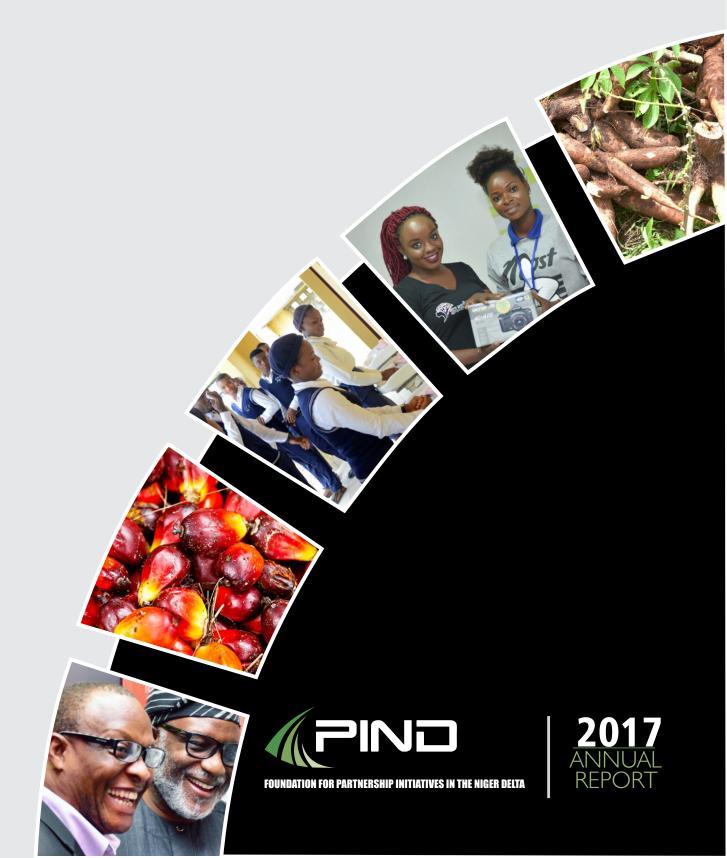
Strengthening Market Systems, Networks and Partnerships for Sustainable Economic Growth





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WHO WE ARE

PIND is a Nigerian non-profit organization established by Chevron Corporation to build partnerships and equitable economic development in the Niger Delta.

Our Vision

We hope to achieve a legacy of sustainable peace and development among communities in the region.



Our Core Values

The Foundation holds strongly to the core values of partnership and collaboration, learning and innovation, stewardship, integrity and sustainability.



Our Strategies

Our strategic priorities centre on the four interrelated and interdependent programs: Economic Development, Peacebuilding, Capacity Building and Analysis and Advocacy.



PIND's project interventions span across all the nine (9) States of the Niger Delta: Abia, Akwa Ibom, Bayelsa, Cross River, Delta, Edo, Imo, Ondo and Rivers.

From our Economic Development Centres in Warri, Delta State and Port Harcourt, Rivers State, we cover the region adequately while we relate with Federal government and international agencies from our headquarters in Abuja, Nigeria's capital city.

THE VALUE WE BRING

- Extensive knowledge of the Niger Delta
- Strong expertise in the market-led development approach
- Access to diverse market, peace and development actors
- Expertise in the Network Development approach to peacebuilding
- Robust data resources for evidence-based investments
- Strong convening power
- Vast network of partners
- Footprint in the hard to reach frontiers of the region
- Skilled and committed workforce
- Early Warning & Early Response Infrastructure

At the Foundation, we leverage these resources to bring real value to development process and programming in the Niger Delta.

MESSAGE FROM THE CHAIRMAN OF THE BOARD AND THE EXECUTIVE DIRECTOR



Strengthening Market Systems, Networks And Partnerships For Sustainable Economic Growth In The Niger Delta

Dear Partner,

e are very pleased to present to you the Foundation's 2017 In 2017, we took a major leap annual report.

To begin with, we would like to thank you immensely for your support to the Foundation's plans and activities in 2017. Your involvement helped us to attain amazing strides as we consolidated many of our previous successes, achieved new milestones and powered through challenges in ways that we can all be proud of in our effort to achieve PIND's mission in Niger Delta communities.

Building partnerships that foster peace and spur equitable economic prosperity for the region's people remained at the heart of our work during the year

forward towards facilitating and catalyzing an eco-system of diverse stakeholders that working together, independent of us, can create and sustain peaceful livelihoods - while making sure the benefits making sure the benefits spread equitably to both men and women

We stimulated a more vibrant support market for our supported agricultural value chains and small enterprises. These efforts led to over a billion naira worth of investments that catalyzed the adoption of best agronomic and business practices and use of efficient technologies that increased the productivity of thousands of farmers.

Strengthening these market systems and linkages created over 5,000 jobs, generated over N3.7 billion in additional income and attracted over N1billion in new sales in the sectors.

The Foundation strengthened and expanded its facilitated regional peace infrastructure, working groups, clubs, and ICT-based early warning system and peace map. Our peace building program efforts helped to expand and increase the size and capacity of the Partners for Peace (P4P) Network, members of which continued working together to mitigate conflict and insecurity associated with significant risk factors in the region. With hundreds of new self-identified peace agents joining as members in the year, the Network's membership rose to 5,703 (2,097

females, 3,606 males).

The efforts that we started in 2016 to assure P4P's autonomy and ability to self-govern continued with the bolstering of its Board of Trustees and the facilitation of numerous chapter-level trainings on resource mobilization. These trainings allowed P4P chapters to begin raising funds independently for peacebuilding initiatives. Our conflict incident reporting and novel Short Message Services (SMS)based early warning infrastructure positioned the Unit as a Centre for innovation and research for peace building practices. Multiple stakeholders utilized our peace building data for diverse purposes, which helped to play a leading role in reducing violence in the region.

We increased the capacity and outreach of organizations indigenous to the region through our Capacity Building program, making them 'fit-for-purpose' by improving their institutional capabilities to deliver social services, engage in public decisionmaking, local governance and economic development project management. Within the year, 44 of these organizations provided improved services to their constituencies as a result of our work. Many of them forged alliances that successfully advocated for social and economic policies, especially for women and youth.

Our work also actively enabled better informed governments to achieve regional development, and supported platforms for development discourse and collective action. PIND fostered stronger relationships with more federal institutions and state governments in the region. Through data and knowledge transfers, we are strategically transforming their operation to adopt policies and approaches that promote evidence-based, inclusive and equitable economic growth.

We formed new development partnerships to host policy discussions that put Niger Delta development issues on the regional and national agenda. Key among this was our partnership with the Nigerian Economic Summit Group (NESG) to organize its annual highprofile Summit's first ever discussion session on the Niger Delta. The policy recommendations from the Summit were endorsed by Nigeria's Federal Executive Council (FEC). Our annual Niger Delta Development Forum (NDDF), organized with eight (8) partner organizations and witnessing 99 government attendees, put States on course to focus on long-term development planning.

These engagements leveraged N7, 700,000 in direct investments to the region, which sums up to N299, 700,000 worth of investments from 2010-2017 and formed several collaborations for its development.

In 2017, we received a landmark grant from the Ford Foundation to execute the Niger Delta Youth Employment Pathways (NDYEP) project. The initiative targets demand-driven capacity building for economic development for youth in Akwa Ibom, Abia and Rivers States. In implementing the NDYEP project, we will seek to develop models of work-force development and job-readiness that provide sustainable pathways to employment for the region's unemployed and underemployed young men and women.

In 2018, we will deliberately scale the reach of our work to the riverine and coastal areas of the Niger Delta. Often described as difficult terrain to work in because unlike in the upland, they are harder to traverse and thereby experience limited a ccess to development opportunities. By extending our reach to these under-served communities, we will seek to ensure that they benefit more from our economic growth interventions.

As we look forward to continuing the goal of reducing poverty and conflict in the region in 2018, we feel confident of our success because of the passion of our personnel, the shared vision and continued support of partners like you, and the steadfast oversight of our Board of Trustees.

Thank you once again for walking with us on the path to make the Niger Delta more prosperous.

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Our work also actively enabled better informed governments to achieve regional development, and supported platforms for development discourse and collective action.

OUR REACH IN 2017

Our Sphere of Influence got Bigger

in the year as our work:



Reached 16,299 people (6,370 females, 9,929 males) directly through outreach to farmers & Small and Medium sized Enterprises (SMEs), advocacy engagements, network memberships and training - spread across all the nine (9) States of the Niger Delta (Imo, Abia, Cross River, Delta, Ondo, Bayelsa, Rivers, Edo, Akwa Ibom)



Reached an additional 6.8 million persons indirectly through our facilitated media engagements and visits to our online development information platform, NDLink

In addition:



31,676 persons connected with our work and 403,990 interacted with us through our social media and website platforms



Another 2.7 million persons received data and development information on the Niger Delta through our 4,767 posts on social media and website while 73,672 viewed our advocacy videos online.



We had 116 positive media mentions on Television, Radio, Newspapers and Online



OUR PROGRAMS AND PROJECTS PERFORMANCE



ECONOMIC DEVELOPMENT

This program is growing businesses, boosting productivity and profits for small-holder farmers and SMEs in the region. It does this by using the Making Markets Work for the Poor (M4P) approach, which focuses on developing market systems.

hrough a robust systemic analysis of economic opportunities in the Niger Delta, PIND selected the palm oil, cassava, and aquaculture sectors with a significant growth potential and identified the drivers and constraints within the sectors.

