

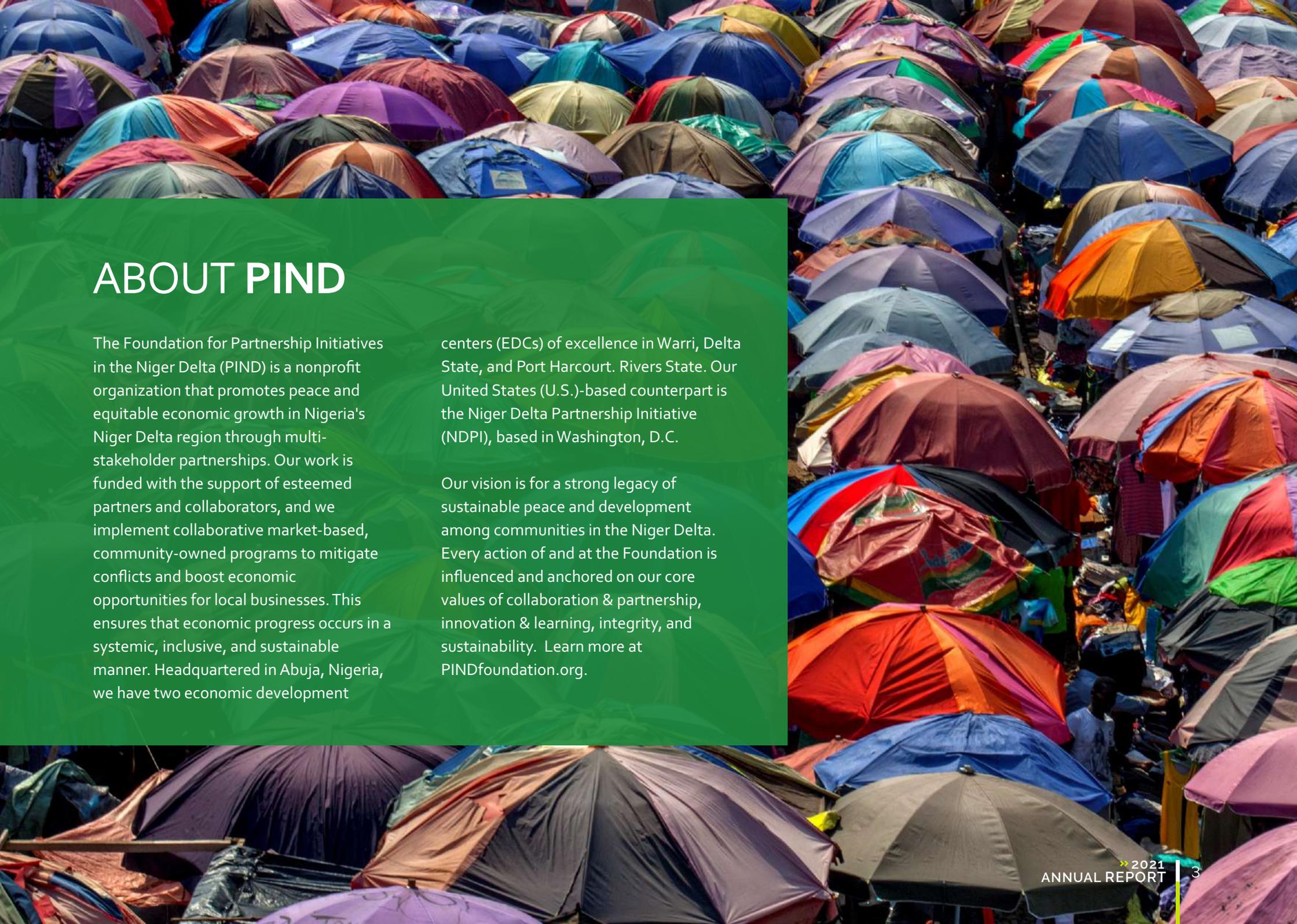
SUSTAINING SOLUTIONS THAT WORK



» 2021
ANNUAL
REPORT

CONTENTS

- I. ABOUT PIND
 - II. CHAIRPERSON AND EXECUTIVE DIRECTOR'S ANNUAL MESSAGE
 - III. 2021 LANDSCAPE
 - IV. 2021 RESULTS
 - V. RECOGNIZING EXCELLENCE IN 2021
 - VI. SHARING OUR INDUSTRY KNOWLEDGE IN 2021
 - VII. PROGRAM PERFORMANCE IN 2021
 - a. Reducing Poverty
 - i. Market Systems Development (MSD)
 - 1. Aquaculture
 - 2. Cassava
 - 3. Cocoa
 - 4. Palm Oil
 - 5. Poultry
 - ii. MSME Development and Linkages
 - iii. Access to Finance
 - b. Powering Coastal Communities
 - i. Access to Energy (A2E)
 - c. Empowering Local Organizations
 - i. Capacity Building for Fundraising and Service Delivery
 - d. Fostering Stability
 - i. Peacebuilding
 - 1. Partners for Peace (P4P) Network
 - 2. Grants to Tackle Conflict Root Causes
 - e. Influencing Government Policies & Practices
 - f. Targeting the Marginalized
- VIII. DELIVERING OUR MESSAGE IN 2021
- IX. CELEBRATING A DECADE OF DIFFERENCE IN 2021
- X. WORKING SAFELY DURING A PANDEMIC IN 2021
- XI. INSPIRING INTERNS IN 2021
- XII. OUR PARTNERSHIPS IN 2021
 - a. Thank You for Your Support of PIND
 - b. Partnership Voices
 - c. Partnership Spotlight: Fund for Peace
- XIII. OUR BOARD OF TRUSTEES
 - a. PIND Board of Trustees Exits
- XIV. OUR LEADERSHIP
- XV. OUR TEAM
- XVI. OUR FINANCIAL ACCOUNTABILITY IN 2021



ABOUT PIND

The Foundation for Partnership Initiatives in the Niger Delta (PIND) is a nonprofit organization that promotes peace and equitable economic growth in Nigeria's Niger Delta region through multi-stakeholder partnerships. Our work is funded with the support of esteemed partners and collaborators, and we implement collaborative market-based, community-owned programs to mitigate conflicts and boost economic opportunities for local businesses. This ensures that economic progress occurs in a systemic, inclusive, and sustainable manner. Headquartered in Abuja, Nigeria, we have two economic development

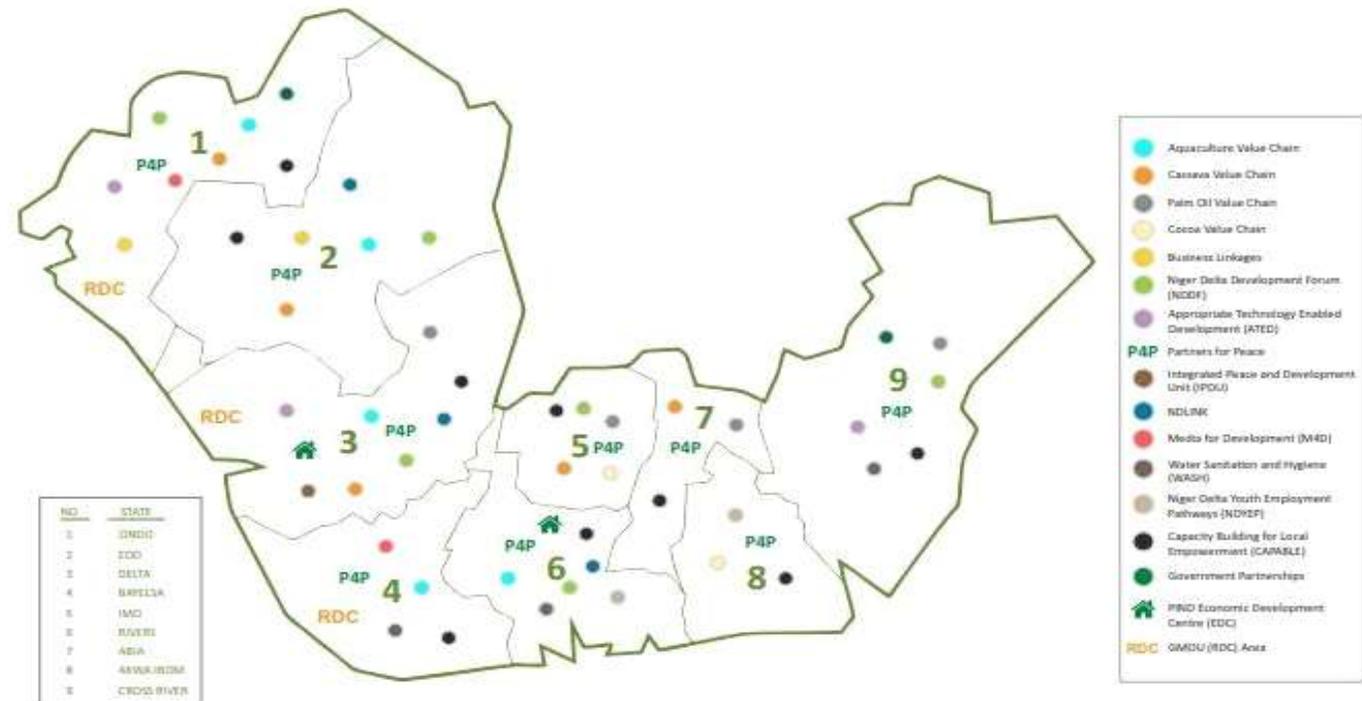
centers (EDCs) of excellence in Warri, Delta State, and Port Harcourt, Rivers State. Our United States (U.S.)-based counterpart is the Niger Delta Partnership Initiative (NDPI), based in Washington, D.C.

Our vision is for a strong legacy of sustainable peace and development among communities in the Niger Delta. Every action of and at the Foundation is influenced and anchored on our core values of collaboration & partnership, innovation & learning, integrity, and sustainability. Learn more at PINDfoundation.org.

OUR PROGRAM FOOTPRINTS



Since 2010, we have worked to create and expand our programs, projects, and initiatives that support peace and prosperity. From our humble beginnings in a single state (Delta) over a decade ago, we now have strong footprints in all nine states in the region: (1) Ondo State; (2) Edo State; (3) Delta State; (4) Bayelsa State; (5) Imo State; (6) Rivers State; (7) Abia State; (8) Akwa-Ibom State; and (9) Cross River State.



Chairperson and Executive Director's Annual Message



Rick Kennedy
Chairman, Board of Trustees,
PIND.



Tunji Idowu
Executive Director/Trustee,
PIND.

Dear Friends and Partners,
PIND's work as a long-time, independent development resource in the Niger Delta has empowered the region's communities, bestriding age, ability, education, gender, location, or status. Our programs deliver the financing, information, linkages, mindsets, skills, technologies, and tools that have proven to improve lives and livelihoods. The past few years have been momentous, and we look at them with amazement and fulfillment.

Our world changed in 2020 and continues to feel the widespread challenges of the COVID-19 pandemic in our workplace and activities, but we have met these challenges with unique innovations and continue to build on them. We creatively sustained personal relations and collaborated effectively with partners to deliver another year of solid performance in 2021. We leveraged NGN 10.85 billion/USD 26.46 million in investments from the public and private sectors that helped thousands of smallholder farmers and enterprises to implement good agricultural practices, technological innovations, and business upgrading solutions. This also facilitated over 10,000 new jobs in the agro-allied and renewable energy sectors through our commercially incentivized service providers.

In 2021, we reinvented ourselves to remain relevant as the world around us changed as a fallout of the pandemic and other emergent global issues. We seized opportunities with agility, raised the bar on our resolve to win, inspired ourselves from within and around us, and worked as One Team with a common mission. This helped us to deliver more value to the people that we serve, focus on sustaining the programs that work for the Niger Delta region, and test new program innovations that advance our mission of peace and prosperity. A notable example of this was how, through Sombreiro Kapital (our backed special purpose finance vehicle), we successfully pioneered tailor-made single-digit interest rate loans worth NGN 226

million/USD 555,219 to over 700 smallholder farmers in five States, and at a reduced credit risk for the lending partners. This changed their fortunes through expanded production and increased income.

In 2020, we had hit the momentous 10-year milestone of development programming in the Niger Delta. Due to the COVID-19 pandemic, we postponed all celebrations until 2021 when we celebrated our decade of making a difference and touching lives positively with a three-month-long bouquet of activities with our partners, friends, well-wishers, and program participants. We were particularly delighted to honor leading individuals and organizations who had contributed to and supported our ideals and actions from inception.

While appreciating our 10-year accomplishments, we look ahead to the next 10 years with excitement as we continue the work of providing creative solutions to the socio-economic challenges in the Niger Delta region. By then, we envision the following happening through our work and those of our partners and allies:

- » More happy and hopeful Niger Delta citizens that benefit from our work and that of others
- » Strengthened and expanded programming focused on peace and prosperity
- » Larger network of public, private, and social sector collaborators, investors, and partners.

In all of these, as the landscape in which we work evolves and still presents challenges—such as funding opportunities being redirected out of the Niger Delta—it is even more apparent that multiple partners and stakeholders in all sectors must come together to address the needs of the region.

As we look into the future, we do so with a 'change of guard' at the helm of affairs. Tunji Idowu, our erstwhile Deputy Executive Director, took over the reins as Executive Director following Dara Akala's retirement in December 2021. We wish Dara well in his future pursuits. We also welcome our new team members who have brought fresh insights, which, combined with older colleagues' proven expertise, are geared toward catapulting PIND to a new pinnacle of success.

In this annual report, we present our operational and programmatic innovations and solutions in 2021; the results that they created or expanded; and how our work supports the United Nations Sustainable Development Goals (UN SDGs) 1, 2, 4, 5, 7, 8, 10, 11, 13, and 16. Diving deeper, through personal stories and insights, you can learn how and why we are motivated to do what we do.

So, please read along to see how you have helped and can further support our mission to build partnerships for peace and equitable economic development in the Niger Delta region. Here's to many more decades of making a difference!

Rick Kennedy, Chairperson, Board of Trustees
Tunji Idowu, Executive Director

2021 LANDSCAPE

PIND's work and results in 2021 were met with various economic, political, security, and social factors throughout Nigeria—from local to national, positive and negative.



ECONOMIC

- Stimulus measures and the reopening of borders by the Federal Government of Nigeria
- Reduced federal resource allocation to States due to fluctuating revenue and rising debt
- Highly muted spending on productive activities and capital projects by the region's State Governments
- Restricted movement of goods and services in the South East due to Indigenous Peoples of Biafra (IPOB) stay-at-home order
- Slow economic recovery from the COVID-19 impact and rising unemployment
- The rise in agricultural inputs, technologies, and production costs caused by persistent inflation
- Reduced purchasing power and shrunk profit margins for smallholder farmers and businesses arising from the high inflation rate (17.25%)
- The lower average number of farming cycles and slower technology adoption in the aquaculture, agriculture, and poultry value chains
- Tax burdens adversely affecting micro, small, and medium enterprise (MSME) growth
- Investors' disinterest in renewable energy solutions in under-served coastal communities due to slow return on investment



POLITICAL

- Renewed interest in regional cooperation and collective development agenda by South/South State governments signaled by the revival of the moribund BRACED Commission
- More politicking and reduced governance as Nigeria's 2023 general elections draw nearer



SECURITY

- Increase in lethal violence, driven by the outbreak of additional security issues, and the emergence of new conflict actors (See: [Annual Niger Delta Conflict Report 2021](#))
- Increase in criminality and separatist agitation by 87% and 573% respectively in 2021 compared to 2020 - more than 800 and 140 fatalities. (Read: [Annual Niger Delta Conflict Report 2021](#))
- Passage of anti-open grazing laws by seven (7) states in the region due to persistent herders-farmers clash



SOCIAL

- Passage of the Petroleum Industry Act (PIA) for good governance, best practices, and ease of doing business in the oil and gas sector in Nigeria
- Lack of access to arable farmlands for smallholder farmers (SHFs) who are critical to Nigeria's economy and food security
- Prevailing social norms of husbands preventing wives from participating in capacity building and income-generating opportunities



NIGER DELTA

2021 RESULTS

Reducing Poverty



67,213

Farmers & Micro, Small and Medium Enterprises (MSMEs) reached with information/services on agricultural and business best practices



Women:
24,456
(36%)



10,526

new full-time jobs facilitated in the agro-allied and renewable energy sectors



Women:
3,773
(36%)



45,433

Farmers & MSMEs enabled with improved knowledge, attitude and practices (KAP) that increased their productivity



Women
16,992
(37%)



NGN 10.84 billion
USD 26.48 million

in additional investments in agriculture, business and technology influenced by us from the public sector (federal and state government), the private sector, and donor agencies

Powering Coastal Communities



NGN 466.7 million
USD 1.1 million

Saved by community users of facilitated renewable energy solutions



NGN 83.6 million
USD 203,902

In investments leveraged by us in energy solutions by the public and private sectors



2,070 people from
645 businesses &
households

provided with access to electricity for the first time in the coastal communities



Women:
1,283 (62%)

Empowering Local Organizations



NGN 25.55 million
USD 62,317

raised by local organizations through our capacity-building support for community responsiveness services

Fostering Stability



577

Peace actors mitigated local conflicts using gained skills



Women

191 (33%)



228

Niger Delta residents gained applicable skills in conflict management through our training workshops



119

Emerging conflicts mitigated by our facilitated peace actors in their local communities to sustain economic activities



1,384

People utilized our peace data and analysis products to guide various peacebuilding related actions

Delivering PIND's Message



20.3 million

People reached



213

Positive media mentions of our work, development models, and impact



43

Public endorsements from the government, partners, program participants, and others



33

Local and international forums enabled to replicate our work and lessons from the implementation

Influencing Government Policies and Practices



STREAMLINING TAXATION ON ENTERPRISES

We organized three radio discussions in Abia, Delta, and Rivers states to share preliminary findings and recount experiences with multiple taxations and illegal levies-related issues in the respective states.



