



**BUILDING A PROSPEROUS
AND STABLE NIGER DELTA**

**ANNUAL
REPORT
2019**



FOUNDATION FOR PARTNERSHIP INITIATIVES IN THE NIGER DELTA



INSIDE

1. About PIND
2. Chairman & Executive Director's Message
4. 2019 Progress in Numbers
6. Niger Delta development outlook: 2015 - 2019
7. Impact & Growth Timeline: 2015 - 2019
9. Reducing the Poverty Burden
11. Aquaculture Sector
15. Cassava Sector
19. Palm Oil Sector
23. Cocoa Sector
25. Poultry & Micro, Small and Medium Enterprises
29. Access to Energy Sector
31. Energy Efficiency Demo in Buildings
33. Youth Skills Development
36. Water, Sanitation and Hygiene
38. CSOs & BMOs Capacity Development
42. Building Peace and Regional Stability
46. Analysis & Advocacy for Economic Prosperity
49. Bridging the Gender Equity Gap
53. The Next Five Years - 2020-2024
54. Priority Focus - 2020
55. Invest in PIND
57. Governance, Leadership & Teams
60. Financial Accountability 2019

About PIND



The Foundation for Partnerships Initiatives in the Niger Delta (PIND Foundation) is a Nigerian non-profit organization established by Chevron to harness the power of the private and public sectors to help alleviate poverty and instability in Nigeria's Niger Delta.

PIND works closely with its local partners to implement joint programs in the Nigeria's Niger Delta that build peace and equitable economic growth through collaborative, market-based solutions that are locally-owned and implemented.

Chronic poverty and violence have held back far too many people living in the Niger Delta. Despite an abundance of natural resources, millions lack life's essentials: clean water, electricity, education and the opportunity to build a better life. Since 2010, we have been working to change this across all the nine states within the region: Abia, Akwa Ibom, Bayelsa, Cross River, Delta, Edo, Imo, Ondo and Rivers

The path to prosperity is built on opportunity. Together with our implementing partners, we help to break the cycle of poverty and conflict by creating strong and stable communities in Nigeria's Niger Delta.

Message

From Jeff and Dara



Jeff Ewing

CHAIRMAN, BOARD OF TRUSTEES



Dara Akala

EXECUTIVE DIRECTOR

“Our Work Fostered
Peace and Prosperity
...hand in hand”

Dear Partner,

2019 marked the end of our second five-year strategic funding phase and nine years of solid programming. And it has been an absolute privilege and honor to partner with you in these years to help change lives in the Niger Delta region of Nigeria - to take thousands of people from poverty to prosperity and communities from conflict to peace.

People are prosperous when they thrive and flourish, are able to meet their basic needs and live quality lives – this is what the Sustainable Development Goals requires us to do and what our work aimed at. Conflict is a threat to this prosperity. Peace and prosperity go hand in hand – and both are dependent on people who have the abilities to thrive and live up to their full potentials; people who have the opportunities, skills and will to drive economic development and stability, without forever depending on handouts and aids.

Over this strategic period, we have built on the foundation laid in our 2010 – 2014 funding phase and worked with firm resolution and grit to empower the region's people - smallholder farmers, small enterprises, State governments, civil society, households and communities – with the skills, information, mindsets, tools, linkages, technologies and finance - to create economic prosperity and peace for themselves and live better lives, irrespective of gender, status, location, age or educational status. And we are proud of the remarkable impact that our partnerships with you have accomplished over the period - results that demonstrate that economic prosperity and peace can be achieved together in a sustainable way.

Smallholder farmers and agro-allied enterprises suffered drudgery from use of traditional technologies, and made poor returns because of wrong practices, weak market linkages and little or no business advisory services. Today, many of these farmers are using hundreds of over 10 varieties of modern agricultural technologies, have adopted best practices through business support, have netted a 10.3 billion Naira profit (from 6 million in phase 1) and created 20,788 new jobs (from 131 in phase 1) as a result.

Poverty can resurge and persist when enabling policies are not in operation. With our support, some State governments have produced new agricultural policies and long-term development plans to sustain and scale the productivity leaps.

“

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Prior to our work, in as much as the region's peace actors contributed to peace building in their communities, their efforts were isolated, and disjointed. Now, these actors are united into a strong and skilled network of over 9,000 members (from just 1,248 in phase 1) who have collectively dispelled over 700 grassroots conflicts that sustained businesses and still waxing stronger. Likewise, local civil society and business membership organizations' efforts to contribute to development had yielded little prior to this period because of capacity gaps and siloed operations. But now, over 150 of them have gained life-long skills and accessed millions of funds to deliver quality development services to communities.

One standout success we are thrilled about is how, with the installation of solar energy cabins, some coastal 'last mile' communities in the region are enjoying clean un-interrupted electricity for the first time. A resident in the community said "now that we have solar power, situations where you want to sleep but can't because of the noise from your neighbors' generator, that doesn't happen anymore". In this report, we share many more standout achievements of our collective efforts during the phase.

Most of the ideals of the Sustainable Development Goals – no poverty, zero hunger, gender equality, decent work and economic growth, affordable and clean energy and others – are particularly important for the Niger Delta region and require urgent action. These past years, our program interventions

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facilitated actions contributing to 12 of the 17 goals. The SDGs are intertwined as action on one advances the others. In the detailed results on the pages of this report, we highlight how we contributed to progress across the '5 Ps' that shape the SDGs: people, planet, prosperity, peace and partnerships.

Undoubtedly, we have gained our pride of place in contributing to reducing poverty in the region. But it is the involvement of partners like yourselves over these nine years that generated the 9.8 billion Naira of investments galvanizing the economic wealth, stability, technological progress and social wellbeing. And we thank you most sincerely.

In this period, we have learned lessons about what works and what does not work in the region – from our successes, and our challenges. And there is still a huge opportunity to apply these lessons to spread these economic benefits and lift more of the region's people from poverty to better lives.

Together, in 2019, we charted our next journey into the 2020 – 2024 phase, with a renewed commitment to continue doing good – by addressing the significant needs of target agricultural sectors and their supporting eco-system of actors and communities - to unlock bigger economic potentials and bring us closer to our goal of ensuring a more prosperous and peaceful future for the Niger Delta. We count on your continued support.

Jeff Ewing, Chairman, PIND Board
Dara Akala, Executive Director, PIND

2019 Progress

Projects



Projects targeted at poverty and conflict reduction, and development of environment enablement

Total projects till date: 25

12

- Partnership Memorandums of Understanding (MOUs) signed

62

- Grants awarded for projects



Reducing poverty

₦13.4 billion

Net additional combined income of farmers and SMEs

₦4.4 billion

Amount leveraged from both government and private sector to implement good agricultural practices, technological innovations, and business upgrading solutions

8,582

New full time jobs facilitated in the in agro-allied and clean energy sectors

Fostering Stability



2,047

New people signing up as peace agents

126

Interventions to mitigate and resolve conflicts in communities to sustain economic activities

Reputation



286

Positive media mentions of PIND's work, development models and impact

35

Public endorsements from government, partners, program participants and others



**PIND IS NOW
INDUSTRY CERTIFIED**
— BY THE 'GOLD STANDARD' OF MARKET
DEVELOPMENT EVALUATIONS —
The Donor Committee for Enterprise
Development (DCEd)

Participants Reached

Direct program participants from outreaches, training, network memberships, and advocacy engagements across all nine (9) states of the Niger Delta in 2019



Advocacy Events

12

events and meetings convened for regional development discourse and collective action



2,053

Stakeholders from government, civil society, development and private sectors in attendance

₦2 Million

influenced from stakeholders for development interventions in the Niger Delta through our advocacies

Digital & Media Outreach

2,290,104

People visiting PIND's official website and its online development platform (NDLink) for data and development information

52,409

Persons who followed PIND's various social media platforms to learn about our work and development models and impact

18,668,106

Persons reached with data and development information via our social media posts and facilitated media outreach

202,228

People viewing PIND's advocacy and 'how to' videos on tested successful development models



Increasing Opportunities for Women's Economic & Social Prosperity in 2019

Women as Peacebuilders

840 women facilitated to sign up as peace agents in P4P and its subchapters and 2,349 women equipped with skills and voice to support conflict mitigation

CSOs/BMOs Capacity Development

98 women from CSOs and BMOs received key organizational strengthening resources and training packages to better serve their constituents and implement effective community development projects

Access to WASH

4,542 women and girls gained access to safe water and good sanitation and hygiene facilities and practices through WASH in School project and Biosand Filter social entrepreneurs

Exposure to Eco-Friendly Technology Innovations

357 women were exposed to innovations around sustainable building and new eco-friendly appropriate technology practices through tours and events at PIND's ATED Centre

Platforms for Advocacy

680 women contributed to public discourse and collective action planning for regional development through PIND advocacy events

Access to Good Business and Agricultural Information

20,157 and 137,951 female smallholder farmers and SMEs were reached directly and through radio respectively with information on good agricultural and business practices, use of efficient technologies and business advisory services through our aquaculture, cassava, palm oil value chains and business linkages projects

Youth Employment

545 young girls aged 16 – 26 recruited into skills training in the agriculture, construction and ICT sectors under the Niger Delta Youth Employment Pathways project



Increasing Opportunities for Women's Economic and Social Prosperity in 2019

Giving women the opportunity to participate in and contribute to development interventions is incredibly important to closing the gender equity gap. We understand this and we took deliberate actions towards it in 2019.

Niger Delta Development Outlook: 2015 - 2019

The Region

Nigeria's Niger Delta region is highly diverse with over **40** ethnic groups who speak more than **100** languages and dialects. The region comprises **185** out of the **774** local government areas and covers nine (**9**) out of the **36** states of Nigeria: Abia, Akwa Ibom, Bayelsa, Cross River, Delta, Edo, Imo, Ondo and Rivers

Here is a recap of what was going on in the Niger Delta region in the period of 2015 – 2019 that influenced what we did and how we did it



Peace and Conflict

Conflict risk factors including historical tensions and proliferation of armed groups put pressure on peace and stability in the region at state and local levels. Over the period, communal/ethnic violence, gang/cult violence, electoral/political violence and militancy contributed to more than 3,500 fatalities. Many of the criminal incidents and communal conflict limited the safety and livelihoods of women and girls, with prevalence of violence against them. PIND's conflict management interventions targeted at reducing these four most lethal conflicts.



Political Leadership

Two general elections took place, one in 2015 and another in 2019. The elections brought in new leaderships at Federal and State levels. New leadership meant new policy and strategic directions in some cases. It also meant new appointments and working with new political appointees. Importantly, the erstwhile one-party political dominance in the region was broken with control of the States now split between the two major parties. This created setbacks to efforts to forge a common regional vision and agenda and foster inter-state cooperation and partnerships for development



Economic Policies

The Nigerian government introduced and intensified the drive to grow the agricultural sector, and support import substitution opportunities. These offered new markets and growth opportunities for farmers and enterprises in the region. The trade policies provided leverage for PIND's market development intervention activities as the large-scale substitution of imported goods for locally produced products led to higher demand and higher prices for locally produced goods in PIND's supported agricultural value chains and attracted significant investment into production.



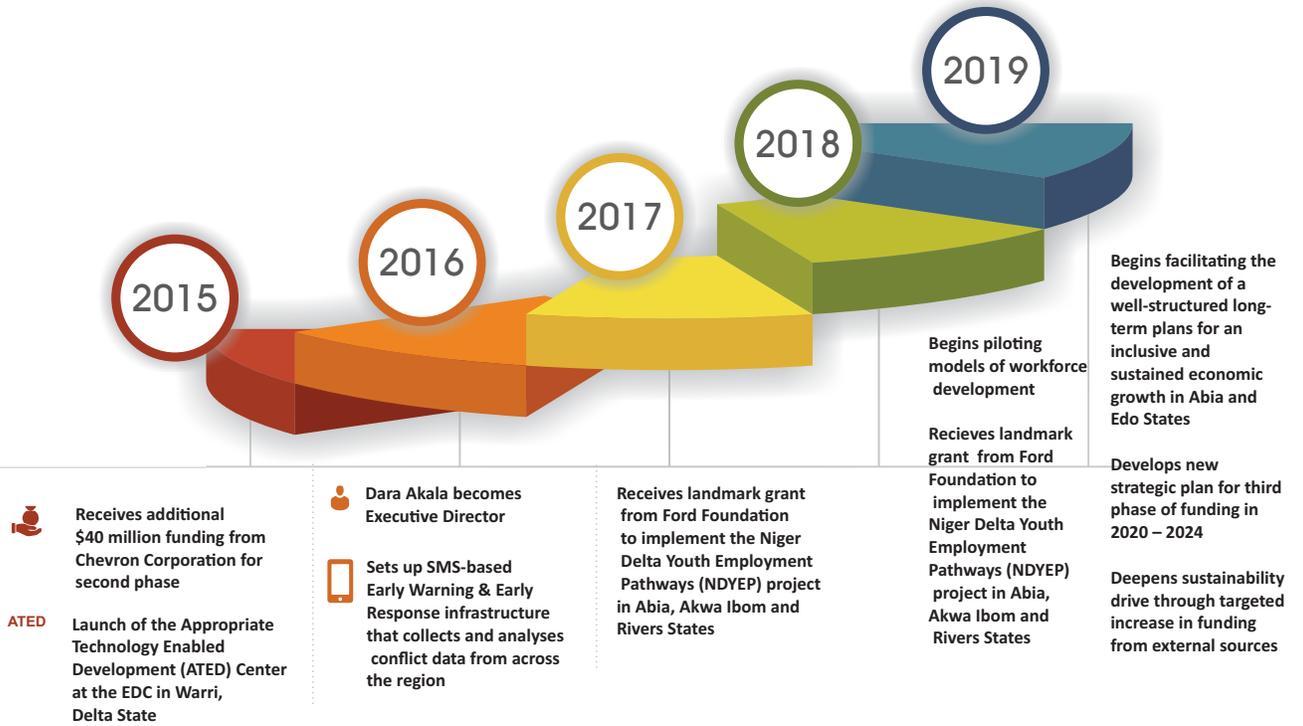
Partnerships

PIND's presence and work in the region renewed interest among donors in funding development programs in the Niger Delta and attracted investments from private enterprises who joined resources and expertise with PIND to implement or scale up projects across PIND's programs. Some examples include partnerships with USAID on the SACE governance project, collaboration with DFID on the MADE project, collaboration with EU-NDSP on the Niger Delta Development Forum and partnership with Rotary International on WASH in Schools. During the period, PIND worked with over 200 partner organizations

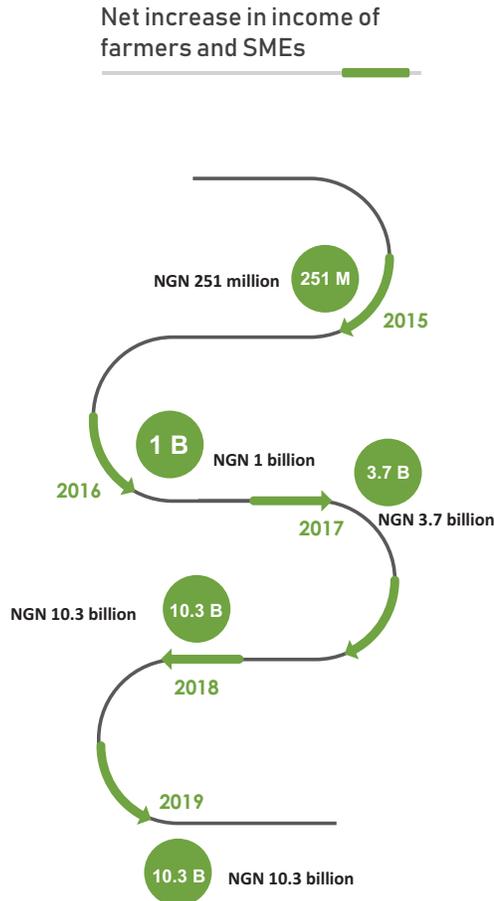




New Initiatives



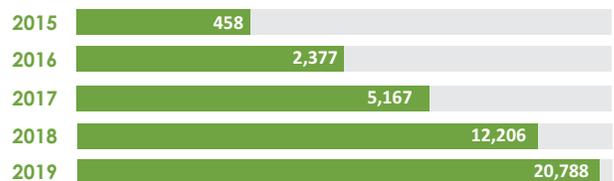

Reducing Poverty



Investments leveraged into the agriculture/SMEs sector



Full time jobs created

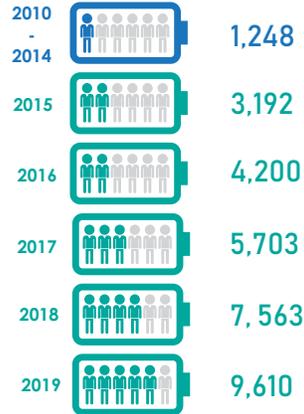


Impact & Growth Timeline: 2015 - 2019

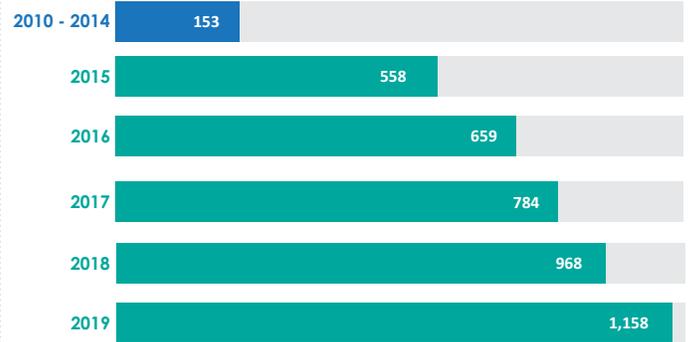


Fostering Stability

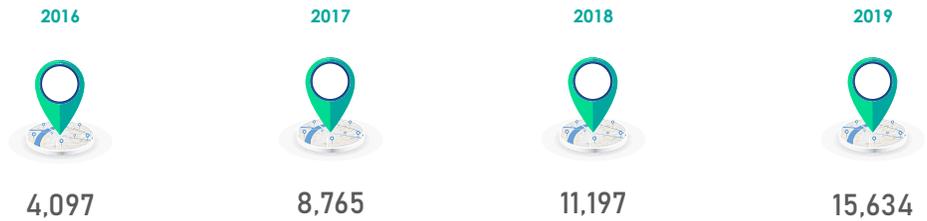
People identifying as peace agents



Organizations identifying as peace agents

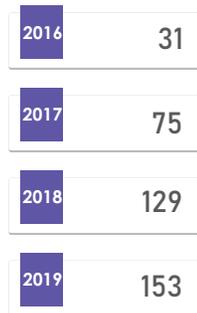


Conflict data points on the Niger Delta mapped on the peace map

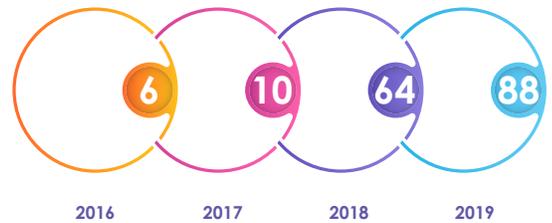


Growing Organizational Capabilities

Trained CSOs/BMOs providing improved services



Trained organizations accessing funds

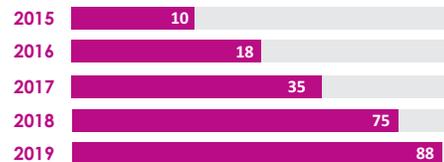


Influencing development policy and practice

Value of new investments to the region from PIND's advocacy



Policies papers, policies and plans towards delivering enabling environment



REDUCING THE POVERTY BURDEN

AIM

To help break the cycle of poverty and conflict in the Niger Delta region by providing opportunities for people to thrive and live up to their full potentials

APPROACH

Worked with multiple partners and market actors to implement economic development interventions addressing multiple foundational problems across five agricultural value chains (aquaculture, cassava, cocoa, palm oil, and poultry) and Micro, Small and Medium Enterprises (MSMEs). The interventions increased the number of men and women experiencing sustainable positive changes in income and attaining gainful employment. These interventions:

- Enabled food production by and prosperity for farmers and entrepreneurs in key agricultural sectors by empowering them to increase their productivity and income in a sustainable manner
- Sustained economic activities and gains with social capital and other conflict prevention and controlling mechanisms

Key Actions, Changes and Results in Reducing Poverty: 2015 - 2019



INVESTMENTS FOR GROWTH, PRODUCTIVITY AND PROFITS

Established interdependent and commercially-rewarding relationships among cross-section of market actors in the five agricultural value chains and SMEs to collaborate to drive series of mutually-beneficial intervention activities. This led to higher business opportunities and outcomes for all parties



SERVICE MARKET FOR FARMERS AND SMES

Continued to equip local service providers with the right skills, tools, platforms and connections to sustainably provide viable market solutions that address the root causes of poor performance by farmers and processors. This is in addition to small enterprises in the region – ensuring a productive and profitable sustainable food production system by smallholder farmers in the region which is linked to SDG 2.4

Those equipped included business service providers, farm service providers, poultry service providers, aquaculture service providers), lead farmers, fabricators, agro-input and equipment companies, farmers' associations, and financial institutions in aquaculture, cassava, cocoa, palm oil, and poultry sectors, in addition to micro and small enterprises in the region



GREATER SCALE IN OUTREACH TO FARMERS AND SMES

Facilitated practical demonstrations of best agronomic and business practices and efficient technological solutions to farmers, processors and enterprises.

