** reached with information on best practices, improved technology and quality inputs

**45,835 farmers** earned estimated income change of **N20.95 billion** 

11,330

new jobs

PIND's Market Systems Development project supports farmers and small enterprises in key agricultural sectors in the Niger Delta to improve their productivity, increasing income and reducing poverty. The project utilizes the market systems development approach that relies on a sound analysis of market systems to pinpoint the underlying causes of market weaknesses to inform the desian and implementation of interventions that address the underlying causes, rather than symptoms, of market failure. To ensure the sustainability of PIND's interventions, PIND anchored the interventions on a service providers' model that equips local service providers with the right skills, tools, and connections to sustainably provide viable market solutions that address the root causes of poor performance by farmers and enterprises in the region. The project contributes to the UN SDGs 1, 2, and 8: reducing poverty, zero hunger through food security, and ensuring decent work and economic growth for farmers in aquaculture, cassava, cocoa, palm oil, and poultry. These sectors represent the most viable agricultural value chains in the Niger Delta.

In 2022, the project focused on further strengthening the adaptation strategies developed by its network of market actors to increase its reach to 69,500 additional farmers and micro, small, and medium enterprises (MSMEs), out of which 46,055 were expected to increase their incomes. It continued its work with service providers and other key market actors (fabricators, agricultural input and equipment companies, farmers' associations, financial institutions, etc.) to improve the performance of farmers. By the end of the year, 70,325 farmers (101% of the annual target) were reached with information on best practices, improved technologies, and quality inputs by PIND and its service providers. Almost 45,900 farmers adopted these best practices, invested in quality inputs and technologies, and earned an estimated net attributable income change of N20.95 billion. Overall, #12.6 billion was invested in our MSD value chains by public and private sector actors, including farmers and MSMEs, and more than 11,000 jobs were created.



A farm service provider training cassava farmers in best practices at a demonstration plot in Aniocha LGA, Delta State





• Aquaculture



NGN 3.37 billion invested by market actors in the value chain **4,218 farmers** reached with earner information on incom best practices, of N1 improved technologies and quality inputs

**1,774 farmers** earned estimated income change of N1.28 billion

new jobs created

1,629

PIND's interventions in the Niger Delta aquaculture sector began in 2014 after identifying a significant efficiency and productivity constraint to fish farmers in the region: a lack of access to improved services. We then developed a services market by training and working with aquaculture service providers who help farmers by providing them with knowledge on best fish farming practices, improved processing technology, quality inputs, market, and finance. We also collaborated with input companies, fabricators, and other market actors to achieve the same goals. In particular, PIND supported selected hatchery operators to produce and promote quality fish seeds for farmers. The ASPs, however, have continued to be the key drivers of these interventions.

David Aregbesola at Cedar of Lebanon fish farm, Ondo State



In 2022, eight years after piloting the project and scale-ups, PIND noticed a systemic change within the aquaculture sector that proved our interventions' success, as farmers, processors, and service providers continued to seek out and adopt innovations while recording increasing efficiency, productivity, and income. Based on this, we decided to refocus our activities: from supporting the sector at the field and production levels with knowledge about improved practices and innovations, etc., to boosting business knowledge and opportunities in the sector through our MSMEs interventions.

This change in direction began in the fourth quarter of the year. However, prior to this, from the first to the third quarter (January to September), our ASPs had provided the usual support, and 4,218 farmers received improved knowledge of best practices, new technologies, and quality inputs. About 1,800 of these farmers recorded an estimated income change of N1.28 billion. Overall, in 2022, market actors in the aquaculture value chain invested N3.37 billion in the sector, creating about 1,700 new jobs.

"Showing them a working system would give hope to more farmers"



It's Not All About Making Money But Also About Creating Impact



I heard about PIND in 2012, but my first encounter with the Foundation was a few years later while working with a partner NGO in the aquaculture program. I had just graduated from university and sought employment in the oil and gas industry.

When I decided to start my small business, some of the challenges I faced were having a poor business structure, an inability to provide business services to other farmers, and providing paid training to farmers. The farmers didn't want to work with me or pay for my services because I wasn't a popular name in the sector. I then reached out to PIND, and with its support, I have seen an increase in my client base and visibility, especially in 2022.

After receiving training on best farming and business practices, I could adequately pass down my knowledge. The aquaculture farmers we have trained have changed their business structure and are seeing increased profits. I understand PIND's vision of building best practices in the sector with the market systems approach to make the market work for low-income people. It's about more than just making money but also about creating impact.

A few years ago, we met a farmer who had given up on the aquaculture sector and trained him on best practices. Even now that he is retired, his farm still runs smoothly and is a source of income for him. He has trained other farmers in his community who are also succeeding in aquaculture.

*I* want PIND to continue teaching the market systems approach to more farmers, especially those affected by the economic crisis in the country. Showing them a working system would give hope to more farmers.

**Daniel Mogboroko** Marich Agro Delta State





Cassava

#### Summary of Outcomes:



invested by market actors in the value chain 25,332 farmers reached with information on best practices, improved technologies and

quality inputs

rs 17,158 farmers earned estimated n income change , of N6.01 billion

**1,658** new jobs created

One of PIND's major interventions in the Niger Delta cassava sector is improving the quality of cassava seeds and roots to ensure their viability as an export crop on the international market. To this end, in 2020, we partnered with the International Institute for Tropical Agriculture (IITA) and the National Root Crops Research Institute (NRCRI) on a project tagged Building an Economically Sustainable, Integrated Cassava Seed System II (BASICS II), funded by the Bill and Melinda Gates Foundation. Under this project, Niger Delta cassava farmers can access highyielding, disease-resistant, and disease-free improved cassava seeds. To ensure the sustainability of this access by establishing a viable cassava seed system, BASICS II created the Cassava Seeds Entrepreneurship Program. With PIND's support, in 2020 and 2021, 130 cassava seed entrepreneurs (CSEs) from Abia, Akwa-*Ibom, Cross River, and Delta States were trained, certified, and onboarded into the* National Network of Seed Entrepreneurs (NNSE). These CSEs were supplied with improved varieties of foundation stems from the National Root Crops Research Institute (NRCRI), which they, in turn, after cultivation, were expected to make available to other farmers along with the training they had received.

PIND's farm service provider, Ben-Wisdom Efe, provides general training on cassava farm management to farmers in Delta State.



In 2022, while we continued to oversee the progress of the CSE program and the expansion of the cassava seed system, we expanded our collaboration with BASICS II by working to establish out-grower schemes in Imo and Edo States. By May, an out-grower was established in Ukwuoma, Imo State, on a 33-hectare farm through the financial support of PIND's finance intermediation partner, Sombreiro Kapital (SK), in collaboration with Sterling Bank. The cluster farmers were beneficiaries of PIND who had received training in good agricultural practices from our partner farmer services providers (FSP) and were expected to make a high yield. To that effect, De United Foods Industries Limited (Dufil) was engaged as the primary off-taker/processor for the scheme. The out-grower scheme in Edo, however, which was proposed on a 1,000-hectare farm, remained in progress by the end of the year.

Overall, PIND interventions in the cassava sector are focused on ensuring increased productivity and income for all market actors in the value chain. Since 2015, we have facilitated linkages among farmers, agro-dealers, and input companies to enable farmers to access quality inputs (seeds, herbicides, fertilizers, machinery, etc.), improved technology, and profitable markets. In collaboration with agro-dealers and input companies who sell/manufacture products that boost productivity and yield, PIND and its partner FSPs organize demonstrations and training for farmers to encourage the use of the products. Participating farmers and agro-dealers have reported increased output and sales, respectively. The FSPs also provide farmers with information and training on good agricultural practices for maximum yields, such as better land preparation, correct application of fertilizers and herbicides, proper stem handling, and recommended spacing for planting and adoption of improved varieties.

At the end of 2022, 25,332 cassava farmers (41% women) benefited from these training and demonstrations. Over 17,000 of these farmers, cumulatively, recorded a net income change of N6.01 billion. About N1.5 billion was invested into the sector by farmers and other market actors, and 1,658 jobs were created.



#### PIND Has Made Me A Household Name In The Cassava Sector



Before I met PIND, I was an agro dealer selling a few containers of herbicides from my home to people in my compound. I discovered PIND through a training workshop with CARA Foundation. PIND facilitators encouraged me to start contacting farmers directly and telling them what I sell. They also advised me to train the farmers in good agricultural practices. After several training workshops with PIND and CARA Foundation, I gained the confidence to expand my business. Between 2020 - 2022, I have trained more than 5,000 farmers. The PIND approach has increased my income tremendously and changed my business's entire structure. From my house, I have moved to own various shops besides the consultancy I do for farmers.

PIND has made me a household name in the cassava sector in my community. Helping Bayelsa farmers increase their yield earned me the nickname "The Cassava Doctor."

I want to say thank you. PIND has impacted my life and the lives of the farmers in my community. PIND is the reason for my success, and I will say that everywhere I go.

**Bari Endurance** (PIND's farm service provider in the cassava sector) The Cassava Doctor Bayelsa State

#### 36 My T Have My P

My Technical Skills Have Improved, And My Productivity Has Increased

After I retired from being a school principal for 35 years, I decided to become a farmer. I was introduced to PIND by another cassava farmer who had worked with PIND and seen tremendous improvement in his farm. He invited me to attend a training they organized in Akwa Ibom. Seeing that I had just started farming, it was impactful to learn that it was possible to succeed and make a living only from agriculture. I networked with other experienced farmers and made valuable connections.

Before the training, my challenges included a need for better farming techniques to manage the farm and funding. My technical skills have improved, and my productivity has increased. I pass on that same knowledge to farmers in my community so they can increase their yield.

PIND's approach showed me how vital good techniques are to improving productivity.