FACILITATING ACCESS TO ARABLE LAND BY SMALLHOLDER FARMERS (SHFs)

Our advocacy in facilitating access to land by smallholder farmers (SHFs) led to the formal approval by the Edo State Government to establish a committee to review the state's access to land policy.



LONG-TERM PLANNING FOR NIGER DELTA STATES

We provided technical support to Abia and Edo states to complete and launch their long-term strategic development plans in 2021.

RECOGNIZING EXCELLENCE IN 2021



Peacemakers Awards 2021 Award Recipient (Regional)

Presented with the Peacemakers Awards at the 2021 Summit, we were recognized by local citizens who had been touched and empowered by its work towards promoting and sustaining peace in the Niger Delta.



His Royal Majesty (HRM) Ezieogo Mba Odo Okereke of Akanu Ukwu Autonomous Community, Ohafia Local Government Area, Abia State, Honoree (Regional)

At the 10th anniversary celebration of HRM Ezieogo Mba Odo Okereke, we were honored in recognition of our peacebuilding work in the local community and the Niger Delta--including the establishment of the Partners for Peace (P4P) Network in the region.



2021 Community Engagement and Human Rights (CAHR) Award Nominee (Pan-African)

Organized by sustainability-focused outfit CSR-in-Action, we were nominated for the MKO Abiola Community Engagement Award. The CAHR Awards celebrate outstanding individuals and organizations that have creditably engaged their communities through inclusion, equity, environmental awareness, poverty alleviation, education, and general promotion of human dignity.



Accenture Gender Mainstreaming Africa Awards 2021, Empowerment of Women in the Community 2nd Finalist – West Africa (Pan-African)

Out of 540 entries from across Africa, we were recognized for meaningful representation of women in the mainstream of business by a collaborative of corporations working together for gender diversity.



SHARING OUR KNOWLEDGE IN 2021

Serving a variety of audiences, PIND values sharing the insights, talents, and knowledge gained from our years of demonstrable, hands-on industry experience in sustainable development programs, projects, and initiatives. Here is a sampling of key knowledge-sharing and thought-leadership opportunities centered on Nigeria's Niger Delta:

1

JANUARY 2021

"How Market Systems Development (MSD) Enhanced Nigerian Farmers' Resilience to COVID-19" Webinar

Alongside other global experts and featured via BEAM Exchange grab the mic webinar, our thought-leaders shed light on how our work with the Market Systems Development (MSD) project in the Niger Delta I & II (MADE I & II projects) strengthened market systems in the Niger Delta since 2015—and how agro-allied service providers adapted to the COVID-19 pandemic to keep services going for farmers. Participants included William Grant (DAI Global) and David Elliot (Gallus Edge), who were joined by PIND Immediate-Past Executive Director, Dr. Dara Akala, and PIND Market Systems Development Project Manager, Precious Agbunno.

3

JULY 2021

"Private Sector Engagement and Social Investment in the Niger Delta" Case Study Webinar

In collaboration with US Agency for International Development (USAID), ['Georgetown Universitys Business for Impact](#), Chevron, and fact-finding partner [Frontier Design](#)—PIND & NDPI organized a webinar panel discussion. The event disseminated findings from a Georgetown University-published case study that comprised analysis and research outcomes from ten years of investments in the Niger Delta region.

2

FEBRUARY 2021

"Building Resilience in Nigeria--A Better Approach for Peace and Development" Roundtable and "For the Good of All" Documentary Screening

In partnership with Fund for Peace (FFP), PIND & Niger Delta Partnership Initiative (NDPI) hosted a roundtable that brought practitioners and policymakers together to share information about novel approaches to amplifying local voices, structures, and networks for more effective violence mitigation and peacebuilding in Nigeria. The roundtable also featured a screening of the ten-minute "[For the Good of All](#)" documentary that shared three personal stories of the impact of the Partners for Peace (P4P) Network in the Niger Delta. Participants included Ambassador John Campbell [Council on Foreign Relations (CFR)] and Darren Kew (University of Massachusetts, Boston), who NDPI Executive Director Nadeem Anwar joined.

4

AUGUST 2021

Open Citizens Engagement for Delta State 2022 Budget

Upon invitation by the Delta State Government, we contributed to the proposed budget and shared recommendations utilizing our expertise in development planning and the ability to influence government spending. Participants included high-level government stakeholders, community leaders, and investors.

5

OCTOBER 2021

“Securing Our Future, the Fierce Urgency of Now” at the 27th Nigerian Economic Summit (NES 27)

Hosted by the Nigerian Economic Summit Group (NESG), PIND Executive Director, Tunji Idowu participated as an NES 27 panel discussant on job creation within the Niger Delta, and shared our proven approach to youth employment creation. Participants included government, public and private sector actors, and other players in the youth employment ecosystem [such as vocational education centers for technical and vocational training (TVET)]. Other panellists included: the Executive Governor of Lagos State, H.E Babajide Sanwa-Olu; Federal Minister of State for Labor and Productivity, Festus Keyamo, SAN; the CEO of Jobberman Nigeria, Rolake Rosiji; and the Country Head of Mastercard Foundation - Nigeria, Chidinma Lawanson.

7

DECEMBER 2021

“Transitioning to the Petroleum Industry Act (PIA)” Workshop

We partnered with the New Nigeria Foundation (NNF) to organize a workshop that provided a stepwise approach to preparing oil & gas companies to establish and implement a host community development trust (HCDDT). The PIA is a game-changer for Settlers (terminology used for oil & gas companies in the federal act) because it aims to establish good governance, best practices, and ease of doing business. One of the new act's requirements is for oil & gas companies to create HCDDTs to restructure the management of their host communities. Participants included representatives from the oil and gas sector..

6

NOVEMBER 2021

Second National Cassava Summit 2021

In collaboration with the International Institute for Tropical Agriculture (IITA) BASIC-II Project (Building an Economically Sustainable Integrated Cassava Seed System, Phase 2 Project); the Federal Ministry of Agriculture and Rural Development (FMARD); and other partners and stakeholders, we presented our work in scaling up private-sector-led cassava seed development through its cassava value chain projects. Participants included government and public and private sector actors.





PROGRAM PERFORMANCE IN 2021



PIND's Market Systems Development (MSD) project works through a network of trained and incentivized market system actors (service providers, agro-dealers, input companies, fabricators, equipment dealers, financial institutions, etc.) to support farmers and small businesses in the Niger Delta region to improve their productivity, increase their incomes and create new jobs.

This project contributes to the United Nations Sustainable Development Goals (UN SDGs) 1, 2, and 8: "no poverty", "zero hunger", and "decent work and economic growth" through improved food security, and enhanced aquaculture, cassava, cocoa, palm oil, and poultry agricultural sectors.

Through our MSD project, we implement interventions that address the root causes of market failure and ensure that farmers and related businesses have the essential elements for their success. These elements include quality inputs, best farming & business practices, efficient technologies, new markets, and funding. In 2021, NGN 10.75 billion/USD 25.21 million was invested in our MSD value chains by public and private sector actors. Furthermore, 10,471 new jobs were facilitated across five agricultural value chains and an enterprise development project in which the MSD project intervenes.

In 2021, we undertook a livelihood assessment to identify the most viable economic opportunities for poor individuals in coastal communities and how to best improve their capacity to address the opportunities to enhance their well-being. Additionally, we continued to work with our network of service providers and other critical support market actors to improve beneficiary farmers' and related businesses' performance.

We also engaged with new partners seeking to invest in the different sectors and onboarded more service providers. This increased the number of farmers and

enterprises benefiting from our projects. As a result, our farm service providers delivered services to 67,213 farmers and related businesses. Of these, 45,433 earned an additional income of NGN 16.42 billion/USD 40 million by adopting the best practices and investing in quality and improved inputs and technologies.

Please continue reading to learn more about our specific impacts in aquaculture, cassava, cocoa, palm oil, and poultry sectors and in access to finance and enterprises' development.

“ What is the Secret Behind It? ”



"As a service provider to farmers, I have been able to train up to 2,000 farmers in more than 10 communities in Cross River State, and from those communities, I have been able to pick 20 youth – of which 12 are males and eight are female and trained them in seed multiplication. Now, they are doing fine as far as the seed multiplication business is concerned. In our encounter, there are a lot of differences. The training and practices have touched and actually changed a lot of things in their lives. If initially, they were at 20%, now they should be at 40%. We have demonstration farms to prove that we actually mean business. These demo farms are doing well, and we can see the dividends of their training. There are a lot of people that are feeling reluctant to join us in adopting good practices. But when they come and see these demonstration farms, they ask, 'What is the secret behind it?' And we tell them, 'This is as a result of the [project] of good agronomic practice that has ushered us into this'. Then, those farmers become ready to key in."

Ugo Micheal Okam, farm service provider (FSP), (Cross River State, Nigeria)



MARKET SYSTEMS DEVELOPMENT (MSD)

Summary of 2021 Outcomes:

- ✔ **NGN 10.75 billion/USD 25.21 million** in investments leveraged from the public and private sectors to implement good agricultural practices, technological innovations, and business upgrading solutions in the six (6) sectors of PIND's market system development work
- ✔ **67,213** farmers reached with information about best practices, quality input, and new technology
- ✔ **NGN 16.42 billion/USD 40 million** in increased incomes earned by 45,333 farmers and enterprises
- ✔ **10,471** new jobs facilitated



AQUACULTURE

Summary of 2021 Outcomes:

- ✔ **NGN 3.07 billion/USD 7.48 million** of funds leveraged from the public and private sectors by PIND into the aquaculture value chain to implement good pond management practices and technological innovations
- ✔ **5,294** aquaculture farmers reached information about the best pond management and business practices, quality input, and new technology
- ✔ **NGN 1.61 billion/USD 1.5 million** in increased incomes earned by 2,289 fish farmers
- ✔ **Over one million** high-quality fish seeds produced
- ✔ **1,352** new aquaculture jobs facilitated

To improve the quantity and quality of fish seeds and enable easy access for the farmers before 2021, PIND collaborated with the Fisheries Society of Nigeria (FISON) to develop quality broodstock banks. We also partnered with six private hatchery operators from Delta, Ondo, and Rivers states to raise broodstock banks from the pure lines produced by the Fisheries Society of Nigeria (FISON).

In 2020, due to the COVID-19 pandemic, our aquaculture farmers had limited inflow of inputs, market access, and access to aquaculture services. Reduced demand for fresh and smoked fish also led to a drop in fish prices and a rise in fish feed prices. There was also limited access to working capital as financial institutions limited their operations.

To help fish farmers and processors overcome this threat to their livelihood, our aquaculture service providers (ASPs) worked on identifying alternative access to inputs and finance. These ASPs helped fish farmers to adopt pool resources to bulk-purchase raw materials; taught them how to reach new customers through phone calls and social media; and linked them to microfinance institutions. This support continued in 2021, with NGN 3.07 billion/USD 7.48 million invested in the aquaculture value chain and 1,353 new aquaculture jobs facilitated.

In 2021, we continued to build the capacity of fish farmers and processors to increase their productivity and profits. Working with our network of ASPs, we offered training on good pond management practices, the use of quality inputs, business skills, and financial literacy. We concentrated a major part of our outreach in coastal communities to help fisherfolk. Of the 5,294 beneficiaries of our outreach, 2,289 farmers and processors earned increased incomes of NGN 1.61 billion/USD 3.92 million.

Fish farmers also saw a rise in the cost of fish feeds, which make up 70% of production costs. This was due to increased inflation in Nigeria and the devaluation of the Nigeria Naira (NGN). In 2020, to improve the quantity and quality of fish seeds as well as enable easy access for the farmers, in previous years, we collaborated with the Fisheries Society of Nigeria (FISON) to develop quality broodstock banks. We then identified and partnered with six private hatchery operators from Delta, Ondo, and Rivers States to raise broodstock banks from the pure lines produced by FISON. In Delta and Cross River States, we also partnered with the US Agency for International Development (USAID) Feed the Future (FtF) Nigeria to fund the Agricultural Extension and Advisory Services (AEAS) to complement the production and use of quality fish seeds by farmers. We continued these interventions in 2021 and as a result, fish seed production has gained significant traction in the region. In 2021, over one million quality fish seeds were produced versus 515,000 fish seeds in the previous year.

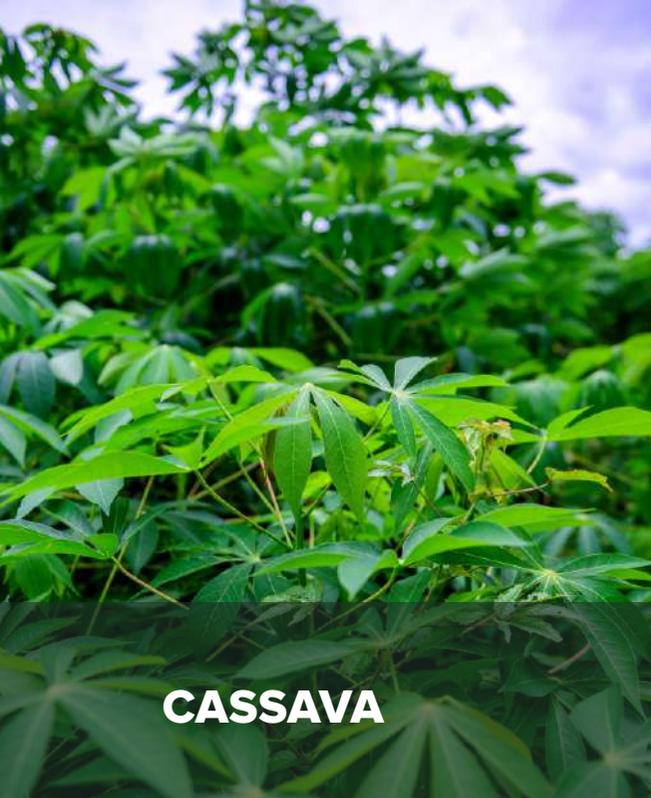
In previous years, we had introduced the Chorkor oven and smoking kiln technologies as part of the effort to improve the efficiency of fish processors. To sustainably promote the adoption of the technologies, we built the capacity of masons and fabricators to enable them to produce and market these technologies commercially. We also worked with the masons and other service providers to carry out demonstrations to stimulate the adoption of the technologies, particularly in the coastal and riverine communities. 82 out of 1,113 fish processors reached with demonstrations in 2021 adopted the technologies. For example, fish processors from Kokodiagbene, Ajudaibo, and Madangho communities in Delta State acquired 20 Chorkor ovens for commercial use.

“ I Now Harvest More Fish than Before, and My Income Has Also Increased...”

“From the training PIND gave us, I learned how to manage my business better, how to plan, keep records, feed fish, and many more. We used to harvest 1,000 to 2,000 tons of fish in six months because we didn't understand, and we did not plan. But, using the new practices I learned, it has been from one level of improvement to the other. At every stage now, I know what to do to reduce fish mortality. The number of fish I harvest per day has actually increased, and my income has also increased. I now harvest between two to four tons of fish every two to three months. Before the training, I was doing like two ponds, but after the training, I extended to four to five ponds, even six ponds at times.”