Using the data, we partnered with the various market actors (farmer associations, private companies, government agencies, service providers amongst others) to pilot and scale up value chain projects in aquaculture, palm oil and cassava to improve agronomic and business practices of farmers, increase their access to and use of efficient technologies and facilitate linkages between market actors. Our economic development work also extended to improving the business outcomes and competitiveness of small businesses by providing access to market, finance and business advisory services to select Niger Delta-based small and medium-scale enterprises (SMEs)

The private market actors (agro-input, agro-dealers, fabricators and agro-service providers) PIND catalysts are leading the scale up of interventions to more locations across the region, independent of the Foundation – they are sustaining and spreading the benefits beyond PIND (sustainability)

The business service providers trained by PIND to support the farmers and SMEs are continuing to serve these businesses, selling their services to them without our involvement (sustainability)

Some assisted SMEs are supplying goods to markets within and outside the region, without PIND as a middle man (sustainability). They also attract loans for business expansion due to their improved business skills and systems



By the end of 2017
We had cumulatively (2010 - 2017):



Leveraged over N 1.3 Billion

from both the government and private sector through fostered partnerships in aquaculture, cassava and palm oil sectors, business linkages and appropriate technology.



Increased productivity of 31,677 Farmers (9,504 females, 22,173 males) and 1,527 SMEs

These investments leveraged catalyzed adoption of best agronomic and business practices and use of efficient technologies that increased the productivity of 31,677 farmers, and 1,527 SMEs.

These have led to:



N3.7 billion

Increase in income for thousands of farmers and SME's in the region.



5.167

new full time equivalent (FTE) jobs in the region.



VIBRANT SUPPORT MARKET, HIGHER PRODUCTIVITY, BIGGER INCOMES FOR SMALLHOLDER FARMERS

mallholder farmers' businesses tend to fall below their profit potentials because of poor agronomic practices and lack of access to new technologies and market. This stems mostly from inadequate agronomic and business information, and their not coordinating with other value chain actors. The support market is a range of functions – such as training services, financial services, provision of information/advice for farmers and small businesses – that helps the core value chain functions (production, processing and marketing) to grow, develop, learn and adapt.

By catalyzing the support market, these farmers would get products and services in support of a range of their business functions that would improve their productivity and increase their incomes – and that is what we continued working to achieve across three agricultural value chains (aquaculture, cassava and palm oil) in 2017

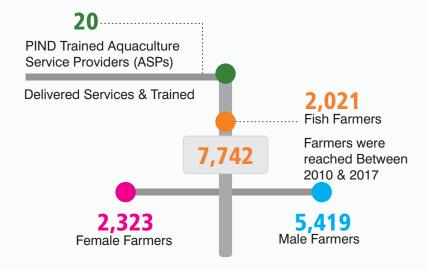


Pool of Aquaculture Service Providers Improved Fish Farmers' Agronomic & Business Practices

nder aquaculture, PIND's strategy remains facilitating aquaculture service providers (ASPs) to make a business out of selling services to new and existing fish farmers on business skills and best pond management practices. These include selecting appropriate catfish species, preparing, screening, and liming their ponds; effectively using fertilizer, feed, medicine, water testing kits and maintaining proper records.

Although the ASPs receive start-up grants, they soon build on the initial profits to expand and continue the services without follow-on support from us. This not only attracts more players into the sector, but also ensures a sustainable supply of aquaculture business services for the region's fish farmers that is not dependent on PIND or donor projects.

In 2017, this approach attained scale and impact as we provided grants to seven (7) ASPs, in addition to the five (5) who received same a year earlier. These ASPs, and those who had copied the model with funds leveraged from other sources and from a fee-for-training model, held several cycles of demonstrations in Ondo, Akwa Ibom, Delta, Cross River and Rivers States for farmers, and for National Youth Service Corp (NYSC) members and repentant militants who desired to venture into fish





Most of these farmers have learned and adopted these improved practices and as a result, they now harvest fish in the fifth month of the pond cycle at an average weight of 1kg per fish as against 0.7kg for non-benefitting farmers and also have the mortality rate of their fish down to 10% compared to the 13% by non-adopting farmers.



Along with PIND, the ASPs also established relationships with feed companies and other key actors which catalyzed investment in grants and loans totaling N284,243,526 (from N21,500,000 in 2016) within the period to run demonstration ponds as part of the feed companies' marketing strategy to reach new markets and to promote agricultural enterprises. This brought the value of our leveraged investments into the sector from inception in 2010 to 2017 to over N470 million .

Fabricators and Service Providers Expanded Market For Efficient Fish Smoking Technologies

he intervention also focused on using the ASPs to improve access to market of efficient fish smoking technologies for the farmers.

In 2016, PIND conducted a marketing and sales training for ASPs on how to expand and strengthen their service offering to include marketing of fish smoking technologies to farmers/processors and potential investors.

6 PIND -Trained Fabricators

These ASPs brokered deals that led to the sale and installation of 39 smoking kilns and the installation of 19 chorkor ovens by six (6) PIND-trained fabricators and masons in Akwa Ibom, Edo and Delta States by the end of 2017.



Fish processors reported that introduction of smoking kilns brought game-changing benefits to their business.

2,000
Full Time Equivalent (FTE) Jobs Created

The improvements in fish farming practices and efficiencies brought about by the activities of the Aquaculture Service

Providers and the input companies led to the creation of 930 new full time equivalent (FTE) jobs within the year, bringing the total jobs we created in the sector to over 2,000 full time equivalent (FTE) jobs.

N187, 167,366 Net Income for fish farmers

They also had a huge impact on the profitability of fish farmers as 707 of them netted additional net income of N187, 167,366 (this was N63, 799,157 for 18,050 farmers in 2016).

55.7% Farmers Reached

With this, 4,317 fish farmers representing 55.7 percentage of the total 7,742 fish farmers (2,323 females, 5,419 males) we reached from 2010 – 2017,



N380million Additional Income Generated

Made a combined net additional income of N380million.



'y name is Diyen Friday, an Aquaculture Service Provider (ASP) trained by PIND. As an ASP, I carry on trainings on best practices on fish farming, starting from pond preparation to harvest stage and inclusive of the NAEC (Nigeria Agricultural Enterprise Curriculum) training that talks about the business side. I train farmers in all of these". This is how Friday describes himself with pride, especially when he knew nothing about being an ASP and was just a fish farmer until he encountered PIND in 2012.

"When PIND came here in 2012, we (some fish farmers) were called to Warri and we stayed there for about two weeks. We underwent a training at PIND's office in Egbokodo. From there, the journey started" Friday narrates.

Though he was trained, Friday did not have enough leverage to start something with the skills. He needed market access and linkage - which he found in fish feed companies looking for new marketing outlet for their products

"'Many times, PIND will organize workshops and these fish feed

companies will come. From there, we knew ourselves and started relating. That is where the relationship started from. The relationship is that, they will give feed to us, we demonstrate and they give us about 50% of whatever we do'' he explains. And his career started from the first demo that was sponsored by a feed company.

"We started our first demo with Vital Feed company somewhere around that CAMP 74fish farm cluster. From there, my co-farmers were now seeking my advice because of the techniques and some other things we put in place that was not normal with what we were practicing before. I now became a kind of assistant to my fellow farmers. I discovered that when I bring a solution to a problem, somebody will start paying me N2, 000, N3, 000. That was how I discovered I can make money from it, even through many other workshops".

But an idea is only the start of a business. Moving the idea to reality required some working capital - which priday did not have. "In 2016, we were called by PIND with other aquaculture service providers in the

region and told that there is a N1 million grant that we can win to scale up the demo project to more farmers! This grant helped me a lot! I was able to get all the necessary materials I needed. Things like the pumping machine, the pH meter, the sucking and discharging hose and other things like that. The grant assisted me to boost my capital" Friday recalls with joy

Armed with his skills from the trainings, his relationship with fish companies and working capital from the grant, Friday was now ready to take his new found business to scale.

"Then I started organizing people for NAEC training as another package inside the farming training that enhances one's business. It talks about how to manage your resources, how you plan, do daily recording and all that. That one added to my customers".

As his business of being an aquaculture service provider soared, so did his fortunes and that of his family.

"From this work, I have properties, train my children, pay school fees, feed extended family people. It has been wonderful!".



Agro Equipment Dealers And Fabricators Improved Palm Oil Harvesting And Processing Efficiencies

hen we forayed into the palm oil sector in 2012, we found palm oil farmers were losing about 50% of their available fresh fruit bunches (FFB) for processing due to shortage of and high cost of hiring climbers who face serious health and safety hazards from climbing the palm trees. This also meant mill owners could not find adequate quantities of FFBs they needed to keep their mills in operation all yearround, leading to months of idleness at the mills with no income for the mill owners.

Likewise, we found that millers, also known as processors, were not getting the maximum quantity of oil they could get from the limited supply of FFBs because they had no access to appropriate processing technologies so they were using labor intensive manual processing methods.

We began working to create a market for efficient technologies for the farmers and to increase awareness of farmers, processors and mill owners on the availability and benefits of these technologies.

The technologies included the Mechanical Adjustable Harvester (MAH) and Malaysian Knife (MK) for harvesting palm fruits with significantly less risk of injury compared to traditional tree climbing and the small scale processing equipment (SSPE) that reduces drudgery of milling time for 1 ton of palm oil from 6-7 hours to just under 1 hour and produces better quantity and more valuable palm oil.