Imoh James Udobmah Akwa Ibom







NGN 736.97 million invested by market actors in the value chain

nillion 12,953 farmers reached with information on hain best practices, improved technologies and

quality inputs

**9,087 farmers** earned estimated income change of **N2.86 billion** 

**1,331** new jobs created

Like with other sectors under PIND's MSD project, cocoa interventions aim to ensure that farmers adopt good agricultural practices and have access to improved technologies and inputs (seeds) that will boost their productivity and yield. Another goal is to ensure that the farmers' harvests are of high quality and standard, making them viable and competitive in high-profit markets. We carry out our interventions in the five cocoa-producing states in the Niger Delta: Abia, Akwa Ibom, Cross River, Edo, and Ondo.

Drying cocoa seeds in Egbeta, Edo State



A significant constraint for farmers in Nigeria is the need for more access to quality seeds. PIND adopted a strategy similar to the Cassava Seed Entrepreneurs program to overcome this. Partnering with the Cocoa Research Institute of Nigeria (CRIN), we created a process to strengthen the sector's seed production, distribution, and marketing systems by supporting and certifying commercial cocoa seed nursery operators.

In 2021, PIND and CRIN trained 31 nursery operators in seed handling and best nursery management practices across the five cocoa-producing states and helped them establish seed nurseries using CRIN's quality, high-yielding cocoa seeds. In 2022, these nursery operators were assessed for compliance with the standard nursery practices and protocols. Seventeen passed the assessment and were then certified and licensed by CRIN. The certifications boost their credibility and contribute to expanding the network for the distribution of quality seeds, thus improving access for small-holder farmers.

In recognition of its contribution to Nigeria's cocoa sector's growth, CRIN nominated PIND to serve on the Cocoa of Excellence (CoEX) National Organizing Committee. The committee would oversee Nigeria's participation for the first time in CoEx 2023, a global platform that recognizes, preserves, values, and promotes cocoa quality.



Members of a cocoa farming cooperative in Egbeta, Edo State

In 2020, to encourage farmers and off-takers to address the issues associated with poor-quality cocoa beans. PIND had devised an incentive-based model for quality improvement. This model mirrored the cocoa certification program and was built around the offer of a premium price of 1% to 1.5% on each kilogram of good-quality cocoa beans, thus ensuring a win-win business relationship between farmers and buyers. The model stimulated the adoption of good agricultural practices, modern production and post-harvest technologies, and pesticide residue management to reduce the amount of pesticide residue on cocoa beans. PIND then partnered with four off-takers (Subjugate Nigeria Ltd, Nivik Investment, Abbico Ltd. and Sunbeth Global) in the Rainforest Alliance Certification program to support farmers in adopting these game-changing processes. By 2022, 3,500 Ondo and Edo States farmers had participated in the program.

Specifically, in 2021, PIND and Nivik Investment, an exporter based in Ondo state, supported 1,502 (including 317 females) farmers to implement the pilot quality improvement model. An assessment in Q3 and Q4 2022, out of the 1,502 farmers, 1,260 (including 257 female) farmers adopted the practices, supplied 1,667 metric tons of certified cocoa beans through Nivik to Touton (a global cocoa buyer) at a premium price of N18.50 per kilogram/N18,500 per ton of quality cocoa beans (equivalent to 1.5% of the current market price) and earned over N30.8 million as net attributable income.

Throughout the reporting year, PIND continued to work with export companies, cooperative groups, nursery operators, and FSPs to organize training and demonstrations for established and new farmers in the sector. Almost 13,000 farmers received information on best practices and innovations, with over 9,000 adopting them to increase their income by N2.87 billion. About 1,400 jobs were created, and more than N736 million was invested in the sector.



We are Doing Well and Spreading the Good News



I was a teacher before I ventured into cocoa farming because of advice I received from my friends. They said there was money to be made from farming. I am part of a cooperative in my community, and we meet regularly to discuss farming and share knowledge. I first learned about PIND from a fellow farmer who attended a PIND-facilitated seminar in Delta State. He said participants were introduced to a new cocoa variety and taught how to plant it. He said, as a new farmer, it was better to adopt the new method. I was skeptical because I was unsure if the new variety would thrive in our soil. Then I became interested when he told me the new seedlings would produce cocoa pods after two years. So, I visited his farm to see for myself.

Then PIND held a workshop in my community, and we were taught different innovative farming techniques such as how to apply fertilizers, planting in three-bythree meter rows, proper pruning methods, etc. After planting the new varieties and using the techniques, my yield increased.

PIND also linked us to big buyers who come to buy our produce right after harvest. Thanks to PIND, we are doing well and spreading the good news.

Ojubamire Osagie Cocoa farmer Edo State







NGN 1.37 billion invested by market actors in the value chain

lion 14,085 farmers reached with s information on hain best practices, improved technologies and

quality inputs

s 11,408 farmers earned estimated income change of N5.93 billion

**874** new jobs created

PIND's interventions in the palm oil sector focus on stimulating best management practices (BMPs) among farmers and improving access to palm oil seedlings to increase the productivity and income of farmers and small processors in the region. The interventions are driven by agro-dealers, fabricators, input companies, and palm seed nursery operators and producers who have the incentives to provide a range of services and products that improve the productivity of farmers and processors. In previous years, our interventions included stimulating harvesting technologies and improved processing equipment.

Agboola Adetula on an oil palm nursery in Ondo State



In 2022, to support farmers' and market actors' adoption of best practices, PIND linked them to financial institutions to access loans for inputs and equipment. We also facilitated the business growth of seed producers and nursery operators by organizing capacity building on business management, climate-smart nursery management, aftersales services, and nursery record keeping. These workshops also served as networking forums and helped strengthen the coordination and collaboration among the participants.

We continued to work with seed-producing companies to expand the distribution of quality seeds to more farmers in the region. We supported nursery operators' promotional activities to increase awareness and demand for improved seeds. To track the adoption of improved seeds, processing, and harvesting technologies, we monitored the activities of nursery operators, equipment sellers, and fabricators.

Overall, in partnership with agro-dealers, FSPs, and lead farmers, PIND reached over 14,000 oil palm farmers and processors with information and support on best practices and new technologies. Almost 11,500 recorded increased income of N5.93 billion. About N1.4 billion was invested in the sector by market actors, and 874 new jobs were created.

> *"The value chain has improved over the years thanks to PIND-facilitated training"*



#### Farmers in my Community are Financially Independent. Thanks to PIND

PIND trained me as a nursery operator to identify oil palm seeds that are not viable for planting. From the nursery stage, I can now identify seedlings that would not be viable for planting and sort them out properly before taking them to the farm. The PIND approach has also exposed my organization to critical actors and stakeholders in the oil palm sector and provided us access to markets and innovative technologies such as mechanical harvesters. We were unaware of much of this innovation before meeting PIND. Now, we use these tools to improve our productivity.

More people in my community are confident about becoming oil palm farmers and nursery operators. The value chain has improved over the years thanks to PIND-facilitated training. The nursery operators teach farmers the best farming practices and support them in raising their seedlings. The farmers' incomes have improved because their yield has improved.

More people now own cracking centers. PIND encouraged these by enabling access to capital to build oil palm mills. In this way, people who don't own farms can make money.

Livelihoods in my community have greatly improved as people now benefit more from the sector. PIND has made farmers in my community financially independent.

Iyare Harrison Benin, Edo State 66

I'm Doing So Well, I Manage Farms In Rivers And Bayelsa States And Support Other Women



After years as a primary school teacher, I resigned and became a full-time farmer. During the COVID-19 pandemic, I met with Ambassador Godwin Akandu from Rivers State, a service provider, who introduced me to PIND, and I received training on cultivating oil palm. I then started planting oil palm and other plants like okra, cassava, and groundnut. However, I needed more capital to set up a palm oil mill. PIND brought business consultants who trained us to manage our businesses and funds. I and some others in my community became beneficiaries of a CBN loan. We set up a palm oil mill in Ahoda West as a group, all thanks to PIND.

I am well-known in my community for farming. I am also a nursery operator. When people buy seeds from me, they contract me to help set up their farms. PIND's training equipped me with the skills to become a farm manager and get paid for it. I have been doing so well that I manage farms in Rivers and Bayelsa States.PIND also trained me in peacebuilding and conflict management. When I consult in a community, I find out what structures are in place to manage conflicts to ensure that the farms I work on are safe and free from theft. I am also very passionate about women's empowerment and inclusion. On my farms, I endeavor to employ women and pay them a daily wage.

Felicia Miller Ahoda West LGA, Rivers State





#### PIND's Workshops Provide Excellent Resources For Moving The Oil Palm Sector Forward

Before I met PIND, one of the significant challenges I faced was germinating the oil palm seeds. I usually get an output of 30% instead of 80% of the hybrid seeds I planted. In 2019, I met with PIND and learned how to get improved seedlings. PIND helped me get technicians who assisted with the heating process and connected me to customers. I have a better relationship with nursery operators across different states, including Akwa Ibom and Abia, and have increased my production and the number of seeds I sell. Thanks to PIND, I buy seeds from Presco, an agro-industrial company, at a discount. I have also provided jobs for more people in my community.

PIND put me on the map alongside other prominent players in the sector. PIND's workshops have provided excellent resources for moving the oil palm sector forward. I appreciate PIND for all they do for farmers and nursery operators in the oil palm sector.

Unlike my father, an agronomist, I am an engineer, so I had much to learn about the business I inherited from him. However, my partnership with PIND has helped make this transition smoother.

Arthur Aya Allissee Global Oil-Palm Industries Limited Benin, Edo State





NGN 1.4 billion invested by market actors In the value chain

8,545 farmers reached with information on n best practices, improved technologies and

quality inputs

6,802 farmers earned estimated income change of N1.89 billion

**1,881** d new jobs created

In 2022, PIND continued to work with poultry service providers (PSPs) and Village Level Dealers (VLDs), input companies, chicken processors, and other market actors to train farmers on good poultry practices and enable improved access to high-quality inputs (day-old chicks (DoCs), vaccines and feed), finance and high-profit markets.

We also continued to mentor and track the activities of service providers and identify more input companies to partner with to drive access to quality vaccines and DoCs. PIND identified and engaged three large buyers of poultry products in Rivers, Bayelsa, and Ondo states to provide alternative markets for farmers.