Ernestina Obediah Lawrence, fish farmer, Alero Fish Farm Cluster (Egbokodo-Itsekiri, Warri, Delta State, Nigeria)





CASSAVA

Summary of 2021 Outcomes:

- ✔ **NGN 604.65 million/USD 1.47 million** in funds leveraged from the public and private sectors by PIND into the cassava value chain
- ✔ **24,325** cassava farmers reached with information about best agricultural and business practices, quality input, and new technology
- ✔ **NGN 4.73 billion/USD 1.15 billion** in increased income earned by 19,916 cassava farmers
- ✔ **1,545** new cassava value chain jobs facilitated

PIND's interventions in the cassava value chain in the Niger Delta are designed to improve farmers' productivity and increase income for all sector investors. We partner with agro-input companies, agro-dealers, and suppliers of farm inputs (seeds, fertilizers, insecticides, machinery, etc.) to provide farmers with information, training, and demonstrations that will help increase the yield and quality of their products and their profits. These collaborations also result in increased income for them.

In 2020, because of the COVID-19 pandemic, our farm service providers (FSPs) had to come up with new ways other than physical meetings to reach the farmers. As a result, we explored new platforms such as text/SMS (short message service), social media, and virtual meeting websites. Through these new platforms, farmers continued to receive information on good agricultural practices (GAP) and the support needed to sustain their business.

After the pandemic restrictions were lifted in 2021, we maintained these new platforms and other limited, safety-compliant physical interactions to implement cassava-related activities. By the end of the reporting year, we had reached 24,325 cassava farmers with direct information, and 10,441 additional cassava farmers copied (modeled) the actions of those reached. Furthermore, 1,545 new jobs were created in the cassava value chain. We leveraged NGN 604.65 million/USD 1.47 million of funds into the cassava value chain in the reporting year.

“ Anybody That Passes My Farm Has to Comment... ”



"I was teaching, but now I am retired. Financially challenged, I am now into the full farm business. I am married with children and as I speak to you now, I am inside my farm with my wife and two workers. It all started when we were gathered by one Eneremadu [PIND co-facilitator] from Eziudo Town, Ezinihitte, Imo State. She taught us a lot--even how to clear the farm, weeding, how to plant, and all the rest. Since then, I copied it and copied it vividly. And it has been helping me a lot. The way I am harvesting through the years after the training has automatically changed.

People that have been copying from me can actually testify to that. Ever since the training, my system of planting and the number of cassava stems I was planting in a particular range is no longer the same. Then, the way of applying fertilizer has changed...we were even pouring the whole thing on a particular range, thinking that it's the quantity of fertilizer you apply that you will harvest... so I have learned of all those things. When people are passing my cassava farm, they stop to have a view of it. I am telling you, anybody that passes across my farm must comment. Some will even try to take a little bit of my cassava stem."

Orji Benjamin, cassava farmer (Imo State, Nigeria)

Another way we help cassava farmers to increase their productivity is by enabling their access to high-yielding, disease-resistant, and disease-free improved cassava seeds. In 2020, we signed a memorandum of understanding (MoU) with the International Institute for Tropical Agriculture (IITA) and the National Root Crops Research Institute (NRCRI) on the Building an Economically Sustainable, Integrated Cassava Seed System II (BASICS II) project. The Cassava Seed Entrepreneurship (CSE) project, formerly the Village Seed Entrepreneurship (VSE), was one of the programs that resulted from this partnership. CSEs were trained and onboarded across Abia, Akwa-Ibom, Cross River, and Delta States.

Our Cassava Seed Entrepreneurship (CSE) project aims to train farmers as cassava-seed entrepreneurs, who then go on to train other farmers in their communities. In 2020, the 75 entrepreneurs [certified and onboarded into the National Network of Seed Entrepreneurs (NNSE)] were supplied with improved varieties of foundation stems to create multiplication plots. The high-yielding stems came from the National Root Crops Research Institute (NRCRI).

In 2021, the entrepreneurs passed on their knowledge to other farmers, while we onboarded 69 new CSEs. Our strategy to establish a viable commercial cassava seed system in the Niger Delta region also included hosting the Second National Cassava Summit. Our summit partners were BASICS II and the Federal Government of Nigeria's Ministry of Agriculture. The summit was attended by 137 participants representing various national and international organizations that invested in the cassava value chain (from both the private and public sectors).

Furthermore, we attracted more investments, addressed issues around access to land, finance, and markets, and formed partnerships that established outgrower schemes where small-scale farmers are linked directly to bulk buyers. For example, one of our partners, SAEL Global (SG) Nigeria Ltd., leased 2,000-hectare/2.471-acre of farmland in Orhionmwon LGA, in Edo State - to be made available to 400 farmers under its proposed out-grower scheme. In Imo State, Sombreiro Kapital [(SK), a PIND-backed special purpose finance vehicle, and Dufil Prima Foods PLC partnered with us to establish an out-grower scheme on 33 hectares/81.448 acres of land with cassava farmer loan financing from Sterling Bank Plc.

“ We Can Find the Improved Cassava Seeds within Our Community... ”

"PIND sent us for training on seed multiplication at Umudike [the National Root Crops Research Institute's (NRCRI)]. As I came back, I put the training into practice. Now, I am doing better as a cassava farmer. The training has equally spurred me to be a good farm service provider to other farmers. Now, I am a seed multiplication farmer that sells cassava seedlings. Before now, when people were not aware of the improved cassava seed variety, the demand for it was low. But now, the demand is on the increase, and a lot of people are buying good seeds. They have abandoned their old practices of using the local seeds and are now into the practices of using the improved variety, even youth. With this, our major challenge was how to get this improved variety of seedlings. But now, this seed multiplication idea we teach farmers has curtailed our challenge of going far to get this improved variety. We can find it within our community!"



Ugo Michael Okam, PIND-trained farm service provider (FSP)





COCOA

Summary of 2021 Outcomes:

- ✔ **NGN 713.08 million/USD 1.73 million** in funds leveraged from the public and private sectors by PIND into the cocoa value chain
- ✔ **12,053** cocoa farmers reached with information about best agricultural and business practices, quality input, and new
- ✔ **NGN 1.97 billion/USD 4.8 million** of increased income earned by 8,455 cocoa farmers technology
- ✔ **975** new cocoa value chain jobs facilitated

Nigerian cocoa beans are not valued in the international market because of their sub-par quality--due to poor farming and poor post-harvest practices. PIND partners with cocoa farm input companies, cocoa equipment dealers, cocoa equipment promoters, cocoa exporters/off-takers (buyers), and farm service providers (FSPs) to promote good agricultural practices, and help cocoa farmers improve the quality of their beans, increase productivity, and boost incomes. We also organize training projects and set up demonstration farms for innovations.

In 2021, we partnered with more farm input companies, equipment dealers, equipment promoters, exporters/off-takers (buyers), and FSPs to expand our outreach to more farmers in the five cocoa-producing states in the region: Abia, Akwa-Ibom, Cross River, Edo, and Ondo. Through these partnerships, we reached an additional 12,053 farmers with improved access to necessary agro-inputs, information, and technologies. Out of the 12,053 farmers reached, 8,455 of them increased their incomes by NGN 1.97 billion/USD 4.8 million. Furthermore, a total of 975 jobs were created and these partners invested NGN 713.08 million/USD 1.73 million in the cocoa value chain.

To further encourage farmers to adopt good agricultural practices and produce quality cocoa beans, we launched an intervention in which farmers are offered premium prices for quality beans. In 2020, we partnered with an exporter in Ondo State to train 40 lead farmers on cocoa bean quality-improvement practices. Using the train-the-trainer approach, these lead farmers then trained over 1,000 farmers. In 2021, we expanded this intervention by onboarding new exporters/off-takers (buyers) to reach over 2,000 more farmers in the region.

To improve access to quality, high-yielding cocoa seedlings for farmers, we strengthened the connection between commercial nursery operators and seed producers in the reporting year. So, we partnered with the Cocoa Research Institute of Nigeria (CRIN) to train 31 nursery operators from Abia, Cross River, Edo, and Ondo States in seed handling and best nursery management practices. Subsequently, we supported 13 of these nursery operators in organizing awareness campaigns to improve the farmers' knowledge of the availability and benefits of planting quality seeds. These nursery operators then purchased quality, high-yielding seeds from CRIN—which they raised into seedlings in their nurseries for the following year.



“ We Have Eliminated the Use of Fake and Counterfeit Products...



"SARO Agrosiences Limited and PIND have a shared interest in improving productivity at the farmer's level, and we believe the success of the farmer is the success of our organizations. The farm service providers, FSPs, are adding very great value to the ecosystem as they are close to small-scale farmers, and they also reside with them in their farming settlement...so having this linkage, they are able to ensure a constant supply of genuine products. We have eliminated the use of fake and counterfeit products from the channels because these service providers have been trained and are able to deploy these products in the right way to ensure that there is a good performance in the farmers' feed. At the end of the day, the FSPs are able to create a business for themselves and generate income. So, basically, it is a very good model that is sustainable. And it's critical to improve the adoption of superior innovation by the small-scale farmer. The last time SARO had some review with PIND, we were able to see that there was a steady growth in threshold in our cocoa segment from 2020 to 2021. There was significant steady growth across the three cocoa products. And that is still largely due to the activity that we did with PIND on these products."

Moses Dafiaghor, Head of Research and Development, SARO Agrosiences Limited (a PIND partner)

“ The Multiple Sources of Income Have Turned Me from...



"I am a farm service provider and an expert in the cocoa value chain. I have a farm service center where we render services to the farmers. I got in contact with PIND when I did a project for SARO Agrosiences Limited, a PIND partner, for the establishment of demo plots. Since then, I have gone through the necessary trainings, both online and offline, which has increased my capacity and knowledge. We are now able to reach out to large numbers of customers or cocoa farmers. The multiple sources of income have turned me from a job seeker to an employer of labor, because a lot of jobs have come. There are a lot of farms to cover, and we have been able to employ more hands to join us, where I was working alone before. Initially, we weren't making much money before, but since these PIND linkages came, it has created a 50% increase in our revenue and helped to build our network. We have been able to rent a store, and we now have an office. The PIND model for helping farmers is sustainable and profit-driven. It's been very good working with PIND"

Ehemika Emmanuel, NOSA Global Services, PIND cocoa farm service provider, FSP (Edo State, Nigeria)

“ Now All Our Farmers Have Good Profits on Their Farms....”

"It was PIND that linked SARO to us so that we can get chemicals from them. As a lead farmer, we work for the farmers and sell chemicals to them. When they see the chemicals are good, they will call us and their colleagues and friends will also call us and that is how the business moves. That is how PIND has helped us a lot. They have really supported us through many mechanical tools, the mechanized grower, the bushcutter, and other equipment. We did not have enough money to get the tools, but the little we had, we will deposit, and PIND will support us with the remaining money. They supported us to buy the tools that we now carry to the villages to work with the farmers, and we get our money from there. Things were really not good before because we had not met PIND, and we didn't have the knowledge or experience. So, we would just gather cocoa farmers and train them with the little capacity that we had. But when PIND came and trained us. Now, we train the cocoa farmers, too--on how to use good chemicals, how to prune, and how to prepare your cocoa. The cocoa farmers didn't have these basic experiences, but now they do and it's a good thing. PIND has impacted good things in us through the experience and other things, and now, all our farmers have good profits on their farms. It's a good testimony; that's all I can say."

Akinmade Anthony, PIND lead farmer and agro-dealer
(Ondo State, Nigeria)





PALM OIL

Summary of 2021 Outcomes:

- ✔ **NGN 1.35 billion/USD 3.29 million** in funds leveraged from the public and private sectors by PIND into the palm oil value chain
- ✔ **14,462** palm oil farmers reached with information about best management practices, quality input, and new technology
- ✔ **NGN 4.839 billion/USD 11.8 million** in increased income earned by 8,517 palm oil farmers
- ✔ **1,667** new palm oil value chain jobs facilitated

PIND's palm oil value chain interventions focus on empowering farmers with knowledge of best practices and enabling and improving their access to quality palm oil seedlings. Unfortunately, in 2020, the COVID-19 pandemic disrupted our training and workshops. So we collaborated with our partner farm service providers (FSPs), and we used online platforms (like social media) to reach farmers. We also worked with agro-dealers to organize one-on-one demonstrations as necessary. Even after restrictions were lifted, we maintained these platforms as we returned to physical meetings. The value of these trainings and workshops was huge in the reporting year, as 14,462 farmers gained new knowledge on improved practices. In total, 8,517 palm oil farmers earned an increased income of NGN 4.84 billion/USD 11.8 million.

In 2021, to enable and improve farmers' direct access to quality seeds, we focused on expanding our field demonstrations by partnering with more input and agro-dealers. We also monitored the activities of equipment dealers and fabricators to track the adoption of improved processing and harvesting technologies in the Niger Delta. In addition, to improve the adoption of best management practices (BMP), we leveraged our existing partnership with the National Palm Produce Association of Nigeria (NPPAN) and the Oil Palm Grower's Association of Nigeria (OPGAN). These associations identified and onboarded FSPs to train farmers in Abia, Imo, Akwa Ibom, Edo, and Delta states in basic management practices (BMP) training. As a result, in 2021, 1,667 new palm oil value chain jobs were created. In the reporting year, we leveraged NGN 1.35 billion/USD 3.29 million of investments into the palm oil value chain (by the public and private sectors).

in 2021, as part of the onboarding process, the FSPs were linked to the Nigeria Incentive-Based Risk Sharing System for Agricultural Lending (NIRSAL) and Sombreiro Kapital [(SK), a PIND-backed special purpose finance vehicle] for access to finance. They were also linked to the major seed producers to acquire seeds and the Nigerian Export Promotion Council (NEPC) to export their finished goods.

Poor quality palm oil seedlings have led to lower incomes for farmers and created a demand-supply gap in the sector. To create and maintain a steady supply chain for improved seeds, we organized workshops and demonstrations for private nursery operators where they learned about the latest innovations. We also link the nurseries to seedling production organizations like PalmElit, the Nigerian Institute for Oil Palm Research (NIFOR), and the ALLISSEE Seed Company. The knowledge shared and gained goes both ways. As the nurseries get access to and knowledge of improved seedlings and inputs, the production companies also learn how to tailor their marketing in each state, community, or cooperative.

To enable and ease farmers' access to the improved seeds in 2020, we developed the business finders' model where the business finders market and sell seeds on behalf of production companies to farmers for a commission after the sale. At the initial run of the model, 12 business finders supported 63 farmers to purchase 50,640 improved seeds with NGN 100/USD .24 commission paid for each seed sold. In 2021, some business finders relied on more creative means to reach out and educate farmers--apart from on-field farm demonstrations. These creative means included hosting radio sessions, using social media, and cold-calling farmers on the benefits of purchasing improved seeds.

66 We were in Darkness, but Then We Met PIND...

"[The Ondo State Chapter of the National Palm Produce Association of Nigeria] has over 500 financially strong members. Before meeting PIND, some of the things we were doing were akin to being in darkness, but when we met PIND, with the training they've given us, especially on best management practices in oil palm, we are now in the light. We've attended so many trainings related to the oil palm business over the last few years.



On topics like circle weeding, pruning, harvesting, harvesting time and the number to be harvested and the number of days that fruit should be processed into oil to get high-quality palm oil, and so on. So, any latest information in the industry is at our fingertips through PIND. This has also increased our output in palm oil, fresh fruit bunches production, and palm oil and palm kernel. And by doing so, we get good prices for our products.

Then materially, we've also gained. Through PIND, we got the mechanical harvesters' machine at a subsidized rate. Some of us got milling machines at subsidized rates, others got fertilizers, and so many other things too numerous to mention. Before meeting PIND, due to the type of mill I was having, I lost close to about NGN 6 million [USD 14,634] every year. As the chairman of the association, through PIND, I got a mill that can produce about two tons of fresh fruit bunch in a day. It has reduced my labor hours and also increased our productivity. My staff are now happier than ever because by four o'clock, we will close, and we will have produced about three tons of oil in a day with the new mill. PIND's model is excellent. They organized most farmers in clusters and gave them training in that cluster.

That type of training will radiate not just to the immediate environment alone but also to any very close cluster. Some members of our association that are not within the Niger Delta, in places like Nasarawa, Taraba, Kogi states, and so on, we exchange ideas when we meet at the national level. What PIND has taught us here in the South, they also gain it and take it to their own environment. Each time I enter my plantation, I'm always very happy. Beautiful plantation... because of the best management practices I was taught by PIND and which I have put into practice. And this is also applicable to many of our members."

--Bola Adetula, chairman, Ondo State Chapter National Palm Produce Association of Nigeria (Ondo State, Nigeria)



POULTRY

Summary of 2021 Outcomes:

- ✔ **NGN 1.41 billion/USD 3.43 million** in funds leveraged from the public and private sectors by PIND into the poultry value chain
- ✔ **7,578** poultry farmers reached with information about best practices, quality input, and linkages to market and finance
- ✔ **NGN 1.43 billion/USD 3.47 million** earned in increased incomes by 4,524 poultry farmers
- ✔ **1,701** new poultry value chain jobs created

PIND isolated the poultry value chain from the MSME Development and Linkages project in 2020--with an immediate focus on enhancing the quantity and quality of support services available to Nigeria's Niger Delta poultry farmers.