Enabled them to access finance, crop protection inputs and a variety of high yielding feed and seeds through the service providers and input companies

These directly contributed to SDG goal 2.3 which seeks to increase the productivity and incomes of small-scale food producers and their access to productive resources and inputs, knowledge, financial services, markets and opportunities for value addition



PRODUCTIVE ENERGY FOR COASTAL SMES AND COMMUNITIES

Facilitated access to electricity for off-grid rural communities through the installation of renewable energy cabins via joint community and private sector financing that is operating on a commercial basis. This made clean energy available for business operations and social welfare activities



CONFLICT PREVENTING AND CONTROLLING MECHANISMS

Facilitated engagement and promotion activities that grew the social capital of the self-sustaining network of peace actors, Partners for Peace (P4P) from 1,320 in phase 1 to 10,929 members who tackled over 700 grassroots conflicts over the strategic period to sustain economic activities. The Foundation enabled their actions with a robust early warning and early response system, 437 conflict data analysis trackers that guided their decisions and plans and small grants to address conflict hotspots

Photo Credit: PIND Media



PROGRESS TOWARDS SUSTAINED SECTOR CHANGES

Strong Business Linkages established

Strong business linkages and relationships established between market actors in the supported agriculture value chains, and MSMEs leading to more commercial activities and investments into the sectors and more commercial activities

Facilitated a functional service market

Functional service market (business service providers, ASPs, lead farmers, fabricators, agro-dealers) now existent and available for farmers and SMEs on a fair and affordable commercial basis for training, access to finance, linkage to new markets and business advisory services

Commercial supply chain established for agricultural inputs

Sustainable commercial supply chain established for quality agricultural inputs and improved farming, harvesting, post-harvest and processing technologies for farmers and processors in our supported sectors

Promoted best practices and improved technologies for farmers

Increased and wide application of good agricultural and business practices by farmers and processors in the agricultural value chains of aquaculture, cassava, palm oil, cocoa and poultry and among SMEs across the region

FACT BOX:2019

Progress towards Farmers and Entrepreneurs' Prosperity

N Attracted 6.9 billion Naira in new investments (from 1.2 billion in the first strategic phase) into the agricultural sectors of aquaculture, cassava, cocoa, palm oil, poultry and clean energy sectors, and other agro-allied small businesses from both the government and private sector to implement good agricultural practices, technological innovations and business upgrading solutions (making a cumulative of 8 billion Naira from 2010 - 2019)

👥 Reached 170,102 farmers and enterprises (from 23,958 in phase 1) with business transforming information, and enabled access to efficient technologies, finance, crop protective inputs and a variety of high yielding feed and seeds - (making a cumulative outreach of 194,060 from 2010 - 2019)

💰 68,400 of the reached smallholder farmers and entrepreneurs earned an increased net additional income of 23.8 billion Naira from 6 million Naira in phase 1

👤 19,829 new jobs (from 131 in phase 1) created across the sectors from the application of practice improvements, funding, new technologies and quality varieties of feed and seeds – with total new jobs at 19,960 from 2010 to 2019

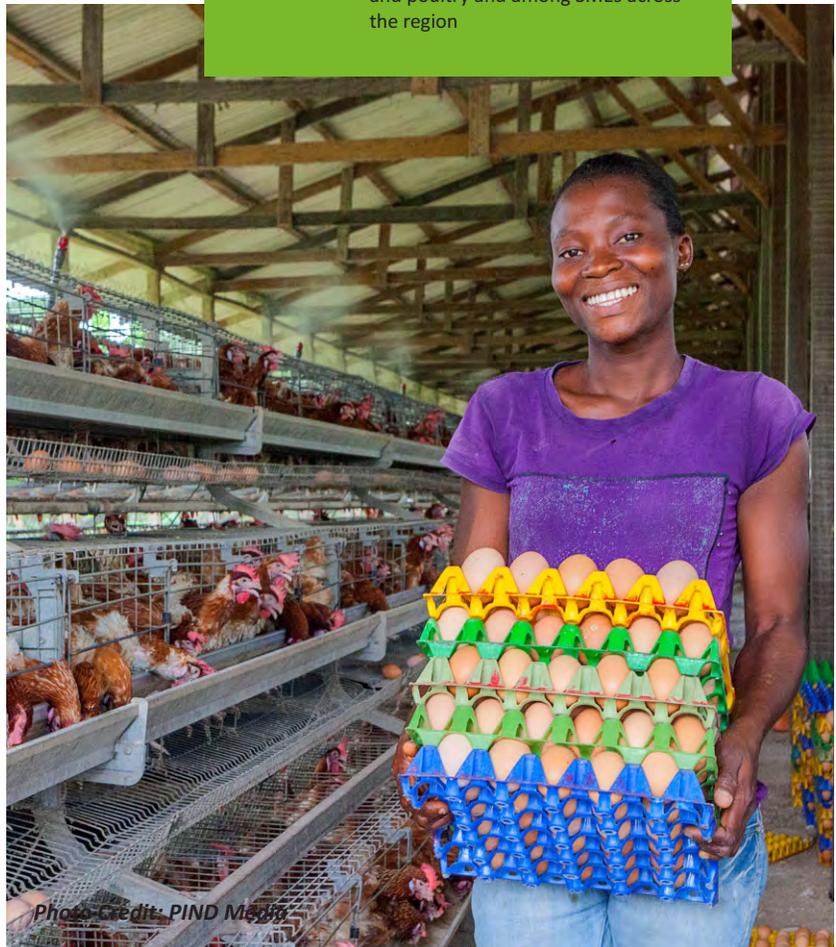


Photo Credit: PIND Media

AQUACULTURE SECTOR

Food Security &
Economic Prosperity:
Fish farmers &
Processors

AIM

To enable the fish farmers and processors in the sector - who were limited by poor technical and business capacities - to increase their yield, earn more income and employ more persons

APPROACH

PIND partnered with aquaculture service providers (ASPs) and input companies to help fish farmers and processors to:

- Gain knowledge of and apply best fish farming practices and business skills
- Access quality and affordable fish feed; efficient fish smoking technologies in rural and urban areas; quality fingerlings from hatcheries; and working capital and new markets

PROSPERING LIVES

Mrs. Oluwafunmilayo Ajayi is a wife and mother of four children in Warri, Delta State.

She narrated that, as a fish farmer, she struggled with her business and had no funds to buy adequate feed for her fishes until she met Peter Michael, one of PIND's trained aquaculture service providers. Then, he started teaching her how to make her business grow and helped her to secure loan from GreenAcres Microfinance Bank



Key Actions, Changes and Results in the Aquaculture Sector: 2015 - 2019

SUPPORT SERVICES EXPANDED

2019

Facilitated two (2) PIND-trained Aquaculture Service Providers (ASPs) to introduce and successfully pilot the innovative 'private cluster development model' using tarpaulin tanks in Ughelli in Delta State. In the Niger Delta, fish farmers typically cluster around locations that are close to the source of flowing freshwater, so farmers located far away from freshwater sources cannot cluster to access technical services and inputs from service providers. The model enables fish farmers without access to natural freshwater to jointly access high-end markets, finance, and affordable quality inputs from ASPs to improve their productivity.

Continued to support the Aquaculture Service Providers to explore opportunities and engage more investors to replicate the model in other parts of Delta State and the Niger Delta

2015 - 2019

Trained local masons to produce Chorkor Oven smoking technology for rural areas and attracted four (4) equipment fabricating companies to produce and install Smoking Kiln technologies for urban commercial uses.

Expanded the partnership with input companies to train aquaculture service providers (ASPs) to promote best pond management practices and business management skills to fish farmers and processors as a business; and provided them with marketing training to sell fish smoking technologies to fish farmers and processors as part of their services

In the strategic period, 107 trained ASPs and fabricators worked with input companies and other market actors to promote best pond management practices and introduced efficient and appropriate processing technologies to 21,145 fish farmers and processors across the Niger Delta



AGRICULTURAL PRACTICES AND INPUTS ENABLED

2019

Identified and partnered with the Fisheries Society of Nigeria (FISON) to help six private hatchery operators from Delta, Ondo, and Rivers States to develop quality brood stock banks from the pure lines produced by FISON and trained the hatcheries on brood stock management, effective disease control, and hatchery management practice

2015 - 2019

Supported ASPs and feed companies to scale up conduct of over 80 demonstrations, training and other awareness events in all States of the region to expose fish farmers to best pond management and business practices in : pond preparation, stocking of fingerlings, use of pond equipment and tools, fish sorting, sampling of growth and feeding rates, using fertilizers, medicine, harvesting, and water testing kits, and monitoring and record keeping to enable the farmer to estimate cost of production and income

Using the demonstrations and awareness engagements, the aquaculture service providers (ASPs) also introduced and sold to fish farmers critical inputs - such as fertilizers to increase the nutrients in the pond and make natural food available for newly introduced fingerlings; quality brook stock with good traits such as fast growth rates or disease resistance; and fish feed that offer highly digestible and nutrient-dense diets and medicines

Key Actions, Changes and Results in the Aquaculture Sector: 2015 - 2019

IMPROVED TECHNOLOGIES PROMOTED

2019

Targeted the promotion of the Chorkor Oven fish processing technology into coastal communities in Bayelsa, Delta and Ondo States through targeted demonstrations and trainings

2015 - 2019

Supported the Aquaculture Service Providers and Fabricators to organize fish smoking training and outreaches that introduced thousands of fish smokers to the operation and maintenance of two improved smoking technologies: the locally constructed low cost Chorkor Oven for household and small-scale use and the Smoking Kiln for more large scale commercial use.

As fish farmers' productivity improved resulting from the best practices trainings, value addition through the processing technologies became crucial so farmers had marketing options to prevent glut and losses. Traditional methods of processing being used were inefficient and hazardous.

ACCESS TO FINANCE FACILITATED

2019

Expanded the Foundation's footprint in the coastal communities through the promotion of the Chorkor oven fish processing technology and facilitated linkages between fish processors and financial institutions in Delta and Ondo States to accelerate the uptake of the Chorkor ovens in the coastal communities

By the last quarter of 2019, 110 fish processors in coastal local government areas (LGAs) in the two States accessed 40,000 Naira each, totaling four (4) million Naira from the Central Bank of Nigeria's Anchor Borrowers Scheme. With the loan disbursement, the fish processors in Delta and Ondo States installed 50 ovens and had an additional 50 under construction as at yearend.

2015 - 2019

Jumpstarted the activities of the trained ASPs by providing them with start-up grants - the ASPs went on to build on the profits from the initial grant, expanded and continued to sell their services (training and business support) to new and existing fish farmers

Exposed fish processors to financial literacy training to improve their business skills and to position them to access finance from local financial institutions. Topics taught include understanding finance, savings, and credit, as well as owning accounts and building relationships with financial institutions

Facilitated linkages between fish processors and financial institutions in target coastal communities for access to loans to accelerate the uptake of the Chorkor Ovens – the loans addressed the constraints of access to credit faced by fish processors who are desirous to uptake the technology.



CHANGING PRACTICES

"After the training, my knowledge of fishery improved. Most of the time we do have challenges and our fishes die...so now with the training, when our water is bad, you will know the reason why the water is bad, or when the fishes are not growing very well again, you will know the reason why they are not growing through the training he has given to us. I realized I was playing with my business before...Mr Michael gave us a chart that we can use to feed our fish, to know when our feed is bad, when our water is bad and when the fishes are not growing...the chart he gave us really helped a lot"

Mrs Oluwafunmilayo Ajayi



FACT BOX: 2019

Prospering Fish Farmers and Processors



24 Aquaculture Service Provider (**4 females**) reached **9,358 fish farmers (2,775 females)** with **34 demonstrations** on best pond and business management practices and sale of other ancillary support



167 fish farmers assisted to access business loans



3,046 fish smokers (2,033 females) trained on fish smoking technologies, leading to set up of **152 Chorkor Ovens** and purchase of **55 Smoking Kilns**



4,192 fish farmers and enterprises began applying the improved practices and increased outputs



2,870 fish farmers and processors reported net increase in income of **875 Million Naira**



1,426 new jobs created



584,594,685 million Naira invested into the sector by market actors

Key Actions, Changes and Results in the Aquaculture Sector: 2015 - 2019

MARKET ACTORS' LINKAGES AND COLLABORATIONS FOSTERED

2019

Developed business cases and value offerings and used these to create incentives for mutually benefitting commercial collaborations and linkages between market actors in the sector

Examples include: cooperation between fish feed companies, ASPs and fish farming associations to run demonstration ponds; linkage of fish farming associations by ASPs to financial institutions to access finance; partnership between Aquaculture Service Providers and government agencies/feed companies adopting the demonstration model of reaching farmers with best pond management practices and business skills; and partnership between Fisheries Society of Nigeria (FISON) and private hatchery operators to develop a market for quality brood stock banks



HIGHER YIELDS

"Through the Peter Michael training, I have learned more how to grow my fish to a table size that has enabled me to sell and get good profit...like before, my fish was not even up to 1kg but now I am having 2kg of fish. If I stock like 3 ponds, I make like 1,500,000 million Naira but the money I realize from 2 ponds now is about 1,800,000 million".

Mrs Oluwafunmilayo Ajayi

PROGRESS TOWARDS FISH FARMERS AND PROCESSORS' PROSPERITY

19,453

fish farmers adopting improved practices

92% of the 21,145 fish farmers reached through the demonstrations and trainings increased uptake of the pond management practices, which led to a reduced mortality rate and operational costs and invariable improvement in their productivity.

310

fish smokers adopted improved practices

Fish smokers adopted a total of 306 (from less than 20 in the first strategic phase) fish smoking technologies (197 Chorkor Ovens, 109 Smoking Kilns) – which led to premium sales price on smoked fishes from using the technologies (because of their lower moisture content, longer shelf life and perception as a healthier option) and savings from using less wood fuel.

10,987

fish farmers & processors gained

₦2.6Bn

Altogether, 10,987 of the fish farmers and processors who applied the best pond practices and adopted the processing technologies gained a net additional income of 2.549 billion Naira during the funding phase and triggered a total of 5,630 new jobs in the aquaculture sector.

₦1Bn

leveraged from stronger linkages

Stronger linkages and partnerships among actors attracted 1.030 billion Naira worth of investments into the aquaculture sector

307 tons

preserved fuelwood resources in the mangrove forests

The use of 197 energy efficient Chorkor ovens for fish smoking in the communities as facilitated by PIND preserved an estimated 307.99 tons of fuelwood resources in the mangrove forests and other woodlots from being used through the traditional fish smoking drums in the Niger Delta – this reduced loss of biodiversity of the seas and swamp forests in support of the Sustainable Development Goal 15 seeking to promote the sustainable use of terrestrial ecosystems and managing of mangrove forests.

EXPANDING BUSINESSES

"I was complaining that there was no money for me to feed the fishes any longer because of the way the country is...then one of my friend told me about a training they want to organize and I joined with 2 ponds. After the 3 days of training on fish production to table size, the bank came in with the loan form...and we opened an account with them. ..As farmers, our major problem is feed but since I got access to this loan, it made it easy. Then Mr. Michael will come and do an evaluation on my farm to know how many fish I have in my ponds...I followed all the steps given during the training and it has helped because I am getting good result now. The access to finance has helped me to grow from 4 ponds to 8 ponds and it has helped me to have stable financial increase in my business".

Mrs Oluwafunmilayo Ajayi



Photo Credit: PIND Media

How our Work is Changing the Aquaculture Sector



ADOPTION

Uptake of introduced solutions by partners market actors

Partner fish feed companies of the pilot demo project using the demonstration model to promote their products, also engaging PIND-trained aquaculture service providers (ASPs) to establish the demo ponds

At least 20 PIND trained ASPs successfully selling their services to farmers and other stakeholders across the region

Fish farmers and processors (over 10,987 so far) across the region using introduced best farming techniques and efficient technologies (over 300 in use compared to 20 in 2016)



ADAPTING

Refining and further investments in introduced solutions by partners and market actors without PIND's program support

Input companies adding farmers training and demonstration as part of their promotional and sales strategy

ASPs expanding their services beyond training to include linkages to input, finance and market for farmers at a fee



EXPANDING

Copying of solutions introduced by similar or competing actors

Partner fish feed companies establishing more demonstration ponds for product promotions in new locations outside the pilot sites

Non-intervention participating fish feed companies copying the use of demonstrations and ASPs to promote their products to fish farmers in other locations



RESPONDING

Adjusting practices in reaction to introduced solutions by non-competing players (supporting functions/ rules)

Feed companies working through the service providers to reach more fish farmers with knowledge of best practices in feed input

State governments using the demonstration pond model for agricultural programs – Delta State Government implemented its Youth Agricultural Entrepreneurship Program (YAGEP) project for over 500 fish farmers across the state using the model

FLOURISHING LIVES

"And unlike before when I always asked for things, now I do things on my own sometimes...maybe there is no foodstuff in the house, I don't wait for my husband, I just stock the house all by myself. It has really helped us a lot and we are grateful to PIND and Peter Michael"

Mrs Oluwafunmilayo Ajayi

CASSAVA SECTOR

**Food Security &
Economic Prosperity:
Cassava farmers &
Processors**

AIM

To enable the smallholder cassava farmers and processors in the sector to increase their yield, earn more income and employ more persons

APPROACH

With average yields as low as 8 tons/ha from their farms compared to farmers in other regions of Nigeria who average 25-30tons/ha, PIND scaled-up work with lead farmers, input firms and agro-dealers to help cassava farmers and processors in the sector to:

- Learn good cassava farming practices to increase their yield
- Access better quality inputs and extension services
- Access improved cassava processing technology to reduce operating costs
- Gain business skills to access finance for working capital
- Access new markets through a cassava aggregation system



Key Actions, Changes and Results in the Cassava Sector: 2015 - 2019

SUPPORT SERVICES EXPANDED

2019

Intensified efforts to establish a sustained supply chain for quality cassava stems, by partnering with the the National Root Crops Research Institute (NRCRI) to train 12 selected Village Seed Entrepreneurs (VSEs) – this followed up on the 11 trained in 2018 in partnership with the DFID-funded Market Development (MADE) project, bringing the total VSEs trained through PIND's facilitation to 24.

Networked the VSEs and geographically distributed them as community-based entrepreneurs empowered to produce and sell certified stems of in-demand improved cassava varieties to farmers from 2020.

2015 - 2019

Engaged and supported more input companies to train 218 agro-dealers and lead farmers on good agronomic practices, who in turn delivered the same training services to thousands of cassava farmers and helped the input companies to promote and retail their fertilizers and crop protection products to farmers

Conducted more business skills training of trainers for the agro-dealers and input companies using the Nigerian Agricultural Enterprise Curriculum (NAEC), and supported the trained agro-dealers to step down the business training to farmers across the States.



AGRICULTURAL PRACTICES AND INPUTS ENABLED

2019

A relationship between Von Foods Limited (a large processor) and Solid Commodities Limited (an aggregator) for the supply of 300 tons of cassava tubers weekly to Von Foods' plant in Aba, Abia State availed over 200 farmers in Delta and Edo States the opportunity to supply 2,340 tons of cassava roots to Von Foods valued at 43.7 million Naira

2015 - 2019

Partnered with lead input firms and agro-dealers to train cassava farmers on good agricultural practices and business skills that would increase their tuber outputs and sales. Cumulatively, the input companies and agro-dealers reached 39,397 cassava farmers in all states of the Niger Delta during the second phase through various outreach initiatives including demonstrations, and results sharing sessions - .

Good practices taught to farmers include: weed management, fertilizer application, use of improved stems, pre and post emergence herbicide, good harvesting techniques, business management and introduction to proper use of fertilizers and crop protection products such as herbicides, and pesticides

Brokered market connection between large processors and smallholder cassava farmers in Delta and Edo States to facilitate access to viable market for the increased yield from farmers through different levels of supply aggregation

PROSPERING LIVES

Obinna Emanah is the breadwinner for his four children, wife, mother and siblings in Owerri, Imo State. He shared that he has been farming cassava in 'darkness' for about 10 years on over 20 plots of land totaling to 27-28 hectares; and was not getting anything from it until three years ago when he encountered PIND's Good Agricultural Practices (GAP) training and the quality cassava stem variety.