Using a combination of engagements, market demonstrations and value propositions, we attracted 20 agro dealers who expanded their product offerings by investing in the sale and servicing of the harvesting technologies and trained 37 local fabricators who currently make a living from

manufacturing and selling the improved processing machine to processors and millers - and they do this without PIND's involvement as it has become a business for them.

Despite making the efficient technologies available, palm oil farmers and processors could not afford to buy the MAHs and the MAs while the mill owners could not afford to buy the improved processing mills.

Access to finance remained a huge challenge to the adoption. To provide incentives to further strengthen this very important support market for processors for the region, PIND introduced a technology adoption grant support system that gives the fabricators access to 50% of the production and installation cost of the machines once the millers make a down payment of 50% to demonstrate demand for the machine. In addition, we facilitated access to loans worth N1, 000,000 for four (4) farmer associations to purchase the harvesting technologies which they in turn rent to their members.



Okechukwu Omeaku, our partner an agro dealer, arranges the Mechanical Adjustable Harvester (MAH) in his shop at Onitsha, Anambra State. He helped thousands of farmers in the Niger Delta generate significant additional income by adding the MAH to his product line and selling it to farmers to improve their harvesting efficiency and yield

Il through 2017, these support market actors catalyzed by PIND organized series of workshops, demonstrations and seminars across the Niger Delta to promote the Mechanical Adjustable Harvester (MAH) and Malaysian Knife (MK) for more efficient harvesting of palm fruits; and the use of small scale processing equipment (SSPE) for increased efficiency in processing palm oil to farmers which led to increased demand for them, with a cumulative total of 74 SSPEs, 155 MKs and 57 MAHs sold and in use by the end of the year across all the States of the Niger Delta. The adopters include local climbers who also began to use the harvesting technologies instead of climbing the trees - a shift that is expected to reduce their health hazards.

Who adopted the use of the small scale Improved processing technology increasing their weekly Gross Profit to N484,667.97 compared to N255,740.00 earned by their counterparts using the manual processor, a difference of N228,907.97. This means the adopter increased their income by

% over their non adopting peers.

Similarly, mill owners who installed the small scale improved processing technology earned and average weekly profit of N125,733.33 in contrast to the N7,700 of those who had only the manual press.

By the end of 2017, the adoption of the efficient technology by palm oil farmers, millers and processors facilitated 503 New full-time equivalent Employment opportunities in palm oil, a doubling of the 232 Jobs from our work in the sector from

2010>2017 1,535ftes **◆**

N125,733.33 Average Weekly Profit

503

New Full-Time Jobs

To stimulate a local supply market for the Malaysian Knife (MK), during the year, the foundation shared the potential market opportunity, design and function of the technology with a local engineering firm,

AIS energy and procurement service limited in Port Harcourt, Rivers State to consider as a possible new product line.



70 SAMPLES

of which six (6) have been distributed for functionality testing in



3 LOCATIONS

Okomu Oil palm Company, Presco Plc, and Omoregbe Farms, Benin City.

SERVICE LIMITED



Lead Farmers And Input Companies **Promoted Best Management Practices**

till on palm oil, lack of access to information on good agronomic practices and inputs for better yield and poor access to quality seedlings were serious constraints to the productivity of palm oil farmers. We inspired input companies, who are very important support market actors, to showcase to farmers good farming practices that will lead to increased yields from their oil palm farms through a Best Management Practices (BMPs) partnership intervention.

Demonstration farms were set up to serve as learning laboratories run by trained lead farmers who model improved farming practices for other farmers to copy. When 2017 ended, the partnership had set up 28 BMP demo farms in Ondo, Edo, Delta, Rivers, Cross Rivers and Akwa Ibom. The input companies trained 207 lead farmers in addition to 112 in 2016, making a total of 319 trained BMP Lead Farmers in the region. They

have in turn spread the knowledge to another **4,620 farmers**.

One hundred and ninety five (195) Lead Farmers who adopted the best practices in the last two years to one and half years saw increased yield by four tons per hectare which gave each farmer N407,500 extra income from two and half hectares of plantations. In addition, the adoption of best practices resulted in the reduction of farmers' cost of managing their farms by 20 percent that translates to a saving of N107, 925 on maintenance cost for two and half hectares.

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Adoption of Best Management Practices (BMPs) for oil palm plantation has deepened in the Niger Delta, so palm oil farmers are increasing Income at lower cost We also understood that good agronomic practices without access to high yielding seeds would limit the productivity potentials in the palm oil sector. So we engaged with Okomu Oil Palm Company, a large plantation market actor with access to high yielding seeds that can produce over **25 tons** per hectare to start an access to quality seedlings intervention to address the challenges farmers face accessing viable oil palm seedlings in the Niger Delta. The model is to identify, train and certify seedling distributors across the Niger Delta, thereby creating an effective distribution network. community-based seedling distributors were selected as partners in 2017.

Okomu then trained 10 nursery operators from Akwa Ibom, Cross River, Delta, Edo, Imo and Ondo States on best practices in handling seeds at pre-nursery and nursery settings, after they paid 70

77

percent of the cost of seeds they intended to buy upfront, indicating the viability of market for the seedlings that is crucial for the business sustainability.

Following this, Okomu ordered 60,000 sprouted nuts which were raised by the seedling distributors in their various locations and distributed to farmers at a fair and affordable rate, creating a sustainable market for the seedlings between a major plantation, seed distributors, nursery operators and palm oil farmers all through PIND's facilitation. Through this business model, smallholder farmers gained access to 50,000 seedlings raised by trained nursery operators in the Niger Delta.







In palm oil, PIND's work to improve farmers' agronomic practices, increase their access to efficient technologies and improve farmers' access to quality seedlings through seminars, trainings and workshops for palm oil farmers, processors and equipment fabricators led by its catalyzed support market actors – agro dealers, fabricators, input companies, lead farmers and plantation companies – reached 7,305 participants (2,416 females, 4,889 males in 2017, making a cumulative reach of over 17,000 participants (5,339 females, 12,456 males) and leveraged N63,250,000, a significant increase compared to N26,600,000 in 2016. So far, we have leveraged over N100 million in investments.

Working through these market actors, we have trained 8,138 farmers (1,627 females) on Best Management Practices (BMP) from 2010 - 2017 to improve their agronomic practices on field access, ground cover management, herbicide application, fertilizer application, pruning, canopy management, harvesting, yield taking, records keeping, and work rate systems.

The improvements in agronomic practices and access to efficient technologies have helped improve the net additional income of 6,526 beneficiaries in the sector to over N1 billion by the year end.



New Processing Technology **Boosts Yield for Stanley**

State for more than 20 years.

"I started from using the local mill" he recalls. "We cook the palm fruits ten foot from the ground. From there we will call people that will carry it to the place that they are going to digest it. From digestion, we proceed to where we will process it and from there we will extract our oil. It is labor intensive, and the cost is too much".

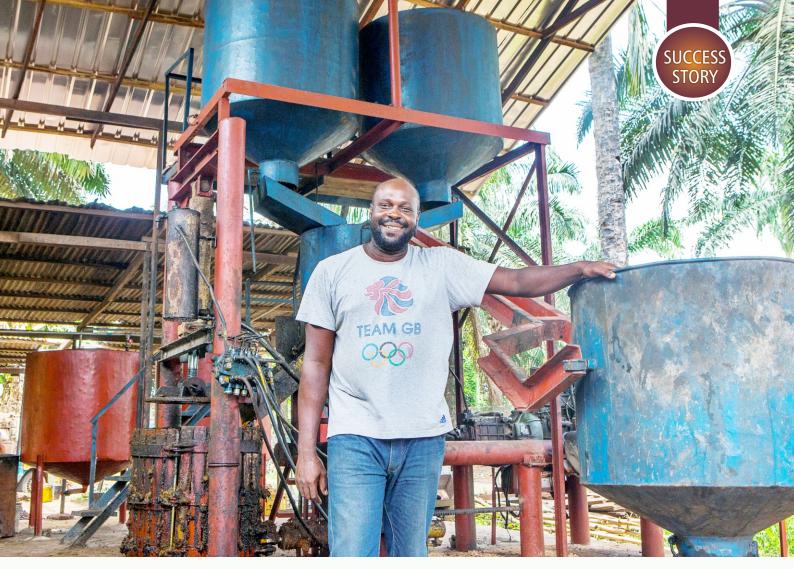
This drudgery was not limited to

Stanley alone. It was the bane of processors like him across the region. So when he encountered the Small Scale Improved Processing Technology (SCIPT) PIND introduced through its locally-trained fabricators, he jumped at it. Stanley was one of the early adopters of the equipment.

"Because of that, we decided to come to this modern machine. The difference between the old and the new one is that with this new one, I can arrange my palm fruit today and process it today. I will cook it instantly and I will get my result. With the old one, I have to cook it overnight and begin processing tomorrow". Part of the difference was the functionalities. "In processing, we are using steam on this new one. That old one, we use water. We will bring a pot, pour the palm fruit inside it and then begin to cook it. But this one now, we use the steam from the boiler inside to cook it and it will process the whole thing" he explains further.