In 2021, we continued to mentor and track the activities of our poultry service providers (PSPs) and village-level dealers (VLDs). They supply farmers with information and demonstrations on good poultry practices, quality inputs such as day-old chicks (DoCs), improved feed, and vaccines to improve productivity. We also engaged with more vaccine and drug manufacturing companies to ease access to quality vaccines. We also leveraged NGN 1.41 billion/USD 3.43 million in investments into the poultry value chain (by the public and private sectors) in the reporting year. Additionally, 1,701 new poultry value chain jobs were created.

We also sought out and linked poultry farmers to alternative markets for their produce in 2021. We engaged three new processing plants in Imo, Ondo, and Rivers States. We worked with them to develop an out-grower scheme that guaranteed farmers a regular market and increased profits by selling to bulk buyers. As our poultry farmers adopted and applied the knowledge gained, they were able to experience a better feed conversion ratio.

Unfortunately, an outbreak of bird flu also came in 2021, affecting some parts of the Niger Delta-- particularly Delta, Rivers, and Ondo states. Thanks to our PSPs and VLDs, who emphasized biosecurity measures, our beneficiary farmers managed the spread of the disease on their farms and avoided great losses in poultry. Overall, in the reporting year, 7,578 farmers were reached with information, of which 4,524 earned increased incomes of NGN 1.43 billion/USD 3.48 million.

“ I Started Solo... Now I Have ...

“My first engagement with PIND was in 2020, through its poultry service provider, Ark Shore Konsult Nigeria Limited. I took a tutorial under Ark Shore in 2020. We were taught best management practices, biosecurity, and how to get the best from the business because it can either make or ruin you. They taught me about budgeting and control. And that it was not just about you wanting to be a farmer, or you have a little money somewhere. Rather, you first had to do a feasibility report, know how to do your business plan, and make sure that you know all you need and what you are getting in return. So, the training really made me standard. And they did a lot of follow-through calls to make sure that if I had a problem, I could always reach out. Before then, I was not doing bookkeeping.

The training I got from Ark Shore--under PIND and this Nigerian Agricultural Enterprise Curriculum, NAEC, helped me. My expansion came after the training. We started with 500 birds, but now we've grown to over 3,000 birds in the period of less than one year. I started as a solo, I didn't have any staff, but now I have over four staff at the farm. I think it would really help a lot of farmers if training like that is done maybe quarterly or regularly because, even now, a lot of farmers are still getting it wrong. People are still closing up their farms.”-

Ekhator Blessing Jennifer, poultry farmer (Ute community, Benin, Edo State, Nigeria)





MICRO, SMALL, AND MEDIUM ENTERPRISE (MSME) DEVELOPMENT AND LINKAGES

Summary of 2021 Outcomes:

- ✔ **NGN 3.59 billion/USD 8.75 million** in funding accessed by 3,501 micro, small, and medium enterprises (MSMEs)
- ✔ **NGN 1.84 billion/USD 4.48 million** in increased income reported by 1,732 MSMEs
- ✔ **3,231** new jobs were facilitated
- ✔ **614** enterprises were linked to large businesses

Businesses, especially micro, small, and medium enterprises (MSMEs), need a wide range of support to grow and meet buyer demand. However, in Nigeria's Niger Delta, enterprises could not access loans; lacked business, management, and technical skills; and had low linkages to business development services and large buyers. PIND's MSMEs Development and Linkages project was the solution created to help Niger Delta enterprises overcome these barriers while supporting the United Nations Sustainable Development Goals (UN SDGs) 1 and 8 of "no poverty" and "decent jobs and economic growth." Our project accomplishes these goals by enabling MSMEs to increase their productivity and incomes and create new jobs.

Through research, we understood that getting MSMEs access to funding, education, and linkages could have a ripple effect that would provide jobs, money, and food to the people of the Niger Delta. The project's primary goal is to stimulate a market that creates a dynamic and diversified set of strong local enterprises that can meet the demand created by large buyers operating in the region.

Our project activities are driven by business service providers (BSPs), whose capacities we have strengthened. And that knowledge gets passed along to our MSMEs. Business service providers work with public and private stakeholders—from banks to corporations—to organize business linkages, host investment forums, facilitate access to funding, and open new market opportunities. These activities led to growth for enterprises, higher personal incomes, and 3,231 new jobs in 2021.

For our current operational phase (2020-2024) in this project, one of our focuses has been to improve the commercialization of the master BSPs scheme. Through this scheme, new business service providers are trained and mentored by master BSPs. To improve this in 2020, we supported master business service providers to organize training projects and share the value of building strategic alliances with new BSPs.

In 2021, a conglomerate of master business service providers [CAD Consulting Limited, Dorbudee Consulting, Remok Consults Nigeria Limited, and the Ark Shore Konsult Nigeria Limited] organized a training session for new BSPs—a third of which were women-owned. The session covered: developing bankable business plans; managing client relationships; picking sound company tools; using business diagnostic tools, and facilitating access to market and finance. Later in the reporting year, these master BSPs strengthened their capacity to offer business services by delivering linkages support to new business service providers. As of 2021, 614 enterprises were linked to large businesses via our valued BSPs.

Another of our 2021 focuses was to deepen the relationship between business service providers and financial institutions—like the Central Bank of Nigeria's (CBN's) Agri-Business/Small and Medium Enterprise Investment Scheme (AGSMEIS). The CBN's AGMEIS is an initiative to support the Federal Government of Nigeria's efforts toward promoting sustainable economic development and employment for MSMEs. Our BSPs trained and supported 3,501 Niger Delta in gaining access to NGN 3.59 billion/USD 8.75 million in funding via the CBN. This access to funding was achieved through

classroom training, business plan development, the preparation of loan applications, and expanded business development support to enterprises in Niger Delta coastal communities.

Launched in 2020, PIND and US Agency for International Development (USAID) Feed the Future (FtF) Nigeria co-funded the Agricultural Extension and Advisory Services (AEAS). AEAS partners with enterprises to provide farmers with the most impactful practices (MIPs). These practices help to improve the quality and volume of production via necessary agricultural inputs, essential information, and technological innovations.

In 2021, AEAS interventions focused on the aquaculture, maize (corn), and rice value chains in Delta and Cross River States. We enlisted and trained 595 MSMEs on the most impactful practices required by farmers in these value chains. Of those trained, 68 MSMEs invested in MIPs like mechanized threshing services, improved seeds, and quality fingerlings. These enterprises marketed these most impactful practices to a total of 2,360 farmers. Of these, 1,277 farmers applied these MIPs to gain a cumulative additional NGN 1.96 billion/USD 4.78 million in fish, maize (corn), and rice sales. In 2021, a total of 1,732 MSMEs reported an increased income of NGN 1.84 billion/USD 4.48 million.



“ Helped Our Business and Doubled What We Have Been Doing...”

"I am a farmer who supplies vegetables to corporate firms around the Port Harcourt area. But we also supply other food items that we are producing. We supply majorly to hotels, fast food, and malls within the Port Harcourt area. Our journey with PIND and its business service provider, CAD Consulting Limited has been fruitful. The first thing is that we have attended a number of trainings that enhanced our skill as business people. You need to keep records. You need to know how to manage your customers. You need to have customer relationships. So, we have been able to attend some training sessions, particularly for bookkeeping. PIND and CAD have provided a platform that has expanded our business. Today we supplied to a supermarket through them. And they negotiated a very good payment. We also supplied to the market, and it was through them. Last week, they still called to tell me that there is a supermarket chain that is coming to Port-Harcourt with about five branches that I am meant to supply over 100 items to at unit prices. Through them in 2020, we were able to access NGN 1 million/USD 2,439 through the NIRSAL [Nigeria Incentive-Based Risk Sharing System for Agricultural Lending] program, and it expanded our business immediately. Before then, our monthly turnover was NGN 1 million/USD 2,439. And we have been on that NGN 1 million/USD 2,439 for four years before that time. So, when that loan came, we were able to expand our business to NGN 2.5 million/USD 10,000 every month. We have been on that NGN 2.5 million/USD 10,000 since March of 2021--that's the turnover that we have been getting. In truth, what they did for us just expanded our horizons. Our target now is to do NGN 10 million/USD 40,000 turnover every month. And they are also bringing in business as they called me last week saying that I should bring the prices and the units of items I will supply because of the supermarket that is coming to Port Harcourt. Since we got the NIRSAL loan, it has really helped our business and doubled what we were doing."

Bolaji Lawal, farmer (Port Harcourt, Rivers State, Nigeria)





ACCESS TO FINANCE

Summary of 2021 Outcomes:

- ✔ Facilitation of single-digit interest rate loans through Sombreiro Kapital (SK), a PIND-backed special-purpose finance vehicle
- ✔ NGN 410 million/USD 1 million in smallholder farmers (SHFs) loan applications evaluated by Sombreiro Kapital (SK)
- ✔ NGN 226 million/USD 555,219 in loans issued by Sterling Bank Plc and other lending partners [and facilitated by Sombreiro Kapital (SK)] to 742 SHFs in five sectors in five Niger Delta states
- ✔ NGN 119 million/USD 290,243 in credit guarantees to lending partners to unlock finance -NGN 300,000/USD 7,318 in Sombreiro Kapital (SK)-facilitated loans to 15 efficient fish processors through Sterling Bank Plc

A saying goes, “you need money to earn money,” but what if you don’t have any? Unfortunately - due to systemic constraints like existing laws, infrastructure shortfalls, and knowledge gaps - limited access to financing has hampered the productivity of smallholder farmers (SHFs). Typically, banking institutions and other input firms are not inclined to lend to SHFs at lowered interest rates.

Sombreiro Kapital (SK) is a PIND-backed special purpose funding vehicle. By issuing credit guarantees to financial institutions and input firms, SK incentivized them to lend to smallholder farmers, and reduce the credit exposure for these lending partners. This work aligns with the United Nations Sustainable Development Goals (UN SDGs) 1 and 8 of “no poverty” and “decent work and economic growth.” The Access to Finance project contributes to these UN SDGs by stimulating a lending environment that allows SHFs to utilize loans to make purchases that expand their businesses and create jobs.

In 2020, SK began the pilot of its financial models and products for smallholder farmers in palm oil processing, aquaculture, and poultry sectors in Bayelsa, Ondo, and Delta States. SK expanded its services to the cocoa and cassava sector and an additional state (Edo) after a successful pilot completion in 2021, and identified potential loan beneficiaries in Bayelsa, Delta, Edo, Imo, and Ondo States.

SK partnered with service providers to identify and recommend credit-worthy smallholder farmers who would access and promptly repay loans. Credit guarantees worth NGN 119 million/USD 290,243 were issued through our lending partners, resulting in the disbursement of loans worth NGN 227 million/USD 553,658 to 742 smallholder farmers.

Specifically, 15 efficient fish processors from communities in Bayelsa, Delta, and Ondo States received NGN 300,000/USD 7,318 worth of loans (through Sterling Bank

Plc). These loans enabled the fish processors to purchase inputs, such as the fish and pinning sticks required for fish processing. In addition, 727 smallholder farmers received loans worth NGN 211 million/USD 543,901 (from Sterling Bank Plc and other lending partners). These SHFs comprised 295 fish farmers, 52 cassava farmers, 321 cocoa farmers, and 74 poultry farmers—who enjoyed single-digit interest rates of 9%.

“ Access to finance through Sombreiro Kapital improved our production...”



“Over the years, PIND has been trying to introduce us to access to finance. They have brought some microfinance banks over, and we told them microfinance banks are not the best for us as farmers because of their interest rates. We have been dealing with this for over seven (7) to eight (8) years. Then recently, Sombreiro Kapital came in through PIND. The relevance of Sombreiro Kapital for us is very, very fantastic. It has been one of the best interests so far because we have never come up with any financial loan that is able to give us even 20%, and now, we receive the Sombreiro Kapital loan with a 9% one-digit interest. This is what the Federal Government has been hammering on, that farming is not like the other industry where much interest is derived. Farming is a long-term process, so nine percent (9%) interest per annum is the best anybody can get anywhere in Nigeria and it has helped us tremendously. Access to finance through Sombreiro Kapital led to improvement in our production. For example, I was producing from only two ponds before Sombreiro Kapital, but now I have improved by adding one more pond, and going from 2000 capacity to 3000 capacity with the aid of the loan.”

Joseph Ashipoyi Akpeyi, fish farmer at the Alero Fish Farm Cluster in Warri, Delta State



ACCESS TO ENERGY (A2E)

Summary of 2021 Outcomes:

- ✔ **NGN 83.6 million/USD 203,901** in investments leveraged from the private investors and communities by PIND in access to energy solutions
- ✔ **NGN 466.73 million/USD 1.13 million** in financial benefits accrued by Access to Energy (A2E) beneficiaries
- ✔ **2,070** persons gained energy access, thanks to A2E interventions (285 households and 360 businesses)
- ✔ **80** people trained about energy access
- ✔ **55** renewable energy-related jobs facilitated

Coastal communities in Nigeria's Niger Delta region suffer from a lack of electricity supplied by the national grid. Some of these communities are so remote that the cost of connecting them is too high. Residents there often rely on generating sets and other hazardous means-- such as bush lamps to power activities in their homes and businesses. This reliance makes life difficult for people who already live below the poverty line..

Since 2018, PIND's Access to Energy (A2E) project has addressed United Nations Sustainable Development Goals (UN SDGs) 7, 8, 11, and 13: "affordable and clean energy"; "decent work and economic growth"; "sustainable cities and communities"; and "climate action." A2E's affordable and clean solutions have facilitated jobs; given communities a sustainable way to benefit financially; and utilize solar solutions that combat climate change and its impacts.

First, we devised a commercial energy model that relies on private sector investments. We also partnered with renewable energy providers to develop solar energy solutions specific to the communities' needs: energy cabins, mini-grids, and solar refrigeration hubs. Then, we carried out demonstrations in these communities to get their buy-in. By the end of 2020, six energy cabins were installed in communities across Bayelsa State, Delta State, and Ondo State.

Early in 2021, we collaborated with the Niger Delta Partnership Initiative (NDPI) and Bechtel.org to design an Energy Access to Prosperity (EA2P) initiative that will offer grants and capital to private renewable energy providers to encourage more investment in renewable energy projects in the Niger Delta. EA2P will also hold workshops, demonstrations, and model sharing exercises to increase awareness of the profitability and viability of these projects.

By the end of 2021, the number of coastal community energy cabins grew from six to 15. Some communities -- like the Opia community in Warri North local government area (LGA) of Delta State enjoyed electricity for the first time while others like Ogheye community had the capacity of their mini-grid increase [from 20kWp (kilowatts peak) to 43kWp] as more households and businesses subscribed.

For fish farmers in Sangana and Fishtown communities in Bayelsa State, solar refrigeration hubs helped to reduce their post-harvest losses (due to inefficient preservation methods such as smoking). They reported that the refrigeration system was more environmentally-friendly than firewood, and that they found the process less tedious than standing over a fire.

Households and businesses also reported saving time and money, as they no longer had to rely heavily on generating sets. Household residents were equally grateful for the absence of the noise caused by the generators, and they felt more secure at night, thanks to outdoor lighting. Businesses' regular electricity supply significantly boosted productivity and efficiency. Additionally, our A2E project partners created new jobs through the training and employment of mini-grid installers and maintenance personnel to serve the communities.

As adoption increased, we held demonstrations to sensitize community members about the mini-grids' potential health and safety issues. We also promoted the adoption of technologies that helped maximize the usage of the power supplied by the mini-grids—like hair clippers, low-energy light bulbs, low-energy freezers, and low-energy televisions. Our Access to Energy efforts contributed to climate action by helping the community

reduce practices that have adverse effects on the environment. These harmful practices that cause noise and air pollution include smoking fish with firewood and using generators.

In 2021, our access to energy project beneficiaries accrued NGN 466.73 million/USD 1.13 million in financial benefits and we leveraged NGN 83.6 million/USD 203,901 in private sector investments for A2E solutions. Altogether, 2,070 persons (285 households and 360 businesses) gained energy access.

“ PIND has Impacted My Life Greatly...



"PIND started us up by making the solar home system available for us, which removed the stress of looking for finance first before starting the business. After the training, I went around and let people know about the solar home system. 'Here is a solar home system that is very nice and portable, and you can easily manage.' That is what I always tell my customers. Presently, I still do some little marketing but not as much as the first time because of the few works I have made. So, what my customers do is that, whenever a friend comes to their house, they just contact me and tell me that the friend needs this same thing. As I am talking to you, I have about four customers lined up that are waiting for me for installation--and the time isn't even there! The solar home system has really been helpful to me in particular. In a month, I generate nothing less than NGN 30,000 [USD 73.17] per month, and there are times I make up to NGN 100,000 [USD 243.90] per month. PIND has impacted my life greatly, and they have been putting additional money into my pockets."