Key Actions, Changes and Results in the Cassava Sector: 2015 - 2019

IMPROVED TECHNOLOGIES PROMOTED

2019

In partnership with technology promotion companies, facilitated the importation, distribution and promotion of the Elephant Garri Fryer among small scale garri processors in the region who are predominantly women. The Fryer augments net income by over 20% through savings from using 50% less fuelwood per batch of 140kg of wet garri and mitigates against smoke hazard from traditional fryers – so supports the pursuit of SDG 15 on preserving natural resources

Developed plans to work with the partner technology promotion companies to explore local production and develop strategies to stimulate greater demand of the Garri Fryers, with 23 units of Garri Fryer imported by local technology company, Novas Systems and five (5) units adopted by cassava farmers in same year



ACCESS TO FINANCE FACILITATED

2019

Fast-tracked the demonstration and adoption of the Elephant Gari Fryer through providing a Technology Adoption Grant (TAG) that covers 50% of the purchase cost of the Fryers



MARKET ACTORS' LINKAGES AND COLLABORATIONS FOSTERED

2019

Brokered several symbiotic relationships between cassava market actors through series of advocacy and engagement activities that attracted prosperous investments into the sector, with some examples including:

- Partnership between input companies, agro-dealers, cassava farming associations, National Root Crop Research Institute and others to set up and run cassava demonstration farms to teach farmers good agricultural practices while marketing their agro-inputs to them
- Partnership of Ondo State Wealth Creation Agency (WECA) and Chevron Star Deep Water Petroleum Company, in addition to input Companies and International Institute for Tropical Agriculture (IITA) on the Youth Cassava Enterprise Project that equipped 40 youth in the State to engage in commercial cassava farming
- Linkage between importer companies (Burro Brand and Novas Systems), agro-equipment distributors and cassava farming groups to establish a supply chain and promote the adoption of the Gari Fryer in Delta, Edo and Ondo States
- Partnership involving the Building an Economically Sustainable, Integrated Seed System for Cassava in Nigeria (BASICS) project of the National Root Crops Research Institute (NRCRI) and the DFID-funded Market Development (MADE) project to produce community based entrepreneurs to sell certified cassava stems to farmers
- Farmer connection between large processors and smallholder cassava farmers to establish different levels of aggregation to address the challenge of poor market access by farmers



Photo Credit: PIND Media

HIGHER YIELDS

"We have been staying in darkness before, because when we do something, we wouldn't get anything from it but now we have a lot of experience, at least with this cassava stem... I have no regret joining the training and learning from them...it's the very best thing in my life... before we received small cassava but now, with this cassava stem, you can see one barn can give you about 7 big cassava tubers when you uproot it and you will be wondering "what kind of cassava is this"? Before, we got three wheelbarrows from one hectare of land but now we get seven wheelbarrows from the same one hectare"

Obinna Emanah

FACT BOX:2019

Prospering Cassava Farmers and Processors



43 agro-dealers and six (6) input companies carried out BMP trainings and demonstrations to farmers that reached **19,886 farmers (6,650 females)**



10,052 farmers (3,719 females) adopted the best management practices and as a result increased their yield



17,539 non-participating farmers copied the improved practices from their peers on seeing the result



20,807 farmers reported increased income of **2.6 billion Naira**



22 cassava processors and out growers linked to cassava supply chain



44.1 million Naira new sales by farmers to processors through the established aggregation systems



2.3 billion Naira of investments from market actors attracted into the cassava sector



795 new jobs created

PROGRESS TOWARDS CASSAVA FARMERS AND PROCESSORS' PROSPERITY

17.4

tons/ha average increased yield from adopting farmers

From implementing the improved practices, use of improved stems, fertilizers and crop protection products learnt from PIND's service providers, the adopting farmers' average yield per hectare increased from an average of 8 tons/ha to 17.4 tons from their farms.

₦3.6Bn

Increased income & **2,183** New jobs created

This meant an additional yield of 8.358 tons for 32,374 adopting cassava farmers who recorded an increased income of 3.6 billion Naira and created 2,183 new jobs in the region's sector

₦3.2Bn

leveraged from stronger linkages

Stronger linkages and business relationships among market actors attracted 3.2 billion Naira worth of investments into the cassava sector

EARNING HIGHER

"Before, we can get like 10,000 Naira from one plot after harvesting but now, because of the improved variety of cassava, one can make around 25,000 – 30,000 Naira from one plot...I have set a cassava stem stand in a large market ...a lot of people know about the cassava stand and I have made over N25, 000 from selling the cassava stems this year".

Obinna Emanah

LIVING BETTER

"It has been a wonderful experience. I have 4 kids with my mother and brothers and others...at least we have been feeding very well now...I can send my children to private school and I can pay...I can treat them very well and I can pay for all those things...I can afford to do that now because of this improvement as we have made a lot of profit from it unlike before. I thank God my family is doing OK today".

Obinna Emanah

How our Work is Changing the Cassava Sector



ADOPTION

Uptake of introduced solutions by partners market actors

Agro input companies/dealers embedding demos and farmers' training on Good Agricultural practices (GAP) to promote their agro products and making sales from it – eight (8) input companies from three (3) in 2015 now doing this and reaching over 37,000 farmers from 200 in pilot year of 2015

Cassava farmers (over 18,300 so far) who participated in the demos and trainings applying improved practices and experiencing increased yields and income from their farms

Pilot participant agro dealers and village seed entrepreneurs (VSEs) in training and on-boarding into a national network using the trainings and establishing stem multiplication plots to promote access to quality cassava stems to farmers – 23 of them already doing this

Farmers adopting the use of improved stem varieties and demanding improved stems from VSEs



ADAPTING

Refining and further investments in introduced solutions by partners and market actors without PIND's program support

Input companies adding farmers training as a sales strategy for their products and agro-dealers offering other services such as farm management, spraying, demand aggregation and sale of improved stem varieties

Input companies increasing their presence in the region by establishing new regional sales outlets to improve access to their products due to increased demand



EXPANDING

Copying of solutions introduced by similar or competing actors

Influx of new input companies and agro dealers seeking collaboration to implement similar model for promoting their products

New crop of service providers called Farm Service Providers (FSPs) emerged and selling products and services across various crop sectors including cassava



RESPONDING

Adjusting practices in reaction to introduced solutions by non-competing players (supporting functions/rules)

Widespread copying of improved practices by farmers who did not participate in the GAP/NAEC trainings in response to observed changes in performance of the adopting farmers

ENRICHING OTHERS

"Now a lot of people have come in because they have never seen this type of big cassava before... they have seen the one I am doing, that's why a lot of people are coming....even people that did go to school are coming back to the farm, a lot of people are interested now...some have been able to buy a plot of land, like some tenants living with us. I am going to help them set up their own farm, I am going to sell the cassava stem to them and help them to upgrade their stem... I am helping to teach them what I learnt from you people (PIND) to help them to boost their economy".

Obinna Emanah

Photo Credit: PIND Media

PALM OIL SECTOR

Food Security & Economic Prosperity: Palmoil farmers & Processors

AIM

To assist the smallholder palm oil farmers and processors in the sector to increase the quantity and quality of their palm oil outputs and increase their sales to earn more income and create new jobs

APPROACH

Confronted with the problem of poor agronomic practices and inefficient traditional methods of production and processing, PIND inspired input companies, lead farmers, agro-dealers and fabricators to help palm oil farmers and processors in the sector to:

- Learn and adopt best management practices to improve oil palm yield
- Produce premium quality oil using improved processing technology
- Access improved harvesting technology to reduce harvesting time and loss of fresh fruit bunches
- Learn about and access new improved seedlings to propagate new plantation
- Learn business skills and use it to access finance for working capital and purchase of equipment
- Enjoy linkages between processors using the improved small scale processing equipment (SSPE) and secondary processors

Key Actions, Changes and Results in the Palm Oil Sector: 2015 - 2019



SUPPORT SERVICES EXPANDED 2019

Focused on strengthening the relationship between quality oil palm seed producers and primary nursery operators, and between nursery operators and farmers to increase the availability of quality seeds that will improve farmers' productivity

Attracted oil palm seed producing companies to train nursery operators to apply best practices in handling and raising quality seeds and to identify, train and certify quality seedling distributors to distribute the seeds to farmers at an affordable price. Jointly, the nursery operators and seedling distributors ensure sustainable quality seedlings market channel for oil palm farmers

2015 - 2019

Engaged more input companies to train more lead farmers to deliver and expand Best Management Practices training to farmers

Scaled-up series of market demonstrations that incentivised agro dealers to expand their product offerings to invest in sale and servicing of harvesting technologies and trained more local fabricators to manufacture and sell improved processing machines to processors



AGRICULTURAL PRACTICES AND INPUTS ENABLED

2019

Mobilized old and new input companies to partner with lead farmers and farming associations to set up demonstration farms across the region. The farms served as learning laboratories to train farmers on Best Management Practices and provided thousands of oil palm farmers with improved information and skills required to optimize yields from their oil palm farms.

Skills learnt by farmers include: field access, weeding, creating path ways, canopy management, ground cover management, nutrient management, harvesting intervals and technologies, and weighing of fresh fruit bunches within 24 hours of harvest.

Over 143 field demonstration days held across seven States of the Niger Delta by 20 agro-dealers and 97 lead farmers to reach farmers in their communities during the strategic period

Began piloting access to high yielding quality seeds for farmers: Engaged seed companies to produce high yielding seeds to address farmers' problem of accessing viable seedlings in the region. The high quality seedlings yield over 25 tons of fresh fruit bunches (FFBs) per hectare compared to the old varieties that produce four (4) tons per hectare

Facilitated linkage between Okomu Oil Palm Company, a large seed producer and nursery operators and held two oil palm seed linkage workshops in Edo and Ondo States. These deepened existing relationships and promoted new ones to increase awareness on the improved seeds among farmers

PROSPERING LIVES

Bobade Adebayo lives with his wife and three children in Akure, Ondo State, Nigeria. He shared that he started palm oil farming in 2006, but it wasn't until Best Management Practices (BMP) training was introduced to him in 2018 by PIND that he and his workers realized how little knowledge they had in the previous 12 years and why their efforts did not lead to much progress. However, taking the BMP training has made serious impact on his business and catapulted him into the position of the National President for the National Palm Produce Association of Nigeria.



Key Actions, Changes and Results in the Palm Oil Sector: 2015 - 2019

IMPROVED TECHNOLOGIES PROMOTED

2019

Continued support to agro-dealers and fabricators to produce, adapt and promote the adoption of the improved Small Scale Processing Equipment (SSPE) to give farmers more output and better quality from the same quantity of processed palm oil; and the Malaysian Knife (MK) and Mechanical Adjustable Harvesters (MAH) to reduce risk of injury and loss of fruit due to scarcity of human climbers



ACCESS TO FINANCE FACILITATED

2019

Conducted series of engagement activities that linked fabricators and processors to GroFin for funds and launched the Technology Adoption Grant (TAG) to provide fabricators with 50% of the cost of producing and installing the improved palm oil processing machines - with a down payment of 50% from millers placing the orders to ensure continuous supply of the equipment to farmers.

Facilitated, through partner Business Service Providers, access to loans for farming associations to buy harvesting technologies which their members could rent (service delivery).



MARKET ACTORS' LINKAGES AND COLLABORATIONS FOSTERED

2019

Promoted collaborations between input companies, agro-dealers, and lead farmer on best management practices through trainings, demonstrations and other ancillary support to farmers across seven States of the Niger Delta. Also coopted agro-input dealers to promote their agro-inputs through on-farm demonstrations to farmers in various communities on BMP, working with States' agricultural development programs (ADPs), who link them to oil palm farmers

Linked oil palm seeds producers, primary nursery operators, and farmers for the supply and purchase of quality palm fruit seeds – so farmers have quality seeds to increase their outputs and seed producers and nursery operators make money from the sales

Linked agro-equipment companies with the farmers for the sale of harvesting technologies and local fabricators and millers for the production and sale of the improved processing technology

Forged linkages between financial institutions, business service providers and palm oil equipment producers, farmers and millers for access to funds for the procurement of the improved harvesting and processing technologies

EARNING BIGGER

"We have used some portion of the farm to demonstrate the BMP training and the yield on that farm is more than the one where we did not adopt the BMP practice. ... Our revenue has more than doubled and we now have the capacity to employ more people because of the increase in production....before I do around 100 jerry cans but now I am doing double of that and this is just early in the season which I know I can still do more...I was just struggling to pay for five workers then but now I have about 12 to 15 people working...".

Bobade Adebayo

CHANGING PRACTICES

"Initially when I started the farm, we had our own knowledge of plantation and then with the coming of PIND and the BMP training we have seen the result that all those things we were doing in the past were just child's play ...We just knew about the application of fertilizer and we will just apply whenever we had time, but we now learnt that the application of fertilizer should be done as often as we can, the rate at which we were to apply them, the type of fertilizer we needed to apply and so on. All these things were taught in the BMP training... they always encourage us to keep proper record and all those ones have been yielding result... the mechanical adjustable Harvester is working very well ... you know that seeds are very important in oil palm plantation ...those seedlings that we planted in the past and we believed were Tenera, but which at the end of the day we .found out were not pure Tenera. Then, PIND linked us to where we can get pure Tenera and which we have started planting for the past three years."

Bobade Adebayo



FACT BOX: 2019

Prospering Palm Oil Farmers & Processors



8,669 farmers trained (860 females) on best management practices and **3,539 farmers (425 females)** adopting the practices



190 hectares of land planted with improved and certified seeds by **81 farmers (1 female)**



10 fabricators sold **68** improved processing technologies in use by **1,005 processors (513 females)**



837 harvesting technologies sold and in use by **535 farmers (16 females)**



5,896 farmers and processors (892 females) reported increased income



1.6 billion Naira investment ploughed into the palm oil sector



1,593 new jobs created



LIVING BETTER

"There is increase in income which the family benefits from and we are doing better than before due to trainings and capacity building that we have undertaken my family is supporting me... initially they thought it was going to be a child's play, that I am just wasting my resources in going to that type of business that is not rewarding but when I adopted the BMP, they are now encouraging me to expand the plantation because no more struggling from it like before but they can now enjoy some reprise and my young ones are encouraged to join in the business. My working with PIND has given me that opportunity to contest election on that national level... I am now the National President for the National Palm Produce Association of Nigeria..."

Bobade Adebayo



PROGRESS TOWARDS PALM OIL FARMERS AND PROCESSORS' PROSPERITY

81 2019

Farmers led to adopt improved practices

Witnessed a steady evolution of the oil palm seeds sector as the promotions of improved seeds by nursery operators and seed producers led 81 farmers across the Niger Delta to change from their usual behavior of planting seeds that fell from old palm trees

38,398

Farmers reached

2015 - 2019

During the strategic phase, training, demonstrations and other ancillary support provided by PIND-supported input companies, agro-dealers and lead farmers reached 38,398 farmers and processors who gained knowledge and skills on best management practices such as using high quality seedlings, applying sufficient quantities of fertilizer, controlling pests and diseases and managing the crops during the pre-maturity phase

1,372

Adopted new technologies

The continuous promotion of the processing and harvesting technologies by over 70 local fabricators/agro-dealers and the expanded distribution network strengthened the relationship between farmers and the equipment suppliers. This led to the purchase and use of 1,189 improved harvesting technologies by farmers and the installation of 183 improved processing technologies by millers within the period.

N8.6Bn

Increased income from **18,584** Farmers & processors

Processors gained a 41% increase in the quantity of palm oil produced per ton of fresh fruits bunch from using the improved processing technologies, while palm oil farmers increased their yield from 5.58 tons per hectare to 7.61 tons per hectare adopting the best management practices.

Arising from the increased yields, 18,584 farmers and processors earned an increased net income of 8.6 billion Naira. Additionally, the opportunities presented by the increased demand for the fabrication and purchase of efficient processing technologies, harvesting technologies and the provision of improved seeds in the period attracted a total investment worth of 284.4 million Naira into the palm oil sector from both public and private sector investors including farmers.

How our Work is Changing the Palm Oil Sector



ADOPTION

Uptake of introduced solutions by partners market actors

Partner agro dealers and input companies (with support from lead farmers) are conducting demos and training farmers to adopt Best Management Practices and are making sales from embedding this into their services

Farmers who participated in the on-farm demonstrations (over 6,000 so far) are adopting the BMP and are experiencing increased yield and profit

Agro-dealers are importing and selling harvesting technologies (Mechanical Adjustable Harvester and Malaysian Knife) to small holder farmers and big plantations for the first time and are using the PIND demo model to promote their adoption

Local fabricators (over 10) producing the improved palm oil Small Scale Processing Equipment after receiving training from NIFOR

Over 1,000 farmers adopting the use of the improved harvesting machines across the Niger Delta and over 170 millers adopting the Small Scale Processing Equipment to increase their yield and are providing services to processors at a fee

Seed producers like (ALLISSEE Hybrid, NIFOR, Ghana Sumatra, PalmElit CIRAD, SOCFIN, S-ATM) now making the quality palm oil sprouted nuts available for sale to farmers through Nursery Operators

Nursery operators selling improved seeds to farmers as a business



ADAPTING

Refining and further investments in introduced solutions by partners and market actors without PIND's program support

PIND partner Agro Dealers adding farmers BMP training as a sales strategy for their products, with some of them using the demo model to sell other crop products such as maize and rice

Agro-dealers offering other services to farmers such as farm management and spray services

Fabricators customizing the improved palm oil harvesting and processing technologies to suit client needs: 6 High Capacity Mills produced so far to meet millers demand for a bigger machine

Quality palm oil seed producers producing an improved variety of the originally promoted NIFOR sprouted nuts



EXPANDING

Copying of solutions introduced by similar or competing actors

Farmers who did not participate in the BMP (over 3,500) copying the practices from the adopting farmers in response to the increase in yields and income they see from their counterparts who adopted the BMP

New input companies that did not participate in the pilot using the Best Management Practices demos model to promote their inputs

Additional equipment sellers who did not participate in the PIND interventions are selling the improved harvesting technology to small holder farmers

PIND trained Agro Dealers expanding their services to new states (Abia and Akwa Ibom) that were not part of the BMP demo intervention

New agro dealers using the farmers BMP demo training to sell their inputs to farmers

Millers who bought the new SSPE offering its use to smallholder processors at a fee thereby spreading the use to more processors



RESPONDING

Adjusting practices in reaction to introduced solutions by non-competing players (supporting functions/ rules)

Delta State ministry of agriculture pays for training of 80 agriculture extension staff on the Best Management Practices

The Federal Government promoting the improved harvesting technology (MAH) and subsidizing it to farmers as a preferred harvesting tool

The Ondo State ministry of agriculture purchases 30, 000 improved seeds from PalmElit Cirad for oil palm farmers in the State

ENRICHING OTHERS

'I don't keep what PIND has done for me to myself. I expose it to farmers around me and even beyond my state. I have been advocating to other farmers I have mentioned PIND to up to 500 farmers and those in and outside my area and all of them are giving testimony about PIND activities because they are using me as the central...when they have any issue they call me. I am sharing the knowledge I acquired from PIND because when it is good for them, I can also have rest of mind".

Bobade Adebayo

COCOA SECTOR

Food Security & Economic Prosperity for Cocoa Farmers and Processors

AIM

To help the cocoa farmers and processors in the sector to increase the quality and quantity of their cocoa produce in order to increase their sales and income while generating new jobs

APPROACH

Faced with low productivity from their cocoa plantations due to poor agronomic practices, inferior quality beans and poor post-harvest practices, PIND commenced work in 2018 with agro-input suppliers, and agro-equipment suppliers to help cocoa farmers and processors in the sector to:

- Learn and embrace good cocoa agricultural practices for improved harvest
- Access agricultural extension services
- Access and use improved technologies to produce superior quality cocoa beans for better prices
- Gain knowledge of and access quality seedlings to increase yield
- Have better coordinated sector from improving relationships between producers, aggregators and exporters



SUPPORT SERVICES TRIGGERED

2018 - 2019

Mapped out, engaged and commercially incentivized off-takers, agro-input companies, and agro-dealers to drive intervention activities to improve access to information and quality agro-inputs for farmers.

Partnered with agro companies to nurture and train over 250 pruning service providers (PSPs) on the technicalities of pruning and the use of the mechanical pruning technology - the PSPs conducted 31 demonstration activities and hired their services to cocoa farmers to increase their production of fruits (cocoa pods) by up to 20%

Partnered with input companies and cocoa exporter to train 222 lead farmers in Ondo State in order to reach a greater number of cocoa farmers with training and demonstrations within low budget and short time frame

Identified 18 service providers with the entrepreneurial drive and incentive to function as farm services providers, and equipped them with technical and business skills using the Nigeria Agricultural Enterprise Curriculum (NAEC) to deliver a range of services in the cocoa sector as farm services providers (FSPs)

Enabled the FSPs to expand their portfolios of service offerings by the FSPs to include pruning, spraying, farm management, and post-harvest operations



AGRICULTURAL PRACTICES AND INPUTS ENABLED

2018 - 2019

Supported two (2) of the input suppliers, in collaboration with two (2) agro-dealers, and over 120 trained lead farmers to hold over 25 on-farm demonstrations that reached hundreds of cocoa farmers with information on good agricultural practices (GAP) essential for addressing the low yield and productivity experienced by cocoa farmers.

Practices taught include: nursery and new tree establishment, pest and disease management, integrated soil management, pruning and tree health management, harvesting and post-harvest processing and use of improved technologies. The demonstrations and trainings also give them the opportunity to sell agro-inputs such as crop protection products and fertilizers to the cocoa farmers



IMPROVED TECHNOLOGIES PROMOTED

2018 - 2019

Identified some productivity improvement and quality enhancement technologies like the mechanical pruner, bush cutter, mist sprayer, pelle bongo (for cocoa pod breaking), Platform Dryers (for cocoa bean drying) and fermentation box (for cocoa bean fermentation) and worked with agro equipment dealers to field test and demonstrate the technologies to cocoa farmers and processors.

The demonstrations aimed to reduce the impurities, saltiness and high moisture content of cocoa beans and improve the quality of cocoa beans they produce. They took place alongside the GAP training activities

Partnered with an equipment dealer to promote the improved mechanical pruning machine that helps farmers to prune their cocoa trees to get more yield out of them

Key Actions, Changes and Results in the Aquaculture Sector: 2015 - 2019



MARKET ACTORS' LINKAGES AND COLLABORATIONS FOSTERED

2018 - 2019

Established interdependent relationships among the sector's market actors that guaranteed positive commercial gains for each party, such as collaboration between input companies and agro-dealers to run on-farm demonstrations on good agricultural practices (GAP) in cocoa farming to cocoa farmers and; linkage between equipment dealers and fabricators, and the farmers and off-takers to increase the sale of cocoa quality enhancement technologies

FACT BOX:2019

Progress towards Cocoa Farmers and Entrepreneurs' Prosperity



Farmers, off-takers and other PIND partners invested 10.5 million Naira to purchase of 40 mechanical pruners and 90 post-harvesting technologies to enhance the productivity of the sector's farmers



7,628 farmers reached through demonstrations and trainings, and at least one of the good practices adopted by all the farmers



4,985 adopted more than three of the good agricultural practices, with a 93% adoption of the pruning and tree health management practices which resulted in the creation of 107 new jobs in the cocoa sector by the adopting farmers



POULTRY, SMALL & MICRO ENTERPRISES SECTOR

Food Security & Economic Prosperity for Poultry and Small Businesses

AIM

To assist the poultry farmers and small enterprises in the region become more competitive, productive and diversified in their markets in order to reap higher income from increased volume of sales and profits and create new jobs for people.