Adeniyi Kazeem is the manager of Grace Farms, Agbarho-Warri, Delta State. The farm was set up with the support of Alfred Ukane, a PIND-trained Poultry Service Provider (PSP)



In the latter half of the year, flooding in the region was followed immediately by an outbreak of bird flu, particularly in Delta, Bayelsa, and Rivers States. PIND created awareness via the media and through its network of PSPs and VLDs, educating farmers on biosecurity measures to help curtail the disease's spread. We also identified and engaged large buyers of poultry products in Akwa Ibom, Bayelsa, Ondo, and Rivers states to provide alternative markets for farmers.

Overall, the poultry sector demonstrated remarkable resilience and thrived despite the challenges. More than 8,500 received training on good practices and farming innovations. About 6,800 applied the new knowledge acquired, improved their productivity, expanded their poultry farming, and had an estimated cumulative additional income of N1.89 billion. By the end of the year, N1.4 billion was invested in the sector, and about 1,900 jobs were created.



Feeding chicks at a poultry in Owo, Ondo State



#### PIND's Market System Approach Has Solved All My Problems

In 2022, I saw a significant improvement in my business structure. Before, I had to be present to monitor operations in the business, or else things would fail to run smoothly. PIND helped me set up structures and employ the right staff to handle the daily running of the farm. I can now travel for training and workshops and to network with other service providers.

The standard of our training has improved, which is why more organizations and farmers want to work with us and even pay for our services. The market system approach developed by PIND has been the solution to all our problems. It benefits farmers and service providers because a reporting system makes us accountable to each other.

Before, smallholder poultry farmers in my community ran their businesses without proper structure and record keeping making it difficult for them to access finance. After training them, they have seen significant improvements, including increased profits.

I want to thank PIND for reaching out to us at the grassroots level and giving us tools to improve our business, livelihood, and community.

Joseph Osawuru Citron Spring Limited Edo State

> "The market system approach developed by PIND has been the solution to all our problems"







NGN 4.03 billion invested by market actors

Ilion 5,192 MSMEs reached with rs information on best business management

practices

s 3,697 businesses earned estimated on income change of N2.97 billion

**3,721** new jobs created

The MSME Development and Linkages project aims to stimulate a market that creates a dynamic and diversified set of established local enterprises that can meet the demand created by large buyers operating within the Niger Delta. The goal is to strengthen the local economic environment for economic growth and job creation. The MSME project also supports platforms that promote access to quality business support services, market, and funding opportunities which will help enterprises grow and be more competitive in local and global markets.

The project activities are driven by business services providers (BSPs) trained by PIND to support local enterprises. These BSPs work in partnership with financial institutions, large corporate buyers, chambers of commerce, and other public and private stakeholders to organize business linkages and investment forums and create access to new markets and funding opportunities for the MSMEs.

PIND-trained business service provider, Bamidele Ayodele, giving business management support to a woman-owned MSME, Icequeen Limited

23 ANNUAL REPORT In 2022, PIND supported BSPs to provide business development servicesentrepreneurship development training, management systems upgrade, formalization of business operations, and access to finance through the CBN Agri-Business/Small and Medium Enterprise Investment Scheme (AGSMEIS) loan program and other MSMEfriendly loan schemes.

Over 5,000 MSMEs benefitted from these training and forums. More than 3,200 recorded an improved performance leading to increased earnings of nearly N3 billion. About 700 businesses secured N1.75 billion in loans, and 3,721 jobs were created overall.



### My business has been growing, thanks to PIND's Business Linkage Program

I used to operate a POS business at RIVTAF, Golf Estate, Port Harcourt, and I wanted to upgrade and own a fully-stocked supermarket. I approached PIND and took part in the Business Linkage Program. I connected with business service providers (BSPs) who advised me on how to set up a supermarket, including staff recruitment. Through the BSPs, I met vendors who supplied me with various items. I also met a BSP, who provided all the CCTV purchase/installations and the systems hardware installation. They delivered and installed the accounting software for the supermarket sales/inventory management activity. They helped manage all these processes, which resulted in an increased client base and business stability.

I am now comfortably running my business with minimal support. We serve the Golf Estate residents in Port Harcourt and its environs and offer home delivery service. My income has increased by over 65% and continues to grow.

Gift Chukwunta DGIT Supermarket Port Harcourt, Rivers State







### **Enabling Youth Employment**

• Youth Employment Pathways (YEP)

#### Summary of Outcomes:

**1,824 youth** gained applicable skills for employment **590 youth** gained employment and accessed other income-earning opportunities 602 youth secured apprenticeships/ internships

The aims of the Youth Employment Program (YEP) are to map the ecosystem of skills development within a state/region, analyze opportunities for employment creation and develop models of youth job readiness or workforce development that provide disadvantaged young men and women in the Niger Delta opportunities to secure sustainable jobs and enterprises. PIND's approach involves innovative and quality technical occupational training, preparing selected youth with market-relevant skills, and supporting their transition into work or entrepreneurship. Working with implementing partners who receive grants from PIND, the project facilitates the training of young people in skills such as information communication technology (ICT), building construction, leatherwork, fashion, agriculture, and services.

PIND's Youth Employment Pathways (YEP) project was created in 2018 as a model for youth training. The pilot phase, which was then known as the Niger Delta Youth Employment Pathways (NDYEP), was funded by the Ford Foundation and implemented in Abia, Akwa Ibom, and Rivers States. In 2021, PIND expanded the project to Delta State, where it was called the Delta Youth Employment Pathways (DYEP) project and was funded by PIND. The 631 youths enrolled for the project completed their training in 2022. Over five hundred immediately gained employment, secured an apprenticeship, or started their enterprise.



PIND's Executive Director, Tunji Idowu, and the CEO/Founder of Aqua Green Integrated Farms Initiatives (AGI), Dr. Momoh Mustapha, at the NDYEP grant-signing for implementing partners

Also, in 2022, PIND launched the project's second phase in all four states. About 2,200 youths enrolled and were trained in agriculture, ICT, renewable energy, building construction, and services (including finished leather). Nineteen implementing partners managed 25 projects mainstreaming soft skills and conflict sensitivity. By the end of the year, 13 projects were completed, with 1,824 (1,001 males, 823 females, and 20 PWD) youths graduating. 590 (312 males, 278 females) gained employment or started their enterprises, while 602 (332 males, 270 females) gained internship/apprenticeship placements.

Participants who complete the vocational and soft skills training also receive entrepreneurship training designed to equip them with the requisite skills to own their businesses. PIND conducts the training in line with the approved Central Bank of Nigeria (CBN) curriculum for entrepreneurship programs. Successful participants are certified and assisted in developing fundable business plans. They are also guided on completing online registration on the CBN or NIRSAL platforms and accessing loans and other facilities available from government agencies and financial institutions.

As the project continues to grow and be successful, we have set a goal to implement it in all nine Niger Delta States by 2024.



### YEP MODEL:

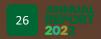
### **DEMAND-LED AND EVIDENCE-DRIVEN**

PIND's Youth Employment Pathway (YEP) model, implemented in the Niger Delta region of Nigeria, addresses the challenge of skills mismatch in the Nigerian workforce. It is a demand-led, evidence-driven, and competency-focused approach to youth employment. The model involves research and analysis to understand the job market and identify the occupations and skills in demand within a particular state or area. It then designs interventions tailored to the specific state's economic environment.

One criticism of technical and vocational training is that many people abandon it due to a lack of funding, peer support, and formalization within sectors. YEP tackles this by promoting a competency-based approach that ensures trained individuals use their skills effectively. It requires partnership with institutions like Nigeria's National Board for Technical Education (NBTE) to develop a competency framework and accredit training programs and participants. This framework aligns with the national skills qualification framework.

YEP also supports entrepreneurship and relies on collaboration among stakeholders. It aims to create a favorable environment for skills development, employment, and entrepreneurship. The model facilitates coordination, positive engagement and provides support and technical assistance to stakeholders.

PIND promotes adopting or adapting the model in youth employment programs among states within the region.



# 66

#### YEP Challenge Fund Changed My Life



I stumbled on PIND's Youth Employment Pathways (YEP) project through a Facebook-sponsored ad in 2019. I was studving Public Administration at Abia State University and looking for an organization for my one-year industrial attachment. I was also hoping to raise money to complete my studies. I applied for YEP and was selected. I trained in Computed Aided Design at Clintonel Innovation Hub. Without a background in the STEM field, I initially struggled. However, the training was enlightening, and I soon adapted to the world of digital technology. I also received soft skills training in communication, team building, and conflict management. After the program, Clintonel Innovation Hub offered me fulltime employment. With my income, I finally finished school.

In 2021, a few of my colleagues and I formed a consortium and applied for the YEP Challenge Fund. We received a one million naira grant, which I used to start my company, Solaris GreenTech Hub. It is a startup based in Aba, Abia State, that designs solar booths and installs them in communities that do not have access to electricity due to being off the national grid. Our booths are close to schools and other crowded places where people can easily access them. Each one currently provides power solutions to over 400 students, 400 direct customers, and 1,500 indirect beneficiaries (usually other household members who benefit from the electricity). Besides the solar booths, we also sell and install micropower chips. Our services are available in Abia, Enugu, and Ebonyi States. But we plan to extend our solar booth technology to other states and, eventually, other parts of the world. The solar booth innovation has garnered interest from organizations like the West for Africa Foundation, Westerwell Foundation, Nigerian Climate Innovation Center, and All On, an energy investment company in Nigeria.

In 2021, we received \$20,000 in equity investment from Hardware Garage. In 2022, we won the All On and NTIT Energy Challenge Fund and received a \$10,000 grant to scale up our work. We also received the MicroGrid Young Talent of the Year Award hosted by RES4Africa Foundation in collaboration with Enel Green Power and the European Investment Bank (EIB), including a prize of €5,000. Finally, we won the two million naira Wimbiz Investment Grant 2022. In total. Solaris has raised about NGN 10 million in grants. Through RES4Africa Foundation's sponsorship, we attended the 27th United Nations Climate Change *Conference (COP 27) in Egypt. We participated in* Westerwell Foundation's six months acceleration program. And we are one of the ten founders attending the Berlin Conference in Germany in May 2023. Everything we have built and achieved in my company is thanks to the initial grant from PIND's Challenge Fund, which allowed us to roll out the prototype of our solar booths. PIND believed in my dream and changed my life.