Ajueyitsi Jolomi Johnson, former PIND & DMG Events solar home installation trainee and solar entrepreneur (Warri, Delta State)



CAPACITY BUILDING FOR FUNDRAISING AND BETTER SERVICE DELIVERY

PIND's Capacity Building activities is one of our four key enablers towards effective socio-economic engagements. This is inclusive of governance for growth, and peaceful coexistence in the Niger Delta—directly contributing to our long-term objectives and overall goals. It is designed and positioned to strengthen the institutional and technical capacity of the organizations that we work with: business associations, civil society, government, and service providers.

A key area of our capacity-building enabler is bolstering the institutions that support Bayelsa State, Delta State, and Ondo State communities and their respective regional development committees (RDCs) to carry out development projects that improve people's lives.

In 2018, to effectively support the aforementioned Niger Delta communities, we conducted an organizational capacity assessment (OCA) on the regional development committees (RDCs) to identify areas for building or strengthening their capacities. In 2021, to close observed gaps, we trained and built their capacities in three areas: sustainable program management, gender equality and social inclusion (GESI), and video production and photography. These areas would enhance committee planning, management, execution, and program monitoring skills; promote more representation of women, youth, and persons living with disabilities (PWDs); and support activities related to resource mobilization, advocacy, communication, and stakeholder engagement).

In 2020, to help them expand their funding sources, we had organized a four-day virtual training for 12 organizations on resource mobilization and proposal writing. We followed up with these organizations

throughout 2021 to monitor the impact of the training and how well they have fared. Through our support, the Society for the Empowerment of Young Persons (SEYP) secured a grant of NGN 10 million/USD 24,390 to train 150 women and youth to produce and sell local fabric materials in Auchu, Edo State. We also mentored the local civil society organizations (CSOs) on implementing projects using the market systems development (MSD) approach. Thanks to our influence, CSOs in the region cumulatively secured NGN 25.6 million/USD 6,243 in funding in 2021 and delivered better services to their constituents.





PEACEBUILDING

Summary of 2021 Outcomes:

- ✔ **1,384** stakeholders utilized PIND's peacebuilding data and analysis
- ✔ **577** peace actors resolved 119 emerging conflicts in their communities
- ✔ **228** new peace actors applied the skills gained in conflict management and peace building

PIND's Peacebuilding program focuses on enabling a peaceful environment in Nigeria's Niger Delta where its people can thrive and experience economic growth. To achieve this, we foster sustainable peace partnerships within the region, create and strengthen existing structures working towards ending and preventing conflicts, and provide support for economic development.

Our interventions are centered on conflict prevention, conflict management, and peacebuilding through two interrelated initiatives--the Partners for Peace (P4P) Network and the Integrated Peace and Development Unit (IPDU). Our Peacebuilding program contributes to the United Nations Sustainable Development Goal (UN SDG) 16 of "peace, justice, and strong institutions" through these initiatives. We have created networks, units, and systems that promote, encourage, and strengthen peace and justice for all.

The Partners for Peace (P4P) Network was established as a grassroots platform of indigenous people committed to resolving conflict situations within their communities. For the first ten years, we focused on expanding the network. By 2019, it had over 10,000 peace actors with chapters in all nine states of the region and sub-chapters in 119 out of the region's 185 local government areas (LGAs) in the Niger Delta. In 2020, our emphasis moved from expansion to strengthening the capacity of the peace actors to better prevent and mediate conflicts. During the reporting year, 228 peace actors applied the skills they had gained in conflict management, some of whom went on to independently pass on this knowledge to others in their communities. Like all of our training, our efforts multiplied as those trained shared their

knowledge.

Through research, capacity building, and applied learning aimed at early targeting and mitigation of potential drivers of conflict and instability, the Integrated Peace and Development Unit (IPDU) provides operational level support to the P4P and other organizations. The IPDU Early Warning and Early Response (EWER) system is an online and SMS-based (short-message-service-based) incident reporting platform that collects, analyses, and disseminates conflict early warning information to targeted stakeholders for preventive interventions.

The IPDU EWER is linked to the Partners for Peace (P4P) Peace Map ([P4P-NigerDelta.org](https://www.p4p-nigerdelta.org)), which is a visual collection of data on conflict incidents, hotspots, and trends sourced from credible, reputable sources. From this, our IPDU Unit develops weekly, quarterly, and annual conflict reports, which various stakeholders use to assess situations and plan interventions, and activities. Such stakeholders include security agencies, government entities, and private organizations. In 2021, 1,384 stakeholders utilized our peacebuilding data and analysis products.

In 2021, we coded, formatted, and uploaded over 30,000 incidents in the P4P Network Peace Map, which remains the most comprehensive dataset on conflict within the region. Our P4P peace actors are trained to properly utilize the IPDU's EWER platform to report conflict. Through these skills, tools, and platforms, 577 P4P peace actors mitigated 119 emerging conflicts in their communities in 2021.

“ We Identified Key Figures in the Communities and Investigated the Causes of the Conflicts...”



"Four communities--Ebom, Ebijakara, Usumutong, and Ediba in Abi local government area of Cross River State--were engaged in violent intercommunal clashes that led to the closure of businesses and schools. At its peak in August to December 2020, many people were displaced from their homes---especially in Ebijakara community, and markets were shut down. In early 2021, P4P intervened, and identified key figures in the communities, and investigated the causes of the conflicts. Using our skills in conflict management and resolution, we brought together youth, traditional rulers, and other stakeholders from these communities for joint activities. We also reached out to the Cross Rivers State Government to ensure their participation in the peace-building process. By December 2021, we had established peace clubs in the four communities. Finally, to help the community members recover from their financial and economic losses, we trained over 200 farmers-- in fish farming, snail farming, and liquid soap and bleach production. We also empowered them with information on internal savings, loans, and thrift. All of these contributed to the return of relative peace in the area.

-- Ukorebi Essien, P4P peace actor (Cross River State, Nigeria)

“ These Children in the Club will be Preachers of Peace...”



"In P4P, we usually have annual state interventions, apart from the little things that we do. So in 2021, we engaged in trying to reduce the activity of cultism and drug abuse within the Ubeji community in Warri South, Kwale in Ndokwa West, and Asaba in Oshimili South Local Government Areas. We selected some communities where these cultism and drug abuse is increasing. In each of these communities, we visited some key stakeholders, such as the community rulers and school heads, because most of these cult activities are increasing in secondary schools, even in primary schools. So the youth leaders, women leaders, and all the community leaders were involved in a 1-day stakeholders' meeting, during which they gave us an action plan telling us what they were going to do after that meeting. Examples like making sure that they can give information to NDLEA and observe school students, so they don't go out of school during school hours. We inaugurated a peace club in Ubeji Grammar School. These children in the club will be preachers of 'Say No to Drugs.' They can talk to their mates because, at times, they know more about the school environment than the parents and teachers because they see these things".

-Jennifer Okotie, Partners for Peace (P4P) network peace actor and state coordinator for P4P Delta State Chapter

“ We Averted Violent Clashes Among the Clans...”



"My community was without an Oba [King/Traditional Ruler] from 1975 until June 2021, when a new Oba was finally chosen. However, there were people who were not happy with the election of the new King. The seven-day ritual required for his ascension to the throne was disrupted by a rival candidate who then declared himself the new Oba. This [declaration] almost led to violent clashes among the clans within the community, but I intervened. Using my early warning and early response [EWER] skills, I collaborated with some members of the elders' council and other stakeholders to ease the growing tension. Eventually, the new King was confirmed as the elected Oba of Sabomi Community (Ondo State), and the decision was sent to the state government for endorsement."

--Egbodofo Adeyemi, P4P peace actor (Ondo State, Nigeria)

“ P4P Intervened to Reduce Crimes...



"As a follow-up to the data generated from our early warning and early response reports and disseminated in PIND's peacebuilding trackers on the prevalence of rape, ritual killings, abductions, and child trafficking in some parts of Rivers State, the P4P [Partners for Peace] intervened in four local governments to reduce the incidence of such crimes through advocacy, awareness creation, and partnerships. We also wanted to create a platform where victims and/or perpetrators can share their stories and seek counseling. We partnered with Okrika's local government to conduct a detailed study of the area's violence against women and children [VAW&C]. Based on our work, the vice-chairman of the local government area [LGA], Mrs. Charity Igbulubo, established a gender desk to receive reports on VAW&C with the view to taking action, including prosecuting offenders. The LGA also asked P4P to facilitate sensitization campaigns in the wards and communities. Biara, one of the communities, established a committee of men and women to embark on enlightenment campaigns through the churches. The committee was chaired by the paramount ruler of the community, His Royal Highness, Barisi Kpaama. We also collaborated with the International Federation of Women Lawyers [FIDA] and the Nigeria Association of Women Journalists [NAWOJ] to establish a network against VAW&C in Rivers State. FIDA promised to ensure justice for victims through legal actions while NAWOJ promised to give more coverage to the issue in the media."

--Livingstone Membere, Partners for Peace (P4P) peace actor (Rivers State, Nigeria)

“ We Helped Them Chose Their Paramount Ruler, Without War, Army, & Police...



"In May 2020, our Partners for Peace (P4P) chapter went to mitigate a conflict and build peace in a community called Otuam in Southern Ijaw local government area of Bayelsa State where the Paramount Ruler had died and they wanted to put in another king. So, they decided to sell forms for NGN 1 million to elect the new paramount ruler, and this caused a big fight between people from that community. There were a lot of fighting and killings. We went and held meetings with all the Chiefs, and told them that selling a form for NGN 1 million/USD 2,439 to get the community paramount ruler position is not done anywhere. We then did leadership and conflict prevention training for all of the Chiefs, and some community leaders, men, women, and, elites in the community, and after the training, they were at peace with one another. They brought the election form money down to NGN 50,000/USD 121, which everybody could afford, and asked that we should monitor the election. They did the election in December 2020, and we went for monitoring. It was peaceful and they chose their Paramount Ruler. It was achieved without war, without an army, and without the police. They got a new Ruler to rule over them in the community, and that is why they were so happy and started asking, 'What is P4P?'"

Juliet Belemu, Partners for Peace (P4P) Peace Actor, and Community Development Worker (Yenagoa, Bayelsa State, Nigeria)

“ We used Mediation to Restore Peace..!"



"I have been intervening on herdsman-farmers clashes and doing mediation. That is why, in Cross River State, we have not witnessed any escalated farmer-herder conflicts. The last one I did was in Obudu in April 2021. There were these clashes between herdsman and farmers in Obudu community, and I went to intervene. I came to understand that it was an issue of a language barrier. But with my coming, the Fulanis saw me as their own and they were able to tell me the problem, which I relayed to the community. At the end of the mediation in June 2021, all of them agreed to live together in peace and harmony. I have the background of a Fulani and Hausa man, so it makes it easy for me to intervene in those areas."

--Alhaji Shaaban Abdullahi, Partners for Peace (P4P) Peace Actor, and Chapter Coordinator (Cross River State, Nigeria)



SAFEGUARDING A NIGER DELTA STATE'S ECONOMIC HUB



Warri (Delta State) is an important city in Nigeria's Niger Delta region and one of the economic hubs for oil and gas facilities. It is also the homeland of two major ethnic groups with a history of ethnic conflict--the Itsekiri, and Ijaw. In 2018, PIND established the Warri Multi-Stakeholder Platform (MSP) where both ethnic groups dialogue and find solutions to the issues. The platform comprises 16 members which include traditional rulers, state and local government representatives, and community representatives from both groups who understand the drivers of the ethnic conflict. We trained these members in critical conflict management skills.

In 2021, we supported the Warri Multi-Stakeholder Platform (MSP) to initiate multiple interventions to curb impending intercommunal crisis and promote peaceful coexistence between the concerned Ijaw and Itsekiri communities. They mapped and held phone calls and physical engagements with critical stakeholders, issued press releases, and organized radio awareness talk shows on the need for peaceful coexistence.

Later in the year, the Warri Multi-Stakeholder Platform (MSP) held a leaders' summit with the theme: "Leadership Role in Fostering Peaceful Coexistence, Security and Development" in Warri, Delta State. The summit, attended by civil society organizations (CSOs), government functionaries, politicians within Delta State, and the three local government areas (LGAs), community leaders, and opinion leaders, served as a platform for strategic interactions and dialogue. The proactive actions of the Warri MSP undoubtedly mitigated and prevented conflict escalation. Furthermore, they eliminated conflict triggers to forestall future recurrence and ensure the timely return of sustainable peace in the LGAs during the year.

FOSTERING STABILITY

“ It Took Two Years to Achieve with Dialogue What We Couldn't Achieve with 24 Years of Conflict...”



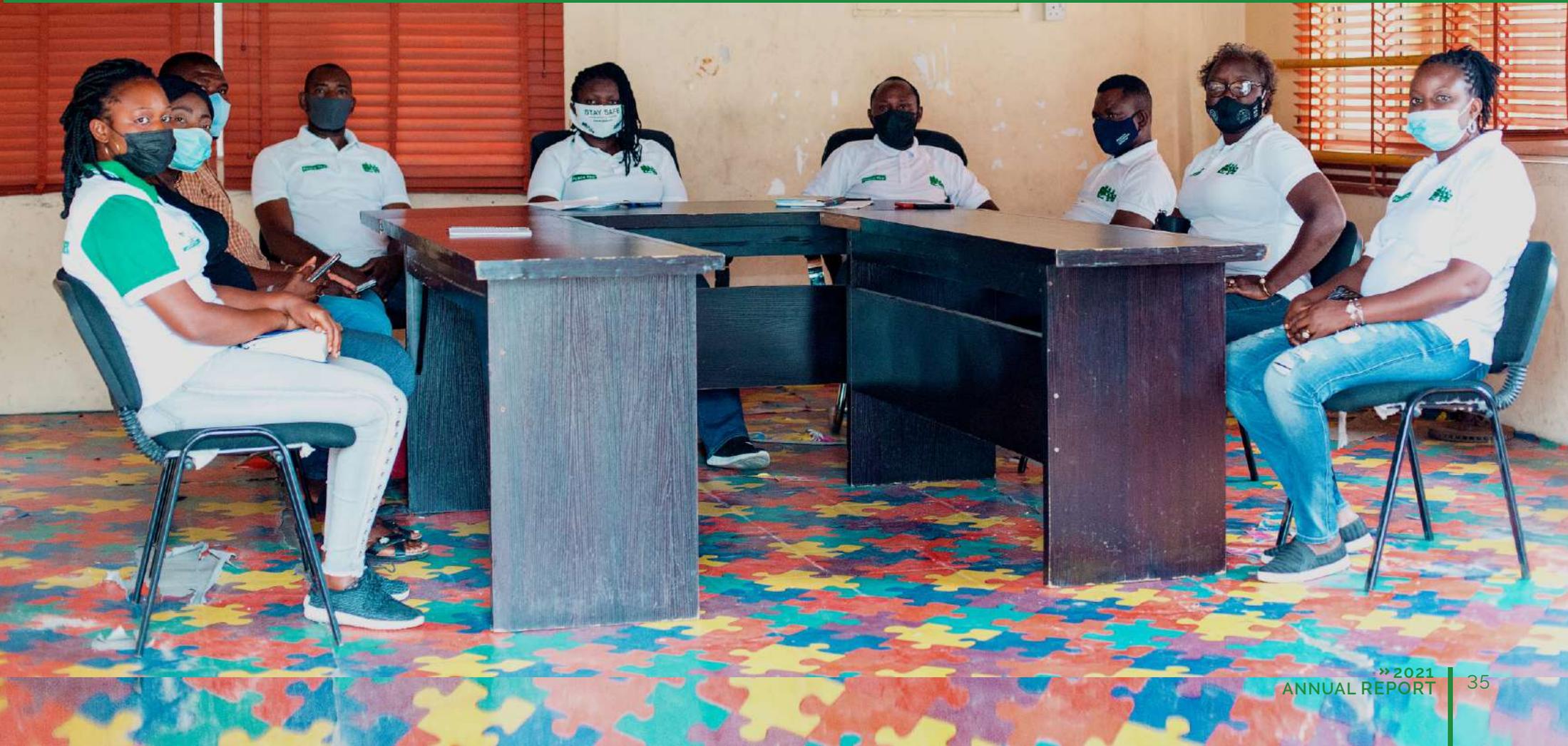
"Ahead of the March 6, 2021, local government area [LGA] elections in Delta State, the peace actors in Warri MSP [Multi-Stakeholder Platform] focused on making sure that the process was peaceful in Warri North LGA. In previous elections, there had been bloody clashes between the two main tribes in the community, the Ijaw and the Itsekiri, tussling for power. Weeks before the elections, we organized radio broadcasts that promoted non-violence and emphasized the importance of dialogue. The campaign also highlighted the role of different social and political institutions within the community in maintaining peace: traditional rulers, politicians, and religious leaders and groups. Each episode was interactive, with members of the public calling in to air their views and suggest ways of ensuring peaceful elections. Close to a million people were reached via the broadcasts. We also held multi-stakeholder engagements with key figures from both ethnic groups. These engagements were deliberately informal and were handled by [Warri] MSP members serving as political aides and liaisons to traditional leaders in the LGAs. Of key significance was the role played by the Warri North LGA representative from the Egbema Palace, who is a key political figure in the Warri North LGA], Honorable Spencer Okpoye, and co-chair of the [Warri] MSP--Ambassador Meshack Uabiri. These were able to liaise with and convince political leaders within the Itsekiri group to agree on a rotational sharing of power. Our strategic engagements and mediation resulted in the election of the first-ever Warri North LGA chairman from the Ijaw ethnic group in a violence-free election. Thanks to the Warri MSP, it took two years to achieve with dialogue what we couldn't achieve with 24 years of conflict."