APPROACH

With a myriad of problems limiting their ability to compete and contribute to reducing the high unemployment and poverty facing the Niger Delta, PIND groomed business service providers (BSPs) and poultry service providers (PSPs) to assist poultry and small enterprises in the region to:

- Have access to quality business support services that will improve their business management skills
- Learn about and embrace good poultry farming practices
- Access poultry agricultural extension services
- Access new and more markets
- Access finance for working capital and business upgrades and expansion



SUPPORT SERVICES EXPANDED

2019

Focused on changing from direct training to building a sustainable market for the formal on-boarding of new Business Service Providers (BSPs) to expand PIND's reach to more farmers and small enterprises in the Niger Delta.

Graduated some of the trained BSPs into Master Business Service Providers (MBSPs) and incentivized them to train and onboard 55 new BSPs and 14 new poultry service providers (PSPs) at a commercial rate paid for by the new trainee providers.

2015 - 2019

Provided direct training and capacity strengthening to 43 Business Service Providers and Poultry Service Providers to enable them to improve their value offerings of linkages to new markets, finance and business advisory services for a fee (commercial basis) to poultry farmers, chicken processors and SMEs to improve their competitiveness

Poultry service providers supported the establishment of three (3) broiler processing plants and helped the new chicken processing plants to commence operations smoothly



AGRICULTURAL AND BUSINESS PRACTICES ENABLED

2019

Trained more Poultry Service Providers who worked with input companies to train hundreds of poultry farmers on good poultry practices and essential business skills outlined in the Nigerian Agricultural Enterprise Curriculum (NAEC).

Practices promoted include health and vaccination, feed and feeding, biosecurity, pen management and stocking and business documentation to help the farmers reduce the cost of production and the mortality of poultry birds, which will result in higher profits for them.

Continued support to the BSPs to train SMEs on record keeping and business documentation; business management; business planning and marketing strategy development; business diagnostics and upgrading plan development; linkages to market and funding opportunities; product/brand development and enhancement; and other sector-specific technical skills – this support enabled them to access the information and skills they required to become more competitive and avail themselves of market opportunities in the Niger Delta and beyond.



ACCESS TO FINANCE FACILITATED

2019

Provided additional Technical Assistance Fund (TAF) to support small businesses to upgrade their technologies, buy consulting services and improve working capital

Through business linkages workshops and activities, PIND-trained BSPs networked over 2,600 small enterprises and poultry farmers to the Central Bank of Nigeria, Bank of Industry, GroFin and microfinance institutions for loans and helped them with necessary business documentations to access the loans. This support helped SMEs to overcome bureaucratic bottlenecks that mostly limits their ability to access finance

PROSPERING LIVES

Angaye Doubara Dorothy is the CEO of Golden Visosam in Yenegoa, Bayelsa State. The company is into crop production, animal husbandry and more recently started doing livestock farming with some birds. She recounted that though the business went from 4 plots to thousands of plots from 2014 to 2016, she was challenged on accessing working capital to achieve the scale she wanted until she started getting business advisory training and services in 2016 from Mr. Zal Ayibakoro, a PIND assisted business service provider.

Supported BSPs trained and mentored micro-finance banks (MFBs) to use new loan process guide to ensure finance is provided to the right businesses and to improve the quality of loans – reducing high ratio of non-performing loan to improve lending to small enterprises

Incorporated with the Nigerian Corporate Affairs Commission (CAC) an independent Special Purpose Vehicle (SPV) to unlock capital for Niger Delta farmers and enterprises in the most viable agricultural sectors that provide growth opportunities and began to actively engage other partners to grow the initial seed fund of US\$250,000 from PIND for the SPV



MARKET ACTORS' LINKAGES AND COLLABORATIONS FOSTERED

2018 - 2019

Continued to facilitate and maintain more win-win relationships and collaborations between various market actors such as: collaboration between Port Harcourt Chamber of Commerce, Industry, Mines and Agriculture and Business Service Providers to host Business Linkages Forum to connect businesses with large buyers of goods and services, financial institutions and BSPs; and collaboration between BSPs, SMEDAN and input companies to provide entrepreneurship skills and good poultry practices to poultry farmers in Imo and Ondo States

NEW INSIGHTS

'I had to do some training and all that...by the time that I went for the training, I realized that I had been doing the wrong thing in my business, one of which was proper documentation... because if you want your business to actually grow, you need to have proper documentation of everything you are doing like the farm records and all that...because that would guide you to the next cycle of production...so prior to that, I wasn't doing that or taking it so seriously

Angaye Doubara Dorothy

CHANGING BEHAVIORS

'After doing the training, I started doing proper documentation and that has helped my business a lot. Like in crop production, I know exactly when my tubers of yam are supposed to be flowering, I know exactly when I am to harvest these crops. Yeah, so that has helped me a lot. It has helped me to be a better farm manager, it has helped me to be a better entrepreneur, yeah

Angaye Doubara Dorothy

Photo Credit: PIND Media



Progress towards Poultry Farmers and SMEs' Prosperity

Service market successfully built

Over the period, PIND has successfully built a service market that can sustainably provide business and technical services to a wide range of small businesses in the region and the BSPs are expanding their outreach, developing new service offerings and evolving new models to support small enterprises.

500

Enterprises reached monthly by BSPs

41 active BSPs are reaching an average of over 500 enterprises a month compared to the previous average of 20 enterprises. The increase is attributed to the improvement in their value offering, such as the diagnostic tools introduced by PIND that help them to identify where businesses are constrained to then offer tailored services.

16,863

farmers & entrepreneurs reached

Altogether, the business service providers and poultry service providers reached 16,863 farmers and entrepreneurs reached with training on good poultry practices and technical business skills

Adopting farmers increased profitability

Farmers who adopted the good poultry practices had a 12% decrease in mortality rate from a baseline of 16% to 4% mortality rate, experienced a rise in the average number of birds per cycle from 2,110 to 4,541 birds (an addition of 2,431 birds), and sold 96% of their stocked birds at maturity, resulting in increased profitability for the farmers.

3,226

SMEs improved business practices

3,226 of the assisted small enterprises changed behavior by buying the services of BSPs, taking on improvement plans and other new practices and engaged in new business transactions

6,455

Farmers & SMEs increased income

6,455 farmers and enterprises who adopted the new poultry and business practices increased the net additional income to 8.8 billion Naira

₦3.3Bn

Loans accessed by farmers

The BSPs further supported the entrepreneurs and poultry farmers to access loans worth 3.3 billion Naira to purchase new equipment and improve their working capital which helped the entrepreneurs to expand and meet the market opportunities open to them.

7,338

New jobs created

Due to the expansion, the farmers and enterprises created 7,338 new jobs across the region to help them in running their expanded businesses and, added to the increased productivity from the adoption of good poultry and business practices.

₦1.7Bn

Investments into the sector

The increased incentives and market actor linkages stimulated more investments worth 1.7 billion Naira into SMEs development during the strategic period

FACT BOX: 2019

Prosperity for Poultry Farmers & Small Businesses



26 PIND trained business service providers (nine (9) females) provided improved services to SMEs



439 enterprises (116 female owned) supported to access loans worth **1.7 billion Naira**



8,849 enterprises (2,147 female owned) reached with business training



1,790 supported SMEs (617 female owned) implemented business improvement plans and adopted new practices



4,319 SMEs (1,293 female owned) gained net additional income of **4 billion Naira**



4,633 new jobs created by SMEs



1.1 billion Naira investment leveraged into SMEs development

“

GETTING LOANS

'Zal also helped me to access a financial loan through the CBN (Central Bank of Nigeria) Agric Small and Medium Enterprise Scheme (AGSMEIS)...so, CBN gave them (Zal) an opportunity because it was one of the

EDIs (Entrepreneurship Development Institute). An EDI trains people that are partnering with CBN. When this whole thing came up, I got called upon and I had to come, fill the forms and I was guided on how to do my business plan...luckily, I was now chosen as one of the people who benefitted first here in Bayelsa. I have been credited, I have my equipment, I have my working capital and it's helping me to grow my business better

Angaye Doubara Dorothy

”

How our Work is Changing the Poultry and Small Businesses Sector



ADOPTION
Uptake of introduced solutions by partners market actors

Trained business service providers (BSPs) utilizing the business diagnostic tools and skills from the intervention to support MSMEs

BSPs collaborating with other stakeholders to organize the Business Linkages Forum (BLF)
Trained Poultry Service Providers (PSPs) mobilizing and training farmers on good poultry practices (GPP) using the tools and skills exposed to them by PIND to support farmers.

PSPs supporting farmers with linkages to quality inputs, finance and market and earning a living from it without depending on PIND

Poultry farmers (over 1,700 so far) applying the practices GPP taught by the Poultry Service and SMEs (over 6,500) using the business improvement skills and tools from the BSP trainings



ADAPTING
Refining and further investments in introduced solutions by partners and market actors without PIND's program support

BSPs tweaking the business diagnostic tools and model to improve their service offerings and incorporating advocacy for SMEs into the business linkages forums they are now organizing



EXPANDING
Copying of solutions introduced by similar or competing actors

Master Business Service Providers (MBSPs) from PIND are on-boarding and mentoring new BSPs without PIND's assistance

New BSPs signing up to the on-boarding and mentoring process of MBSPs and

Business Service Providers extending the hosting of business linkages forums to other locations/States from the pilot location: 12 additional BLFs held six States from one (1) BLF piloted by PIND in Bayelsa State



RESPONDING
Adjusting practices in reaction to introduced solutions by non-competing players (supporting functions/ rules)

Financial institutions and agencies tweaking their financing model and approaches to work with BSPs:

GroFin relying on PIND's trained BSPs for recommendation of bankable MSMEs for loan applications

Central Bank of Nigeria (CBN) using the BSPs model in giving out loans to micro, small and medium-sized enterprises (MSMEs) in the Niger Delta region. This adoption now has the CBN process requiring that: Enterprises must now pass through PIND's trained BSPs to access the CBN's agric-business/small and medium enterprise investment scheme (AGMIES) loan meant to act as instruments for rapid economic development and job creation. The BSPs now ensure that the businesses are bankable and investment-ready. They render paid business and technical trainings required for the businesses to strive and ensure that they repay back the loans as at when due.

Bayelsa State government integrating the Business Linkages Forum approach by making the Forum one of its annual activities and collaborating with BSPs and other stakeholder in the SME space to organize the forums.

Rivers State responding by launching the Rivers local Enterprise and Business Linkages (RIVLED) project, which copies the PIND business linkages initiative model of SME development and linkages to finance and market, as designed for the State government by a PIND-trained business service provider – the BSP is partnering with the State government in implementing the project

EXPANDING BUSINESSES

'It (the loan) has helped me a lot in my expansion because there were things that I needed to get, some equipment I needed to get...then I needed to get irrigation materials because the main thing involved in farming on an expanse of land is irrigation. If you have proper irrigation, you can use as much land as possible...the poultry area had to employ three new people, two males and one female

Angaye Doubara Dorothy



ACCESS TO ENERGY

Renewable Energy: Unlocking Prosperity for Coastal Businesses and Communities

AIM

Develop access to affordable renewable energy to households and small enterprises in the region to improve their productivity, increase income and trigger new jobs as well as improve the quality of life for the communities.

APPROACH

With an estimated 60-70% of communities in the Niger Delta off-grid or lacking frequent supply of reliable electricity, PIND engaged with private sector actors, community leaders and stakeholders in unserved coastal parts of the region to:

- Learn about the opportunities and advantages in energy cabin solar solution for coastal communities
- Partner and contribute resources to implement a private sector-led business model of the energy cabin solution

PROSPERING LIVES

Residents of Gbagira Community and Micro and Small Enterprise owners narrated how they now enjoy reliable access to power within the Community since the installation of the Solar Energy Cabin

Key Actions, Changes and Results in the Clean Energy Sector: 2015 - 2019



OPPORTUNITIES FOR CLEAN ENERGY ACCESS EXPLORED

2018 - 2019

Carried out series of scoping studies, assessments and community engagements in coastal communities to explore new pathways to bring off-grid renewable energy to non-electrified rural communities and replace isolated diesel generators with clean technology solutions.

Carried out an assessment of four coastal communities along the stretch of the Apostle Canal with similar profiles – Awoye, Molutehin, Gbagira and Mese in Ilaje LGA, Ondo State that established a best fit for the pilot of a renewable energy intervention

Conducted an energy needs assessment in five coastal communities of Gbokoda, Aja amita, Udo, Opuama and Tsekelewu in Delta State to generate planning data for the scale-up of renewable energy technologies in the communities



ENERGY CABIN MODEL PILOTED

2019

Collaborated with a renewable energy power company, A4&T Power Solutions Limited to deploy a pilot 15 kilowatts solar energy mini-grid in Gbagira community, a fishing settlement in Ilaje local government area of Ondo State. The energy cabin serves 16 small-scale enterprises, nine (9) households, a medical clinic and two (2) fish smoking kitchens benefiting more than 20 women fish smokers



PROGRESS TOWARDS BUSINESSES AND COMMUNITIES PROSPERITY

2019

Fully operational energy cabin within the community hub based on a business model that sells electricity, electricity services and electricity products - so Micro, Small and Medium Enterprises (MSMEs) that ordinarily weren't connected or relied on petrol generators now enjoy unfettered energy access.

Over a six-month period, 26 businesses and households in Gbagira community, Ondo State cumulatively consumed a total of 17,640 kWh of electricity generated from the solar energy cabin. This carbon-free energy source reduced the emissions of greenhouse gases by the 4.99 tons of carbon dioxide equivalent (CO₂eq) that would have been produced from gasoline generators previously used by these businesses and households

The energy cabin demonstrates the potential for clean energy models to electrify unserved coastal communities while also decarbonizing their productive energy demand to mitigate climate change – directly contributing to SDG 13 that urges urgent action to combat climate change and its impact

By the fourth quarter of 2019, the mini-grid had recorded positive impact on the local economy as businesses operating in the coastal areas connected to the electricity source increased their turnover by over 40%. Within nine months of using the energy cabin, 17 businesses earned a net income of 1.18 million Naira at an average of 131,000 Naira per business per month and economic activities increased signaled by the additional consumption of the electricity.

10 businesses saved 366,300 Naira from fuel purchase which added to their income, showing the role of energy as an economic enabler.

EMERGING CHANGES IN CLEAN ENERGY SECTOR

Increased uptake of the Energy Cabin

The success of the model has accelerated the market uptake of energy cabin-based micro and mini grids as an 'energy for development' solution for off-grid communities

8

Communities and 2 energy service providers committed to scale up model

As a follow on to this energy access model, PIND has facilitated power purchase exclusivity agreement between eight (8) coastal communities in Bayelsa and Delta States and two different energy service providers to scale up the model – ensuring continuous access to affordable, reliable, sustainable and modern energy as desired by SDG 7

N43M

leveraged investments in energy efficient solutions

The promoted renewable energy technologies are attracting a host of financing routes that includes community funding, private sector investments and donor grants, with 43 million Naira invested in energy efficient solutions in 2019.

“

LIGHTING SERVICES

“Formerly, we used generators but now we have been given solar power system by A4&T Company. If you want to take ultrasound scans in the sonology department you will use light, you want to work in the laboratory, most of the equipment in hospital in fact need light 100%, 24/7 you know you want to use oxygen machine, all series of equipment in the hospital need electricity but here in Gbagira, as I am talking to you, we are no longer using generator”

*Dr Nelson Mogbeju
(medical personnel)*

”

“

ENRICHING LIVES

“Now that we have solar power, the amount of noise pollution by generators is reduced. Situations where you want to sleep but can't because of the noise from your neighbors' generator, that doesn't happen anymore... it has been a long time we have seen something like this ...we don't see such often here so we are happy and grateful to A4&T”.

*Adebanjo Akinrutan
(traditional ruler)*

”

“

HIGHER SALES

“The solar power is very good because before now we used generators, Sometimes the generator developed faults and it could take up to two days to get it fixed but we don't experience that anymore. My customers like to patronize me more now because my drinks are cold, they say the drinks are even frozen and not hot like they used to be, they patronize me more often now.”

*Mrs. Deborah Balogun
(business owner)*

”



Photo Credit: PIND Media

ENERGY EFFICIENCY DEMO IN BUILDINGS

Environmental
Resilience & Prosperity:
Professional Bodies
and Academia

AIM

To promote the awareness and application of green building concepts, energy efficiency, and low carbon technologies solutions in the Niger Delta

APPROACH

Due to the very limited awareness and knowledge of energy efficiency principles and practices, PIND created opportunities for a diverse range of private and non-profit organizations, public development agencies, academic and research institutions, professional bodies and individuals in the region to:

- Experience firsthand what an energy efficient building can be like
- Access a hub for energy efficiency and renewable technologies to catalyze changes in attitudes and practices in the construction trades, in consumer demand, and in government policy
- Share ideas, opportunities and learning in ways which improve their capacity for applying low-cost solutions energy efficiency, renewables and green building concepts in their work
- Forge strong partnerships to communicate and advocate benefits of climate-responsive building and low cost energy efficiency solutions



Key Actions, Changes and Results in Energy Efficiency Demo: 2015 - 2019

AWARENESS FORUMS, SEMINARS, AND EXCHANGE PROGRAMS ON ENERGY EFFICIENCY FACILITATED

2015 - 2019

Launched the Appropriate Technology Demonstration Centre as a demonstration of energy efficiency in buildings and held a brainstorming session with representatives from government, industry, academic institutions, and NGOs to explore how PIND's investment in the building could be leveraged to foster change in the region

Facilitated educational tours of over 1,437 persons from universities, schools, institutions, professional bodies and the public to the ATED Centre and hosted numerous demonstration events and workshops on Appropriate Technologies (ATs) to provide them with an opportunity to experience firsthand what energy efficient buildings and low carbon technologies can be like and inspire them to become AT advocates and innovators

The ATED Centre served as practical exposure/demonstration center for students and lecturers of eight (8) academic institutions that fostered academic curriculum change, academic research and publications. Between January and June 2019 alone, 320 undergraduates of the Federal University of Technology, Akure in Ondo State, Abia State University and Ambrose Alli University, Edo State were exposed to many environmentally-friendly building technologies promoted by PIND.

Hosted three editions (2017, 2018, and 2019) of an annual Science, Technology, Engineering and Mathematics (STEM) event in partnership with eight (8) organizations, which promoted literacy around low carbon technologies that can serve as economic enablers to over 250 secondary student participants from 20 schools in Delta State. The students who took part in the 2019 STEM produced furniture from recycled plastic waste and constructed a mini Biodigester to be replicated for use in their respective schools science laboratory thus contributing to the environmental resilience desired in SDG 12



CAPACITY OF INSTITUTIONS AND PROFESSIONALS TO DEVELOP AND APPLY ATs BUILT

2015 - 2019

Organized three (3) training programs on energy efficiency in buildings for 26 university lecturers, students and building professionals such as architects and civil engineers to provide deeper insight and additional knowledge for the mainstreaming of sustainable building concepts in their school curriculum and work. Lecturers from eight (8) universities in the region have accessed this training.

In the last quarter of 2019 alone, seven lecturers of the department of architecture of five (5) universities participated in the training, namely: Ambrose Ali University, Ekpoma, Edo State; Auchi Polytechnic, Auchi, Edo State; Cross River State University of Technology, Calabar; Federal University of Technology, Akure, Ondo State; and Imo State University, Owerri

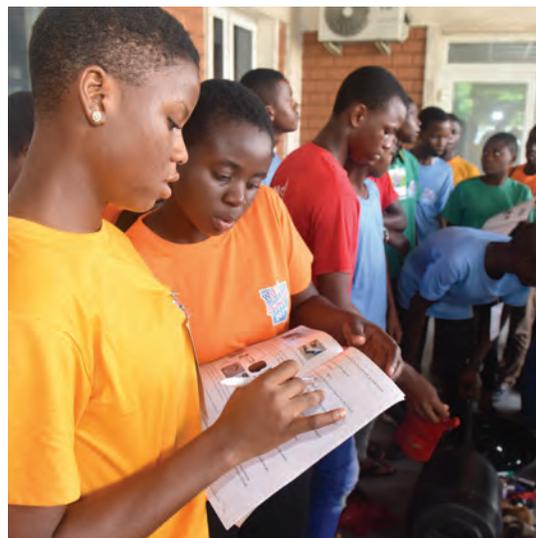
Key Actions, Changes and Results in Energy Efficiency Demo: 2015 - 2019



APPROPRIATE TECHNOLOGY RESOURCES ESTABLISHED

2015 - 2019

Developed a library repository that offers over 2,000 titles on appropriate technologies and best practices to organizations promoting ATs that can be accessed virtually and on site at the ATED Centre – several resources on AT has been downloaded from the library and has attracted over 80 researchers, students and development practitioners in search of valuable information



PROGRESS TOWARDS ENERGY EFFICIENCY PROMOTION

2015 - 2019

Lecturers from higher education institutions in the region trained in Energy Efficiency (EE) are introducing this practice and concepts to their students who represent the pipeline of the future workforce for the growing construction industry

Universities' faculties in the Niger Delta such as Architecture, Quantity Surveying, and Building/Civil engineering are adapting the course module on Energy Efficiency (EE) design to a broader course audience who will become future EE design practitioners – they will also sell the same design concepts to their future clients. Over 500 students of the Ambrose Ali University, Ekpoma in Edo State, Federal University of Technology, Akure in Ondo State and Abia State University have already accessed the new customized EE modules from their universities.