This reduced at least by half his labor requirements as "two people





Stanley Agbuebu, a palm oil processor in Imo State adopted use of the new small scale improved processing technology introduced by PIND and that gave a huge boost to his palm oil output...and with less drudgery

are operating this new one now. palm oil (160-180 tons) from one Before. I will have almost four or five or six people processing it" he says. Many always fear that adoption of technologies meant job loss. "I now have about 25 people working on the mill. The only difference is that with this new one, we have just two people operating the machine" Stanley clarifies how the processing equipment created other valueadded job opportunities such as processing the increased kernel by-product from the processing and supply of the additional palm oil to manufacturing companies, even as it reduced the labor for operating the machine.

For Stanley, the best part of it all was the impact on the quantity and quality of his yield. "This new one can give me 8 or 9 cans of

ton of fresh fruit bunch while the old one can give me 4 or 5 (80-100 tons) for the same bunch. Also, with the old one, the oil will be thick while this new one, the oil will be light so if you want to use it for another industrial aspect, it will be good"

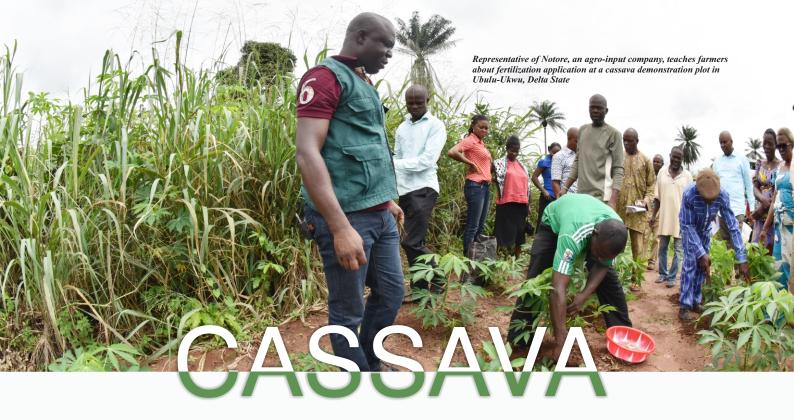
With all the benefits the new processing technology brought to his life, Stanley could not get over his awe that it was all locally manufactured. "The machine was done in this village, this town! At Umuagwo right here. Christian is the person that fabricates this machine!" he enthused.

Christian is one of the fabricators PIND took on excursion to the Nigeria Institute for Oil Palm Research (NIFOR) to learn and to add the manufacturing of the small scale improved processing equipment to his product line.

Stanley marvels at the skills of Christian and others like him. "This is not the only one he can fabricate. He still went to cassava sector where he does milling machine for cassava.

It is no wonder Stanley cannot talk about his improved fortunes today without referencing the fabricators. "Because of easy processing, we extract our oil faster and it will give us better quality oil. And the efficiency of this one is okay so the operating cost of it is low too" he sums up.

More oil and better quality oil at lower costs ultimately increased Stanley's income from his palm oil processing business.



Input Companies and Agro-Dealers Increased Adoption of Good Agronomic Practices and Access to Inputs

ommon constraints faced by cassava farmers in the Niger Delta include lack of access to and improper use of fertilizers and other crop protective products, poor knowledge of correct weed management practices and improved high yielding stem varieties and poor agronomic practices in general. Resulting from this, smallholder farmers have average yield of 8-12 tons per hectare which falls short of the potential 25-40 tons using best practices.

Input companies that produce and distribute fertilizers, pesticides, herbicides, insecticides, animal care medicines and many others that farmers need and the agro dealers who retail these inputs need access to more markets for the products but there was no link between them and the farmers. PIND therefore established partnership with input companies to run a cassava demonstration plot project targeted at improving

farmers' agronomic practices such as land preparation, use of improved cassava stems, weed management, herbicides and fertilizer application, among others for higher productivity and at the same time promoting their products to farmers.

Based on a successful pilot in 2015 -2016, this year, five input companies (Harvest Field, Notore, Candel, Indorama and Springfield Agro) scaled up the project by setting up **20** new demonstration farms in Abia, Akwa Ibom, Delta, Edo, Imo and Ondo States. This brought our leveraged investments into the sector to over N200 million by end of 2017, up from N36 million leveraged in 2016. They trained 62 agro dealers (59 male and 3 female) on good agronomic practices, in addition to the 45 engaged during the pilot, making a cumulative total of 107 agro dealers who would continue to drive the processes required by farmers to make the model sustainable and

independent of PIND.

With a view to deepening the impact of the model, the Foundation revised the scale up strategy in 2017 to incorporate business skills training using the Nigeria Agricultural Enterprise Curriculum (NAEC) together with technical skills training. We then facilitated a training of trainers (TOT) for selected input companies and agro dealers drawn from across the Niger Delta. These agro dealers are stepping down the NAEC trainings and organizing demonstrations of good agronomic practices to farmers across the States.

Following the harvest of crops planted during this period, a post-pilot survey during the second quarter of 2017 showed that benefitting farmers in Imo and Delta States, by implementing these improved practices, increased their output to 18.6 tons per hectare, a 123% increase, compared to the 8.33 tons per hectare by non-adopters.



Mrs Veronica Njokwu of Umwukabia Ogodo Women's Multipurpose Cooperative increased her earnings from cassava farming by applying better farming practices

Veronica's Story: From Subsistence To Commercial Farmer

ladinma Umukabia Ogodo Multi-purpose cooperative society is an association of over 200 women cassava farmers operating in Imo State. These women come together to help each other pursue economic prosperity for a simple reason: to take better care of their children. Veronica Njoku is the Vice President of the Association.

Farming, she says, is the most common job available to them in the village. "But the way we have been planting is not yielding anything" She admits. "So now, when PIND came, we felt that it would help us to know more in agriculture."

Veronica and the members of her association learned two important things that would improve their yield after participating in PIND's the cassava demonstration plot intervention."One, how to make ridges. Before we just plant ordinarily and when we don't use ridges, the soil is hard and does not allow the cassava grow very well. Second, when PIND came in 2016, they brought Umudike, Umuahia agricultural people (National Root

Crops Research Institute) and gave us improved varieties. We now planted it last year and saw that it was wonderful. Then I decided to do it on my own". The women also learned about using fertilizers.

Super excited by the new knowledge, she did not hesitate to begin applying them in the 2017 planting season. "Being an officer and executive member of the society, I have to showcase what I have learned from what I am being taught. You see these ridges now" she says, pointing to her cassava farm "nothing will stop my cassava from growing and growing. I have planted improved varieties. After growing, the fertilizer will now make the cassava to be fat".

Veronica was quick to notice the difference in her farm following the new practices she adopted. "I made two rows of 25 ridges each (total of 50 ridges). After applying fertilizer, in one ridge, I get a bag of cassava, one full bag, because it now yields very well!". This means she gets 50 full bags of cassava.

This change in yield improved her economic contribution, just as the association desires for its members. "What I used to get before is just to make my family feed. But now, after farming, I can harvest it and sell and train my children (in school) and still feed well. The improved stems...I can even sell them to make money from people who are looking for it" Veronica acclaims. The association has a key challenge regarding lands. "We cannot acquire as many land as we need because here, it is the duty of our husbands to measure it to us, bamboo to bamboo". She hopes that seeing how much yield she is now making from her farm would compel her husband to give her more land to expand her business.

For Veronica, PIND's coming benefitted the association as an organization. "PIND trained us" she acknowledges "they built our association's management skills with training. Members of our association got exposure from that and we have also began to produce honey from beekeeping".



Expert Service Providers, Increased Competitiveness, More Sales for the Small Businesses

edium, Small and Micro-sized Enterprises (MSMEs) face myriads of challenges that inhibit their competitiveness. These include poor technical and business management skills, poor access to market information, poor access to finance and inability to produce right quality and quantity to meet demands among others.

PIND's business linkages interventions focus on improving the business outcomes and competitiveness of small businesses by providing access to market linkages, finance and business advisory services to select Niger Delta-based small and medium-scale enterprises (SMEs) in all the States. We do not do this by ourselves. Rather, we find and incentivize the business service support market actor to perform these functions.

BUSINESS SERVICE PROVIDERS IMPROVED COMPETITIVENESS OF SMALL AND MEDIUM ENTERPRISES

Since 2014, PIND identified and built the capacity of 19 **Business Service Providers (BSPs)** to provide services to the Medium, Small and Micro- Enterprises (MSMEs) to help boost their businesses through access to finance, business linkages and other ancillary support. 10 of the 19 BSPs are currently providing their services commercially to SMEs.

In 2017, these BSPs worked to help small businesses access loans, provided them business advisory services, trained them on record-keeping, linked them to new markets and enabled them to access PIND's Technical Assistance Fund (TAF) to support their business. As of the end of 2017, they had reached 1,502 MSMEs with capacity strengthening and other ancillary supports.

Also during the year, to improve the quality of loan made by the Micro Finance Banks (MFBs) and thus reduce their high ratio of non-performing loans, PIND assisted the Delta State Medium, Small and Micro-sized Enterprises (MSME) Agency to develop and implement a new loan process guide for the Agency and participating Micro Finance Banks (MFBs).

They trained 11 MFBs across Delta State on loan program administration and recovery, seven (7) of which have started using the guide and tools to appraise new loans to ensure the right businesses are getting funded.

In 2016, we organized the Port Harcourt business linkage forum as platform for businesses around the Port Harcourt axis to network with large buyers of goods and services, financial institutions and business development services providers. In 2017, one of our BSPs, Wider Perspectives Limited collaborated with the Port Harcourt Chamber of Commerce, Industry, Mines and Agriculture (PHCCIMA) to hold the second edition of the Forum without any financial contribution from PIND, showing a good example of our approach in getting market actors to take ownership of value adding initiatives. Over 100 SMEs, financial institutions and large buyers of goods and services attended the Forum.