-- Dr. Jeffery Wilkie, co-chair, Warri Multi-Stakeholder Platform (MSP)

GRANTS TO TACKLE CONFLICT ROOT CAUSES

In 2020, PIND funded the Development Initiative for Community Impact (DICI) and the Center for Peace and Environmental Justice (CEPEJ) to work on projects that will reduce the causes of conflict in two coastal communities in Delta State. Through the projects, which ended in 2021, we trained members of the communities on conflict resolution and peacebuilding. These projects created platforms and forums that are helping the Aja-Amita and Tsekelewu communities resolve conflicts themselves in the Warri North LGA (local government area).

For example, since 2017, there have been disputes related to leadership among the Tsekelewu youth groups. In 2021, CEPEJ's "Strengthen Tsekelewu Community Leadership System to Support Conflict Mitigation" project worked with these groups. As a result, they agreed to settle their differences, —allowing peace to reign.





**REDUCED
TAXATION ON
ENTERPRISES**



Poverty can resurge and persist when the enabling environment does not exist and government policies are not effectively implemented. When poverty thrives, grievance and conflict are certain. This understanding shapes our strategies. Hence, we utilize advocacy as one of our four key enablers to promote sustained economic and peaceful coexistence in the region. We partner with various stakeholder groups to positively influence development policies, strategies, plans, and practices; provide institutional capacity-building support to government agencies and officials; and influence public expenditure for the development of critical sectors.

One of the major challenges faced by micro, small, and medium enterprises (MSMEs) in the Niger Delta is multiple taxations and illegal levies. In 2021, we carried out an extensive study across three states: Abia, Delta, and Rivers to learn more about the issues, and found that enterprises had to pay multiple taxes and levies to local, state, and federal authorities. Also, private collection companies contracted by the local governments further exploit these MSMEs.

To garner public opinion on the matter and assure inclusivity, we further conducted a survey and organized interactive discussions on popular radio stations in the target states. We found that individuals and businesses want the harmonization of taxes, and a switch to electronic payments to better administer the collection of taxes, and reduce the corrupt practices involved in tax collection. We plan to advance targeted advocacy on this issue with the State governments and agencies that are responsible for tax administration and collection.

ASING ACC
BLE L
MA

ACCESS TO ARABLE LAND FOR SMALLHOLDER FARMERS (SHFS)



INFLUENCING GOVERNMENT POLICIES & PRACTICES

Another key issue is the lack of access to arable farmlands by the smallholder farmers (SHFs) that we support.

Following an assessment in Delta, Edo, and Ondo states, we worked with state ministries of agriculture and natural resources to establish land review committees, which would be responsible for reviewing the constraints faced by farmers, and making policy and legislative recommendations that would effectively address these challenges. Following months of advocacy engagements, Edo State formed a land review committee in late 2021.

The goal is to couch policies and/or legislation that will enable smallholder farmers to have access to available farmland for increased productivity.

“ We are Happy... Agriculture Has Grown... ”



"I encountered PIND in 2011 as the Delta State Commissioner for commerce, and I found the focus, the objective of PIND within the Niger Delta, as very purposeful and related to development. We are predominantly an oil-producing region in the Niger Delta. However, oil does not provide as much labor as you can see. Agriculture provides a higher percentage of jobs to our people. The whole essence of job creation is a better life for the people. That's what PIND is focusing on. PIND has chosen agriculture or agrobusiness as a focus area to get away from the magnet of oil and let people see the other side. And our first major

contract was the issue of the fish feed meal in aquaculture. PIND can relate with the people and is research-based. The issue of fish feed meal cropped up. And they had to do research on what are the challenges that our farmers truly face--in order of ranking. They saw that feed was the biggest challenge. And a study was carried out that helped us in developing the blueprint for fish feed meals...modular fish feed meals. And that has been of great value to our people. They have helped us put up our agriculture policy. Our agriculture policy is one of the biggest things if you ask me because if you don't have a proper policy, the policy expires. And we are one of the few states in the country that has an agricultural policy, and that has helped us tremendously. Sixty percent of our state is on land, but we have challenges with planning, and that led us to the land bank issue--to be able to provide land for those areas. Now that we are talking about the land bank, they are going to put strong professional backing and a proper structure to what the state is doing. So, as technical partners, PIND is very beneficial to us, exceedingly beneficial to us. I am also aware that they are playing in the Niger Delta, but I need to narrow it down to the benefits to Delta State, so we are happy. If you look at our gross domestic product (GDP), non-oil GDP is way higher at 52.3%, while oil GDP is 47.1%. That tells you the trajectory. Agriculture has grown."

--Dr. Kingsley Emu, chief economic advisor to the governor of Delta State (Nigeria)

LONG TERM DEVELOPMENT PLAN (2020-2050)



LONG-TERM PLANNING FOR THE NIGER DELTA STATES



INFLUENCING GOVERNMENT POLICIES & PRACTICES

In 2018, we organized a development plan support competition at the Niger Delta Development Forum (NDDF), in which Abia and Edo States won. Based on the terms of the competition, we provided technical support to both states to formulate their respective 30-year-long-term strategic development plans. Completed in 2021, the plans are designed to transform the states' development efforts with a more holistic approach to development planning. These plans are expected to help generate economic opportunities, and improve the standard of living for the people.

In April 2021, the Abia State Long-Term Development Plan (2020-2050) was launched at the state capital of Umuahia by the State Governor, Okezie Ikpeazu, who presented the plan during the Abia State 30th Anniversary Celebration.

In November 2021, the Governor of Edo State, Godwin Obaseki, in turn, launched the Edo State Sustainable Development Plan (2020-2050) at the state's yearly investment forum. The plan addresses poverty and sustainability issues in Edo State, and focuses on the sectors that require improvement for development, such as business competitiveness, human capital, and infrastructure development.



CHAMPIONING THE PETROLEUM INDUSTRY ACT (PIA) FOR NIGER DELTANS

INFLUENCING GOVERNMENT POLICIES & PRACTICES

In our over ten years working in the Niger Delta, we have undertaken interventions that have helped reduce the conflicts within the region, moving it towards more sustainable economic growth. For us, the interests of the host communities needed to be considered in the enactment of the Petroleum Industry Act (PIA). This consideration would ensure the progress achieved in the Niger Delta continued without related conflict.

While the act was under review by the National Assembly, we facilitated the creation of an empowered coalition of civil society organizations (CSOs) to represent the people's interest at the public hearings in January 2021. The coalition included representatives from PIND, and several other NGOs. The key recommendations were on the expansive responsibilities apportioned to the oil & gas companies (described as Settlers in the act), the need to ensure equitable inclusion of host community representatives, and adequate allocation of funds for capacity building.

With the signing of the PIB into law in August 2021, the Act recognized our suggestions in key areas of its Host Community Development Trust (HCDD) aspect. This law enactment showed that we had succeeded in making our voices heard. Nevertheless, the next point of action for us was ensuring a chaos-free adoption of the HCDD by the Settlers (oil & gas companies). We believe that for this to happen, it is important for Settlers to collaborate not just among themselves but with other stakeholders (such as CSOs and development organizations) who have had years of on-ground experience working within the communities in the Niger Delta.

We are already engaged in designing, facilitating, and monitoring sustainable community development actions. These actions are needs-driven, locally owned, and locally implemented. In partnership with New Nigeria Foundation (NNF), we organized a workshop for oil & gas companies in Lagos, Nigeria. At this workshop, we helped Settlers get a clearer picture of the work involved in implementing the Petroleum Industry Act. This work includes understanding the Host Community Development Trust (HCDD) and the need for collaborations.



SUPPORTING THE MOST VULNERABLE POPULATIONS

Summary of 2021 Outcomes:

- ✔ **113,351** people reached with gender equity and social inclusion messaging about opportunities for women and persons with disabilities (PWDs)
- ✔ **NGN 71 million/USD 173,170** in grants distributed to Delta State implementing partners to provide 586 youth vocational skills training
- ✔ **24,456** women farmers and micro, small, and medium enterprises (MSMEs) learned about best practices--more than 1/3 of total farmers and MSMEs taught
- ✔ **907** persons with disabilities (PWDs) participated and benefitted from an awareness campaign around the plight of PWDs

In a diverse world, PIND strives to ensure that Niger Deltans have access to decent jobs, economic opportunities, and educational advancement—regardless of ability, age, gender, or location. We focus on supporting our most vulnerable populations through the empowerment of youth, women, persons with disabilities (PWDs), and populations in remote communities —addressing United Nations Sustainable Development Goals (UN SDGs) 4, 5, 8, and 10, and 16. Respectively, these UN SDGs are “quality education”; “gender equality”; “decent work and economic growth”; “reduced inequalities”; and “peace, justice, and strong institutions.” Gender Equity & Social Inclusion (GESI) is one of our four key enablers.

For marginalized populations, we deliver decent work, and economic growth; promote gender equity, social inclusion, and reduce inequalities; and encourage peace and justice. With violence against the marginalized being a major issue globally and in the region, we encourage awareness of gender-based violence (GBV), violence against women and girls (VAWG), and violence against women and children (VAW&C). By creating opportunities for the marginalized, we humanize them in a way that prevents them from being overlooked and harmed. Besides our vast and inclusive program work, we also honor gender equity and social inclusion (GESI) as an organization—striving for equity and inclusivity within our organization, our partners, and those we serve.



TARGETING THE MARGINALIZED

“A WORLD FREE OF VIOLENCE AGAINST WOMEN & GIRLS—EQUITABLE FOR PEOPLE WITH DISABILITIES”

From November 25 to December 10, 2021, we drew attention to GBV and violence against women and girls VAWG during the 16 Days of Activism. Our theme was “A World: Free of Violence against Women and Girls--Equitable for People with Disabilities.” We collaborated with five Niger Delta non-governmental organizations (NGOs): Development Initiative for Community Impact (DICI); South-South Professional Women Association (SSPWA); Family Welfare Foundation (FAWEF); Medical Women Association of Nigeria (MWAN); and Joint National Association of Persons with Disabilities (JONAPWD). SSPWA raised awareness to galvanize actions against gender-based violence (GBV) and built the capacity of GBV advocacy champions in various institutions. 486 women and 62 persons with disabilities (PWDs) benefitted from this intervention. Additionally, two persons with disabilities were inaugurated amongst the GBV champions, and Her Excellency, Dame (Evangelist) Mrs. Edith Okowa, First Lady of Delta State, donated wheelchairs to Uvwie youth living with physical disabilities.



Realizing that assuring inclusivity must be deliberate and not left to chance, in 2021, we took affirmative action to ensure the voices of persons living with disabilities are heard and partnered with JONAPWD to mark the 2021 International Day for Persons with Disabilities (IDPWDs) on December 3. JONAPWD created a massive awareness campaign around the plight of persons with disabilities (PWDs) with participants from Bayelsa, Delta, Rivers, and Ondo states. The campaign aimed to alleviate the difficulties that persons with disabilities (PWDs) face by garnering public support and government aid. In total, 907 persons with disabilities (PWDs) participated and had their voices heard through this campaign.

WOMEN'S ECONOMIC EMPOWERMENT



During International Women's Day (IWD) on March 8, 2021, using a combination of platforms—social media, radio talk shows, entrepreneurial awareness, business training, integrated leadership, and peacebuilding training sessions—we acquainted women with business opportunities triggered by COVID-19, built their skill to maximize the opportunities and discuss challenges encountered by women in an attempt to actualize their full talent. In addition, our gender equity and social inclusion (GESI) media campaign reached 113,351 people with messaging around opportunities for women and PWDs.

Through our supported agro-allied service providers, we reached and taught 24,456 women farmers and enterprises from the aquaculture, cassava, cocoa, palm oil, and poultry value chains with the best farming and business practices in the reporting year. Of these, 16,992 women farmers and MSMEs improved their KAP (knowledge, attitudes, and practices), and subsequently, their productivity.

EQUITABLE AND INCLUSIVE EMPLOYMENT FOR YOUTH

TARGETING THE MARGINALIZED

As youth unemployment in the Niger Delta remains challenging, we extended our youth employment project to Delta State in 2021 to further enhance youth employability and entrepreneurship capacity in the State. This followed the success of the Niger Delta Youth Employment Pathways (NDYEP), which ran in Abia, Akwa-Ibom, and Rivers States from 2018 to 2020 that empowered thousands of young people in the region with market-relevant technical skills, vocational skills, and soft skills to secure waged employment or start an enterprise.

Based on a Delta State labor market study, we selected the agriculture, business services, building construction, and ICT (information and communications technology) sectors to focus training around. The 17 vocational skills training in these sectors included aquaculture farming; aluminum profiling; carpentry & woodworking; computer hardware repair; digital marketing; fashion design & tailoring; footwear & bag making; painting & electrical installation; photography; poultry farming; snail farming; solar panel installation; and tiling & plumbing.

Nine implementing partners received NGN 71 million/USD 173,170 in grant funding and commenced this training for 586 youth in Delta state during the year —enabling community members to guide and support one another. Entrepreneurial trainees will receive robust post-training support, such as business advisory services, market linkages, and access to funding to help them find their footing quickly in the business world.

“ There is This Intentionality to Make Youths Achieve...



"The Youth Employment [Pathways (YEP)] is very different from the things I have done before. Not just me—what I have seen people do and experience before. There is this intentionality to make sure that the youths achieve. The Youth Employment [Pathways (YEP)] is not just about picking people, teaching them, and that's it. There is a follow-up. Even as an organization, it has changed my record-keeping system. We can grow from here. The follow-up is one of the aspects I will not lie to you about. It is so good that PIND makes sure that everything that they say, they will do. It is done—curriculum by curriculum, week by week. Also, you don't see people integrate soft skills into their training—it is a game-changer. Just last week, one of our trainees got employment with [Stanbic] IBTC Bank. This is an undergraduate who was unemployed, and she came to learn tailoring. She sent me a message two or three days ago. And she said, 'Ma'am, the soft skills training that I had here helped me during the interview.' So, you can imagine this is even beyond fashion and design—this is their life in general...Every day I get messages on WhatsApp—[they] said, 'I made this...look at what my client did...' or 'I just got this, can I come make it at the class, so you can teach me?' It is very, very encouraging."

—Nwamari Victor, Youth Employment Pathways (YEP) fashion design and tailoring trainer and creative director, Amy6015 Gold Enterprise (Jawa, Warri, Delta State, Nigeria)

“ I was Thinking of Giving Up....



"I had a space I was using for POS [point of sale/a physical store] before now... I started it in 2018 after my National Youth Service Corps (NYSC). I was thinking of giving up, but when I was going through my Facebook page one day, I saw this PIND post. So, I said, 'Let me apply.' And I did. I didn't know they were going to call me until they did. When I started, I thought, 'It's just something they will just go and play and come back.' But then I saw the way it was going... This is the sixth month I have been on the PIND training for fashion and design. What I am wearing, you can see—I can make five of these in a day. What I said about the shop, I was almost going down because of paying house rent and paying shop rent. I have four orders presently--all these ones I made for sale and hang on our mannequin. Presently, the little I am doing—I am putting in my best. People are seeing it, they are coming, and I have some orders...I will be able to meet up with some needs because orders are still coming in. I make a profit of NGN 10,000/USD 24.39 for every six (6) yards of fabric, and it depends on who is buying it. In the next five years, I see myself on top, being a real fashion designer with not less than ten people that will be training in this same field of fashion designing and owning my own fashion brand."