This emerging skilled workforce of students and practicing professionals are expected to start to influence the practice of the building design profession in the Niger Delta towards ensuring the stock of new constructions are more energy efficient - which will advance SDG 13 on combating climate change impacts. The Federal University of Technology, Akure in Ondo State has used PIND's energy efficiency in building experience to develop course modules for its mass housing design studio program for 500-level students

Existing building practitioners who gained deeper knowledge and practice of Energy Efficiency are Networked and leading advocacy for a wider policy and practice around the construction industry.



Photo Credit: PIND Media

YOUTH SKILLS DEVELOPMENT

Decent work for Economic Prosperity of Young People



AIM

To empower young people in the region to attain relevant technical and vocational skills for employment, decent jobs and entrepreneurship

APPROACH

Due to the high rate of unemployment and lack of economic opportunities for youth in the region, PIND partnered with donors and local implementing organizations to help youth in the region to:

- Acquire in-demand technical skills and competencies that can get them into paid employment, internships or entrepreneurship
- Complement their technical skills with soft and life skills that will make them more effective employees or entrepreneurs
- Access post training support to help them succeed in their new business endeavors

PROSPERING LIVES

Kelly Imoyi is a young man from Delta State and a father of one child who returned to Nigeria in 2017 after a fruitless search for greener pastures in Libya. He told how receiving intensive training on Solar PV from PIND, the Skills Development for Youth Employment (SKYE) program and EdoJobs opened a new income stream for him

Key Actions, Changes and Results in the Youth Employment Sector: 2015 - 2019

LABOR MARKET INFORMATION ACCESSED

2019

Researched, developed and disseminated three practice papers, one each for aquaculture, construction and information and communication technology (ICT) that documents some of the lessons on the NDYEP model project implementation approach to youth skills training and employment and how it fits especially in a fragile environment such as the Niger Delta

2017 - 2018

Conducted a labor market assessment in Akwa Ibom, Rivers and Abia States to understand how the unemployment market functions and determine specific occupations and skills set currently in demand, technical and soft skills that are being supplied and how they are being delivered – to inform evidence-based youth employment interventions



WORK-READINESS CAPACITY OF YOUTH DEVELOPED

2019

Collaborated with the Skills Development for Youth Employment - SKYE programme of the Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) and EdoJobs to train and professionally certify 206 youth from Edo State on how to install, operate, maintain and market small to medium solar PV renewable energy technology solutions

Commenced a second year of pilot phase of the Niger Delta Youth Employment Pathways (NDYEP) project by engaging 16 implementing partners (10 of these organizations are existing implementing partners) to provide technical training and post-training support in ICT, agriculture and construction to 1,390 youth in the same pilot States of Abia, Akwa Ibom and Rivers, with Ford Foundation funding

2017 - 2019

Launched the pilot phase of the Niger Delta Youth Employment Pathways (NDYEP) project that is designed to foster youth job-readiness, workforce development and job creation in key growth sectors in Abia, Akwa Ibom and Rivers States, with funding from Ford Foundation and in collaboration with 13 implementation partners – which contributes directly to SDG goal 4.4

The first year of the pilot phase equipped 1,468 youth in the target States with market relevant technical and soft skills in ICT, construction and agriculture. This included youth who had no prior livelihood skills.

Following a deliberate effort to stem employment inequality by the Foundation, young women and youth living with disabilities who are traditionally excluded in most programs totaled 488 and 65 of the trained youth respectively

Key Actions, Changes and Results in the Youth Employment Sector: 2015 - 2019

CREATING OPPORTUNITIES

When I returned back to Nigeria, I made up my mind to start all over again. As a father with a responsibility, I couldn't just sit at home every day. One faithful day, a friend of mine told me that there is this program coming up and it is about the solar PV training...he told me how to apply. Luckily I did and after some processing and screening, my name was among those people selected for the training, which I did for 2 weeks. During the training, we were grouped to some persons (mentors) and these people were to follow us up for the next 6 months in case there are some challenges we encounter... and after that, everything changed for me. PIND was one of the people that partnered with the Edo State Government to bring the program to us, they played a major role in making sure everything went smoothly"

Kelly Imoyi



POST-TRAINING ENTREPRENEURSHIP SUPPORT FACILITATED

2019

Provided 253 young entrepreneurs among the youth trainees with business advisory services, market linkages and access to finance both as investment or working capital for growth and expansion that would enable them graduate into a new class of job creators themselves

Matched the youth trained on solar PV business with PIND's solar expert partners to hand-hold them for a nine-month period towards earning a living as solar PV installers and entrepreneurs



YOUTH EMPLOYMENT POLICY & ECOSYSTEM OF ACTORS STRENGTHENED

2019

Liaised with and forged strong linkages between a number of stakeholders who have a role to play in skills development (sector/industry actors, State governments, training providers/Institutions) through series of stakeholder workshops to inform the analysis, design, implementation and monitoring & evaluation of the Niger Delta Youth Employment project

The linkages served as a means to leverage their collective expertise and resources and to build their capacity to design and deliver similar youth employment project interventions

Held intense engagements with State governments in the Niger Delta to influence their adoption of the successful more demand-led approaches to youth employment that would promote decent job creation, entrepreneurship, and spur growth of small businesses, with the government of Delta State already committed to adopting the model in 2020

Developed a simple 'how to do guide' which outlines a basic framework to guide youth employment interventions drawing on the Niger Delta Youth Employment Pathways (NDYEP) approach and lessons. The guide provides useful guidance to governments and policy makers, youth-serving organizations, private sector companies and other stakeholders interested in implementing a similar model

Offered technical assistance and training to governments who are willing to embrace the employment model and are ready to allocate resources from their budget to youth employment creation programs and policies

Linked over 500 young professionals to 50 top level industry experts as their mentors by collaborating with Beyond Regular, a youth development-focused organization based in Lagos to organize the Young Professionals (YP) Calabar Conference designed to open up socioeconomic opportunities for young persons

PROGRESS TOWARDS YOUTH ECONOMIC PROSPERITY

645

trainees have transitioned into waged employment

645 of youth who completed the various training programs have either transitioned into waged employment (392 youth) or initiated a small enterprise or start-up (253 youth) in 2019. 229 of those already in job placements or start-ups are young women.

18

solar entrepreneurs are working

18 of the 206 youth trained as solar entrepreneurs have started work as solar distribution service agents and installers by quarter four of 2019.

our work contributes to SDG 8.5

The job creation supports SDG 8.5 on achieving full and productive employment and decent work for young people including those living with disabilities.

other states are adopting the model

There is increasing opportunity for youth employment as some state governments, such as Delta and Bayelsa, are already committed to adopting the proven demand-driven youth employment model in 2020

“

ENABLING INCOME

“For now I am a marketer with Vectis Business Solutions making people aware of what they do and how it can affect them positively because everybody needs energy to run their business...also, since this training, I have been able to witness about four installations. I have done two myself, and by the grace of God, I am still waiting for other engagements. I have installed on my own, I have followed people to install. For an average, let me say I make around 20,000 Naira per installation but it can be up to 100,000 Naira or so depending on the size you are giving to your customer. It is better to have a little than have nothing at all”

Kelly Imoyi

”

“

ENRICHING LIVES

“Thank God another door has opened to me. It has helped in improving the standard of my living... before now, I was just engaged in tailoring...being a tailor is good but when I came to know about solar and started doing this installation, more funds are coming.... I now pay more bills which I couldn't afford before, put more food on the table which I also couldn't do before...it has helped a lot, and it has doubled the standard of my living”.

Kelly Imoyi

”

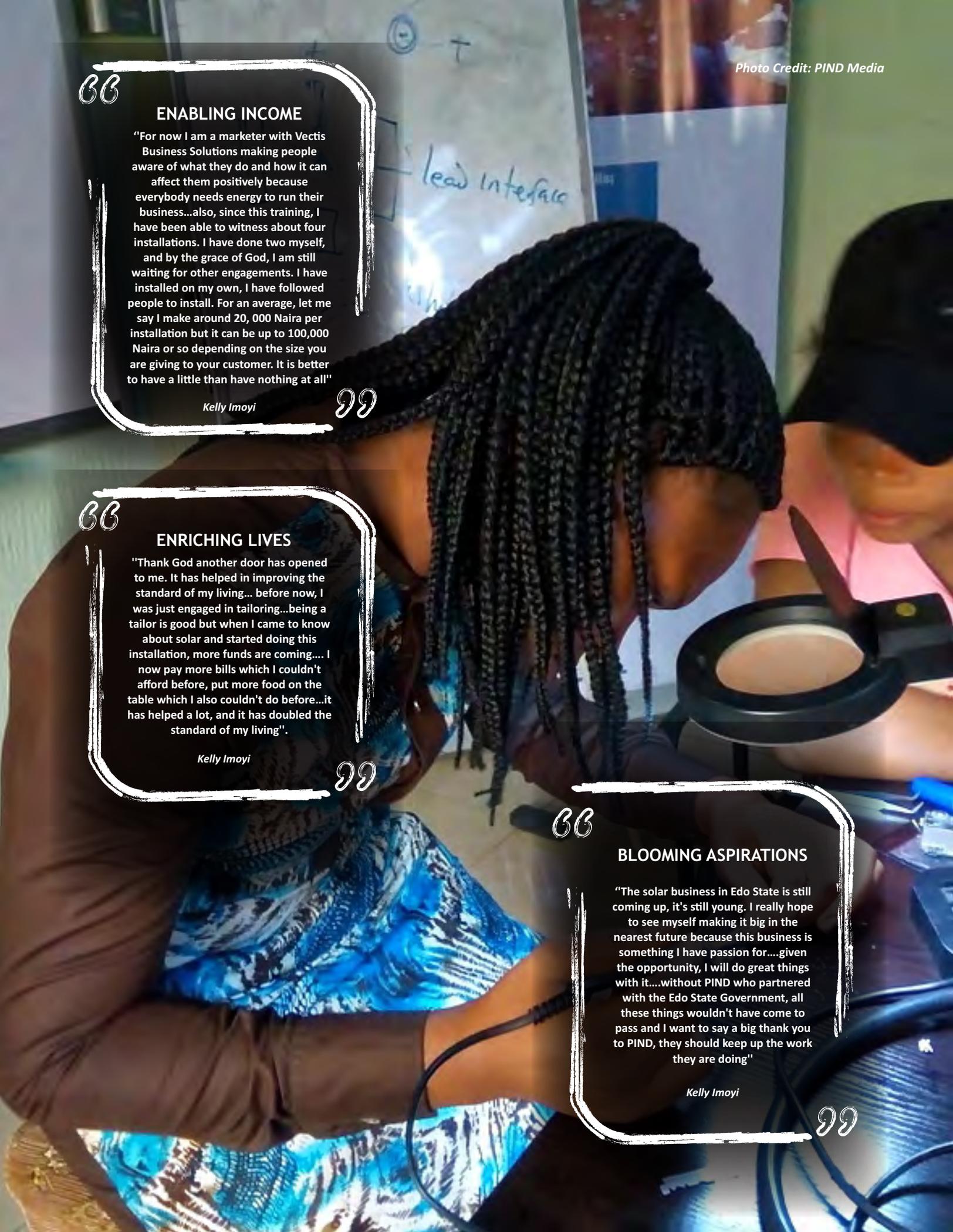
“

BLOOMING ASPIRATIONS

“The solar business in Edo State is still coming up, it's still young. I really hope to see myself making it big in the nearest future because this business is something I have passion for....given the opportunity, I will do great things with it....without PIND who partnered with the Edo State Government, all these things wouldn't have come to pass and I want to say a big thank you to PIND, they should keep up the work they are doing”

Kelly Imoyi

”



WATER, SANITATION & HYGIENE

Health & Economic
Prosperity through WASH
for Niger Delta Communities
and Households

AIM

To facilitate sustained access to clean water, and improved sanitation and hygiene practices for communities in priority States with evidence of high prevalence of WASH related problems in the Niger Delta

APPROACH

In the light of the significant gap in water, sanitation and hygiene (WASH) knowledge and capacity in the region, PIND established partnerships with local and international organizations to help priority communities, institutions and social entrepreneurs (or market actors) in target States to:

- Learn about, access and adopt use of simple appropriate technologies for safe water through demonstrations and promotions
- Gain awareness on and practice effective WASH behaviors and practices
- Improve skills for WASH service delivery and training

Key Actions, Changes and Results in the WASH Sector: 2015 - 2019



SUPPLY CHAIN FOR WATER FILTER TECHNOLOGY SUSTAINED

2015 - 2019

Continued to upskill and build the capacity local NGOs and social entrepreneurs trained by PIND during its first phase to produce and market locally manufactured Biosand filters (BSFs) – this facilitated continuous access to safe water in coastal communities across the region and led to the active use of 350 Biosand Filters (BSFs) - out of 1,451 BSFs promoted - in the riverine and peri-urban communities of Akwa Ibom, Bayelsa, Delta and Rivers for the 5-year period, overcoming the initial rejection and abandonment of the BSFs by the people.



WASH FACILITIES INSTALLED & UPGRADED IN SCHOOLS

2019

The WASH facilities upgrade and installation extended to three (3) schools (out of the total of 17) in Delta State and Rivers States that provided over 2,300 students with safe water and four (4) school environmental health clubs established in both States and in Edo State (out of the 17 clubs)

2015 - 2019

Completed upgrade and installation of WASH facilities inclusive of water boreholes and storage, toilets and handwashing stations in 17 schools (out of a target of 30 schools) in Edo, Bayelsa, Delta, Rivers States that availed over 10,433 students with safe water, in partnership with Procter & Gamble, Water and Sanitation Rotarian Action Group (WASRAG), H2O for Life and Rotary Clubs of District 9141 and 9142. The installation and upgrade of WASH facilities in the remaining 13 schools are still underway.

Established 17 school environmental health clubs (one in each of the schools with upgraded WASH facilities) where students learned about and championed proper hygiene and sanitation practices and trained over 100 school heads and teachers as WASH mentors to the students – as means to strengthen local community participation in WASH

A PIND 2019 survey of 16 benefitting schools showed that 11,121 students out of the 12,357 in the schools made use of the WASH facilities weekly during the year.

The students, through the environmental health clubs also transfer knowledge to the broader communities to affect wider WASH behavior change

**PROGRESS TOWARDS HEALTH
PROSPERITY FOR COMMUNITIES**

14,380

people now
drink clean
& safe water

14,380 people now drink clean and safe water from the low cost Biosand Filters (BSFs) and WASH facilities constructed in the Niger Delta schools with PIND and partners assistance, promoting the SDG 6 of making safe water available and affordable for all.

₦2,304

average monthly
savings from
households using
the BSF

Each household using the BSF for drinking water saved an average of 2,304 Naira per month from treating waterborne diseases and had less downtime from work due to same, with the savings plowed back to improve the livelihood of the households

our work
contributes to
SDG 6.2

The WASH facilities also encouraged proper hygiene practices and reduced the occurrence of open defecation around the school premises, helping to progress the SDG 6.2 that seeks to end open defecation and provide access to sanitation and hygiene.

418.5

tons of carbon
emissions
prevented

One Hydrad filter prevents the release of about 6-10 tons of carbon emission each year it is in use. The use of 350 BSFs in 2019 prevented an estimated 418.5 tons of carbon emissions and reduced smoke inhalation for families in the region, contributing directly to SDG 6.3 that aims to improve water quality by reducing pollution and minimizing the release of hazardous chemicals and materials.

our work
contributes to
SDG 15

Fuelwood is the main source of fuel for boiling water, leading to deforestation and imbalance in the ecosystem. The communities who adopted 350 Biosand Filters promoted by PIND as source of safe drinking water no longer need to treat their water by using firewood to boil it - which helped to reduce deforestation, protect and build the resilience of the coastal communities' natural ecosystem – in support of SDG 15 which promotes the sustainable use of terrestrial ecosystems and managing forests.

**Key Actions, Changes and Results in
the WASH Sector: 2015 - 2019**



**WASH-RELATED CONFLICT MITIGATION
STRUCTURES ESTABLISHED**

2019

Collaborated with UNICEF's European Union funded Niger Delta Support Program to set up Peacebuilding Monitoring and Response Teams (PMRTs) in in two local government areas (LGAs) each in Rivers, Bayelsa, Akwa Ibom, Edo and Delta States to mitigate conflict in WASH programs

Strengthened the capacities of the Peacebuilding Monitoring and Response Teams in the 10 LGAs to respond to potential conflicts that may threaten access to WASH facilities/program and built the capacities of relevant intuitions such as the Natural Water Resources Institute to deliver WASH services in the 10 LGAs of the project five States

FACT BOX:2019

WASH prosperity for communities



5.9 million Naira invested into promoting WASH by partnership with governments, privates and development actors



7,625 people (4,754 females) accessed water and sanitation services from the BSFs and WASH in School facilities



5,541 people reported taking resulting from new knowledge gained from WASH demonstration events



7.5 million naira saved by households and **381,510 persons** improved their livelihoods from savings on medications and reduced downtime due to water related illnesses after adopting WASH technologies



261,200 Naira net additional income generated by WASH social entrepreneurs



Photo Credit: PIND Media

CSOs & BMOs CAPACITY DEVELOPMENT

Capacity Development
for Prosperity of Local
CSOs, BMOs &
Communities

AIM

To equip local Civil Society Organizations (CSOs), and Business Membership Organizations (BMOs) with knowledge and skills that will enable them to improve organizational performance and attract resources to effectively and efficiently promote sustainable development as desired in SDG 4.7

APPROACH

With the challenge of low or lack of institutional and programmatic capacity continuously limiting their ability to support development goals and objectives, PIND established partnerships with reputable training organizations and capacity development experts to assist CSOs, BMOs and other professionals in the region to:

- Acquire and use new skills and knowledge that can strategically position them for effective performance through training and post-training support
- Engage in collaborations and networking among themselves through forum discussions, lesson learning and information sharing for lifelong continuous learning

Key Actions, Changes and Results in CSOs Capacity Development: 2015 - 2019



TECHNICAL AND ORGANIZATIONAL CAPACITIES OF CSOS/BMOS ENABLED 2019

Equipped 49 development professionals, comprising program managers and monitoring and evaluation (M&E) officers from 25 organizations in the Niger Delta with skills on program monitoring and results measurements (MRM) and gender mainstreaming. The training was followed up with coaching and mentoring support that helped them to produce and operationalize their M&E plans.

2015 - 2019

Trained, coached and mentored over 160 CSOs and BMOs on financial management, ICT, proposal writing, monitoring and evaluation, resource mobilization and fundraising, photography and social media for visibility and advocacy and sector specific skills like conflict sensitivity and peacebuilding, which built their technical and organizational capacities to design and implement development programs, under Phase 2 of the Capacity Building for Local Empowerment (CAPABLE) project. CAPABLE facilitated the acquisition of knowledge and skills needed to promote sustainable development as specified in SDG 4.7

Supported some trained CSOs with competitive grants to get relevant efficiency and productivity enhancement work tools and designed and implemented a WhatsApp Community of Practice for the mentored CSOs to share best practices and forge partnerships for development projects



FARMERS' ASSOCIATIONS STRENGTHENED 2019

Three cocoa farmers associations in Ondo State (Sunshine Cocoa Farmers' Cooperative, Ondo State Cooperative Federation Farmers Limited (OSCFLL) and Tonikoko Multipurpose Farmers Union (TMFU)) supported 40 of their trained lead farmers to update all their financial records and documentations and apply for loans under the Central Bank of Nigeria's Anchor Borrowers Program for small-scale farmers using the financial literacy skills gained.

Such value-added services have seen the membership of the associations grow from about 30 to 1,000 members for each association, which qualified them for formal registration with the State Ministry of Commerce and Industry.

2015 - 2019

Trained, coached and mentored over 10 farmers' associations in cassava, cocoa, aquaculture and palm oil sectors in four States (Edo, Delta, Imo and Ondo) on group dynamics, leadership, and financial literacy, following a detailed organizational capacity assessment of each that determined their capacity gaps.

These new capacities assisted the business membership associations to undertake improvements to develop full membership list; revise constitutions/mission/vision statements; complete formal registration processes; define roles and responsibilities; develop business plans; and promote better group operations, cohesion and leadership that helped membership increase. Additionally, they applied the financial literacy skills to improve their governance structure and financial management systems to meet the mandatory requirements for cooperative associations to access loans from financial institutions

PROSPERING LIVES

Margaret Adedeji started Better Living Foundation and Capacity Development (BEFCAD), an NGO based in Akure, Ondo State with the vision of 'empowering women to empower whole communities' in the Niger Delta. She recounted how, after securing a project in 2014, she soon realized that she needed enhanced capacities to deliver the mandate and how contact with PIND's CAPABLE program helped

LIFE-LONG LEARNING

"The first capacity deficiency we had was financial report. We did not have an accountant. I didn't know how to meet up with the reporting grant template. I did not know most of them and even after then, other side of programs also came up and it was a major challenge for us. The turning point for Better Living Foundation is actually the CAPABLE training. I participated fully in all the trainings on proposal writing and grants making in project cycle, computer in development environment and budget development, financial management and reporting. That was the turning point for us, especially the mentoring and coaching section. After the training, since 2014 to 2015 and 2016, the training still went on. And in the year 2017, the mentoring and coaching started. PIND is one organization that I saw for the first time that will not just train you, give you grant and let you go, they continued with us, even till now".