Some investments we facilitated:

- Zada Farms Invested N13million to procure chicken processing equipment from S. Adiss Engineering in Ibadan
- Broad Global Limited, promoters of Telabib farms, invested N81 million (that is US\$224,955) to order for feed mill and cold room equipment for the Telabib chicken processing project in Delta state
- The Nigerian Content Development and Monitoring Board (NCDMB) committed about N180 million to support the Perfect Works poultry initiative in Ondo State.



N274 Million into the region's small businesses.

The work of the Business Service Providers (BSPs) and partners that are investing in chicken processing plants leveraged loans and investments from private and public institutions valued at N274 million into the region's small businesses.



N788 Million in sales increase The investments and the services of the BSPs led to increased net additional income for over 500 SMEs who reported increase in new sales worth over N788 million by year end 2017, increasing the total new sales generated from 2010 – 2017 to over one billion.



540 Jobs

Additionally, the benefitting SMEs created 337 new full time jobs, making a total of 540 jobs facilitated in the sector from 2010 till date. These results indicate assisted SMEs are competing better in the regional and national markets and are contributing to wealth and job creation.

Business Support Catapults Small Retailer Into Major Distributorship

rs Esonde Bakare is the owner of IceQueen Food and Beverages in Warri, Delta State, a major toilet tissue distributor for Belling Pegs and for other products. She calls herself a 'Mompreneur' as she has to combine her business with being a wife and mother of three children. Previously, she was just a small time retailer.

Although opportunities abounded in her retailer business, she could not take advantage of them due to lack of finance. "When I started this business, I didn't have a bus for

distribution. I relied on people and used their buses. Also, my place (her shop) was at the back of the market while everybody comes to the market through the front" Bakare recounts

One day, a friend informed her of the Grofin **N200 million** loan for growing businesses. To access the funds, she did not need collateral. But she needed business documentation which she has never thought of having. It was at that point she was referred to Ayodele Bamidele of DIC, a PIND- trained business service provider (BSP). And he started teaching her about record keeping and account book keeping and linking her to contacts that could help.

"In fact, before we keep record in the local way. When they bring the goods, we count it and when they sell, we write minus one, minus ten, minus fifty. Sometimes I might even lose track" Bakare recalls. "But then, when I came in contact with the business service provider, from what he taught us, I started finding out that there were



Mrs Bakare, owner of IceQueen Food & Beverages in Warri Delta State shows off her recent supplies to her Business Service Provider, Ayodele Bamidele of DIC. His support moved her from simple retailer to major distributor

leakages. The book keeping aspect of it made me ask how much I am really making as a whole. This made me even more focused and interested in my every day running of the business".

Finally, she was able to meet the condition for the loan – good business documentation. So she got the loan. And started solving her business handicaps, one by one.

"The funds that was given to me was about 16 million naira. I bought a Toyota Hiace distribution van which was about N4.5 million naira. Also an accounting software, an MRS software. Then goods-in-transit insurance, life insurance, vehicle insurance. And the other N10 million is the working capital" she explains.

This has transformed her business beyond her belief. "Those funds have impacted greatly on my business. I have gone past the ordinary retailer to the retailer who supplies to companies and supermarkets. I supply all the major super markets in Warri! And I have been able to catch those kinds of customers (big volume buyers) because now I have a lot of capital."

Her expanded customer base brought jobs for the youth. "Previously, my core staffing was nothing to write home about. What I was able to do with my funds was increase my staff strength in terms of marketers. I call them my foot soldiers".

She was finally able to get the choice business location she had always desired. "This new place can take three trucks of 4000 bundles of tissue conveniently and that is the capacity we wanted to be at with the injection of these funds. They call my place the beautiful tissue house".

With all the business upgrades, her sales have soared. "From my baseline, I have had like 100% increase in sales. From ordering one truck, to buying two. Sometimes buying two trucks in a month from buying one in every two months. Sometimes I can do three trucks in a month depending on the orders".

For Mrs Bakare, the support from PIND's trained BSP, Ayodele Bamidele is what changed her story "because as a business person, it is who gives you connections and contacts that is helping your business grow". To her, it made a difference "having somebody who was like the go-between, who has the experience and who will guide you, instead of you making mistakes and wasting time".

Bakare plans to give back to society from her big sales. "I am looking at more distributorship that will help me empower these young people and take them off the streets".

ATED DEMONSTRATION CENTRE: A LEARNING HUB FOR APPROPRIATE TECHNOLOGIES

Use of old fashioned methods for production and processing rather than efficient technologies is a constraint to value chain actors in the region. In addition, a disastrously warming climate, coupled with dwindling energy resources, has created a situation where it is increasingly necessary to adopt energy efficient technologies and renewable power sources in the Niger Delta.

66

Spurred by the need to improve business efficiencies and effectively mitigate global climate change as well as the challenges of the distribution and cost of fuel and power, we launched the Appropriate Technology Demonstration (ATED) Centre in 2015 to showcase working examples of technologies that meets the social and economic needs of communities and entrepreneurs in the Niger Delta and inspire positive action on appropriate technologies



ADVOCATES AND INNOVATORS TOOK **ACTION FOR APPROPRIATE TECHNOLOGIES**



All year-round, the ATED Centre hosted educational tours and partnered with some key institutions to organize events to demonstrate technology innovations around sustainable building and eco-friendly practices, with a total of 445 visitors to the Centre (280 males, 165 females) being inspired to take action to create new appropriate technologies, adapt existing ones to suit local needs or promote awareness and adoption of the technologies by year end.

- Using new knowledge gained a Science, Technology, Engineering and Mathematics (STEM) challenge competition for Secondary School students on Renewable Energy held at the Centre, the winning group constructed a wind turbine. The competition was in partnership with Green Knowledge Foundation and a STEM champion student from the United Kingdom (UK) working with Hopes and Dreams Foundation
- The Federal University of Petroleum Resources (FUPRE), Effurum in Delta State mainstreamed practical

exposure to the appropriate technologies (ATs) at our ATED Centre into the second year academic curriculum for its Environmental Management and Toxicology studies. This kicked off in the year with a visit by 70 students from the department to the ATED Centre as part of the course requirements to advance to their third year

- · Additionally, two final year students of FUPRE that participated in a tour to the Centre began a project to design and fabricate a portable Biodigester to produce pure methane gas from cow dung waste to generate electricity within the University
- The Centre partnered with the Federal University of Petroleum Resources (FUPRE) and Homes and Dreams Initiative (HDI) to hold World Earth Day event and a forum to promote the Biodigester, a machine that turns human waste to natural gas for cooking. 80 participants (Female 21 & Male 59) attended the events, mostly from the Nigerian Environmental Society, Nigerian Institute of Architects, Petroleum Training Institute, Delta State University and Civil Society Organizations. The Bio-digester event spurred the registration of the Biogas Association, and the set-up of a WhatsApp group for knowledge sharing and promoting the technology between SMEs whose business involves construction, sales and maintenance of Bio gas equipment and installations.

The ATED Centre is open for tours every Wednesday from 11:00am to 1:00pm







Secondary students in Port Harcourt, Rivers State enjoy the WASH facilities installed in their school under the WASH in School project

Improving Water, Sanitation and Hygiene (WASH) Practices and Facilities Through Partnerships

ccess to safe and clean water resources and good water management practices are huge issues in the Niger Delta that contribute to a high rate of water-borne diseases b with its attendant health and economic impacts. PIND recognizes that better WASH practices and facilities would help reduce the disease burden and ultimately improve productivity in the region. And we worked to trigger investments for these in 2017.

DELIVERING EFFECTIVE WASH (DEWT) TRAINERS INCREASED DEMAND FOR WASH TRAINING

WASH education requires skilled trainers. We had signed a Program Cooperation Agreement (PCA) with the United Nations Children's Fund (UNICEF) to enhance peacebuilding in 10 Local Government Areas (LGAs) in five Niger Delta states by developing systems to mainstream conflict sensitivity in WASH programming and build the capacities of local institutions to use these systems to strengthen social bonding and mitigate conflict in project communities.

This year, under the partnership, PIND worked with the Centre for Affordable Water and Sanitation Technology (CAWST) to complete the development of a national Water Sanitation and Hygiene (WASH) training manual with sets of modules termed Delivering Effective WASH Training (DEWT) to empower practitioners with an understanding of the fundamentals of the WASH sector, in addition to a Community Water Safety Planning (CWSP) manual.



WASH in School

Through the partnership, we produced over 100 WASH trainers with deep understanding of the core principles of planning, designing and implementing activities to improve sustainable and equitable access to domestic water supply and sanitation facilities and improve hygiene behaviors.

The availability of the manual and these skilled trainers triggered an increase in the number of agencies/organizations demanding for and attending the PIND customized DEWT training delivered by these WASH expert service providers, including the National Water Resources Institute, Federal Ministry of Water Resources, United Purpose, Action Against Hunger, and Save the Children. These government and private organizations invested N26 million in WASH capacity building in 2017.

WATER, SANITATION AND HYGIENE (WASH) INFRASTRUCTURE AND STUDENT-CHAMPIONS IN SCHOOLS

Facilities for WASH are important to sustain good practices. The Water, Sanitation and Hygiene in Schools (WinS) project, a collaboration between four partners - Procter & Gamble (P&G), Water and Sanitation Rotarian Action Group (WASRAG), H2O for Life, Rotary Clubs of Districts 9141 and 9142, and PIND acts at this nexus of facilities development and behavioral change to bring safe drinking water, proper sanitation, and hygiene education to 30 schools in the Niger Delta.