—Faith Damigo, Youth Employment Pathways (YEP) student and member of Idu Local Government Council (Alajo, Delta State, Nigeria)

“ The Most Important Thing...



"When I came, I did not have good knowledge about tailoring as a whole. You know, I came here and started learning how to run a sewing machine—like a pedal sewing machine. With [the teacher's] help, I did not take much time. Then, the teacher, Mrs. Amara Gold of Amy Fashion Academy started from the basics, which is really very important...You have to start from the basics, so she made sure the foundation was really good, and explained to us the dos and don'ts, and what we need to know. And [the teacher] made us understand that, as long as you are able to understand the basics properly, there's nothing you cannot do because everything starts from the basics. If you want to make something complicated, you have to start from the beginning, then work your way up. So, this is exactly what happened...She makes you understand the whole process. Of course, I was scared trying it out. I first tried something with fabric. And with the teacher's help, I was able to gain confidence. With her help, I was able to pull off making a reception dress for a bride. And, last month, I also made a traditional outfit for another bride. So, that was just how I was able to pull it off—with her help. There was no way I was able to do it on my own."

-- Amarachukwu Emmanuella Olubiaofor, Youth Employment Pathways (YEP) student (Agbor, Delta State, Nigeria)

“ Practical Classes Helped Me...”



"I am learning product design, and it's been very exciting. Although I had a basic knowledge of graphic design, this was a better experience because I was able to improve my skills and learn a lot of things I wouldn't have learned on my own. These practical classes helped me gain a lot more knowledge while they also boosted my confidence in graphic design. And we had a combination of theory and practical classes. And we also had soft-skills training, which came in very handy. I took a lot of notes that I have on my phone that I go through sometimes. And we were taught how to put ourselves out there, so we can get more clients. How you can also engage your audience and make them come back to patronize you--and all that. So, it was a wonderful experience, and I do not take this for granted...I was opportuned to learn how to design a portfolio that I can use to get a job. And I think it is a very welcome development because it is not so common in Delta State. Not many people have this opportunity to learn...Recently, I got a contract with the Delta State Government for an empowerment program they just finished. I was opportune to do their award plaques for them--and it was a big one for me. I know it is just the beginning, and I expect better things to come subsequently."

-Joy Mukoro Oghenefegor, Youth Employment Pathways (YEP) student (Emevwho, Isoko North, Delta State, Nigeria)

INCLUSIVE ACCESS TO ENERGY FOR UNDERSERVED COMMUNITIES

Some communities in the region are often marginalized because of their location. PIND has championed community-centered projects that include solar energy mini-grids and solar-powered freezers. In 2021, 2,070 people of all abilities, ages, and genders in the poorest Niger Delta communities received access to renewable energy for the first time. These marginalized persons who were given access came from 645 households and businesses. Of the people given renewable energy for the first time, 1,283 were women.



INCLUSIVE PEACEBUILDING AND DECISION-MAKING

For the advancement of sustainable peace in Nigeria's Niger Delta region, our peacebuilding interventions in 2021 included: mentorships, conflict mitigation, skills enhancements, and forums on peace and stability. 78 female peace actors out of 228 participated in these various interventions in the year. Furthermore, women constituted more than 1/3 of the 577 peace actors that took action to mitigate 191 local conflicts in 2021.

We also facilitated women's equitable involvement in community decision-making. This was done through small grants issued to local organizations to tackle conflicts in marginalized coastal communities under our peacebuilding actions. One such grant was for the Development Initiative for Community Impact (DICI)'s project on Promoting Social Cohesion through Mitigating of Conflict Drivers in the Coastal Community of Aja-Amita'. DICI's project mission was to reduce disputes around community leadership. So, they established a framework for the peaceful transition of leadership in the community; reunited the groups involved in the dispute; set up an Aja-Amita Community Peacebuilding Committee; and inaugurated the Aja-Amita Inclusive Peace Committee (AIPC) as a subchapter of Partners for Peace (P4P) Network. A first for the Aja-Amita community, the greatest outcome of the project was the inclusion of women of all abilities and ages in these peacebuilding committees.



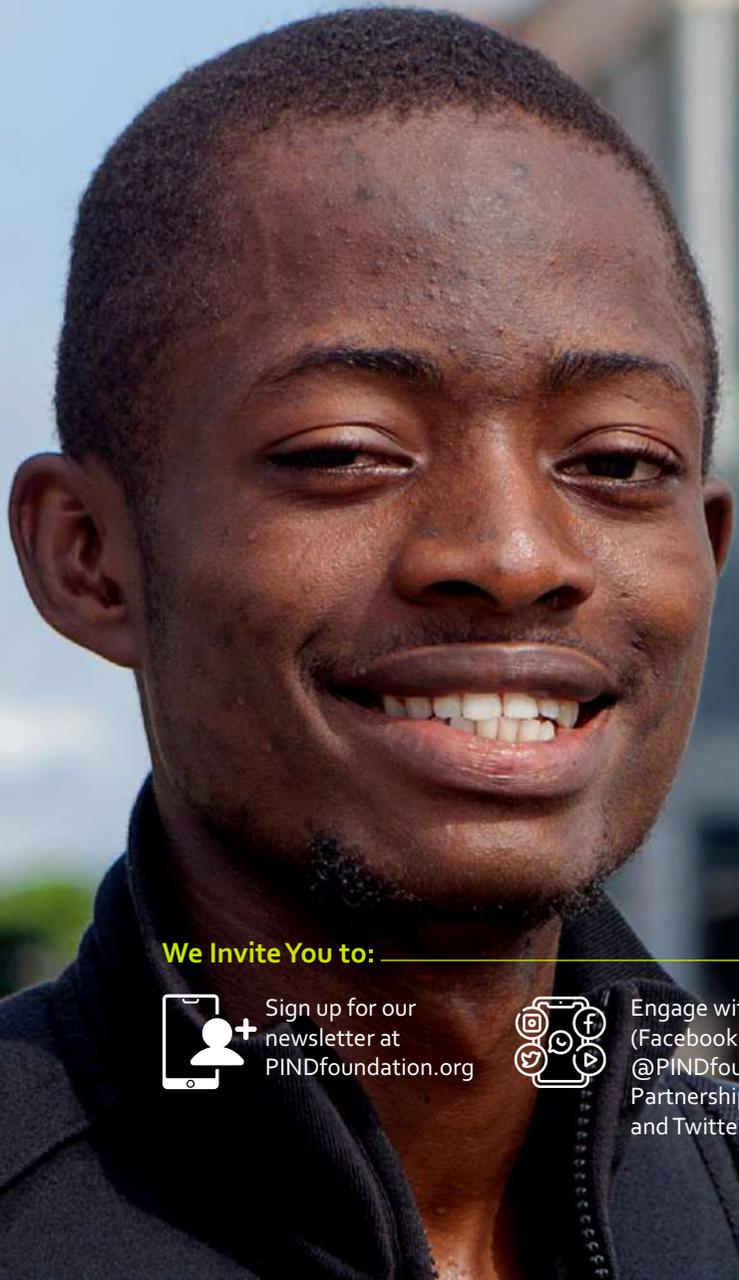
“ About Half of the Nominees were Women!”



“During the intervention funded by PIND to end the conflict in Aja-Amita community in Warri North local government area, Delta State, we observed that women were not part of decision-making groups and forums in the community. We learned that this was due to traditional and religious practices in the community and intimidation from the men. The women told us that each time they asked to be included, they were side-lined and hushed. To resolve this, when asking elders to nominate members to Aja-Amita Inclusive Peace Committee (AIPC), the peacebuilding organ we formed in the community as part of our intervention, we specifically requested that each family nominate at least one woman. We also made women's inclusion part of the constitution of the AIPC. Seven women were eventually nominated to the 15-person committee, a near 1:1 ratio! The women were elated at finally being able to contribute to the community's development via decision-making.”

—Rachael Misan-Ruppee, executive director, Development Initiative for Community Impact (DICI)

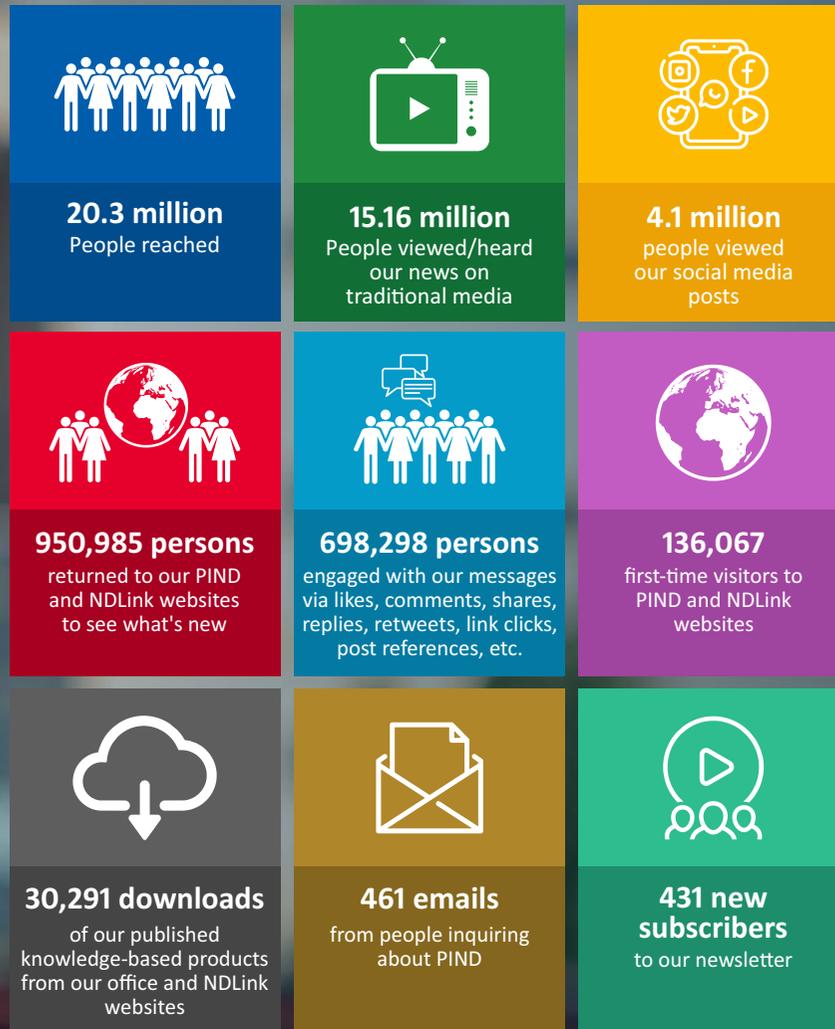
DELIVERING OUR MESSAGE IN 2021



Communications is one of our four key enablers. Keeping our various stakeholders informed of and engaged with our activities and progress is embedded in our partnership and collaborative approach to work. Our critical messages about our work in Nigeria's Niger Delta were broadcasted through digital and mainstream media channels—reaching 20.3 million people in 2021 and garnering 213 positive media reports.

One of such channels is our NDLink platform (NDLink.org), set up in 2013, a one-stop online shop for development resources and information about the region. Development organizations in the region disseminate reports, research, and other document-based resources on the NDLink platform.

MESSAGE SPREAD IN 2021



We Invite You to:



Sign up for our newsletter at PINDfoundation.org



Engage with us on social media: Facebook ([Facebook.com/PINDfoundation](https://www.facebook.com/PINDfoundation)); Instagram [@PINDfoundation](https://www.instagram.com/PINDfoundation); LinkedIn ["Foundation for Partnership Initiatives in the Niger Delta (PIND)"]; and Twitter ([@PINDfoundation](https://twitter.com/PINDfoundation))



Explore PINDfoundation.org to learn more about how we are changing lives in the Niger Delta



Visit NDLink.org to get the latest development news on the region and engage with other like-minded professionals

CELEBRATING A DECADE OF DIFFERENCE

While 2020 marked a decade of PIND's work, the advent of the COVID-19 pandemic caused a postponement of commemorative activities till 2021. In those ten years, we are proud to have empowered Nigeria's Niger Deltans to create economic prosperity and peace for themselves and live up to their full potential.

After ten years of making a difference in the Niger Delta region, we took some time to reflect on our history, take stock of our enduring achievements, and look at how to make the next ten years even more impactful. We did this through [fun and educational activities](#) from October to December 2021. Let's take a photo journey through the highlights of the PIND 10th-Anniversary Celebration!



WEEK 1

October 14, 2021:
A short video message from [PIND Immediate-Past Executive Director](#) Dr. Dara Akala kicked off the PIND & NDPI 10th Anniversary Celebration and announced the activity line-ups.



WEEK 2

October 14 – November 5, 2021:
We launched the #MyNigerDelta social media challenge with unique prizes to motivate and inspire residents of the Niger Delta to share one-minute videos about positive developments in the key issues facing the region.



WEEK 3

October 27, 2021:
We hosted a virtual roundtable titled "Reimagining the Future of Corporate Social Investment" for underserved communities –which was attended by the public and private sectors, including educational organizations, and government entities.



WEEK 4

November 1, 2021:
We organized a "For a Better Niger Delta: PIND's Footprint" [virtual photo exhibition](#) that featured stunning photos of our decade-long work in making a difference and touching lives in the Niger Delta.

WEEK 5

November 4, 2021:
We screened a [new documentary](#) themed "A Decade of Making a Difference in the Niger Delta" to share highlights of our achievements.

WEEK 6

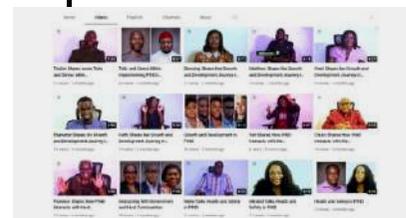
November 11, 2021:
We recognized and appreciated leading individuals and organizations who have contributed to and supported our ideals and actions this past decade during a special hybrid online/onsite [gala and awards night](#).

WEEK 7

December 1, 2021:
We produced short videos of our team and their journey through the last ten years, showing the stories behind the successes.

WEEK 8

December 9, 2021:
We drew the curtain on the celebrations with a series of Facebook Live conversations with our partners on our anniversary and programmatic themes.



WORKING SAFELY DURING A PANDEMIC IN 2021

At PIND, the health and safety of our people, our partners, and our assets remained a priority throughout 2021. We gradually returned to field-based work (with no losses) and coordinated 165 field trips across 149,644 kilometers/92,984 miles without any accidents or travel-associated incidents during the year under review. Here are some of the health, safety, and environment (HSE) actions we took this year:



We kept our COVID-19 protocols, and other standard operating procedures in effect and regularly updated them to contain the spread of COVID-19 through mask-wearing, sanitation, physical distancing, etc.



We maximized the use of virtual/remote meetings over physical meetings



We assessed risks, analyzed, and provided advisories on all planned activities and field trips.



We routinely maintained facilities.



We created health and safety orientation sessions and reports.

REWARDING STAFF PERFORMANCE IN 2021



Rewards and Recognitions

Appreciating good work and behavior is a powerful incentive and part of our people's strategy for motivating and inspiring our team to excellence. 2021 saw a **114%** increase on employee nominations and recognitions – we are so proud!

INSPIRING INTERNS IN 2021

Each year, PIND's internships allow students and young professionals to benefit from on-the-job knowledge and experience with our highly skilled in-house experts. It is a win-win for all! While advancing our aspirations, our interns take on real projects that solve existing challenges in Nigeria's Niger Delta.

“ Deborah Funmilayo Bada Integrated Peace & Development Unit Intern



Every Day was a Good Day!

"I am proud of myself for every single passing day of the 365 days of the year I spent with PIND... My stay at PIND was useful towards achieving my long and short term goals because, as a media consultant, I would apply the development skills to look at how I can reach a larger audience to resolve conflicts through the media and use the medium of mass communication to actually meet the needs of people in rural and urban communities as well."

“ Oluwole Chukuwebuka Shaba Market System Development Intern



The Perfect Skills!

"I aspire to play a vital role in improving the standard of living for farmers, small-scale business owners, and entrepreneurs by creating the enabling value chain support systems. Through this, I hope to contribute to the growth and development of the agricultural and agro-allied sectors, ultimately helping to reduce the poverty burden in the Niger Delta and Nigeria as a whole. This internship provides me with the perfect skills and opportunity to advance these aspirations".

OUR PARTNERSHIPS

Thank you to all our collaborators, donors, investors, partners, and program supporters who contributed to tackling poverty and conflict in Nigeria's Niger Delta region. Your unwavering commitment to sustainable solutions and innovations in 2021 touched many lives.



Why Does Nigeria's Niger Delta Need You?