Chiemela Anosike Solaris GreenTech Hub Aba, Abia State

#### I Gained Practical Plumbing And Piping Knowledge And Secured Jobs Immediately

After I graduated from the University of Akwa Ibom in 2017, I worked for myself, producing and training people on how to make perfumes and soaps. I was hawking some products on the street when I saw an advert for the Youth Employment Pathways (YEP) training. I decided to apply to be trained in plumbing and piping. I studied Mechanical Engineering, which is a similar field. At the time, most of my knowledge was theoretical and not practical, making it difficult to get a job in my field of study.

Through the YEP training, I gained practical plumbing and piping knowledge and secured jobs immediately. The soft skills training taught me to market myself appropriately to customers and get adequately paid for projects. I am more safety conscious on site to avoid hazards while working. My bookkeeping skills and client relationship have also improved. I can also deliver training to other people in construction. I recommend the YEP project to others because it changed my life.

Johnjudge Anieka Isobara Akwa Ibom

"The soft skills training taught me to market myself appropriately"





NGN 30.1 million in loans facilitated **195** supported by SK to receive loans from partner banks

NGN 40 million in investments leveraged

PIND established Sombreiro Kapital (SK) to help farmers and MSMEs in the Niger Delta region access additional funding for their operations and improve their productivity.

SK guarantees loans through partner commercial banks for agribusinesses in the aquaculture, poultry, cocoa, oil palm, and cassava industries in Delta, Edo, Bayelsa, Imo, and Ondo States. By sharing the risks with the banks, SK ensures that smallholder farmers get these loans at a low-interest rate.

In 2022, to ensure smallholder farmers had uninterrupted access to low-cost finance, SK partnered with Unity Bank Plc while sustaining its partnership with Sterling Bank. SK also changed the eligibility rules for accessing the loans to reduce the number of defaulters and the attendant risks for the banks to encourage them to keep lending to the farmers. SK also hired loan monitoring officers to oversee the proper disbursement of the loans.

During the reporting year, SK supported 195 farmers/MSMEs with loans worth over \$30.2 million, including 15 fish processors in GMOU communities and 180 smallholder cocoa farmers in Ondo State.

Despite some challenges, SK is well-positioned to continue providing finance to businesses in the Niger Delta, thereby enhancing their productivity.





NGN 537.13 million invested by market actors in the sector 2,778 businessesNoand householdsacgained accessbeto electricitybe

NGN 594.97 million 26 accrued in financial new jobs benefits by the created businesses and households

The hard-to-reach coastal communities in the Niger Delta region suffer poor electrification. Due to their location, most of these communities are off the national grid. Some have never had access to electricity. Since 2018, PIND has been tackling this issue by facilitating alternative and affordable off-grid energy solutions, capable of targeting not only basic energy needs (i.e., lighting and cooking energy) but also productive use of energy at both household and rural enterprise levels (such as use in barber shops and beauty salons).

Partnerships are at the core of interventions, and in 2022, we worked to stimulate interest and attract more investments into the Niger Delta off-grid electricity market. Private sector investors were engaged through demonstrations and workshops where we shared our A2E model. Some of these were major energy stakeholders such as Renewable Energy Service Providers of Nigeria (RESPON) and Renewable Energy Association of Nigeria (REAN) – two key stakeholders in the supply side of mini-grids and equipment in the country. Others were mini-grid developers such as Darway Coast Limited and Ashdam Solar Limited; traditional solar rooftop installers such as ProSolar Limited, EnergyPro Limited, and Irradiance Limited; and community-led social enterprises such as the advocacy center. PIND also met with Ekovolt – a data solutions company partnering with the United States Trade and Development Agency (USTDA) to explore data connectivity in last-mile communities.



Recognizing that women are typically underrepresented across the community and household energy beneficiary's spectrum, demonstrations, workshops, and community engagement activities were undertaken to ensure access for and participation by all. The same best practice was cascaded to PIND's partners and private-sector power developers through continuous project handholding. They have advocated an increase in the productive use of electricity for female-headed businesses and female household members within their communities.

Similarly, female-led businesses are a rarity in Nigeria's renewable energy space, and PIND is committed to inspiring women to become mini-grid owners. In Q4 2022, PIND supported ETIN Power Ltd - a female-led power company- towards deploying a mini-grid in a riverine community in Edo state. This collaboration is an advancement of PIND's efforts to have female power business owners represented within the spectrum of new power developers that PIND has championed. PIND also partnered with PODER Green Consulting Limited on a project tagged "Women for Energy Jobs," where 50 Niger Delta women would be trained in solar entrepreneurship jobs to support the technical manpower needs of the renewable energy sector in the region. Through this partnership, PIND will leverage N33.75 million through private sector investment toward creating FTE jobs for women.

Meanwhile, we continued facilitating connections between communities and power developers in our commitment to light up the Niger Delta one community at a time. By the end of 2022, PIND leveraged N537.13 million in private sector investments for A2E solutions; 882 businesses and 1,896 households had gained access to electricity and accrued \\$595.969 million in financial benefits.



### LIGHTING UP THE NIGER DELTA

Access to Energy enables people to work out of poverty and improve their well-being, such as health and education, especially for women and children.

A State Stat

PIND's experience has shown that contrary to some popular beliefs, the remote coastal communities in the Niger Delta region have a productive use for electricity and can afford access. Therefore, we created an A2E model that focused on reducing the risks for investors and power developers.

We facilitate connections between power developers and communities. The developers install and maintain solar energy solutions specific to the communities' needs (energy cabins, mini-grids, and solar refrigeration hubs). At the same time, the residents

subscribe to gain access at a reduced cost compared to their spending on fueling and maintaining generating sets. These generating sets have usually served as alternate sources of electricity. However, apart from the cost of running them for up to 12 hours a day, the generating sets also cause air and noise pollution.

GBOKODA ENERGY CABIN (20 KWD SO)

Our model solves three problems: lack of access, youth employment, and improved livelihoods. Apart from facilitating the installation of these grids, we also ensure that there are opportunities for young people within the community to be employed either as installers or in maintenance. Thus, our A2E interventions address UN SDGs 7, 8, and 11: access to affordable energy, decent work, and climate action. Our vision is to light up the Niger Delta one community at a time.



#### I Saw The Actual Value And Impact Of The Mini Grid

Before meeting PIND, I had been running a renewable energy company for more than seven years, where we install solar panels and sell other renewable energy products. I learned about PIND in 2022 through the Renewable Energy Service Providers Association of Nigeria (RESPAN). Then I attended one of PIND's Access to Energy modelsharing workshops in Port Harcourt. Although I had heard about mini-grids before the workshop, I had been skeptical about exploring them as a business opportunity as I was worried about the security risks. PIND promised to facilitate and bridge the gap of community engagement with the people. I also networked and had one-on-one conversations with other renewable energy investors who had worked with PIND on similar projects.

In June, PIND took me on an assessment tour of Adagbarasa, Warri North LGA of Delta state, to learn the community's energy needs and viability as a mini-grid installation location. It was the first time I had gone to a community by water. With PIND facilitating the engagement, I had no issues interfacing with the people. I was particularly encouraged by their excitement towards the project. Like most coastal communities, they were off the national grid, so they saw the opportunity to access a low-cost and sustainable source of electricity. It was then I saw the actual value and impact of the mini grid.

After the assessment, I reached out to another organization that had promised to support me with

some of the materials for the grid. However, they declined to help because they deemed the community too small, and the project less economically viable than initially hoped. I was discouraged because it was new terrain for me business-wise, and these people who had been in the sector didn't think it was worth it. However, after some deliberation and considering the impact on the lives of the people, I decided to continue on my own and use the experience as a learning process.

I reached out to PIND once more, expressed my concerns, and told them the areas I would need support. I also spoke about the issue of access to the community seeing that you could only reach it by water, and we would need to move heavy equipment there to install the cabin. We also spoke about funding and management of the grid after installation and my lack of experience in the sector. PIND stepped in, and their support exceeded my expectations. Based on my proposal, PIND awarded me a grant that covered the materials needed to install the grid.

Since meeting PIND, my organization's confidence level, skills, and experience have improved. Going into the mini-grid sector has improved our capacity and given us access to an industry we would have never believed we could enter. Another value to the organization is that we have improved our business structure to accommodate this new expansion in the energy sector. Already, we have seen even more opportunities to explore.

Francis Owieadolor Oghosa Limited Delta State

#### Now, Every Home Has A Daily Supply of Electricity

Before the mini-grid was installed in our community, we had never had access to electricity.

If we needed to charge our phones, we would have to go to neighboring communities or seek help from neighbors who could afford generators.

Now, every home has a daily supply of electricity. We have power throughout the day, and then the mini grid goes off at about 3 am to enable the batteries to fully recharge before it is turned on again at 6 am.

Those charging their phones in other communities can now do so in their homes. People no longer need to rely solely on their generators for electricity supply in their homes and businesses.

I thank PIND for this opportunity and Mr. Francis Owieadolor, CEO, of Oghosa Limited, for accepting to come to our community. Most of the riverine areas around us need access to electricity, which has always been challenging. This opportunity has opened up Adagbarasa Community, and neighboring communities would like to benefit from the project.

Precious Odigha Adagbarasa, Warri North LGA, Delta



### FEED

## THE FUTURE

The Agricultural Extension and Advisory Services (AEAS) Activity

The Agricultural Extension and Advisory Services (AEAS) Activity utilizes a facilitative approach to market development by partnering with micro, small, and medium enterprises (MSMEs) and key market actors within the aquaculture, cowpea, maize, rice, and soybean value chains to pilot proven technologies, scale up successful ones, and promote the adoption of improved production practices. It also aims to improve service delivery that will rapidly, effectively, and sustainably provide access to agro-inputs and disseminate extension messaging to at least two million smallholder farmers in Benue, Cross River, Delta, Ebonyi, Kaduna, Kebbi, and Niger states.