By the end of 2017, the partnership installed or upgraded sustainable WASH facilities inclusive of water boreholes and storage, toilets and handwashing stations in 14 schools across Bayelsa, Delta and Rivers States.

In order to guarantee sustained functionality of the WASH facilities in the schools, the partnership also set up student-run Schools' Environmental Health Clubs (SEHCs) in eight (8) of the benefitting schools. Through these Clubs, the children gain awareness on better hygiene practices and become change agents championing proper hygiene and sanitation practices in their schools. The WASH Clubs also represent the interests of students on the School-Based Management Committees (SBMC) that makes financial decisions to support the operation and maintenance of the installed facilities. 25 school principals and teachers were trained on hygiene promotion to serve as mentors to the student members of the Schools' Environmental Health Clubs





PEACE BUILDING PROGRAM

We strengthen conflict resolution mechanisms to enable integrated peace and economic growth

FOSTERING STABILITY THROUGH A REGIONAL PEACE INFRASTRUCTURE OF CHAMPIONS, STRUCTURES AND PROCESSES

or decades, the Niger Delta has experienced significant conflict across the region that have had severe effects on livelihoods. Driving these conflicts are myriad issues that have impacted negatively on economic growth and development and have succeeded in keeping many parts of the region in a cycle of instability and violence.

As building peace goes beyond ending conflict, during the year, our peacebuilding program continued facilitating a network of interdependent indigenous structures, mechanisms, resources, values and skills which foster conflict prevention and sustain lasting peace for economic growth. Dialogue, collaboration and consultation were key in achieving these.

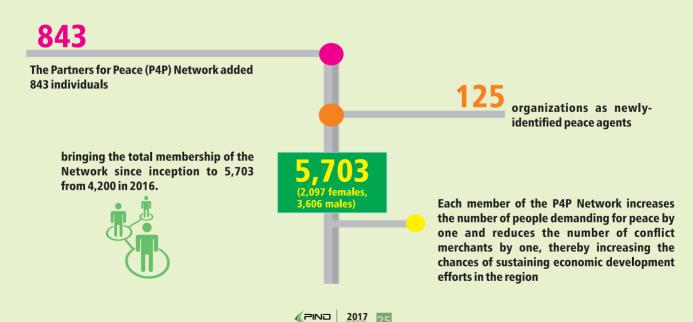
PARTNERS FOR PEACE (P4P) NETWORK MITIGATED CONFLICTS:

To promote synergy and cooperation among peace actors in the region, PIND had established the Partners for Peace (P4P) project in 2013 as a unique approach to peace-building designed to build social capital around peace- in the Niger Delta by amplifying the voices of positive peace actors, and

building a network of self-identified agents of peace.

The resultant Partners for Peace (P4P) Network made up of peace actors with coverage in all nine States of the Niger Delta, is built on proactive collective action, volunteerism and team spirit. The Network began building the capacity of the members on conflict analysis and conflict early-warning, as well as mediation and negotiation tools needed to identify the root causes of conflict and execute targeted interventions. The Network has advanced to identifying initiatives that address salient conflict risk factors and facilitated interventions targeted at peace building in their communities to create an enabling environment for economic development.

Building on work from previous years, in 2017, we trained 146 persons (77 males, 42 females) from across the nine P4P State chapters on the use of data for conflict analysis and planning through conflict assessment workshops. This increased the skills and confidence of the P4P members to address emerging conflict issues which earned them the trust of communities who now request for their help in resolving disputes and are experiencing peace and stability as a result of the Network's efforts.





Traditional dance performance by the Isoko Choral Group during the P4P facilitated conflict mediation between Igbidi and Okpolo-Enweh Communities in Isoko South Local Government Area (LGA) of Delta State. Social activities like dance provide a medium through which to enhance and promote social cohesion, and can be useful for preventing the escalation of tension both within and between communities.

uring the year, P4P established 5 new subchapters in Koluama in Southern liaw Local Government Area (LGA) of Bayelsa State, Patani in Patani LGA, Oleh in Isoko South LGA; Ellu in Isoko North LGA of Delta State; and Igbokodain Ilaje LGA of Ondo State, resulting in more peacebuilding activities being carried out in riverine communities. Additionally, the Network reached over 5 million people with peace messaging on the dynamics of conflict and the importance of peace through media engagements.

Part of our sustainability strategy for the P4P network is to imbue each state chapter with the ability to source and utilize its own resources to fund peacebuilding activities independent of PIND. To achieve this, our peacebuilding team facilitated resource mobilization workshops for 120 (68 males, 52 females) peace advocates from across the eight chapters of the P4P Network and another 23 members (12 males, 11 females) from the Delta State chapter to develop their fund raising capabilities.

To further assure of the sustainability of their grassroots peacebuilding initiatives, our team facilitated the expansion of the Board of Trustees (BOT) and make it more functional to provide fiduciary and strategic oversight for the P4P Network. The first BOT meeting held in October 2017, thus making all the organs of the P4P (as established in its charter) now fully functional.

Also in the year, PIND completely devolved the responsibility of funds administration to the Network's Central Working Committee (CWC) that facilitates, coordinates and shapes the strategic direction of the Network., while maintaining oversight for this function.

In addition, the Foundation handed the provision of administrative support for the quarterly CWC meetings and other tasks like providing support for program design, planning, implementation, reporting and budgeting oversight to the P4P Secretariat supervised by

the CWC and operated by the State Liaison Officers (SLOs) and Data and Documentation Officer

By quarter four of 2017, using their acquired resource mobilization skills, three (3) P4P State Chapters successfully mobilized resources from private sources to carry out targeted peacebuilding activities

- Rivers and Delta State chapters secured funds from philanthropists and corporate organizations to conduct continuous peace education to the public on the need to adopt constructive means of conflict resolution through a longrunning radio series means
- The Edo State chapter mobilized resources from private sponsors and traditional rulers to engage in a campaign on non-violence along with enlightenment programs and workshops on leadership and peacebuilding for young persons in Etsako West and Auchi LGAs of the State

With the enhanced institutional capacity of the governance organ of the P4P resulting from PIND's work in 2017, the P4P is now on a path towards being a full-fledged independent and better structured organization that is able to self-govern and raise funds for its peacebuilding interventions.

Throughout 2017, the P4P Network served as a catalyst for peace through the discrete interventions of its chapters which demonstrably saved lives, reduced violence, and helped mend communities.

PEACE CLUBS SENSITIZED THE YOUNG **ON THE ESSENCE OF PEACE:**

Our 2012 research on the drivers and impact of conflict in the Niger Delta found that cultism (gang activity and affiliation), in particular, was a major gateway for youth into worse forms of criminality and violence.

To mitigate this by catching them young, our Partners for Peace (P4P) Network started expanding their peacebuilding interventions to setting up peace clubs in secondary schools where the students are taught the key drivers of conflict, how to address them, and are sensitized on the importance of peace in their communities.

This year, the team set up four (4) new peace clubs in secondary schools in Imo and Akwa Ibom States. Following the demonstrated responsible behavior by the student members of the peace club established in Ipe-Akoko in Ondo State in 2016 as reported by both parents and community members in a forum, the Peace Club was extended to three (3) additional schools in the State upon the request of the community.

SMS-Based Early Warning and Early Response Infrastructure & PREVENT **Team Helped Timely Action on Conflicts:** In response to the rapidly changing conflict dynamics in the Niger Delta, PIND's Integrated Peace and Development Unit (IPDU) promotes collaboration and synergy amongst diverse stakeholders to address conflict early warning and response through research, capacity building and applied learning.

In 2016, the IPDU set up a Short Message Service (SMS)-based Early Warning and Early Response (EWER) infrastructure that collects and analyses conflict data from across the region and established a PREVENT team, a subset of the P4P that uses the data from the EWER to identify conflicts within their milieu that could escalate into violence and work towards preventing or mitigating them.

Spurred by data from the early warning system, the PREVENT Team prevented or mitigated 22 conflict incidents in 2017, bringing the total number of conflicts mitigated by the team since their inception in 2016 to 686

PEACE MONITORS PROVIDED **COMMUNITY INFORMATION FOR EARLY ACTION ON CONFLICT:**

As part of efforts to deepen the Early Warning, Early Response (EWER) infrastructure, our IPDU engaged and trained 217 peace monitors from across the nine states of the Niger Delta in 2017 to provide verified information on grassroots-level conflicts to the EWER.

PEACE MAP AGGREGATED CONFLICT **DATA FOR DECISION MAKING:**

Our IPDU Early Warning and Early Response system is linked to the Partners for Peace (P4P) Peace Map (www.p4p-nigerdelta.org) which contains conflict data aggregated from various credible sources including Nigeria Watch, Armed Conflict Location and Event Data (ACLED), the defunct Nigeria Stability and Reconciliation Programme (NSRP) Sources, Community Initiative for Enhanced Peace and Development Conflict Watch Centre (CIEPD CWC), and the Partners for Peace (P4P) Network itself.

In 2017 alone, we mapped over 4,790 Niger Delta specific conflict-related data points on the peace map, which brings the total conflict data points on the map since its launch to over 8,765 (for the Niger Delta) and 28, 965 nationally - making our peace map the most comprehensive dataset on conflict risk in the Niger Delta publicly available in Nigeria.