- ✔ Situated in southern Nigeria, the Niger Delta benefits from oil & gas wealth.
- ✔ Yet, the Niger region Delta suffers from significant conflict, widespread poverty (70%), high unemployment (33%), and many households and businesses are without access to electricity (60%).

- ✔ Although vast in scope, our efforts alone are just a drop in the ocean compared to the enormity of the Niger Delta region's development challenges.
- ✔ Together, our efforts can become an ocean itself and touch more lives through expanded partnerships and collaborations.

Call: +2348172064624 or +2349087568780

Email: info@PINDfoundation.org

PARTNERSHIP VOICES

“



"On behalf of the entire Business for Impact team, thank you again. We are very proud to have partnered with PIND, NDPI, and Frontier on this [case study] project, and excited to see how these ideas will advance PPP (Public-Private Partnerships) thinking and practice going forward."

Leslie Crutchfield, Executive Director, Business for Impact Adjunct Professor, Corporate Social Responsibility, Georgetown University McDonough School of Business

“



"PIND, you are intentional, you are practical, and your works speak for themselves. Because of the work you do, Abia State is more serious, better positioned, and more attractive to development partners who are looking for serious partners to work with."

Sam Hart, Director General, Abia State Marketing and Quality Management Agency

<https://tribuneonlineng.com/ndyep-trains-youths-in-ict-renewable-energy-competency-based-skills-holds-closeout-workshop/>

“



"It has been an enormous privilege to partner with PIND over the last decade in the design and implementation of one of the most innovative conflict early warning and early response systems on the continent. We're so pleased that this groundbreaking work is being recognized."

Nate Haken, Vice President for Research and Innovation, Fund for Peace (FFP)

PARTNERSHIP SPOTLIGHT: FUND FOR PEACE

Fund for Peace (FFP) has been a valued peacebuilding and conflict resolution partner since 2011, helping to found and support the Partners for Peace (P4P) Network in Nigeria's Niger Delta. The network's mission is to build social capital around peacebuilding by amplifying the voices of positive actors and building a network of self-identified agents of peace. Initially a project designed to enable citizens to have a stake in peacebuilding, the network now has 11,372 active peace actors as of 2021. Fund for Peace is committed to amplifying the voices of those most strongly committed to peace and development and facilitating local peacebuilding efforts as a key strategy for promoting human security in the Niger Delta and elsewhere.

Together with Fund for Peace and P4P, we facilitated local discussions on conflict dynamics; built an information and communications technology (ICT) infrastructure for knowledge sharing; designed an online Partners for Peace Network Peace Map with data; developed a text/SMS (short message service) platform for early warning and early response (EWER) with the Integrated Peace and Development Unit (IPDU); spearheaded the formation of the Peace and Security Working Group in Abuja, Nigeria that evolved into the Peace and Security Network (PSN); brought local-level conflict to the international policy community via roundtables; and built out our peacebuilding, capacity building, training, and technical support.



SUPPORTED BY PIND AND FUND FOR PEACE, NEWLY COMMITTED MEMBERS OF THE PARTNERS FOR PEACE (P4P) NETWORK AT ITS LAUNCH IN 2013.

Today, P4P has chapters in all nine states of the Niger Delta, with thousands of active, trained peace actors implementing peacebuilding initiatives that engage youth, address communal conflict, manage land disputes, and neutralize political tensions. Partners--like Fund for Peace--enable us to achieve the outstanding results that we see today, and so can you. Contact us at info@pindfoundation.org.

OUR BOARD OF TRUSTEES

We sincerely appreciate our seasoned and professional PIND Board of Trustees. Their counsel, insight, governance, and oversight have guided us in achieving our organizational and programmatic goals throughout the years.



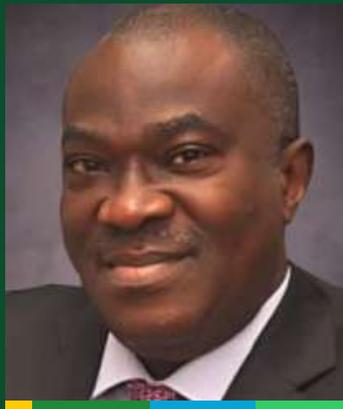
Rick Kennedy



Esimaje Brikinn



Timiebi Koripamo-Agary



Obafemi Ajibola



Monday A. Ovuede



Anire Celey-Okogun



Ibiye Asime Wakama-Ekong

PIND BOARD OF TRUSTEES EXITS

Please join us to thank and bid farewell to outgoing PIND Board of Trustees members Dr. Anire Celey-Okogun and Professor Femi Ajibola. After ten long years of active service, they will be sorely missed, but their legacy will continue.

“

"Dr. Anire, Professor Ajibola, your contributions have been outstanding, and your knowledge of PIND always brings tremendous value to the conversation. You have been with PIND now for ten years. On behalf of the Board of Trustees and PIND, I offer you my gratitude and my sincere congratulations, as you have meant so much to PIND. Under your stewardship, PIND has come so far, so we very much appreciate you."

– Rick Kennedy, PIND Board of Trustees Chairperson

“



"It's been a privilege being on this Board. I want to thank this great organization for the journey so far and for giving me this platform to make my modest contribution to the people of the Niger Delta."

- Dr. Anire Celey-Okogun, outgoing PIND Board of Trustees member

“



"It's been a great privilege and honor for me to be part of the PIND story, and I enjoyed my association with PIND. It's been a delightful ten years. I have no regrets whatsoever, and whenever I write my memoirs, PIND will feature in them."

– Professor Femi Ajibola, outgoing PIND Board of Trustees member

OUR LEADERSHIP

PIND is grateful for our exemplary, highly capable leadership team that successfully supports us in overcoming hurdles to attain numerous wins, year after year.



Dara Akala
Outgoing Executive Director



Tunji Idowu
New Executive Director



Effiong Essien
Program Director



Chuks Ofulue
Advocacy Manager



Florence Agbejule
Operations Manager



Chichi Nnoham-Onyejekwe
Knowledge & Communications Manager



Olayinka Anyachukwu
Finance Manager



James Elekwachi
Economic Development Program Manager



Teslim Giwa
Access to Energy Manager



Myke Ekpe
Security Manager



Toni Akinluyi
Planning, Monitoring & Evaluation Manager



Patrick Ekpe
Youth Employment Project Manager



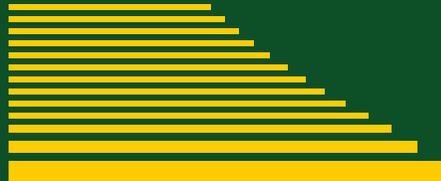
David Udofia
Peace Building Program Manager



Precious Chidi Agbunno
Market Development Projects Manager

OUR TEAM

PIND's team members are our most treasured asset and bring hope to the people that we serve. From our three office locations in Abuja (in the Federal Capital Territory of Nigeria), Port Harcourt (in Rivers State), and Warri (in Delta State), our team of talented experts work tirelessly to alleviate poverty and conflict in the Niger Delta.



Misan Edema-Sillo
Senior Market Development Advisor



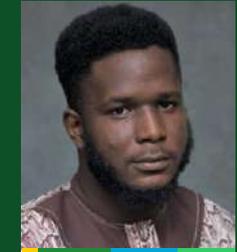
Emmanuel T. NWALA
Market Development Advisor



Nezah Obi-Odu
Market Development Advisor



Faith Emmanuel Soya
Market Development Advisor



Oluwole Chukuwebuka Shaba
Market System Development Intern



Tuoyo Omagbitse Blessing
Market Development Advisor



Chukwudi Njoku
Capacity Building Coordinator,
Peace Building Program



Abiodun Akanbi
Research Assistant



Africas Lawal
Network Coordinator, Partners For Peace



Oteheri Akinruntan
Advocacy Coordinator



Afeno Odomovo
Research Coordinator



Matthew Smart
Communications Coordinator, Field



Semira Tosin Agabu
Knowledge Management Coordinator
& Executive Assistant



Yvonne Jonah
Youth Employment Project Coordinator



Ezekiel Ode
Planning, Monitoring &
Evaluation Coordinator



Ebenezar Wikina
Advocacy Coordinator



Laju Akperi
Planning, Monitoring &
Evaluation Coordinator



Sunday Omori
Planning, Monitoring &
Evaluation Coordinator



Abdulghaniyyu Is'haq G.
Finance Officer



Shadrack Anigbo
Project Accountant,
Economic Development Center, Warri

OUR TEAM



Onyinyechi Rosemary Afundu
Project Accountant



Adetoun Oluwole
Business development coordinator



Ifeyinwa Nwosu
Office Administrator



Yemi Omire
Office Administrator



Everestus Ezeigbo
IT Administrator



Adaora Ezeokana
Procurement & Grants Officer



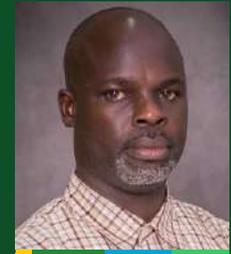
Emmanuel Uroye
Office Assistant



Juliana Tete
Office Assistant



Meshack Gbogbor
Driver



Kehinde Igboro
Driver



Onwo Lewis C.
IT Administrator



Frank Ukpong
Driver



Samuel London
Driver



Issac Dusu
Driver



Ikechukwu Ehirm
Driver



Uwagbor Omoruyi
Driver



James Onalo
Driver



Yemi Mabiaku
Driver



Pius Uwua
Driver

FINANCIAL ACCOUNTABILITY IN 2021



No 7 Gwandu Close, Off Badagry Street,
Off Jibia Street,
Area 2, Garki,
Abuja,
Nigeria
Tel: +234 802 310 6422 +234(0) 805 197 7873
E-mail: btmabj@bakertillynigeria.com
Website: www.bakertilly.ng

FOUNDATION FOR PARTNERSHIP INITIATIVES IN THE NIGER DELTA

REPORT OF THE INDEPENDENT AUDITORS

FOR THE YEAR ENDED 31 DECEMBER, 2021

Report on the Audit of the Financial Statements

We have audited the financial statements of the Foundation, which comprise the statement of financial position as at 31 December, 2021, the statement of activities, statement of changes in net assets and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

Opinion

In our opinion, the accompanying financial statements give a true and fair view of the financial position of Foundation for Partnership Initiatives in the Niger Delta as at 31 December, 2021, its financial performance and cash flows for the year then ended in accordance with the provisions of both the Companies and Allied Matters Act and the Financial Reporting Council of Nigeria (FRCN) Act.

Basis of Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company within the meaning of International Standards on Auditing (ISAs) and have fulfilled our other responsibilities under those ethical requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Going Concern

The Foundation's financial statements have been prepared using the going concern basis of accounting. The use of this basis of accounting is appropriate unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Management has not identified a material uncertainty that may cast significant doubt on the entity's ability to continue as a going concern, and accordingly none is disclosed in the financial statements. Based on our audit of the financial statements, we also have not identified such a material uncertainty.

ADVISORY • ASSURANCE • TAX

Bakertilly Nigeria is a member of the global network of Baker Tilly International Ltd., the members of which are separate and independent legal entities.

Responsibilities of the Board of Trustees for the Financial Statements

The Board of Trustees are responsible for the preparation and fair presentation of these financial statements which are in compliance with the requirements of both the Financial Reporting Council of Nigeria Act and the Companies and Allied Matters Act. This responsibility includes: designing, implementing and maintaining internal controls relevant to the preparation and fair presentation of the financial statements that are free from material misstatements, selecting and applying appropriate accounting policies, and making accounting estimates that are reasonable in the circumstances.

Auditor's Responsibilities for the Audit of the Financial Statements

Our responsibility is to express an independent opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing (ISAs) issued by the International Audit & Assurance Standards Board (IAASB). Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance that the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control.

An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Directors, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Report on Other Legal and Regulatory Requirements

The Companies and Allied Matters Act requires that in carrying out our audit we consider and report to you on the following matters. We confirm that: -

- i) we have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit;
- ii) proper books of account have been kept by the Foundation; and
- iii) the Foundation's statement of financial position and statement of operating activities are in agreement with the books of account.

M. E. Ariemduigho
FRC/2013/ICAN/0000002724
for: Bakertilly Nigeria
(Chartered Accountants)

ABUJA, Nigeria
27 May, 2022
ADVISORY • ASSURANCE • TAX

Bakertilly Nigeria is a member of the global network of Baker Tilly International Ltd., the members of which are separate and independent legal entities.



INCOME

	Note	2021 N'000	2020 N'000
Revenue:			
Grants from NDPI and other sources	6	2,079,249	1,803,305
Other income	7	69,311	118,570
Total		2,148,560	1,921,875



EXPENSES

Consultancy	8	902,823	887,078
Legal, audit & other service fees	9	54,025	50,994
Travel, accommodation & meeting expenses	10	71,623	40,905
Technical assistance & monitoring cost	11	212,843	69,984
Publicity cost	12	23,136	13,478
Grant contribution & capacity building cost	13	155,986	186,952
Office & operational expenses	14	83,498	63,749
Depreciation	15	44,753	49,731
Finance expenses	16	1,110	865
Insurance	17	38,965	39,420
Training & other expenses		42,272	20,447
Total		1,631,034	1,423,603

Total comprehensive income for the year >> 517,526 >> 498,272



ASSETS

	Note	2021 N'000	2020 N'000
Non-current assets			
Property, plant & equipment	19	387,122	416,135
Long term prepayment	20a	41,684	62,526
Total non-current assets		428,806	478,661
Current assets			
Receivables		1,429	1,489
Short-term prepayment	20b	45,926	45,464
Long term prepayment	21	2,918,635	2,358,028
Total current assets		2,965,990	2,404,981
Total assets		3,394,796	2,883,642



LIABILITIES

Current liabilities			
Accounts payable	22	6,201	23,531
Accruals	23	110,265	99,307
Total current liabilities		116,466	122,838
Total liabilities		116,466	122,838
Funds			
Accumulated Fund	24	3,278,330	2,760,804

Total accumulated fund and liabilities >> 3,394,796 >> 2,883,642



ACCUMULATED FUND

	Accumulated Fund	Total
As at 31/12/2021		
	N'000	N'000
As at 01/01/2021	2,079,249	2,760,804
Excess of revenue over expenses	517,526	517,526
As at 31/12/2021	3,278,330	3,278,330
As at 31/12/2020		
	N'000	N'000
As at 01/01/2020	2,262,532	2,262,532
Excess of revenue over expenses	498,272	498,272
As at 31/12/2020	2,760,804	2,760,804



CASH FLOW

	Note	2021	2020
Cash flow from operating activities		N'000	N'000
Operating surplus before working capital changes	25	493,121	471,407
Changes in working capital	26	14,068	(13,372)
Net cash inflow from operating activities		>> 507,189	>> 458,035
Cash flow from investing activities:		N'000	N'000
Purchase of property, plant and equipment	19	(16,262)	(14,247)
Proceed from disposal of fixed assets		309	305
Interest received on deposit		69,371	76,982
Net cash inflow from investing activities		>> 53,418	>> 63,040
Net increase in cash and cash equivalents		>> 560,607	>> 521,075
Cash and cash equivalents at beginning of year		>> 2,358,028	>> 1,836,953
Cash and cash equivalents at end of year		>> 2,918,635	>> 2,358,028

NGN 410 (Nigerian Naira ₦)=USD 1 (United States Dollar \$)





 "PIND Foundation has done a lot for Niger Deltans. We need more funding for them to scale up"
(Enifome Donatus, Facebook) Country Director, Msquare Media (MSM)

LEARN MORE

Website: PINDfoundation.org

CONNECT

Phone: +2348172064624 or +2349087568780

Email: info@PINDfoundation.org

ENGAGE

 **Facebook:** [Facebook.com/PINDfoundation](https://www.facebook.com/PINDfoundation)

 **Instagram:** @PINDfoundation

 **LinkedIn:** "Foundation for Partnership Initiatives in the Niger Delta (PIND)"

 **Twitter:** @PINDfoundation

VISIT US

Abuja: 25 Jimmy Carter Street, Asokoro, Federal Capital Territory, Nigeria

Port Harcourt: 50 B/C, Omerelu Street, GRA Phase 1, Port Harcourt, Rivers State, Nigeria

Warri: 1 PIND-EDC Drive, Egbokodo-Itsekiri, Warri, Delta State, Nigeria

Photo Credits: PIND Communications Unit, Enifome Donatus, Egbofodo Adeyemi, Jeffrey Wilikie, Benjamin Orji, Moses Dafiaghor, Bolaji Lawal, Sombreiro Kapital, GlamSquad Magazine.



© PIND 2022, All Rights Reserved



FOUNDATION FOR PARTNERSHIP INITIATIVES IN THE NIGER DELTA

"Building Partnerships for Peace and Equitable Development in Nigeria's Niger Delta"

Design and Layout by: Dinovate Solutions (+2348172401579)