In the Niger Delta, USAID and PIND are jointly funding the AEAS project for five years (May 25, 2020-May 24, 2025) and focusing on interventions in maize, rice, and aquaculture, specifically in Delta and Cross River States. The project aims to provide access to agro-inputs and disseminate extension messaging to at least two million smallholder farmers in seven states. The Extension Activity works with micro, small, and medium enterprises (MSMEs) to identify opportunities and constraints to improve efficiency and increase return on investment for farmers. Between April and June 2022, the Extension Activity promoted nine most impactful practices (MIPs) in Cross River and Delta States, including improved seeds,

optimum herbicide utilization for weed management, and optimum fertilizer use. 70 MSMEs commercialized the MIPs this quarter, and the Extension Activity provided technical assistance to improve their viability for credit, leading to \$104,909 (#43.54 million) in cash credit disbursed to 64 beneficiaries. The Extension Activity also began a radio awareness campaign program to promote the adoption of seed-related MIPs, in collaboration with four MSMEs in Cross River state seeking to pool resources for a joint radio campaign.

Between July and September 2022, the Extension Activity continued to work with partner MSMEs to commercialize 33 MIPs identified and validated across the five target value chains it is intervening in. It also focused on providing technical assistance to MSME cohorts to improve their viability for credit, leading to a credit financing pipeline of \$850,093 (\#352.79 million) being facilitated for 316 beneficiaries. The Extension Activity continued to collaborate with the Cross River State Agricultural Development Program (CRADP) to develop and disseminate extension videos demonstrating the value and practice of MIPs, and partner MSMEs invested \$58,702 (\#24.36 million) to address the issue of availability of products and services to smallholder farmers, leading to the creation of 53 additional jobs.





Supporting Gender Equality and Social Inclusion for Women, Youth, and People with Disabilities

At the center of PIND's 2020–2024 strategic plan is the achievement of gender equality and empowerment of poor women and girls, persons with disabilities, and the most vulnerable populations. PIND strives to ensure that the people of Nigeria's Niger Delta have access to decent jobs, economic opportunities, and educational advancement, irrespective of ability, age, gender, or location. Our support and empowerment of youth, women, and persons with disabilities (PWDs) address the SDGs 4, 5, 8, and 10.

In 2022, PIND positioned women's economic empowerment at the core of its economic development activities. By the end of the year, about 26,500 women (farmers and MSMEs) had benefited from our various economic development interventions. Under the YEP project, 823 of 1,824 youths who completed their training were females and 20 PWDs. Of the 602 who secured internship/apprenticeship positions right after, 270 were females, and 6 PWDs. Five hundred and ninety youths secured immediate employment or started their own business, including 278 females and 8 PWDs.

A total of 63,013 people participated in our peacebuilding interventions, including conflict mitigation, forums on peace and stability, skills enhancements, and mentorships. Twenty-three thousand six hundred twelve were women, 7,370 youths, and 93 PWDS.

# *"63,013 people participated in PIND's peacebuilding interventions"*

#### 2022 International Women's Day (IWD) Celebration



After a workshop at PIND's Economic Development Center in Warri Delta in commemoration of the 2022 International Women's Day.

On March 8, 2022, PIND joined the global community to mark the International Women's Day (IWD) event, with the subtheme "Sustainable Livelihoods: When Women Lead" in line with the United Nations Women (UNW) theme: "Gender equality today for a sustainable tomorrow."

Our activities in celebration of the day were in two strands based on our program areas: economic development and peacebuilding. We identified women in the Niger Delta region who engaged in direct and indirect economic development activities for the sustainability of their families and society and empowered their adoption of environmentally friendly technologies, energy, and access to potable water to mitigate the negative impact of climate change and boost their businesses for economic growth and a sustainable tomorrow. We also attempted to offset the gap in women's participation in leadership and decision-making in their communities by increasing their leadership and peacebuilding skills and improving their resource management abilities.

We conducted activities in the rural and urban areas and reached 69 women in 11 remote and underserved communities within the Chevron GMoU communities in Bayelsa, Delta, and Ondo States, respectively.



In our urban outreach, we supported women farmers at Alero Fish Farm, a fish farming cluster in Egbokodo Itsekiri, Warri, Delta State. To reduce the use of fossil fuels such as fuelwood for fish smoking, PIND supported the cluster with improved smoking technology (smoking kiln and bio-digester) powered by biogas fueled by waste products. One of the farmers was selected to manage the smoking kiln and provide quality fish smoking service to other farmers in the cluster for a fee. Technical training on best practices and usage of the kiln and biodigester was conducted with ten farmers in attendance. One of the fish farmers handed the smoking kiln, Owarume Christiana, had been processing fish since 2016 with a local metal drum and firewood. She said the heat and the smoke from the drum contraption affected her eyes and gave her stress. However, she added that she believed her business and those of her colleagues in the cluster would thrive better with the availability of the smoking kiln and biodigester. In addition, training in conflict management and business development was organized for the farmer association members, with twenty-four participants in attendance.

During the peacebuilding training, participants were exposed to volunteerism – focusing on the need to volunteer, approaches to volunteerism, and how to volunteer for peace in the Niger Delta. The training module also included a leadership training session highlighting the skills required for leadership, the qualities of a good leader, how leaders get things done, and the challenges they face. The conflict management training was tailored to their businesses, highlighting potential causes and conflict management styles. The participants were also exposed to workable business development techniques with practical examples that they could relate to.

#### **2022 Edition of the 16 Days of Activism Campaign** Against Gender-based Violence

Every year, PIND joins the international community from November 25 to December 10 to campaign against gender-based violence (GBV). The 16-Days of Activism campaign is a strategy used to draw attention to and call for preventing and eliminating violence against women and girls by individuals and organizations worldwide. We support actions addressing GBV by providing small grants to and collaborating with Niger Delta organizations and civil societies to take steps against GBV in commemorating the 16 Days of Activism.

In 2022, PIND worked with the subtheme "United efforts towards ending femicide in the Niger Delta." We conducted activities like sharing GESI (learning) moments and



South-South Professional Women Association, commemorating 16 Days of Activism in Delta State

advocacies through social media platforms. While externally, we provided small grants of NGN800,000 each to four organizations in four states in the region, namely Clean Technology Incubation and Acceleration Foundation (Akwa-Ibom); South-South Professional Women Association (Delta); Women Empowerment, Education and Peace Building Initiative and Girls to Women Research and Development Centre (Ondo). Through our grantees' activities, 1,418 persons (991 female, 427 men, and 58 PWDs) were reached and sensitized on preventing and eliminating violence against women and girls.

*"26,500 women (farmers and MSMEs) had benefited from our various economic development interventions"* 





## I No Longer Use Dru

#### I No Longer Use Drums For Smoking Fish

I own a fish farm and belong to Alero Fish Farmers Cooperative Union, a fishing cluster in Eaboko Itsekiri, Warri South LGA, Delta State. PIND's aquaculture service providers usually come around to train us on best management practices. Also, if we have any issues with our fish farm, we would reach out to them, and they would come to check on our progress. We are well-trained in this business. We also received training from USAID, which PIND also facilitated. There, I learned how to process fish and deput and skewer the fish for drying. I have also stepped down this training to other farmers within my cluster. They come to my farm, and they help in processing the fish. In 2020/21, PIND also introduced us to Sterling Bank and selected some of us to receive loans. I was one of the loan beneficiaries and refunded it within one year. I was on my farm one day and received a call from PIND. They told me they wanted to give me another benefit in commemoration of International Women's Day: a biodigester and a smoking kiln. They brought the equipment to my farm and oversaw the entire installation. I no longer use drums for smoking fish. One of the issues I had with using the drum and firewood grill was the smoke. As the oil from the fish drops into the fire, the flames will go up, so I always had to stay close to monitor the grill. The smoke from the fire also harmed my eyes, and I often had to step away from the grill to catch my breath.

The smoking kiln has a regulator. I can conveniently adjust the heat. I can also dry more fish at once with the kiln than with the drum. I could not dry more than 20 kilograms of fish with the drum, but I could dry as much as 100 kilograms in the kiln. There's enough space for the fish, and I do not have to wait for one batch to dry before I start a fresh set. I no longer have to reject some processing jobs because of a lack of space. The kiln also has a door that I can shut to lock in the heat. Once the door is closed, I focus on the regulator. If it is too high, I adjust it. It is not like an open fire; you can leave it unattended.

I handle all my business – farming, selling, and processing – on my farm. I even expanded by adding a provision store. Customers can buy drinks from the store and relax while they wait for their fish. PIND has really helped me. I appreciate them.

Christiana Owarume Fish farmer Warri South LGA, Delta State







### Summary of Outcomes:

N195.1 million
in funds raised
with PIND's
support

9 PIND-trained CSOs accessed funds through grants

Through capacity building, PIND aims to enhance the institutional and technical capacity of government and civil society organizations for effective socio-economic engagement, inclusive governance, and peaceful coexistence in the region. Our capacity-building interventions focus on two major areas: strengthening the capacity of local development organizations in the Niger Delta to adopt the market systems approach and strengthening the institutions that support the Chevron Global Memorandum of Understanding (MoU) process to carry out developmental projects that improve the livelihood of people living in the communities.

From 2020 to 2021, PIND carried out a series of activities to strengthen the institutions that support the GMoU and Regional Development Committees (RDCs), including supporting the implementation of the recommendations from the 2018 Organizational Capacity Assessment (OCA) conducted on the RDCs. These included coaching, mentoring, and training conducted for various committees of the RDCs on video production and photography, sustainable project management, and gender equality and social inclusion. In 2022, PIND continued to coach and mentor the various committees of the RDC in the skill areas in line with the OCA recommendations. However, this support was concluded in August 2022 with the kick-off of the Petroleum Industry Act's Host Community Development Trusts that will replace the RDCs. Nevertheless, we continued collaborating

with Chevron Nigeria Limited (CNL) through its transition from the RDC to the HCDT structure. PIND will work with CNL to provide the needed capacity-building support to the new entity when it is established.