CONFLICT DATA ANALYTIC PRODUCTS INFORMED PEACEBUILDING **DECISIONS:**

To ensure the data from the EWER and Peace Map are used to drive change in the emerging conflict dynamics, our Integrated Peace and Development Unit (IPDU) continued to produce conflict trackers and thematic briefs from the analyzed data for stakeholders use, thereby serving as a clearinghouse for Early Warning data and analysis.

The analytic products show the monthly conflict patterns and trends for each State of the Niger Delta by Local Government Areas (LGAs) and where registered peace agents can be found working in each State. With this, relevant stakeholders can

discern where and what efforts for conflict mitigation should be targeted at in each State and where available peace agents can be found to assist or drive the effort.

NIGER DELTA PEACE AND SECURITY **NETWORK (NDPSN) FACILITATED INFORMATION SHARING:**

Information sharing and renewed cooperation among peace actors and donors are key to a coordinated approach to peacebuilding in the region. Based on this insight, the Peacebuilding team had expanded the Niger Delta Peace and Security Working Group (NDPSWG) from the regional to the State-level, comprising of stakeholders working to mitigate conflict in the Niger Delta.

In 2017, we facilitated NDPSWG meetings in Rivers, Bayelsa, Delta and Cross River States where the groups used the data analytic products from PIND's IPDU to analyze trends and patterns of conflicts and strategized on how to combine resources to address the conflict issues.

During the year, the working groups enlarged their stakeholder groups to include representatives of security institutions and government agencies. A total of 97 stakeholders participated in the working groups in 2017.

By the end of 2017, over **150** peace stakeholders were utilizing the IPDU's data analytic products from the peace-map in designing and planning peacebuilding interventions. These interventions have become more targeted with the enhanced potential to really impact local conflict dynamics.

PIND, through the independent Partners for Peace (P4P) Network of self-identified peace volunteers, the SMS-Based Early Warning & Early Response System and the Peace Map, Peace Monitors, the Peace and Security Working Groups, and the Peace Clubs (for the young), is creating a regional peace infrastructure of champions, processes and structures for sustaining a culture of peace and reducing conflict to engender economic development in the Niger Delta.



n over 50 year old land boundary dispute between two neighboring communities, Igbidi and Okpolo-Enweh in Isoko South Local Government Area of Delta State resurged into fresh conflict in June 2017. Both communities are predominantly food crop and fish farmers, with people coming from other towns to buy proceeds from the women. The conflict brought everything to a halt, along with loss of lives and living on the edge of anxiety

Elder Isaac Omeke is a past President General of the Okpolo-Enweh Clan Progress Union and has held several leadership positions in the community. "Nobody can access the fish ponds and the farms in the bush because of the war. In fact, there is hunger in the community now" he laments.

Dr Patrick Harrison Ogbongho, President General of Igbidi Community corroborates this. "People can no longer go to their farms without being afraid or attacked. So they are not going as frequently as they should" he corroborates.

Many stakeholders, including government and elites from both communities made efforts to deescalate the issue but to no avail. Then the Delta State chapter of the Partners for Peace (P4P) Network intervened.

Elder Omeke recalls "they (P4P) arranged for a Peace Seminar between the two communities which we attended quite alright. They gave us lectures, showing us how to live peacefully as two communities". For

Igbidi community, he says "they (P4P) wrote to us inviting us to the local government council to brainstorm on how to end the conflict. And they did a very nice job" Uzezi Sharon Agbo is a member of the Delta State P4P Network. "The conflict between Igbidi and Okpolo-Enweh communities was a very distressful situation" he recalls.

Peacebuilding is a process. "Each conflict has its own dynamics and requires different approaches" Uzezi explains. "We engaged and consulted with various stakeholders, did training to bring everybody to accept a common voice, had dialogues and even did the one on one informal way of peacebuilding and conflict management"

The process led to a ceasefire. "Right from that place (the seminar), both communities resolved to embrace peace" narrates Dr Ogbongho and " the two communities agreed that they would not attack each other again" shares Elder Omeke.

While P4P continues to support them to work out the modalities on how to put up a temporary boundary for the two communities so that nobody can encroach, the ceasefire has brought relief as it restored some semblance of peace in both communities. And both communities credit P4P for the relative peace they are currently enjoying"Since they (P4P) have talked to both parties, there is no more fighting, no more problem, there is peace for now. People can sleep with their eyes closed" Elder Omeke confirms while Dr Ogbongho expresses same, saying "I don't think there has been any kind of hostilities since the P4P organization came. And we promise to build on that". "Peace is what we need in the two communities so that our socioeconomic activities can return to what it was before the crisis" further adds Iabidi Community leader, Elder

The people believe the work of P4P can significantly reduce incidents of conflict in the region. Dr Ogbongo requests that "the P4P should continue what they are doing. In fact, by bringing their work to the grassroots as they have done, issues like fighting and killing will be reduced if not even wiped out".

While the communities credit P4P for the fostered peace, Uzezi credits PIND for empowering them to serve the communities. "PIND has continued to build our capacity in terms of the CAPABLE training. I must be grateful to PIND for using us to make sure that things are done well because we wouldn't have known that dialoguing would help us until after the training" says Uzezi, adding that they now play more role towards broader peacebuilding in the region by contributing conflict data to the early warning system, a role he reveres.

"We are the eyes of PIND so we must provide accurate information to help us map conflicts and promote peace building in each of the communities".



CAPACITY BUILDING ROGRAN

We work with diverse partners to build the service delivery and engagement capacities of governments, civil society organizations, and communities.

Network Of Capable Home-grown Organizations Driving SOCIAL AND ECONOMIC CHANGE

ack in 2011, stakeholder consultations showed the weak capacity of Niger Delta-based organizations was a major concern as development within the region would be impossible without their engagement and assistance. In response, we launched the Capacity Building for Local Empowerment (CAPABLE) initiative in 2013 to boost the institutional and technical capacities of local civil society and business membership organizations so they could increase their competitive advantage to accessing funds and improve the quality of service delivery to communities.

During the past year, CAPABLE trained 254 people (including 98 female) from 46 organizations. Training delivered were in the areas of Monitoring and Evaluation, Resource Mobilization and Fundraising, Group Dynamics and Leadership, and Business Development for Service Providers. Also conducted was the Making Markets Work for the Poor (M4P) training which was in collaboration between PIND and the UK Department for International Development (DFID) Market Development (MADE) project. This Partnership with DFID MADE also included a Training of Trainers session for 10 M4P professionals (including 6 women) and helped to increase the number of Markets Systems Development professionals serving as resource persons for training and post training support from 11 in 2016 to 21.



The CAPABLE M4P course is gradually building a critical mass of local organizations that are skilled in applying the sustainable market systems approach to development interventions where there was previously none. **Eight (8)** of these organizations (headed by women) received funding to implement interventions in Niger Delta communities using the 'making market work for the poor' (M4P) approach.



This year was quite remarkable for CAPABLE, as we complemented training by mentoring and coaching to help organizations to fully apply skills from the trainings. We boosted the ability of trained institutions to deliver improved services to communities by providing them with small grants to procure more robust information, communication and technology (ICT) tools, which improved their work efficiency and productivity. The Community of Practice initiated by CAPABLE course graduates, blossomed into an interactive platform for CSOs to share information, experiences, programmatic achievements, and to develop partnerships to secure additional resources



We also extended our CAPABLE training to the riverine communities by collaborating with the Participatory Partnership for Community Development (PPCD) coalition that manages the Chevron Nigeria Limited's Global Memorandum of Understanding (GMOU) process to deliver a tailored training on Group Dynamics and Leadership for the riverine KEFFES and Dodo River Regional Development Committees (RDCs) in Bayelsa State and Egbema Gbaramatu **Development Foundation in Delta State. This** helped to strengthen and enhance the effectiveness of these community-level institutions in implementing Chevron Nigeria Limited's GMOU in riverine communities in the Niger Delta.

Beneficiaries

Our CAPABLE training, coaching and mentoring had 44 benefitting civil society and business membership organizations (BMOs) providing improved social and economic services to their constituencies across the region in 2017

Organizations

Participated in the training from 2010 to 75. 11 of these 75 organizations are headed by women

Policies & Procedures

Have been created by these organizations. 22 of these organizations are improving their organizational effectiveness.

Total Policies

A cumulative number of 241 policies and procedures have heen established since 2010

PROMOTING COLLECTIVE POLICY IMPACTS THROUGH OUR ISSUE-BASED ALLIANCES OF CIVIL SOCIETY AND BUSINESS MEMBERSHIP **ORGANIZATIONS**

A strong civil society can influence the pace of democratic reforms. But we know that working in isolated advocacy silos constrains their ability to do this effectively, irrespective of having individual institutional and technical competencies.

Addressing these constraints require Civil Society Organizations (CSOs) to have the ability to forge alliances, be sector leaders and promote collective impacts through strong ecosystem level engagements that involve mobilizing public opinion in support of reform agendas. So in 2014, we partnered with the United States Agency for International **Development (USAID) to roll out the Strengthening Advocacy** and Civil Engagement (SACE) project to support increased engagement and effectiveness of civil society to influence public institutions whose function it is to serve citizens' interests. The project explicitly aims to engage marginalized populations such as women, youth, and the disabled.