Margaret Adedeji

CHANGING PRACTICES

"After the training, we went back, we put some of the organizational policies in place but it wasn't enough until the mentor and the coach came again, sat us down and for the first time, I discovered that it is not enough for us to copy another person's organizational policies into our own. We actually sat down and I understood that policies is not just one superficial thing in the air, it is what we are doing on the ground that we must develop into policies and for three days the coach sat with us and we did all of these".

Margaret Adedeji

Key Actions, Changes and Results in CSOs Capacity Development: 2015 - 2019

MARKET SYSTEMS DEVELOPMENT PROFESSIONALS EVOLVED

2019

Co-organized two (2) market development approach trainings for 73 persons from 32 organizations with the DFID-funded Market Development (MADE) project

2015 - 2019

Trained and mentored over 350 professionals from over 50 organizations on the market systems approach so as to encourage more organizations to adopt the market-driven approach to sustainable development in the region.

Conducted a Training of Trainers for 21 of the trained M4P professionals to serve as resource persons for M4P training and post training support, in collaboration with UK Department for International Development (DFID)-funded Market Development (MADE) project.

REGIONAL DEVELOPMENT COMMITTEES (RDC) CAPACITIES EXPANDED

2015 - 2019

Assessed the organizational capacity of five Chevron Nigeria Limited's Regional Development Committees (RDCs) of Dodo River, Egbema-Gbaramatu, KEFFES, Ilaje and Itsekiri communities in Bayelsa, Delta and Ondo States, along with their mentoring organizations. The assessment helped to identify what the RDCs needed to function more effectively as community-based organizations and to develop a capacity building plan for the RDCs

Delivered tailored training on group dynamics, leadership, using photography and social media for storytelling, visibility and monitoring and evaluating community projects to the RDCs and five mentoring CSOs to enable them become more effective in serving their constituents and implementing more effective community development projects through Chevron Nigeria Limited's global memorandum of understanding (GMOU) in the Niger Delta

Trained and mentored the RDCs, their five (5) mentoring organizations and the Amalgamation of Ilaje-Ugbo Coastal Communities Association (AMAICOMMA) on resource mobilization and fundraising aimed to increase their knowledge of the donor landscape and available resources and to develop their skills in project design and proposal writing

The mentoring sessions enabled the RDCs to develop proposals for their respective committees, a path that will help them to diversify their resources beyond the funding from Chevron Nigeria Limited's GMOU interventions and assure their longer term sustainability.



PROGRESS TOWARDS CSOS AND COMMUNITIES' PROSPERITY

153

Local CSOs applying skills gained

153 Local civil and business membership organizations that partook in the CAPABLE and SACE capacity building interventions from 2010 to 2019 have applied the skills gained to increase the quality of their service delivery to communities.

94%

Communities served by CAPABLE orgs were satisfied

This is confirmed by the quantitative evidence from a 2019 evaluation involving over 300 community respondents that showed 94% of the communities served by CAPABLE trained organizations were satisfied by the quality of services provided to them. The respondents reported the organizations enhanced their livelihoods and improved their orientation, knowledge, skills, financial capacity, as well as health.

"Training on micro credit management has enhanced our ability to give more loans to our members and has reduced the loan interest from 12% to 9% as a result of increase in our capital base".- A community service recipient of Coastal and Marine Development Initiative (CMADI), a CAPABLE organization in Delta State

88

Mentored organizations accessing funds

88 of the mentored organizations increased their ability to raise funds and diversify resources for development programs as they have accessed funds and grants worth millions to implement development interventions in the region following PIND's capacity building support

CAPABLE's organizational development approach ensured knowledge and skills are transferred to these organizations such that they are able to solve problems and manage future change – which paves way for personal and professional development through lifelong learning by these organizations in support of the SDG 4 that seeks opportunities for life-long learning

The market systems development skills building increased the number of organizations educated in and adopting the market-led concepts and principles for programming in the Niger Delta. It also expanded the pool of organizations available as co-facilitators for PIND and other development organizations in the region as eight (8) and four (4) of the trained organizations competitively earned grant support from PIND and MADE in 2017 and 2019 respectively to implement market development interventions in the region.

Key Actions, Changes and Results in CSOs Capacity Development: 2015 - 2019



POLICY REFORMS CHAMPIONED BY TRAINED CSOS

2015 - 2019

Through the Strengthening Advocacy and Civil Engagement (SACE) project partnership with USAID-Nigeria, established 10 advocacy clusters of over 90 Niger-Delta based CSOs and BMOs and provided them with organizational development, technical training, post-training support and financial grants to push for policy reforms aimed to improve democratic governance in the Niger Delta, with emphasis on issues of marginalized groups.

Applying the new skills and competencies, the six (6) SACE advocacy cluster organizations in the region held 75 public awareness campaigns and outreaches on critical economic reform and democratic governance issues that fostered better-informed citizens who gained increased confidence to engage with and influence policy-makers, and public institutions charged to serve citizens to be more accountable and transparent.

Held series of dissemination events at regional and national levels to document and share lessons and knowledge on mobilizing CSOs for reform agendas as part of the close out the SACE project.



LOCAL GOVERNANCE IMPROVED

2015 - 2019

Completed and closed out the Leadership, Empowerment, Advocacy and Development (LEAD) project partnership with USAID-Nigeria that worked to improve the quality of governance at the local level in Rivers State that supported six (6) CSOs to implement 55 interventions in the six (6) project Local Government Areas (LGAs) to advocate for quality government accountability and services.

LEAD facilitated the joint development of service improvement plans for six participating LGAs in the State by local government officials and community members, increased LGA funding to improve water and sanitation and reduce open defecation and the adoption of the International Public Sector Accounting Standard (IPSAS) by the Rivers State government, with local government officials trained on its application.

FACT BOX:2019

Prospering Local CSOs and Communities



293 CSOs staff participated in capacity building training and mentoring activities



24 trained CSOs accessed funds to implement development interventions for service delivery with PIND's assistance



24 of the strengthened CSOs and BMOs are providing quality service to communities due to their enhanced capabilities

“ SERVING COMMUNITIES

“The first capacity deficiency we had was financial report. We did not have an accountant. I didn't know how to meet up with the reporting grant template. I did not know most of them and even after then, other side of programs also came up and it was a major challenge for us. The turning point for Better Living Foundation is actually the CAPABLE training. I participated fully in all the trainings on proposal writing and grants making in project cycle, computer in development environment and budget development, financial management and reporting. That was the turning point for us, especially the mentoring and coaching section. After the training, since 2014 to 2015 and 2016, the training still went on. And in the year 2017, the mentoring and coaching started. PIND is one organization that I saw for the first time that will not just train you, give you grant and let you go, they continued with us, even till now”.

Margaret Adedeji

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“

ENRICHING LIVES

Emupere Bukky of Seed of Wisdom, Igbokoda, Ondo State shared that she now has extra money to support her family after venturing into liquid soap making. She was one of the participants at the training organized by Margaret's NGO. “I have been making my own soap ever since the training. I am not buying soap again at home. It has saved me a lot of cost at home. Even two weeks ago, I just made another one and I have finished selling them. Now I have extra money to support my family.”

”

BUILDING PEACE & REGIONAL STABILITY

Peacebuilding for Prosperity of Business & Communities' Livelihoods

AIM

To strengthen conflict management systems and capacities that can help build peace and sustain economic prosperity in the region

APPROACH

PIND focused on helping people in the Niger Delta to:

- Be more aware of the negative effects of conflict to their livelihoods and choose more peaceful and cooperative strategies for solving problems
- Get more actively engaged in peacebuilding
- Have more accurate understanding of conflict dynamics around them so as to be more effective in anticipating and responding to it
- Gain better skills to carry out peacebuilding interventions and tackle conflict
- Collaborate and coordinate interventions to manage conflict and build peace



Key Actions, Changes and Results in Reducing Conflict: 2015 - 2019

NUMBER OF PEACE ACTORS GROWN 2015 - 2019

To continue growing the membership of the Network which started in phase 1, supported the Partners for Peace (P4P) Network to organize public outreach events, peacebuilding interventions and creating community-based Sub-Chapters to expand grassroots membership.

These promotional activities used the recruited members to distribute information about the Network to communities outside the formal network, which introduced more people to the work of the Network and encouraged them to get involved

Continued to introduce innovative means of feeding the intrinsic need of the peace actors to explore, learn or actualize their potentials. This way, they remained motivated and were incentivized to stay in the Network and work hard to attract others to join.

The incentives included: creating a vision for peace; giving voice; providing platform for collective action; instituting open membership and collective ownership; gaining them recognition & importance; providing opportunity to achieve personal aspiration; skills building; self & peer influencing and; making available tools and Information for peace work



CAPACITIES FOR PEACEBUILDING BUILT

2015 - 2019

Invested more in training and mentoring of thousands of Network members on important core competencies in peacebuilding including early warning and early response, mediation, dialogue, negotiation, conflict analysis, communication, volunteerism, conflict sensitivity among many more. These skills helped the peace actors to tackle hundreds of conflict in their communities.



FORMAL NETWORK FOR PEACEBUILDING STRENGTHENED FOR SMOOTH OPERATIONS

2015 - 2019

Transformed the P4P system into a more formal organizational network by supporting the Network to institute a series of structures and systems for governance, management and accountability such as: governance by a Board of Trustees; operational plan and policies; coordination and communications protocols and; physical office spaces. Formal structures and systems have enabled the P4P Network to plan, coordinate and execute interventions that have contributed to a peaceful environment for livelihoods.

Key Actions, Changes and Results in Reducing Conflict: 2015 - 2019

PROSPERING LIVES

Chief Mike Odeli is a member of the Warri Council of Chiefs and a member of the Warri Multi-Stakeholder Platform (MSP). He shared how the coming of the MSP strengthened his capacity, along with that of other members of the platform in tackling a historical conflict between two major ethnic groups - Ijaw and Itsekiri- in Warri, Delta State, dating back to the 1990s



ACCESS TO FUNDS TO JUMPSTART PEACEBUILDING OPERATIONS FACILITATED

2015 - 2019

Provided over 100 small grants for the initial operations of the P4P Network to help them build the credibility to attract other sources of income, then followed up with series of training and coaching on how to raise funds from other sources for their interventions for the P4P members. This support set the Network on the course to sustainability so they can continue to operate without support from PIND



ETHNIC TOLERANCE BETWEEN TWO WARRING GROUPS INCREASED

2019

Assisted the Warri Multi-stakeholder Platform (MSP) in Delta State to organize regular meetings, retreat and town-hall meetings to increase awareness of the participants on the need for the Ijaw and Itsekiri ethnic groups to co-exist peacefully and trigger commitment to peace.

370 persons attended the town-hall meetings including government representatives, media representatives, traditional rulers, community stakeholders, and youths. The regular interactions and dialogue reduced the ethnic biases causing conflict and increased understanding and tolerance among the two ethnic groups, resulting in more peaceful co-existence

Provided resources for the MSP members to carryout activities to stop latent conflict between the two ethnic groups from escalating and prevent new conflict from even happening.

2017 - 2019

Initiated the Warri Multi-stakeholder Platform (MSP) to tackle an age-old ethnic conflict between the Ijaws and Itsekiris in Warri, Delta State

Recruited members of the MSP from across key stakeholder groups such as ethnic chieftains, security institutions, government representatives, and civil society and supported them to engage other influential persons in the State to get buy-in for the MSP to function

Trained members of the MSP on conflict management and mitigation skills like conflict analysis, mediation, advocacy and joint problem solving to complement their efforts, re-orientate and arm them with the knowledge and skills to address the conflict drivers and eruptions.

FACT BOX:2019

WASH prosperity for communities



10,581 peace actors and stakeholders (**33% females**) trained in various peacebuilding and conflict management skills through 381 training workshops



11,632,917 people reached with peace messaging through facilitated media and activities



2,047 people (**41% females**) self-identified as peace agents, giving the P4P a total membership of **9,610**



190 new organizations signed up as peace agents, increasing the total organizational members of the Network to **817**



4,441 new conflict data added to the Peace Map, leading to a total of X so far, standing as the most comprehensive conflict risk data set publicly available in Nigeria



98 new conflict reports and trackers for briefing stakeholders on conflict situation produced and **2,165** stakeholders using the data products for interventions and decision making, cumulating to **2,586** stakeholders



"Before the Warri MSP, I was a member of an organization that is also into conflict management. But the Warri MSP came along and boosted my conflict management skills. Based on the training we have had, you cannot achieve development without peace. In my candid opinion, for peaceful coexistence, there is need for these two groups to come together to speak in one voice and we can attract the government, multinationals and development... a lot of conflicts you see today arise because of conflict entrepreneurs (people who make money through conflicts). As a peace maker, when you notice entrepreneurs, you bring in your skills"

Chief Mike Odeli





DOUSING TENSIONS

"As a stakeholder, the information got to us that there was controversy between the Okere- Urhobo and Okere-Itsekiri... immediately as peace actors, we swung into action by moving straight away to the Itsekiri axis (the area where the Itsekiris are gathered) and drew the attention of the young Itsekiri boys and spoke to them letting them know why the whole conflict was not necessary. I had to bring them together and speak to them on why they should see reason to stop whatever decisions they wanted to take. It is not easy to douse tensions whenever it gets to a certain stage, so I had to move by inviting them to join in a meeting in my house. I had to talk to them in such a manner because you don't use conflict to manage conflict. At the end of the day, we succeeded in managing the situation."

Chief Mike Odeli



Photo Credit: PIND Media



KNITTING KINSHIPS

"We had a lot of interactions in a lot of the town hall meetings. Town hall meetings is deliberately meant to send messages to the two ethnic groups. Town hall meetings bring them together... When your leaders are preaching peace, the followers will have no choice but to follow".

Chief Mike Odeli



PROGRESS TOWARDS FOSTERING STABILITY FOR ECONOMIC PROSPERITY

10,000

New members have joined the network

The provision of intrinsic incentives led to the emergence of a motivated dense network of peace actors who are creating the enabling environment for the rapid dissemination of early warning signals and for scaling and replication of conflict management efforts. PIND grew membership of this Network from 1,320 in phase 1 to over 10,000 in this second strategic phase, with subchapters established in 119 out of 185 local government areas in the region.

6,000

Peace actors now equipped with professional skills

There are now over 6,000 peace actors in the region with professional peacebuilding skills. According to peace volunteers in Bayelsa State, these trainings have brought professionalism into how they do peace work: "before we used to do it (peace work) the market way, the way we understood it but now because of the knowledge we have acquired, we find permanent solution to conflicts that arise".

our work contributes to SDG 15

Formal structures and systems have enabled the P4P Network to plan, coordinate and execute interventions that have contributed to a peaceful environment for livelihoods. This is in direct support to SDG 15 on promoting peaceful societies for development. Roles played by P4P include:

- Serving as an Alternative Dispute Resolution (ADR) Platform and its members as mediators and arbitrators; the P4P Network has gained a reputation as a neutral body that allows it to fill this gap in many communities.

- Tackling conflict prevention, resolution and management; overall, the peace volunteers have identified and addressed 713 conflicts ranging from cult-related violence, chieftaincy tussles, domestic violence, and inter-communal violence to farmers/herders issues, election-related violence and militancy

- Championing mind-set change and value re-orientation on peace; using various approaches, P4P members invest a significant portion of their time working on improving people's knowledge, attitude and practices about peace using various approaches. Tamunomie Wariboko, a volunteer from Okirika in River State shares how he does this:

"I introduced football competition where I give a little token as prizes to the 1st, 2nd and 3rd winning teams. After that, I will gather both winners and losers back to the community tell them that you are one. I teach them how to be together, be their brothers' keepers and they go home very happy. I do this activity once in every 3 months"

- Communicating peace messages; collectively from 2015 to 2019, P4P members have reached millions of people with peace messages and teachings through media during the strategic phase that increased their awareness of constructive means of addressing conflict

- Fostering collaboration and information sharing among stakeholders in designing and planning peacebuilding interventions; The various P4P state chapters have successfully fostered collaborations with community structures, CSOs, public institutions and security agencies for peacebuilding and conflict mitigation.

- Providing conflict early warning & early response: The peace actors have effectively served the role of conflict data provision as they get information formally and informally. A P4P member in Edo State relates how conflict always has early warning signs and "as a member of P4P, once you notice there is early warning sign that crisis is bound to happen, you begin to think of how you will restore peace".

PROGRESS TOWARDS FOSTERING STABILITY FOR ECONOMIC PROSPERITY

437

Conflict analytical products created using PIND's data

Added to data from other credible sources, 16,686 Niger Delta specific conflict data points have been made available to the P4P Peace Map from 2015 to 2019. The availability of this comprehensive data set has improved early warning in the Niger Delta. 437 early warning and conflict analytical products produced from the data has helped increase the understanding of conflict dynamics in the region, both locally and internationally

our work is finding sustainable ways to achieve peacebuilding goals

The P4P Network is finding sustainable ways to keep the peacebuilding goals and activities of its members going through:

- **Resource mobilisation expertise:** So far, the Network has activated their resource mobilization expertise, raising about \$62,000 (over 22 million in naira) from sources outside of PIND for interventions
- **Selling technical expertise for income:** "Capacity building is the main thing because it has created ways for us to make money and plough back into our system" notes the peace volunteers in Akwa Ibom State.
- **Linkage to economic opportunities for members:** The Ondo State P4P Network reports that "we have established cassava farms" to generate income for members
- **Membership levies and dues:** Members contribute some percentage of their earnings to sustain the Network's interventions. The volunteers understand that they have to do this because they cannot charge fees. To use the analogy by the Rivers State P4P Coordinator, "you cannot separate two persons fighting or quarrelling and after that, you ask them to pay you money"
- **Culture of volunteerism:** The culture of volunteerism imbued in the volunteers will sustain the network long after PIND's exit because, as the Cross River State P4P PREVENT Chairman puts it: "no one is forcing you to do anything. It is selfless service and you are just totally committed to do so"

0

Conflicts reported in Warri during the 2019 elections

The trained and re-oriented members of the MSP are using their conflict mitigation knowledge and skills to effectively address the conflict drivers between the Ijaw and Itsekiri ethnic groups. Their interventions, along with the reduced ethnic biases and increased tolerance among the two ethnic groups, is reducing incidents of violent conflict among the two ethnic groups in Warri, Delta State, with the zero conflict experienced in Warri during the 2019 general elections an outcome of the re-orientation efforts of the Warri MSP.

“

RESTORING COHESION

'...Warri MSP have done wonderfully well in changing the orientation of Ijaw and Itsekiri. I had a seminar in Gordon's hotel in Ibuzo where the facilitators of that program brought few Itsekiris, Urhobo and Ijaws seated together and the outcome was very palatable. The MSP has done great. You can find out too that if an Ijaw has an occasion, Itsekiris will join them. The people are now living together and doing things together. Warri MSP has done wonderfully well. This platform has brought young men and young women living together and advocating for peace and making the Ijaw and Itsekiri communities where there was conflict to be doing things together. That was a good thing the platform has inculcated into both ethnic groups...I can assure you that if we continue like this, the sky will be our limit. Because the rate at which we are relating and communicating to each other shows that the future will be bright as far as conflict management is concerned".

Chief Mike Odeli

”



Photo Credit: PIND Media

ANALYSIS & ADVOCACY

Partnerships, Policies, and Practices for Economic Prosperity & Peace

AIM

To promote, inform and influence policies and approaches that foster productivity increases and inclusive equitable economic opportunities for businesses, State Governments, and Nigerian federal institutions and agencies operating in the Niger Delta – thereby helping to facilitate sustained, inclusive and sustainable economic growth as specified by SDG goal 8.2

APPROACH

PIND targeted helping governments, investors, development partners and the public to:

- Understand and have sufficient awareness about the nature of development problems facing the region and in the solutions so they can be tackled
- Establish a culture of partnership, collaboration, coordination and shared learning for better project impacts and better use of resources for development and investments to address constraints to economic growth in the region
- Create opportunities for dialogue, reflection and debates to support ongoing and future economic growth initiatives for the region

Key Actions, Changes and Results in Advocacy for Economic Prosperity: 2015 - 2019



STATE GOVERNMENTS' ACTIONS INFLUENCED

2019

Commenced technical support to Abia and Edo States to develop their long term plans that integrate the three dimensions of the Sustainable Development Goals (SDGs) – economic, social, and environmental – and are harmonized with sectorial and aggregate medium and long-term plans

Provided technical support to Ondo, Delta, and Edo States to produce five-year agricultural policies aimed at addressing hunger and malnutrition, poverty, water and energy use, climate change, and unsustainable production and consumption. These policies were at various stages of development for onward transmission to the respective State Governors for approval.