Our efforts in empowering local civil society organizations (CSOs) yielded positive results, with nine PIND-trained and supported organizations receiving funds to implement sustainable projects in the region. The organizations include

**~** 

Living Hope Foundation received a grant of N15 million from the Global Fund to sensitize 150 pregnant women, youth, and children on malaria/tuberculosis prevention and treatment in selected Local Government Areas in Delta and Cross River State.

- CARA Development Foundation, one of the co-facilitators working with PIND to drive market system changes in the cassava sector, received N63.9 million from the USAID SCALE project in Nigeria to carry out advocacy efforts in three states (Imo, Abia, and Ebonyi) to increase the states' budgetary allocations for agriculture to five percent.
- MacJim Foundation was one of three winners of the Global Environmental Education Partnership (GEEP) Youth Innovation Challenge 2022 and received USD1,000 (N443,399) to address pressing environmental issues affecting marine ecosystems through environmental education.

"Nine PIND-trained and supported organizations won grants to implementsustainable projects in the region."



# 66

## PIND has been part of my success story



End GBV

As the founder of the Girls to Women Research and Development Centre, I have benefitted from PIND's capacity-building interventions targeted at civil society organizations in the Niger Delta. I participated in several PIND training, first as a beneficiary and later as a consultant on gender issues. PIND helps strengthen CSOs and improves their capacity and visibility to attract funding. With the support and mentoring I received from PIND, my organization could access grants from the government, the private sector, donors, and partners. PIND was helpful in terms of funding and providing capacity enhancement at various levels.

The training also helped me navigate my current role as the Gender Advisor to the Ondo State government. I can implement my activities because I have clear-cut ideas, skills, capacity, etc., to do my work well. PIND has been part of my success story, getting me to where I am now. All the skills I have learned have made it easy for me to work well within the government. I advise anyone looking to work within government first to garner CSO experience and knowledge of the development sector and programming.

Olamide Falana Girls to Women Research and Development Centre Ondo State



Participants brainstorming during a capacity-building session for CSOs & CBOs



# CAPACITY BUILDIN WORKSHOP FOR NGOs & CBOs

On the Implementation of the Industry Act for Host Comm THE BRIDGES PROJECT

The Petroleum Industry Act (PIA), signed into law in August 2021, aims to establish good governance, best practices, and ease of business in the oil and gas industry. It attempts to, among other issues, clarify the roles and responsibilities of officials and institutions, regulate midstream and downstream activities, improve environmental compliance, transform NNPC into a commercially viable enterprise, and restructure the management of host communities' relations.

In restructuring the management of host communities, Chapter 3 of the PIA mandates the creation of the Host Communities Development Trust (HCDT) to improve the quality of life of the host communities' population and improve accountability in the management of the HCDT Fund. The HCDT is expected to improve the quality of life of the host communities' population and improve accountability in managing development funds. One of its expected gains is sustainable community development as indicated by the degree of interest shown within the PIA in Participatory Needs Assessment and Community Development Plans to deliver such. Being the go-to development organization in the Niger Delta, PIND is particular about the successful implementation and sustainability of the HCDT. Considering the history of restiveness in the region, it is also vital that all stakeholders



SUPPORTING THE IMPLEMENTATION OF THE PETROLEUM INDUSTRY ACT: THE BRIDGES PROJECT

are actively involved and their interests are well represented in the implementation process while fostering sustainable impact. To this end, we partnered with Ford Foundation to support the host communities and other stakeholders - government and non-governmental organizations and local and international oil companies through an initiative called The Bridges Project. The project's overall objective is to complement and support the outlines of the Nigerian Upstream Petroleum Regulatory Commission (NUPRC) propositions and give voice to the other stakeholders in the PIA process, especially the communities. This support will involve creating awareness and understanding of the requirements of the Act and setting up a multi-stakeholder platform (MSP) that will ensure the interests of the communities are adequately protected and enhanced. It also includes building the capacities of stakeholders to ensure that communities receive value from the HCDTs.

Starting in 2023, The Bridges Project will be implemented in five Niger Delta states: Akwa-Ibom, Bayelsa, Delta, Rivers, and Ondo. These states are the epicenter of oil and gas extractive activities in the Niger Delta. Activities will include creating awareness and deepening knowledge of the PIA's technical components among community stakeholders.





### Summary of Outcomes:

N42.2 million in government spending influenced N237.3 million in donor and private sector spending influenced

Through Advocacy, PIND carries out initiatives to influence the government to put concrete long-term plans in place to see sustainability in its efforts to reduce poverty in the Niger Delta. As part of its mandate to strengthen partnerships with the government, PIND has worked to influence government expenditure, planning, and funding of projects. We make these concerted efforts to address what research has shown to be dire problems. They include supporting long-term strategic planning of the government, unblocking the constraints to access to arable land for smallholder farmers, and identifying and addressing the root causes of illegal levying and multiple taxations, which studies have shown cripple MSMEs. We also work with relevant government agencies to enrich dialogues promoting peace in the Niger Delta Region of Nigeria.

## Long term plans

In 2022, we continued to influence the adoption of long-term development plans in Abia, Cross River, and Edo State. We engaged the governments to mainstream the recommendations of the long-term plans in their annual budgeting. We presented a memo to the Cross River State Budget Office to advise on the key development priorities in the 2023 budget.



Unveiling of the Abia State long term plan

## **Access to Arable Land**

As part of its advocacy efforts for increased access to land for agricultural purposes, PIND has facilitated the creation of Arable Land Review Committees in Delta, Edo, and Ondo States to drive policy engagement with government and community leaders.

In 2022, PIND coordinated various meetings and workshops, including the Delta State Arable Land Committee and Edo State Arable Land Review Committee meetings. The outcomes of these meetings include discussions on land availability, mapping of forest reserves for cultivation, review of donated lands, and the willingness of stakeholders to review current land acquisition policies. Edo State Arable Land Review Committee also presented its propositions at a workshop, providing an avenue for relevant government ministries, departments, and agencies to brainstorm an implementation plan.

Overall, PIND's efforts aim to promote best practices and equitable land distribution among smallholder farmers and investors in the agricultural sector.

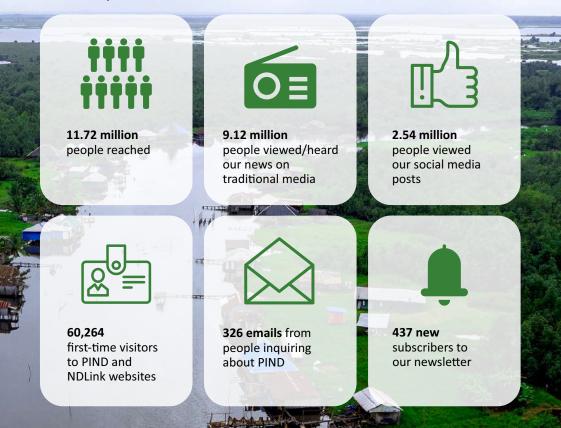


### **Summary of Outcomes:**

## Amplifying Our Message In 2022

Communication is crucial in driving our programs and projects by promoting our activities to our stakeholders, including potential partners and funders. We effectively convey our message using digital and mainstream media channels, and through strategic partnerships with platforms such as Devex, and the Diamond Awards for Media Excellence (DAME), which formed part of our major highlights in 2022.

Through our partnership with Devex, a media platform for the global development community, we attended the 77th United Nations General Assembly (UNGA) in New York, the United States, where we had the opportunity to discuss PIND's activities in the region and explore partnerships. To influence reports that are focused more on economic growth in the Niger Delta, we sponsored an award, the PIND Prize for Niger Delta Reporting, at the 31st DAME.





# 2022 NPHOTOS





## January

Visits to Youth Employment Pathways (YEP) project implementing partners to ascertain the progress of the training, interact with the trainees and the trainers, and ensure compliance to YEP training standards. PIND's YEP is a model of youth training in which marginalized young people are trained in market-relevant skills and subsequently supported into sustainable jobs or enterprises. It contributes to the reduction in unemployment in the Niger Delta.



## February

PIND partnered with DMG Limited to facilitate the training of 50 solar PV entrepreneurs in Warri (Delta State), Yenagoa (Bayelsa State) and Port Harcourt (Rivers State) to improve their businesses development and income generation within the opportunity-laden solar home systems and other associated solar PV technologies market in the Niger Delta.



March

March 8 is International Women's Day, a global event promoted by the United Nations. We marked the day with the subtheme, "Sustainable Livelihoods: When Women Lead". Activities included the distribution of smoking kilns, bio-digesters and solar home systems to female entrepreneurs urban and rural areas. Presents NIGER DELTA PEACE & SECURITY NETWORK MEETING

PIND

NIGER DELTA WORKING ON PEACE. SECURITY & DEVELOPMENT





PIND facilitated the Niger Delta Peace and Security Network (NDPSN) meeting in Umuahia, Abia State. It was attended by civil society organizations (CSOs) from and around Umuahia who support or plan to support activities, projects, and programs related to peace, security, and development in the Niger Delta. NDPSN was set up to ensure and improve coordination among CSOs working towards peace and security in the Niger Delta. It has chapters in each state





We partnered with Beyond Regular, to host a one-day mentorship event for up to 320 young professionals at YP Port Harcourt, Rivers State. The event is an avenue for young professionals to learn and get mentorship from industry leaders. About 50 beneficiaries from the YEP project also participated in the event, further ensuring they gained the soft skills needed to grow their careers and businesses.



# June

PIND created the Niger Delta Peace Champions in 2022 as part of our peacebuilding and conflict resolution strategy in the region. The Peace Champions are young people from 18 to 35 years passionate about making a difference in their communities through peacebuilding.



July

May

enhance its visibility and brand positioning, PIND attended the Aspen Network of Development Entrepreneurs (ANDE) annual West Africa Regional Conference in Accra, Ghana. ANDE is a global network of organizations that propel entrepreneurship in developing economies. Its members provide critical financial, educational, and business support services to small and growing businesses.



August

Twelve implementing partners received grants for the second year of the Youth Employment Pathways (YEP) project in Delta State. Seven hundred and eighty youth participated in the soft and technical skills training. The focal sectors were agriculture, ICT, construction, renewable energy, and services (catering, fashion designing, finished leather).





Jenni Cardamone Senior Director, Partnerships, Devex



PIND participated in a side event organized by Devex at the 77th United Nations General Assembly (UNGA) in New York, United States. PIND's Executive Director, Tunji Idowu, discussed how PIND is facilitating sustainable development in the Niger Delta.



October

PIND and the Ministry of Niger Delta Affairs signed a memorandum of understanding to develop a regional peacebuilding infrastructure that would contribute to efforts to address conflict and security issues in the region. The Niger Delta Regional Peacebuilding Strategy would harmonize the peacebuilding activities by various stakeholders in the region and would be overseen by a Technical Working Group.



November

PIND and the Ministry of Niger Delta Affairs (MNDA) inaugurated the Technical Working Group (TWG) for the Niger Delta Regional Peacebuilding Strategy (NDRPS) in Port Harcourt, Rivers State.



December

PIND sponsored a new category, the PIND Prize for Niger Delta Reporting, at the 31st edition of the Diamond Awards for Media Excellence (DAME). The award sponsorship was an initiative geared at promoting and rewarding solution and development reporting on issues within the Niger Delta.



# AVARDS AND RECOGNITIONS







PIND and its technical partner, the Fund for Peace (FFP) received four of the Webby's inaugural Anthem Awards for the peacebuilding documentary *For the Good of All: Three Partners for Peace Stories.* The awards were:

- Gold Winner for the Best Strategy, Awareness Category (Not-For-Profit) in the Humanitarian Action & Services category;
- Gold winner Community Outreach, Community Engagement Category (Not-For-Profit);
- Gold winner: for Community Space, Community Engagement Category (Not-For-Profit); and
- Silver winner: in Partnership or Collaboration, Community Engagement Category (Not-For-Profit).

- PIND won the MKO Abiola Community Engagement Award category of the Community Engagement and Human Rights (CAHR) Awards.
- The CAHR Awards is an initiative of CSR-in-Action (Corporate Social Responsibility in Action) in partnership with Global Rights Nigeria and Zenera Consulting.





02



- At the Niger Delta Future Fest, PIND won Youth & Economic Development Leader while its digital advocacy platform, ND Link, won Advocacy Platform of the Year.
- ✓ Niger Delta Future Fest is a youth development summit and awards event organized by Mediaville.

- PIND won Peace Ambassador of the Year at the 2022 edition of the Warri Voice Awards.
- The event is organized by the Warri Voice, a community newspaper.





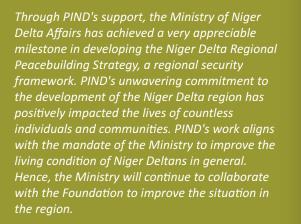
# **Our Partnerships**

USAID FROM THE AMERICAN PEOPLE	FFFP FUND FOR PEACE	Shaping a more livable world.	FORD FOUNDATION	Federal Ministry of Niger Delta Affairs
United States Agency for International Development	Fund For Peace	DAI	Ford Foundation	Federal Ministry of Niger Delta Affairs
PALMELIT DIL PALM SEEDS - CIRAD INSIDE	IITA Transforming African Agriculture	INFRANERGY	Power Solutions	FARMS LTD.
PalmElit Cirad	International Institute for Tropical Agriculture (IITA)	Infraenergy	A4&T Power Solutions	CHI Farms
RON OF PALM RESERVE	PRESCO PLC	ОКОМИ	NIGH INSTITUTION NIG	Foreign, Commonwealth & Development Office
National Institute for Oil Palm Research (NIFOR)	Presco PLC	Okomu Oil Palm	Cocoa Research Institute of Nigeria (CRIN)	Foreign, Commonwealth and Development Office
Sterling Bank The one-customer bank.	<b>chity</b>	<b>giz</b> Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH		Food and Agriculture Organization of the United Nations
Sterling Bank	Unity Bank	Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ)	University of Port Harcourt	Food and Agriculture Agency of the United Nations



# **Partners' Voices**





### Alfred A. Abah

Director, Planning Research & Statistics Ministry of Niger Delta Affairs





PIND's close affinity with the developmental challenges of the region provides it with the opportunity to formulate unique approaches with its trusted partners that are not just impactful but people-oriented. Working with its partners, PIND is one of the few developmental agencies taking on the challenges of election violence. PIND and its partners have raised community digital peacebuilders and increased civic citizen trust in CSOs' unbiased activities. These are innovative, multi-dimensional, and highly-sought after results in the development sector: real value for money. I, therefore, commend PIND.

**Egondu Esinwoke –Ogbalor** Executive Director Community Initiative for Enhanced Peace and Development (CIEPD)

We appreciate (PIND's) participation and contribution to the success of the 31st edition of the Diamond Awards for Media Excellence (DAME). Africa's longest running and most consistent award scheme for media professionals. It is on record that this edition marks the first time that DAME has expanded its frontiers to cover Niger-Delta Development Reporting, and this was made possible by its graceful partnership with the PIND. This marriage has proven strategic for a number of reasons, but notably because it gives traction to DAME's sustained graduation from traditional journalism to development-oriented journalism (on one hand), while it goes a mile to prove PIND's intentionality and commitment to the growth of solution journalism in Nigeria.

**Ayo Olonode** Diamond Awards for Media Excellence (DAME)



# OUR TEAM

498



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Monday A. Ovuede



Tunji Idowu

## Leadership



**Tunji Idowu** Executive Director



**Toni Akinluyi** Planning, Monitoring & Evaluation (PM&E) Manager



Misan Edema-Silo Market Systems Development (MSD) Project Manager



Effiong Essien Program Director



Chichi Nnoham-Onyejekwe Knowledge Management & Communications Managerion



Teslim Giwa Access to Energy Manager



Florence Agbejule Operations Manager



Olayinka Anyachukwu Finance Manager



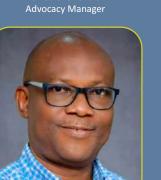
**Precious Agbunno** Economic Development Program Manager



**Myke Ekpe** Security Manager



**David Udofia** Peacebuilding Program Manager



**Chuks Ofulue** 

Patrick Ekpe Patrick Ekpe Youth Employment Pathways (YEP) Project Manager





## Team



Chioma Obi-Osuji Senior Market Development Advisor



Yvonne Jonah YEP Coordinator



Oteheri Akinrutan Advocacy Coordinator



Faith Emmanuel Soya Senior Market Development Advisor



Chukwudi Njoku Capacity Building Coordinator-Peacebuilding Program



**Ebenezer Wikina** Advocacy Coordinator



Tuoyo Omagbitse Blessing Market Development Advisor



Afeno Odomovo Research Coordinator (Peacebuilding Program)



Adetoun Oluwole Business Development Coordinator



**Emmanuel T. Nwala** Market Development Advisor



Abiodun Akanbi Research Assistant (Peacebuilding Program)



Matthew Smart Communications Coordinator



**Nezah Obi-Odu** Market Development Adviso



Africas Lawal Network Coordinator, Partners for Peace



**Onyinye Muomah** Communications Coordinator



## Team



Lateefa Musah Communications Coordinator



Abdulghaniyyu Is'haq G. Finance Officer



**Everestus Ezeigbo** IT Administrator



**Semira Agabu** Executive Assistant & Knowledge Management Coordinator



Shadrack Anigbo Project Accountant



lfeyinwa Nwosu Office Administrator



Ezekiel Odeh PM&E Coordinator



Laju Akperi PM&E Coordinator



Adaora Ezeokana Procurement & Grants Officer



**Gladys Melbury** Office Administrator



Sunday Omori PM&E Coordinator



Lewis Onwo IT Administrator



Juliana Tete Office Assistant





Onyinyechi Afundu Project Accountant

Yemi Omire

Office Administrator

## Team



Emmanuel Uroye Office Assistant



Loretta Eboma Office Assistant



Prince Nwuju Office Assistant



Blessing lyabia Office Assistant



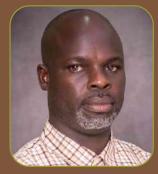
Isaac Dusu Driver



Samuel London Driver



Ikechukwu Ehirim Driver



Kehinde Igboro Driver



Pius Uwa Driver



James Onalo Driver



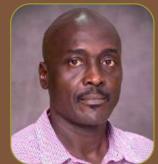
Frank Ukpong Driver



**Meshack Gbogbor** Driver



Omoruyi Uwagbor Driver



Yemi Mabiaku Driver





## **Interning at PIND**



Ediye Andem Bassey Peacebuilding, Integrated Peace and Development Unit April 2022-March 2023

I first learned about PIND during the celebration of its 10th anniversary in 2021. There was an online competition with a chance to win amazing prizes. I participated and came second. After that, I followed PIND on all its social media platforms, and when the internship position came up, I applied and got in. I chose to intern at PIND because I was interested in their various activities and their impact on young people in the Niger Delta. I believed it would be a fantastic opportunity for me to learn, grow and contribute to society in an impactful way. For a fresh graduate who didn't know what to expect from working a nine-to-five, PIND gave me a healthy perspective. I learned good work ethics, commitment, passion, and teamwork. Every task allowed me to challenge myself and be my best. The most beautiful thing was seeing the leaders working twice as hard as the other team members to ensure the job was done.

PIND gives room to succeed and reach for the sky with a unique organizational structure for learning and growing. All the experience gained in the past year has opened doors to greater opportunities and inspired a zeal to pursue work in the development sector.

Jolomi Akperi Business Development Unit January-December 2022

I first learned about PIND when I was searching for internship opportunities in the development sector. What interested me about the organization was its focus on sustainable development, community engagement, and capacity-building initiatives. Its successful projects and the positive reviews from former interns impressed me.