Held intense engagements with State governments in the Niger Delta to influence their adoption of our successful more demand-led approaches to youth employment that would promote decent job creation, entrepreneurship, and spur growth of small businesses

2015 - 2019

Provided technical support to the Ondo State government through the State's Wealth Creation Agency to train young graduates in commercial agriculture and assisted the State to conduct an investment readiness assessment that it is using to attract private sector investment into core agricultural value chains and other key sectors to stimulate economic development

Supported Delta State Job Creation agency to develop sustainable aquaculture projects by adopting a new cluster approach for its job creation efforts and strengthened the State's Micro, Small and Medium Scale Enterprise Development Agency's loan delivery and management capacity

Held engagements with the Rivers State Senior Secondary Board that led the agency to adopt a new policy to establish environmental health clubs in all its senior secondary schools towards improved behaviors in water, sanitation and hygiene in schools.

Supported Cross Rivers State to develop its 30-year growth and development that launched in 2019

Provided organizational strengthening for the Ondo State Oil Producing Areas Development Commission (OSOPADEC) to become more effective in their mandate and to design targeted investments for economic development in the State

INFLUENCING PROSPERITY

“The listenership is much better now because what we sell in terms of content is richer, the approach we are using now is problem-solving, which was not the approach before now. The approach was more of academics. Some of the big jargons and all those things. But now, it is about handling an issue like the best practices in agriculture, what are the challenges and how do we solve the challenges. Things are no longer the way they used to be with the Back to Land [radio program] in respect of audience engagement and participation. Now, a lot of calls and messages come into the dedicated studio lines with listeners giving feedback and telling us how Back to Land is now helping them. In fact, someone sent a message of how happy a farmer like himself is that he now has a voice on radio.”

Ese Otedoh, the Producer of Back to Land agricultural programs on Quest FM



ADVOCACY FORUMS CONVENED/ CO-HOSTED

2015 - 2019

Collaborated with several State governments/agencies, private sector, development partners and other stakeholders to convene and co-host over 35 face to face and 207 virtual issues-based advocacy events and meetings aimed at influencing stakeholders, building synergies, networks and strengthening capacities to initiate and drive policies and programs that will foster rapid development in the region

Examples of advocacy events hosted include: the Niger Delta Way Forward Workshop in 2016; four editions of the Niger Delta Development Forum (NDDFs) in 2015, 2016, 2017 and 2018; the Nigeria Economic Summit Side-event/Panel Session on the Niger Delta in 2017 and 2018; the national Peace and Security Network (PSN) and the regional Niger Delta Peace and Security Network (NDPSN) meetings from 2015 to 2019; the Niger Delta Donors and Partners coordination meetings in 2018 and 2019; the Sustainable Development Goals (SDGs) in the Niger Delta Roundtable in 2019; the Cocoa Stakeholders Roundtable; and development oriented discussion forums on PIND's online NDLink platform during the phase



DEVELOPMENT RESOURCES AND INFORMATION ACCESSED

2019

Partnered with private owned media stations to pilot the Access to Agricultural Information Intervention (A2All) that produced and broadcast 32 evidence-based farmer-needs centered radio programs on key messages on good agronomic and business practices that reached 278,131 (137,951 females) smallholder farmers in Delta and Bayelsa States

2015 - 2019

Accessed and published 898 development projects, and 770 development organizations in the region as well as key resources such as research reports, project reports and development news on the Niger Delta on NDLink. NDLink is PIND's one-stop online platform that serves as a source of credible data to drive development programs.

Produced and disseminated tens of advocacy-oriented audio-visual products to make information on economic development constraints, the opportunities, and proven models more widely available to the target stakeholders



MEDIA & CSOS ADVOCACY CAPACITIES BUILT

2019

Trained and mentored the Access to Agricultural Information intervention media partners on audience content research, program production and audience marketing skills to improve the quality, content and audience engagement of their radio programs

2015 - 2019

Provided training and follow-on coaching and mentoring to a further 256 PIND partner CSOs and other development actors in the region on photography, different forms of videography/video-infographics and media campaign for social change so they can improve the use of communication and advocacy to advance development in the work they do

2010 - 2019: PIND PARTNERSHIP PROFILE

210

partnerships formed

210 direct partnerships formed from 2010 to 2019 to promote stability and economic prosperity in the region

37

Funding partnerships

37 donor partners & government partners that fund and provide resources and other expertise

109

Implementing partnerships

109 Implementing Partners providing a range of support for project implementation

23

Intervention partnerships

23 Intervention Partners made up of private businesses that invest and collaborate on specific interventions

41

Knowledge partnerships

41 Knowledge Partners who are thought leaders, shares information, data and analysis

PROGRESS TOWARDS PRACTICES AND INFORMATION RESOURCES DISSEMINATED FOR ECONOMIC PROSPERITY

Awareness

The development projects, organizations, reports and news resources provided on NDLink increased availability of information and data on Niger Delta needs, challenges, development priorities and opportunities. NDLink garnered 32, 084 downloads of its development resources from 2016 to 2019

Over 15 million persons (of which 624,579 were first time visitors) who visited NDLink website to access development resources and news, 433,909 persons who viewed PIND's advocacy videos and 5,418 people who participated in PIND's advocacy events/meetings (all totalling over 5.4 million people) became more aware of effective development activities and information within the strategic phase

228,192 smallholder farmers (101,414 females) in Bayelsa and Delta States who heard the radio agricultural programs produced by PIND's media partners (Raypower FM, and Quest FM) understood and internalized the key messages on good agricultural practices, tools and resources conveyed in the programs

Collaborations

PIND's advocacy work fostered 24 strategic partnerships and collaborations to build synergies for social and economic development in the Niger Delta. This contributes directly to SDG 17 that seeks to strengthen the means of implementing and partnering for sustainable development.

Actions

These partnerships and collaborations influenced 1.8 billion Naira into the Niger Delta region for development activities

PIND's advocacy activities contributed to 91 policy documents and briefs to advocate for reforms that enhances government interest in policy changes necessary to catalyze economic growth.

Some policy examples include: Agriculture Policies in Delta, Edo and Ondo States; Open Budget Policies in Akwa Ibom, Cross River, Bayelsa, Delta, and Imo States; Education Policies in Bayelsa and Imo States; Taxation Policy in Rivers State; and Coordination Policies in the Oil producing Areas Commissions of Delta, Edo and Ondo and; a brief on the Host Community Bill culled out of the Petroleum Industry Bill

88,449 of the smallholder farmers (38,438 females) reached with radio programs have started applying the new agricultural practices they learnt – which will improve their efficiency and productivity and subsequently increase their profits

63 trained partners and development actors have adopted the best media and communications practices taught to them, resulting in 34 of the participating organizations now producing improved quality of media products used in communicating their work and advocating for development

Photo Credit: PIND Media

FACT BOX:2019

Development Practice & Policy for Prosperity



61 development oriented discussion forums on PIND's online NDLink platform on development topics aimed at increasing awareness



2,108,309 visits occurred on NDLink platform to access development information, with **14,404** resources downloaded from the site, as compared to an average of **5,000 – 7,000** downloads per year on most popular platforms.



2,053 stakeholders (**680 females**) participated at PIND's convened advocacy events/meetings



Nine (9) strategic collaborations and partnerships was forged to bring about policies and practices that unlocks prosperous opportunities for farmers and businesses



13 policies, papers and plans towards delivering an enabling environment for economic prosperity produced from various analysis and engagements



INFLUENCING PROSPERITY

"One of the most important first term achievements/deliverables which history will give you much respect for is the 30-year Growth and Development Strategy for Cross Rivers State. The document is so good that it can be a standard/reference point for all States and the Federal Government of Nigeria. You should be very proud of it, show it off and use it."

– Dr. Pius Tabi Tawo, Chairman, Cross River State Strategic Policy Advisory Council.

Bridging the Gender Equity Gap

Partnerships, Policies, and Practices for Economic Prosperity & Peace

AIM

To promote gender equity and address gender-based barriers so as to increase women's access to economic opportunities and improve their livelihoods and wellbeing

APPROACH

With social and cultural barriers that excludes them from economically empowering opportunities, PIND and partners designed interventions to help women and girls in the region to:

- Learn about available economic opportunities for women and how they can tap into them
- Participate actively and benefit from economic development and peacebuilding programming
- Access resources and support required to attain economic prosperity and achieve aspirations



Key Actions, Changes and Results in the Mainstreaming Gender: 2015 - 2019

GENDER POLICY ACTIONS TAKEN

2019

Implemented 11 gender policy actions that fostered the attainment of a 35% inclusion of women in all program interventions against a target of 40% in the year – making 28,774 women program participants from a total of 73,279 participants through outreaches, trainings, memberships, and advocacy engagements

2015 - 2019

Continued to take deliberate actions to implement the PIND gender policy that led to more effective response to gender inclusion and equity across all programs, corporate policies and administrative procedures - contributing to progress towards the delivery of the Sustainable Development Goal 5 aimed at achieving gender equality and empowering women and girls. A total of 29 positive actions were taken during the strategic period to implement the gender policy.

Example of gender policy actions taken range from provision of gender-focused grants, supporting women farmers to access loans, monthly gender moments to increase internal knowledge on gender mainstreaming and empowerment strategies, marking the international women's day to facilitating women to sign up as peace agents.



OPPORTUNITIES FOR WOMEN IN AGRICULTURE AND SMALL BUSINESSES

2019

Facilitated the application for the Central Bank of Nigeria's Anchor Borrowers Program through support to the KEFFES regional development committee. Working through eight farmers' cooperative, each of these women farmers opened a bank account with Zenith Bank and formalized their farming businesses to elevate their chance of accessing the loan

Facilitated timely and accurate agricultural information to 137,951 women farmers in Delta and Bayelsa States through the Access to Information radio programs. These were mostly women who could not be reached through one on one demonstrations, seminars and other outreach programs. 101,414 of these women farmers reached learned the key messages conveyed in the broadcast of the agricultural programs

2015 - 2019

Working through agricultural and business service providers and agro-dealers/retailers, engaged over 40,000 women smallholder farmers and enterprises to participate in facilitated demonstrations and trainings on good agricultural and business practices, efficiency-enhancing technologies, and new business linkages and advisory services that increased their capacities. 20,157 women in cassava, palm oil, aquaculture, poultry and small businesses were reached in 2019 alone.

ENRICHING HOMES

Nnenaya Enyinna-Eneremadu, after series of capacity building and mentoring with PIND, serves as a co-facilitator for our Cassava Value Chain project. "PIND prioritized gender inclusiveness from the start and wanted to know what activities will benefit the people of the Niger delta including women and how we can improve women's livelihoods. I have worked extensively in the cassava sector with PIND. And I was able to help women to earn additional income. With more money, there is more peace in the home".



Photo Credit: PIND Media

BUILDING SKILLS

Mrs. Lillian Okonkwo, is a broadcast journalist with the Rivers State Television and the Chairperson of the Nigeria Association of Women Journalists (NAWOJ) in Rivers State. She shared how PIND enhanced her capacity in gender mainstreaming and peacebuilding through the CAPABLE program and P4P. She "I applaud PIND for making it possible for me to sensitize men and women in our community on gender issues and projects without disrupting the relative peace in the community. I can confidently testify that PIND has worked tirelessly towards achieving the 12 critical areas of concern of Beijing conference which is meant to achieve gender equality, parity and equity. And this can be seen in PIND's work in the area of women in Agriculture, health, environment, media, rights of women, violence against women and girls".



Key Actions, Changes and Results in the Mainstreaming Gender: 2015 - 2019

ADVOCACIES/FORUMS FOR GENDER EQUITY ORGANIZED

Through the SACE project, provided grants and capacity building to 21 CSOs to advocate for better policy attention to tackling issues limiting the economic prosperity of marginalized constituencies like women. The advocacy by a cluster of the CSOs led to the successful inclusion of a dedicated budget line for women smallholder farmers in Ondo State's agricultural sector budget from 2018.

Organized eight (8) forums to mark five (5) editions of the International Women's Day (IWD) in Bayelsa, Delta, Edo, Imo, and Ondo States and on online/media platforms in collaboration with DFID-MADE, implementing partners and local CSOs. The forums showcased women's contributions to economic livelihoods and exposed women in agriculture, businesses and peacebuilding in the region to several economic opportunities, resources, technologies and information that can improve their efficiency and productivity and self-confidence to lead innovations and

Through themes such as support for women in agriculture, make it happen – women as peace agents; women be bold for change in adopting agricultural technologies; women be bold for change in peacebuilding and community leadership; transforming lives of rural women in agriculture and small businesses; and realizing women's rights through economic and peacebuilding route, the IWD gender advocacy events aided 970 women farmers, entrepreneurs and peacebuilders to access expanded networking, partnership and market opportunities during the strategic period – 286 of these occurred in 2019

Supported the development of a proactive, systematic national agenda for attaining the Sustainable Development Goal 5 of ensuring women's full and effective participation and equal opportunities for leadership through diligent participation and contributions in over 18 meetings of the Development Partners Group on Gender (DPGG). DPGG is a coalition of about 27 organizations working to promote gender inclusiveness

Additionally, provided financial support to the gender assessment and operational plan development for the DPGG in 2018 and participated in the subgroup that provides regular information update on the status of women's financial and economic empowerment to the DPGG

ACCESS TO WASH FOR WOMEN AND GIRLS CREATED

2019

6,267 women and girls gained this access to safe water and improved sanitation and hygiene practices and facilities in 2019.

2015 - 2019

Conducted personal hygiene training for young school girls through the WASH in Schools (WiNS) project

Facilitated access to safe water and improved sanitation and hygiene practices and facilities for girls in school and for women and girls in local Niger Delta communities through the WASH in Schools (WiNS) project and the promotion of Biosand water filters by PIND trained social entrepreneurs. Additionally, conducted personal hygiene training for girls in schools under WiNs project.

66

UNLEASHING TALENT

Miss Uduak Thompson, an administrator by academic qualification but trained in carpentry by PIND's Niger Delta Youth Employment Pathway (NDYEP) project expressed how she currently found joy in carpentry which had been her hobby courtesy of PIND. "The NDYEP modules is exceptional as it enriched my capacity not only in modern furniture designs and productions but increased my capacity in leadership, peacebuilding, conflict sensitivity which has aided the growth of my business"

99



Photo Credit: PIND Media

66

FULFILLING ASPIRATIONS

Alfreda Ato, P4P, Bayelsa state chapter, who broke the record of being the first woman to run for the House of Assembly in her constituency, said her first encounter with PIND was when she gate-crashed a P4P program on conflict resolution, in Bayelsa. This led to her discovering her passion for conflict resolution and established P4P activities in the cricks of Bayelsa (Ekeremor LGA, Bayelsa).

99

Key Actions, Changes and Results in the Mainstreaming Gender: 2015 - 2019



OPPORTUNITIES FOR WOMEN AS PEACEBUILDERS PROMOTED

2019

Over 3,000 women participated in various PIND peacebuilding efforts; 840 women joined the P4P Network as new members while out of 10 sub-chapters of the Network formed in the third quarter of the year, three (3) were led by women, showing increased interest of women in leading peacebuilding efforts.

2015 - 2019

Built the capacity of hundreds of women in the region as peacebuilders through training workshops, seminars and events on numerous peacebuilding and conflict management skills.

The capacity support created the opportunity for and increased their active involvement as both participants and leaders in influencing conflict management and peace building decisions in communities - as members of the Partners for Peace (P4P) Network; the early response PREVENT team; the coordinating Niger Delta Peace and Security Network (NDPSN) in Bayelsa, Delta and Rivers States; trainers on early warning and early response (EWER); and in local conflict resolution initiatives and community meetings to promote co-existence among ethnic nationalities. 2,147 women joined the P4P Network from 2016 – 2019.



FIT FOR PURPOSE EFFICIENT TECHNOLOGIES FOR WOMEN FACILITATED

2019

Partnered with market actors to organize practical demonstrations of the innovative Chorkor Oven and Smoking Kiln fish smoking technologies to 2,033 women fish processors in Ondo, Delta and Bayelsa and adapted the Chorkor oven to different sizes to make it fit for purpose for women to use in their homes while doing other tasks.

These spurred the adoption of 152 Chorkor ovens across communities in Ondo, Delta and Bayelsa States by yearend. By June, the initial 45 processors who adopted the ovens in Ondo and Bayelsa were each earning additional 14, 000 Naira (to confirm frequency) as income derived from costs savings from consuming less firewood during the fish smoking process.

2015 - 2019

Organized targeted demonstrations of the Mechanical Adjustable Harvester technology to women to take advantage of its improved harvesting benefits of no injury while overcoming the traditional barrier that forbids women from climbing trees to harvest palm fruit bunches. This led women to purchase and use the MAH not just to harvest increased palm fruit bunches for themselves but also for members of their communities for income generation.

Key Actions, Changes and Results in the Mainstreaming Gender: 2015 - 2019

BUSINESS GROWTH

Ursula Osiso, a lawyer who turned fish farmer. She started with 1 fish pond but today has 6 fish ponds as a result of networking with a PIND Service Provider (Mr. Alfred Ukane) who has been providing technical services to her, resulting in increased productivity and expansion of her business



CAMPAIGNS AGAINST GENDER-BASED VIOLENCE SUPPORTED

Awarded 12 small grants to 12 NGOs in Akwa Ibom, Delta, Edo, and Rivers States to address gender-based violence (GBV) in the Niger Delta in commemoration of the annual 16 Days of activism against gender based violence. The grantees organized advocacy campaigns and capacity building aimed to galvanize different stakeholders in the region to take actions against gender-based violence.

Some campaigns issues tackled include gender sensitive social mobilization, amplifying women's voices against GBV, prevention and elimination of GBV, gender equitable social norms, attitudes and behaviors, and access to information for prevention, care and support for GBV victims

Established a Violence against Women and Girls (VAWG) filter on the online Peace Map platform (<http://www.p4p-nigerdelta.org/peace-map/>), that tracks and reports violence affecting women and girls across all aspects of human security in the Niger Delta.

BREAKING STEREOTYPES

Blessing Ephraim, a young lady, studied accounting but today she is in the construction industry where she is creating more impacts. "I came in contact with PIND a few months ago through the youth employment project. Before then, I had heard about their impacts and support for women across the Niger Delta. When you tell people that you are a woman in construction, people are surprised, but with the support of PIND, I am more confident in my work since I know what I am doing."



Photo Credit: PIND Media

Our Next Five Years

Preparing the Next Strategic Phase: 2020 - 2024

Strategy Development Process

STRATEGIC CYCLE

Followed a multi-step process to ensure attention to data collected and current environment drivers.

PARTICIPATORY STRATEGIC REVIEW (PSR)

Held 180 interviews, 236 pages of qualitative data and online survey of community members and interested stakeholders and qualitative reviews of all key programs.

Data carefully analyzed and interpreted by technical teams in strategy planning, collation and analysis workshops.

STRATEGIC PLANNING WORKSHOPS

Leadership discussed findings and recommendations and produced strategic recommendation path forward for 2020-2024.

Each program designed program-specific plans.

STRATEGIC PLAN DEVELOPMENT

Leadership produced a draft strategy, presented preliminary plans to the NDPI board for discussion in October 2019, to Chevron Nigeria Limited (CNL) for input and lastly to the PIND board for final approval.

Key Program Changes from the 2015 - 2019 Strategic Plan

NUMBERS

scaled number of program areas from four to two with embedded enabling functions to consolidate efforts and increase impact

SECTORS

replaced work in Water, Sanitation & Hygiene sector with Youth Employment for stronger linkage to economic development objectives

INTREST

peacebuilding program to target active peacebuilding by peace actors in the P4P Network than just growing their numbers

INCLUSIVENESS

: dedicated focus to programming in coastal communities and targeting vulnerable groups to increase equitable distribution of program benefits

Summary

MISSION

Building partnerships for peace and equitable economic development in the Niger Delta

GOAL

Contribute to the sustainable reduction of conflict and poverty in the Niger Delta

PROGRAM AREAS

In fostering partnerships with NDPI, government, private sector and civil society, this strategy is hinged on 2 main programs supported by 3 key enablers:

Economic Development: Facilitate inclusive, sustainable and diversified economic growth enabled by improved analysis, advocacy and capacity building of market actors.

Peace Building: Strengthen conflict management systems and capacities for enabling peace & economic growth, utilizing analysis & advocacy to address constraints to peace

Enablers: PIND's program delivery is enabled by an integrated approach that encompasses capacity building, advocacy, communications, gender and social inclusion.

VALUE PROPOSITION

PIND is a corporate social enterprise with a good knowledge of, and extensive infrastructure in the Niger Delta; endowed with a pool of highly skilled staff and a vast network of partners, with proven models of development that connects economic development with peacebuilding, which are changing lives in the region.

VISION

A strong legacy of sustainable peace and development among communities in the Niger Delta

STRATEGIC OBJECTIVES

1. Expand program benefits to 150,000 farmers and MSMEs to increase their income by 40%
2. Facilitate the creation of 20,000 new jobs of which 50% will be youth and other vulnerable groups
3. Deliver economic benefits to 10,000 people in GMoU communities through job creation and income generation interventions and facilitation of clean energy
4. Strengthen the effectiveness of 5 Regional Development Committees as grassroots development organizations in the GMoU/coastal communities
5. Enable active engagement of 5,000 peace actors in conflict mitigation and reduction and positively affect up to 3 million individuals with peace building interventions
6. Influence US\$ 25 million spend by donors, federal and state governments in new projects that reduce conflict and poverty in the Niger Delta
7. Raise US\$ 6.5 million from private sector and donor community for PIND programs



Focus – 2020



GMOU Coastal Communities Development:

Extend economic development and peacebuilding programming to more GMoU communities: access to energy; youth employment; peacebuilding; institutional strengthening



Inputs & Information:

Expand innovative business models that improve farmers' access to input and technical information



Agriculture Technology:

Drive more systemic approaches from fabricators, equipment importers etc to provide improved technologies to market actors



Youth Employment:

Enable skills development for youth employment



Synergy for Peace:

Facilitate synergy and cooperation among peace actors through roundtables and working groups



Influencing Investments:

Foster partnerships and advocate for external stakeholders including federal and state governments, donors and the private sector to commit to spending on new projects that reduce conflict and poverty in the Niger Delta



Funding Diversification:

Undertake fundraising efforts to attract resources from other sources for PIND programs



Measuring Value:

Establish Value for Money (VfM) framework and system for analysis and reporting that stimulates more informed, evidence-based choices regarding PIND's interventions and business functions



Clean Energy:

Promote business models and technologies that increase access to energy



Services Market:

Strengthen the services providers' ecosystem to enable the growth of farmers and SMEs



Business Financing:

Improve access to finance through Sombreiro Kapital



Capacity Building:

Strengthen the capacity of RDCs and BMOs for improved service delivery and engagement



Social Capital:

Catalyze interventions by various actors to address conflict and violence



Influencing Governments:

Advocate for and influence government policies and strategies that address binding constraints to economic development and peacebuilding and finalize long-term plans in Abia and Edo States



Learning:

Share PIND models, lessons and evidence of its work with priority target stakeholders for adoption, replication and funding

INVEST IN PIND

Our Expertise and Capabilities:

**HELP CREATE A
PROSPEROUS
CONFLICT-FREE
NIGER DELTA
REGION**

PIND has continued to operate in a challenging financial context. We are excited about the growing number of strategic partnerships we have with institutional donors and philanthropists to test innovative approaches to create and sustain economic prosperity and peace in Nigeria's Niger Delta. The needs in the region and the opportunity to do more remain huge

Support our Work. Partner with Us. Engage our Services.



PARTNERSHIPS FOR SMARTER ACTIONS

We build networks and alliances that enable resources to be spent smarter and efforts to be coordinated better for maximal results. This is because we are skilled in forging partnerships that link people, organizations, projects and resources to create networks that are far stronger than standalone organizations.

Taking a hands-off facilitative approach from the onset; and building in vertical linkages between levels of governance and horizontal linkages between diverse public and private, formal and informal sector actors, we have fostered over 200 partnerships – with X of these created in 2019



LASTING RESULTS

We address local needs and markets that produce lasting behavior change and our solutions work because they are responsive, flexible and locally owned and implemented – this is because we invest in robust data resources, have region-wide/coastal frontier interventions and talented sector expert teams, all of which combines to give us an extensive knowledge of the region's people, development context, needs and workable solutions.

PIND is certified by the Donor Committee for Enterprise Development (DCED) - the 'gold' standard of market development evaluations - for this ability to produce sustainable results



CO-TACKLING OF POVERTY AND CONFLICT

We are unique in combining economic development and peacebuilding programming that helps to simultaneously break the cycle of poverty and conflict and create strong and stable communities in Nigeria's Niger Delta. We understand the nexus between poor economic opportunities and violence so, in addition to facilitating jobs and income creating opportunities, we also strengthen conflict management systems and capacities that aid peace and sustain economic prosperity in the region



SYSTEMS, STRUCTURES AND GOVERNANCE FOR RESULTS DELIVERY

We are unique in combining economic development and peacebuilding programming that helps to simultaneously break the cycle of poverty and conflict and create strong and stable communities in Nigeria's Niger Delta. We understand the nexus between poor economic opportunities and violence so, in addition to facilitating jobs and income creating opportunities, we also strengthen conflict management systems and capacities that aid peace and sustain economic prosperity in the region



TRIPARTITE ROLE AS CO-FUNDER, IMPLEMENTER AND SUPRA-FACILITATOR

We are adept at playing a tripartite role in our work with partners to achieve project objectives – as a project co-funder contributing financial and/or non-financial resources, as an implementer that receives grants to deliver donor projects and as supra-facilitator contracted to help a group of local implementing organizations work together towards a common project objective. We have built the capacities of and worked with over 400 local organizations consisting of CSOs, BMOs, CBOs and a network of over 9,000 peace actors creating change in the region



STRONG ON THE GROUND PRESENCE IN THE NIGER DELTA

We have strong on the ground presence and operations in the region that supports easy take off and implementation of partners' projects. Our fully staffed offices in Warri (Delta State) and Port Harcourt (Rivers State) with cutting edge logistics support and two Economic Development Centres with turnkey operation capability and potential for space allocations to partners makes this possible. Our EDCs have housed partner projects of USAID-Nigeria, and DFID-Nigeria amongst others



AFTER-PROJECT CARE SERVICES

We offer 'after-care' to critically important components of partners' project outputs to sustain the benefits beyond the project life span. This is because we are a Foundation devoid of the 'life span' limitation of projects. We have served as an exit strategy for DFID's Market Development (MADE) and Nigeria Stability & Reconciliation Program (NSRP) projects as examples, with elements of their interventions mainstreamed into PIND's interventions



Call

+234(0)9087568780

Email

adetoun@pindfoundation.org

Governance, Leadership & Teams: 2015 - 2019

THE BOARD

BOARD OF TRUSTEES

2019

- Jeff Ewing
- Prof. Femi Ajibola
- Sam Ogbemi Daibo
- Mrs. Anire Celey-Okogun
- Jones Itombra Okoro
- Dr. Mina Ogbanga
- Monday A. Ovuede

Thank you to our amazing Board of Trustees for five years of firm but supportive governance

Board exits (2015 - 2019):

- Clay Neff
- Ezekiel Olasupo Shadiya

"A decisive Board is cogitative, proactive and supportive...with a role to pull management out of the trees to see the forest".

– Pearl Zhu



LEADERSHIP TEAM

2019

- **Dara Akala** Executive Director
- **Tunji Idowu** Deputy Executive Director
- **James Elekwachi** Economic Development Program Manager
- **Florence Agbejule** Field Operations & ATED Centre Manager
- **Nkasi Wodu** Peacebuilding Program Manager
- **Teslim Giwa** Access to Energy Manager
- **Myke Ekpe** Security Manager
- **Emeka Nwankwo**- Planning, Monitoring & Evaluation Manager
- **Emeka Ile** Youth Employment Pathways Project for the Niger Delta (NDYEP) Manager
- **Chichi Nnoham-Onyejekwe** Knowledge & Communications Manager
- **Precious Agbunno** Market Development Manager
- **Chuks Ofulue** Advocacy Manager
- **Olayinka Anyachukwu** Finance Manager

Leadership exits (2015 - 2019):

- **Sam Daibo** Executive Director
- **Sylvester Okoh** Partnership & Government Engagement Manager
- **Nancy Gilbert** ATED Manger
- **Sola Afolayan** Monitoring & Evaluation Manager
- **Ese Emerhi** Analysis and Advocacy Manager
- **Bose Eitokpah** Capacity Building Manager
- **Joshua Samson** Procurement and Grants Manager
- **Chime Asonye** Partnership and Engagement Manager

"Systems and rules are guidelines, leadership is lifeline"

– Janna Cachola

Thank you to our visionary Leadership Team for five years of keeping the Foundation strongly afloat. They understood the path to success, walked the path and showed the path to create better lives for the region's people

THE LEADERSHIP TEAM



OUR TEAMS

Thank you to our dynamic Expert Teams for five years of prospering lives in the Niger Delta. They, and not the beautiful strategies, made it all possible.

Market Systems Development Experts

2019

Team Exits
2015 - 2019

- **James Elekwachi** - Economic Development Program Manager
- **Precious Agbunno** - Market Development Manager
- **Nezah Obi-Odu** - Market Development Advisor
- **Misan Edema-Silo** - Senior Market Development Advisor
- **Faith Emmanuel Soya** - Market Development Advisor
- **Emmanuel Nwala** - Market Development Advisor
- **Tuoyo Blessing** - Market Development Advisor
- **Tosin Ilawole** – Market Development Officer

Peacebuilding Experts

2019

- **Nkasi Wodu** - Peacebuilding Program Manager
- **Africas Lawal** - Network Coordinator, Partners for Peace
- **David Udofia** - Integrated Peace & Development (IPDU) Capacity Building Coordinator
- **Afeno Super Odomovo** - Integrated Peace & Development Unit Research Coordinator

Youth Development Experts

2019

- **Emeka Ile** - Youth Employment Pathways Project for the Niger Delta (NDYEP) Manager
- **Patrick Ekpe** - Youth Employment Pathways Project for the Niger Delta (NDYEP) Coordinator
- **Yvonne Jonah** - NDYEP Project Coordinator
- **Nhegem Gahia** - NDYEP Coordinator

Renewables, Value Chain Technologies & WASH Experts

2019

Team Exits
2015 - 2019

- **Teslim Giwa** - Access to Energy Manager
- **Florence Agbejule** - Field Operations & ATED Centre Manager
- **Nabeel Adeyemi** - ATED Value Chain Coordinator
- **John Nwammuo** - WASH Coordinator
- **Timi Kiakubu** – WASH Coordinator

Advocacy & Partnership Engagement Experts

2019

Team Exits
2015 - 2019

- **Chuks Ofulue** - Advocacy Manager
- **Oteheri Odjeni** - Advocacy Coordinator
- **Ebenazar Wikina** - Advocacy Coordinator
- **Dayo Ibitoye** – NDLink Coordinator

CSOs Capacity Building Experts

2019

- **Blessing Allen-Adebayo** - Capacity Building Coordinator
- **David Udofia** - Integrated Peace & Development (IPDU) Capacity Building Coordinator

Planning, Monitoring & Evaluation Experts

2019

Team Exits
2015 - 2019

- **Emeka Nwankwo** - Planning, Monitoring & Evaluation Manager
- **Ezekiel Odeh** - Planning, Monitoring & Evaluation Coordinator
- **Laju Akperi** - Planning, Monitoring & Evaluation Coordinator
- **Femi John Osunkotun** - Planning, Monitoring & Evaluation Coordinator

Communications & Knowledge Management Experts

2019

- **Chichi Nnoham-Onyejekwe**- Knowledge & Communications Manager
- **Matthew Smart**- Media for Development Coordinator
- **Eyiwunmi Akapa**- Knowledge Management Coordinator & Executive Assistant

Team Exits
2015 - 2019

- **Saratu Abiola** – Communications Officer
- **Kayode Olanorin**- Communications Coordinator

Business Development

2019

- **Adetoun Oluwole**- Business Development Coordinator

Financial Management & Procurement Experts

2019

- **Olayinka Anyachukwu**- Finance Manager
- **Shadrack Anigbo**- Project Accountant
- **Abdulghaniyu Garba**- Finance Officer
- **Adaora Ezeokana**- Procurement & Grants Officer
- **Onyinyechi Uzor**- Project Accountant, Economic Development Center, Port Harcourt

Team Exits
2015 - 2019

- **Ayodeji Akintola**

Operations, Logistics & IT Experts

2019

- **Florence Agbejule**- Field Operations & ATED Centre Manager
- **Mike Ekpe**- Security Manager
- **Lewis Onwo**- IT Administrator
- **Yemi Omire**- Office Administrator
- **Ifeyinwa Nwosu**- Office Administrator
- **Mirabel Akpoarebe**- Office Administrator
- **Bimbola Sani**- Office Assistant
- **Emmanuel Uroye**- Office Assistant
- **Yemi Mabiaku**- Driver
- **Frank Ukpong**- Driver
- **Isaac Dusu**- Driver
- **Kehinde Igboro**- Driver
- **Juliana Tete**- Office Assistant
- **Puis Uwua**- Driver
- **Victor Ogheneovo**- Driver
- **Ikechukwu Ehirim**- Driver
- **Uwagbor Omoruyi**- Driver
- **James Onalo**- Driver
- **Samuel London**- Driver
- **Meshack Gbagbor**- Driver

Team Exits
2015 - 2019

- **Alice Arogundade** – Deputy Field Operations Manager
- **Baranaye Marcus** – Admin Officer
- **Bright Peters**- IT Administrator
- **Doris Aloh-Tah** – Office Assistant
- **Helen Akpata**- Office Assistant
- **Godson Onuekwusi** – Driver
- **Belema Okari**-Office Assistant
- **Sunday Amadu** - Driver

"People are an organization's most valuable asset and the key to its success".

– Dave Bookbinder

"At the end of the day, you bet on people and not on strategies".

- Lawrence Bossidy



Financial Accountability 2019

Report of The Independent Auditors For The Year Ended 31 December 2019

Report on the Audit of the Financial Statements

We have audited the financial statements of the Foundation which comprise the statement of financial position as at December 31, 2019, the statement of operating activities, statement of changes in equity, statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

Opinion

In our opinion, the accompanying financial statements give a true and fair view of the financial position of Partnership Initiatives in the Niger Delta as at December 31, 2019, its financial performance and its cash flows for the year then ended in accordance with the provisions of the Companies and Allied Matters Act CAP C20 LFN 2004 and the Financial Reporting Council of Nigeria (FRCN) Act No.6 of 2011.

Basis of Opinion

We conducted our audit in accordance with the Nigerian Standards on Auditing (NSAs) issued by the Institute of Chartered Accountants of Nigeria (ICAN). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the foundation in accordance with ethical requirements that are relevant to our audit of the financial statements, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Going Concern

The Foundation's financial statements have been prepared using the going concern basis of accounting. The use of this basis of accounting is appropriate unless management either intends to liquidate the Foundation or to cease operations, or has no realistic alternative but to do so.

Management has not identified a material uncertainty that may cast significant doubt on the entity's ability to continue as a going concern, and accordingly none is disclosed in the financial statements.

Based on our audit of the financial statements, we also have not identified such a material uncertainty.

Responsibilities of the Directors for the Financial Statements

The Directors are responsible for the preparation and fair presentation of these financial statements which are in compliance with the requirements of both Financial Reporting Council of Nigeria Act, No. 6 of 2011 and the Companies and Allied Matters Act, Cap C20 LFN, 2004. This responsibility includes: designing, implementing and maintaining internal control relevant to the preparation

and fair presentation of the financial statements that are free from material misstatement, selecting and applying appropriate accounting policies, and making accounting estimates that are reasonable in the circumstances.

Auditor's Responsibilities for the Audit of the Financial Statements

Our responsibility is to express an independent opinion on these financial statements based on our audit. We conducted our audit in accordance with Nigerian Standards on Auditing (NSAs) issued by the Institute of Chartered Accountants of Nigeria. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance that the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Directors, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Report on Other Legal and Regulatory Requirements

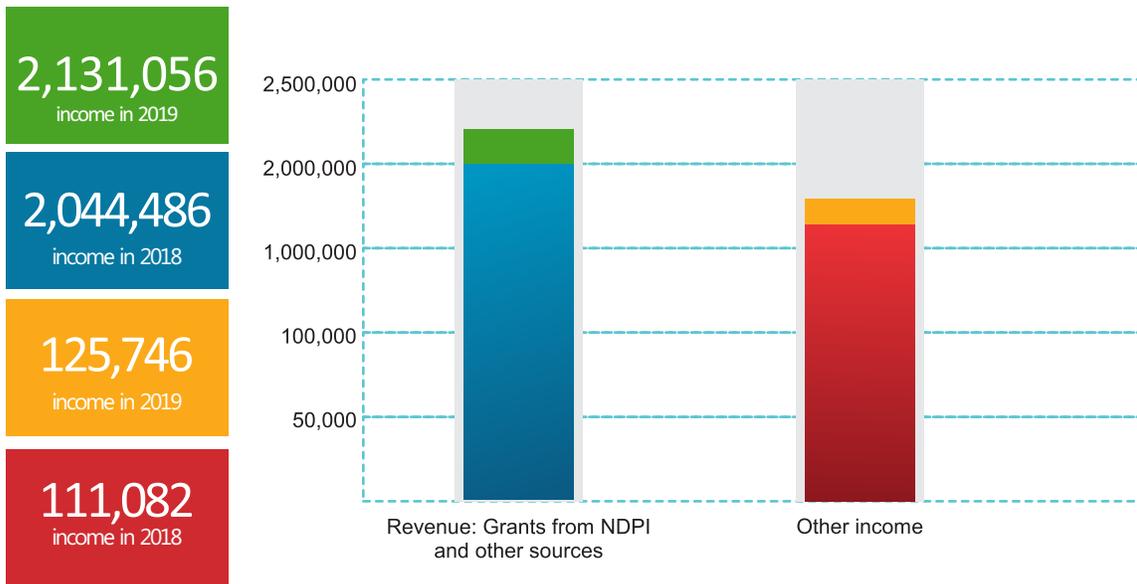
The Companies and Allied Matters Act, CAP C20 LFN, 2004 requires that in carrying out our audit we consider and report to you on the following matters. We confirm that: -

- i) we have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit;
- ii) in our opinion, proper books of account have been kept by the Foundation; and
- iii) the Foundation's statement of financial position and statement of operating activities are in agreement with the books of account.

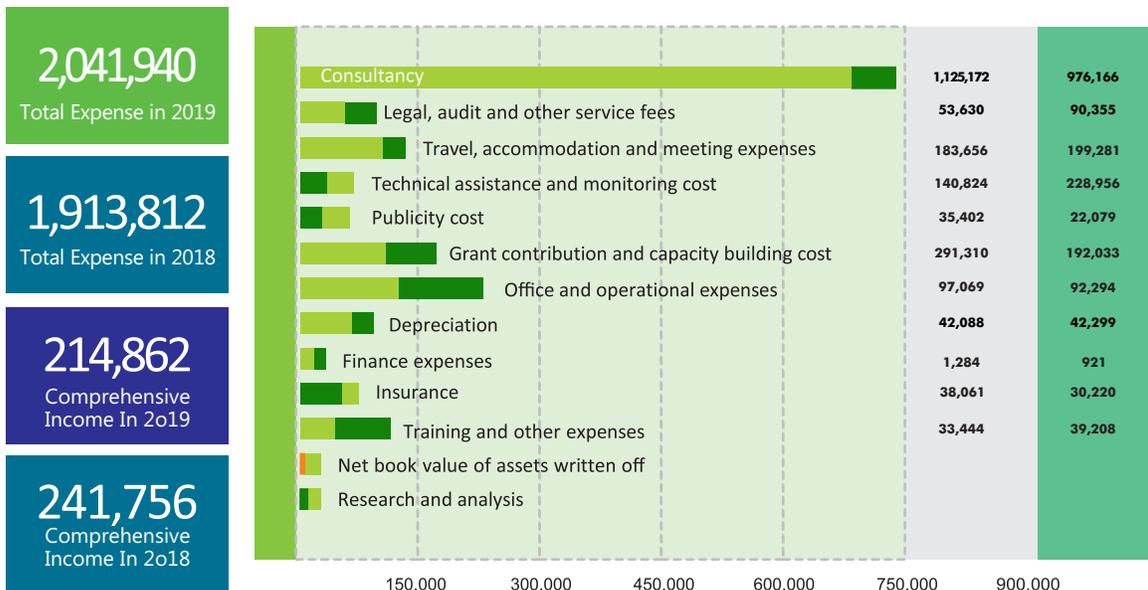
SOLOMON O. ADELEKE
FRC/2013/ICAN/0000000765
For: Bakertilly
(Chartered Accountants)
ABUJA, Nigeria

Foundation For Partnership Initiatives In The Niger Delta Statement of Operating Activities For The Year Ended 31 December, 2019

Income



Expenses



Foundation For Partnership Initiatives In The Niger Delta Statement of Operating Activities For The Year Ended 31 December, 2019

Assets And Liabilities

Assets:

	2019 N'000	2018 N'000	2019	2018
Non-current assets				
Property, plant and equipment	452,310	398,673	535,678	399,830
Long term prepayment	83,368	1,157		
	535,678	399,830		
Current assets				
Receivables	1,539	2,429	2,427,736	2,182,700
Short term prepayment	53,571	53,540		
Cash and cash equivalents	1,836,948	1,726,901		
	1,892,058	1,782,870	Total assets	Total assets
Total assets	2,427,736	2,182,700		

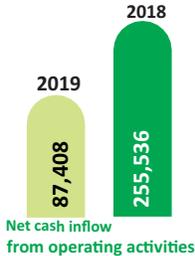
LIABILITIES:

Current liabilities				
Account payables	50,339	48,511	165,210	135,036
Accruals	114,871	86,525		
	165,210	135,036		
Total liabilities	165,210	135,036	Total liabilities	Total liabilities
Net Assets				
Accumulated Fund	2,262,526	2,047,664	2,427,736	2,182,700
Total accumulated fund and liabilities	2,427,736	2,182,700		

Foundation For Partnership Initiatives In The Niger Delta Statement of Operating Activities For The Year Ended 31 December, 2019

Cashflow

Cash flow from operating activities

	2019 N'000	2018 N'000	
Cash flow from operating activities			
Operating surplus before working capital changes	138,585	195,217	
Changes in working capital	51,177	60,319	
Net cash inflow from operating activities	87,408	255,536	 <p>Net cash inflow from operating activities</p>
Cash flow from investing activities:			
Purchase of property, plant and equipment	(96,151)	(8,114)	
Proceed from disposal of fixed assets	4,826	5,944	
Interest received on deposit	113,964	82,590	
Net cash inflow from investing activities	22,639	80,420	 <p>Net cash inflow from investing activities</p>
Net increase in cash and cash equivalents	110,047	335,956	
Cash and cash equivalents at beginning of year	1,726,901	1,390,945	
Cash and cash equivalents at end of year	1,836,948	1,726,901	



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