I worked in the Business Development Unit. I enjoyed the strong focus on collaboration and teamwork. It was a great experience working closely with colleagues from different units and sharing ideas. I also appreciated the opportunities for professional growth, such as attending conferences and training sessions. Overall, the company culture was very supportive and encouraged innovation, which made for an enjoyable and fulfilling work experience.

The best thing I learned was managing my time and prioritizing my tasks effectively. Before joining the team, I struggled with managing my workload and often felt overwhelmed. I have learned how to prioritize my tasks better and break them down into manageable pieces. This has significantly reduced my stress levels. I still use the skills which have been invaluable in my career development.





## **Interning at PIND**



James Leleji Planning, Monitoring & Evaluation (PM&E) Unit October 2021-September2022

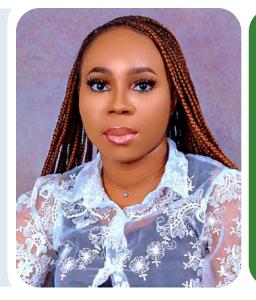
I worked in the PM&E Unit and enjoyed going to the field to interact with the beneficiaries of PIND's various interventions. It exposed me to what an economic development program is about in terms of impacting smallholder farmers' lives and ensuring the sustainability of economic activities that benefit the entire region through the market systems approach. At PIND, I learned how to work collaboratively with colleagues and partners and relate with people based on their personalities. This has greatly improved my emotional intelligence. I want prospective interns to know that PIND is a great place to work and build their capacity while contributing to making a social difference in the Niger Delta.

If given another opportunity, I would work at PIND again. There are lots of impactful projects I would love to be part of. Also, PIND's objectives and vision for the region align with mine, so I would welcome the chance to work there again.

Edidiong Umoh Finance Unit

May 2022-March 2023

I worked in PIND as a National Youth Service Corps member. I studied Accounting at the University of Uyo, Akwa Ibom, where I graduated with a second-class upper credit. Working in PIND's Finance Unit was an excellent opportunity to apply my knowledge and practical experience in financial management. I was also excited to be part of an organization making a positive impact in my community and contributing to the development of the Niger Delta region. I want others to know about PIND's commitment to sustainable development and poverty reduction in the Niger Delta. PIND is doing important work, and its focus on collaboration and partnership is critical to its success. I plan to obtain certification as a chartered accountant and build a successful career in accounting and finance. I also wish to take up volunteering and community service projects. The skills and experience I gained at PIND have equipped me with the tools and knowledge necessary to achieve my goals. The collaborative work culture at PIND has shown me the importance of teamwork and effective communication in achieving goals. I plan to carry these values into my future career and continue working collaboratively with others to achieve success.





# FINANCIAL ACCOUNTABILITY FOR 2022

0.10

FOUNDATION FOR PARTNERSHIP INITIATIVES IN THE NIGER DELTA REPORT OF THE INDEPENDENT AUDITORS FOR THE YEAR ENDED 31 DECEMBER, 2022



110 1942



4th Floor, Kresta Laurel Complex, 376, Ikorodu Road, Maryland, P.O. Box 15016, Ikeja, Lagos, Nigeria. 761: +234 (0) 703 505 1283, (0) 903 161 3983, (0) 802 310 6422 E-mail: bthlag@bakertilly.nigeria.com Website: www.bakertilly.ng

#### FOUNDATION FOR PARTNERSHIP INITIATIVES IN THE NIGER DELTA

REPORT OF THE INDEPENDENT AUDITORS

#### FOR THE YEAR ENDED 31 DECEMBER, 2022

#### Report on the Audit of the Financial Statements

We have audited the financial statements of the Foundation, which comprise the statement of financial position as at 31 December, 2022, the statement of activities, statement of changes in net assets and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

#### Opinion

In our opinion, the accompanying financial statements give a true and fair view of the financial position of Foundation for Partnership Initiatives in the Niger Delta as at 31 December, 2022, its financial performance and cash flows for the year then ended in accordance with the provisions of both the Companies and Allied Matters Act and the Financial Reporting Council of Nigeria (FRCN) Act.

#### **Basis of Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company within the meaning of International Standards on Auditing (ISAs) and have fulfilled our other responsibilities under those ethical requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Going Concern**

The Foundation's financial statements have been prepared using the going concern basis of accounting. The use of this basis of accounting is appropriate unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Management has not identified a material uncertainty that may cast significant doubt on the entity's ability to continue as a going concern, and accordingly none is disclosed in the financial statements. Based on our audit of the financial statements, we also have not identified such a material uncertainty.

#### ADVISORY · ASSURANCE · TAX

Bakertilly is a member of the global network of Baker Tilly International Ltd., the members of which are separate and independent legal entities.

#### Responsibilities of the Board of Trustees for the Financial Statements

The Board of Trustees are responsible for the preparation and fair presentation of these financial statements which are in compliance with the requirements of both the Financial Reporting Council of Nigeria Act and the Companies and Allied Matters Act. This responsibility includes: designing, implementing and maintaining internal controls relevant to the preparation and fair presentation of the financial statements that are free from material misstatements, selecting and applying appropriate accounting policies, and making accounting estimates that are reasonable in the circumstances.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our responsibility is to express an independent opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing (ISAs) issued by the International Audit & Assurance Standards Board (IAASB). Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance that the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control.

An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Directors, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Report on Other Legal and Regulatory Requirements

The Companies and Allied Matters Act requires that in carrying out our audit we consider and report to you on the following matters. We confirm that: -

- i) we have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit;
- ii) in our opinion, proper books of account have been kept by the Foundation; and
- the Foundation's statement of financial position and statement of operating activities are in agreement with the books of account.

M. E. Artemuduigho FRC/2013/IC AN/000000002724 For: Bakertilly (Chartered Accountants)

ABUJA, Nigeria 16 May, 2023



Income:	Note	2022 N'000	2021 N'000
Revenue: Grants from NDPI and other sources	6	788,888	2,079,249
Other income	7	149,650	69,311
		938,538	2,148,560
Expenses:			
Consultancy	8	950,696	902,823
Legal, audit and other service fees	9	66,387	54,025
Travel, accommodation and meeting expenses	10	139,618	71,623
Technical assistance and monitoring cost	11	119,693	212,843
Publicity cost	12	41,155	23,136
Grant contribution and capacity building cost	13	316,320	155,986
Office and operational expenses	14	115,750	83,498
Depreciation	15	36,432	44,753
Finance expenses	16	1,031	1,110
Insurance	17	34,838	38,965
Training and other expenses	18	51,159	42,272
		1,873,079	1,631,034
Total comprehensive (loss)/income for the year		(934,541)	517,526

	2022	2021
Note	N'000	N'000
19	381,904	387,122
20a	20,842	41,684
		428 806
	402,746	428,806
	79	1,429
20b	31,808	45,926
21	<u>1,909,737</u>	<u>2,918,635</u>
	1.941.624	2,965,990
		_,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
	2,344,370	3,394,796
22	29,673	95,208
23	59,915	110,265
	89,588	205,473
		205,473
		203,473
24	2,254,782	3,189,323
	19 20a 20b 21 22 23	$ \begin{array}{cccccccccccccccccccccccccccccccccccc$

### As at 31/12/2022

Accumulated



	Fund <del>N</del> '000	Total <del>N</del> '000
As at 01/01/2022	3,189,323	3,189,323
Excess of expenses over revenue	_(934,541)	(935,668)
As at 31/12/2022	2,254,782	2,253,655

### As at 31/12/2021

As at 01/01/2021	2,671,797	2,671,797
Excess of revenue over expenses	517,526	517,526
As at 31/12/2021	3,189,323	3,189,323

Note	2022	2021	
	N'000	<del>N</del> '000	

Cash flow from operating activities		
Operating (deficit)/ surplus before		
working capital changes 25	(1,136,595)	493,121
Changes in working capital 26	9,432	14,068
Net cash (outflow)/ inflow from operating activities	(1,127,163)	507,189
Cash flow from investing activities:		
Purchase of property, plant and equipment 19	(31,840)	(16,262)
Proceed from disposal of fixed assets	14,275	309
Interest received on deposit	135,830	<u>69,371</u>
Net cash inflow from investing activities	118,265	53,418
Net (decrease)/ increase in cash and cash equivalen	its (1,008,898)	560,607
Cash and cash equivalents at beginning of year	<u>2,918,635</u>	2,358,028
Cash and cash equivalents at end of year	1,909,737	2,918,635



# Our Achievements (2010-2022)

## Reducing Poverty



**76,780** new full-time jobs created in sectors supported by PIND

## Reducing Conflict, Fostering Peace & Stability

## Facilitating Alternative Clean Energy Solutions



**NGN 68.2 billion** in additional investments influenced from government, donor agencies and private sector



**989,825** farmers & micro, small and medium enterprises (MSMEs) reached with information on best practices and technological innovations



**Over 11,000** peace actors facilitated through the Partners for Peace (P4P) Network, with their capacities strengthened to tackle conflict in the Niger Delta



**503,563** farmers & MSMEs enabled with improved knowledge, attitude and practices (KAP) that increased their productivity



NGN 72.3 billion of additional income earned by the farmers & MSMEs



**1,114** emerging conflicts mitigated by peace actors in their communities to sustain economic activities



**38,622** Niger Delta conflict data points for early warning & early response (EWER) recorded on the Peace Maps.



**2,228** young people linked to waged employment and enterprise start-ups in emerging growth sectors



**3,539** businesses and households gained access to electricity

NGN 1.03 billion accrued

energy solutions

in savings by community users of PIND-facilitated renewable

## Fostering Youth Employment



**6,179** young people with empowered with market relevant skills in emerging growth sectors



Participants at a PIND Market Systems Development learning and knowledge sharing workshop for service providers in Warri, Delta State in June, 2022

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**Email:** info@pindfoundation.org Website: www.pindfoundation.org

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FOUNDATION FOR PARTNERSHIP INITIATIVES IN THE NIGER DELTA

"Building Partnerships for Peace and Equitable Development in Nigeria's Niger Delta"