Through SACE,

we adopted the 'Anchor/Cluster' ecosystem development approach that clusters organizations with similar interests to work together around common advocacy agenda and strategies in order to create collective impacts. Clusters are led by anchor CSOs who coordinate and align the activities of cluster members around common advocacy issues, build effective relationship with them and promote networking among the organizations to opportunities and to resources

SACE set up **10** advocacy clusters in the Niger Delta led by 10 Niger-Delta based CSO and BMO anchors and provided support to them to come together to develop common policy reform agendas, coordinate strategies, monitor results and share knowledge. In 2017, **91** organizations from the Niger Delta received financial assistance and capacity building from the project to improve democratic governance and advocacy both within the region and nationally through the advocacy clusters. **14** of these focused on issues of marginalized

The SACE-supported advocacy clusters of civil and business organizations held 44 public awareness campaigns on key inclusive economic reform and equitable growth democratic governance issues, bringing the total from 2014 till date to 70. These produced positive actions from better-informed citizens with increasing cognizance of their rights and confidence from the disseminated good governance messages as evidenced by a growing willingness of State Governments to comply with demands of the civil society

Two separate mid-term evaluation of SACE in 2017 showed Niger Delta Civil Society Organizations and Business Membership Organizations made remarkable contributions to a more transparent and accountable governance in the region by strategic engagement with policy-makers, Niger Delta Institutions and the public. Evaluation showed the SACE project triggered open budgets, completion of hitherto abandoned projects, and inclusive growth through statutory allocations to marginalized groups and sectors.



Some SACE 2017 policy outcomes

- Through participation in the Ondo State Medium Term Sector Strategy (MTSS) deliberations, the Inclusive Agriculture Cluster anchored by Life and Peace Development Organization (LAPDO) influenced provision of a new line item tagged 'Agro Women Initiative' for women smallholders' farmers in the Ondo State 2018 agricultural sector budget for the first time, with an initial sum of N2 million allocated to the initiative
- Advocacy efforts by the Inclusive Economic Growth Cluster anchored by the Edo State Co-Operative Farmers Agency (ESCFAL) led to the set-up of a committee to work with them to develop an inclusive agricultural policy for Edo State
- The Social Inclusion for Youth Cluster anchored by Youth Alive Foundation got the Youth Empowerment bill to pass the first and second reading at the Akwa Ibom State House of
- The Akwa Ibom State Government published its 2017 budget online for the first time following engagements by the Open Budget Cluster anchored by Social Development Integrity Centre (SDIC)



Our Capacity Building program has built a growing and sustainable eco-system of local capacity in the Niger Delta that has been transformed into forces for social and economic change by improving institutional capabilities to deliver social services and engage in public decisionmaking, local governance and economic development project management



en Youth Alive oundation (YAF) relocated from Lagos to Akwa Ibom State, Uddy Okon, the Executive Director said it was like starting a new Niger Delta grown organization from the scratch. She had to recruit new staff who didn't have enough skills to support projects. As she was weighing how to solve the problem, she learnt about the PIND Capacity Building for Local Empowerment (CAPABLE) institutional and technical training opportunity for regional nongovernmental organizations (NGOs) like herself.

"So I sent two of my new staff to attend CAPABLE courses and they learned a lot" Uddy enthuses. "They came back with more experience on how to run an NGO, especially in the area of financial management, grant making and using ICT".

For YAF, the grant making skill was key as they needed access funds to carry out their organizational mandate of promoting social and economic opportunities for youth and protecting their political rights. Then came the USAID-PIND grant advertisement to extend the Strengthening Advocacy and Civic Engagement (SACE) project to the

Niger Delta. SACE would enhance the capacity of CSOs like YAF to influence public institutions whose functions are to serve citizens' interests. Uddy applied for the grant and got it. "I was lucky... I got the SACE grant because we did the CAPABLE grant making training before the SACE grant came" she asserts. YAF has been implementing the SACE project since 2014. Through the advocacy capacity building and alliances forged from the SACE project, YAF was able to get a Youth Empowerment bill through second reading in 2017.

And obviously, because of the successes we had registered on the SACE project in terms of having a bill in the Akwa Ibom State House of Assembly pass a second reading, the United Kingdom Department for International Development (DFID) invited us to bid for a grant to support the anticorruption pillar of the Open Government Partnership (OGP) and we got a five year grant

With a grant of £2 million, YAF could afford to expand her services from Akwa Ibom to more States as well

offer more job opportunities. "We are now working in Lagos, Abuja, Kano and Rivers. So that really expanded our organization and my staff strength moved from five to twenty something in a short while" says Uddy. YAF had bided for the grant with a consortium of other SACE project beneficiary NGO partners - Center for Information Technology and Development (CITAD) and Social Development Integrated Center (SDIC) - to implement the anticorruption work. "So in Lagos and Rivers State, we are working with these two partners who are also of the SACE project and that really expanded our organization's network."

Uddy ascribes the success of YAF to the foundation laid by PIND's SACE and CAPABLE interventions. "DFID did a due diligence before we got the grant. Because at this level, when you get these kind of grants, they expect that you have the systems and structures in place. Even now that we are implementing the grant, nobody is guiding us about how we need to operate because we have learned those things from CAPABLE and SACE. I thank God that we learned them. That has given us the structure to be able to implement such a grant'.

for £2 million!



Partnerships With Regional Governments to Catalyze Inclusive Economic Growth IN THE NIGER DELTA

nformed governments can promote inclusive and equitable economic opportunities in the Niger Delta through their decisions, policy and approach. PIND continued to show itself as a high value partner with various State governments and agencies across the region as we partnered and engaged with them throughout the year.

ENHANCING NIGER DELTA DEVELOPMENT COMMISSION (NDDC)'S REGIONAL DEVELOPMENT APPROACH -

Following a signed Memorandum of Understanding (MoU) with the Commission in May, 2017, we are supporting the regional institution in project identification, design, implementation, project monitoring and evaluation that will stimulate the private sector while providing a sustainable approach to pro-poor economic and social development. A successful partnership will help catalyze the development of various agricultural value chains and support the NDDC in building the foundational elements of economic development in the region around research, analysis, governance, advocacy, and peacebuilding and conflict resolution, with special attention to the needs of women, youth and marginalized groups.

DEVELOPING CROSS RIVERS STATE GOVERNMENT 30-YEAR GROWTH AND DEVELOPMENT PLAN –

We continued to partner with the State Planning Commission (SPC) to produce a bottom-up plan for achieving the long-term development goals of the State Government that takes into account current and expected future realities by the end of 2017. The development of this plan, which we began in 2016 after an MOU with the Cross Rivers State Government (CRSG) for providing development assistance, became a rallying point for development stakeholders to collaborate in 2017. Seven (7) stakeholders working in the region - European Union (EU), BRACED Commission, DFID, USAID, Niger Delta Dialogue Committee, the Henrich Boell Foundation and the Nigeria Governors Forum (NGF) - teamed up with PIND to support a baseline diagnostic assessment of the State, and visioning and modelling workshops with the active participation of key stakeholders that informed the draft plan.

INFLUENCING DELTA STATE'S JOB CREATION

Our support to the Chief Job Creation Officer and Office of the Executive Governor to develop sustainable aquaculture projects has led the State to adopt a new cluster approach for its job creation efforts, with hundreds of direct jobs created in the aquaculture as a result. Previously, the State Government supported agricultural programs by distributing starter packs on the specific value chains to beneficiaries who are scattered in different locations - an approach which made monitoring and coordination difficult. With the cluster approach, farmers in the State evolved into cooperatives that can easily attract private sector investment, access finance from financial institutions for support beyond the government program, and attract the attention of extension services for shared learning and access to information.

Additionally, in the area of access to finance and **Small and Medium-sized enterprises (SMEs)** development, the partnership with the State's Micro, Small and Medium Scale Enterprise Development Agency is strengthening their loan delivery and management capacity, as well as their ability to track and report impact. This is ensuring that the right businesses are getting funded.

ORGANIZATIONAL STRENGTHENING OF ONDO STATE OIL PRODUCING AREAS DEVELOPMENT **COMMISSION (OSOPADEC) -**

Upon request from OSOPADEC, we signed an MOU to support the organizational strengthening of the Commission to become more effective in the achievement of its mandate in the State and to design targeted investments for economic development in the State that will underpin the budgeting and allocation of resources for priority projects.

2017



Akwa Ibom State Commissioner for Economic Development and Manpower Planning actively participating in a State by State breakout session at the 2017 Niger Delta Development Forum in Uyo, Akwa Ibom

PRODUCING AKWA IBOM STATE AGRICULTURAL POLICY AND FOOD SUFFICIENCY STRATEGY

PIND partnered with the New Nigeria Foundation and other development partners to produce the policy aimed at aggressively harnessing the agricultural potentials of the State for food sufficiency, job and wealth creation through agricultural production, processing and marketing.

ASSESSING ONDO STATE INVESTMENT READINESS

We assisted the State to conduct a structured and professional assessment of its investment readiness using widely-acclaimed measurement parameters and methods. The State Government is using the report to attract private sector investment into core agricultural value chains as well as

other key sectors as a basis for its long-term sustainable economic development.

REVIEWING EDO STATE AGRICULTURAL POLICY

To strengthen the agricultural potential of Edo State and ensure that meaningful private and public sector investments are attracted, PIND collaborated with the State Ministry of Agriculture and the PIND-USAID co-funded Strengthening Advocacy and Civic Engagement (SACE) project to do an extensive review of the existing State policy on agriculture. This identified current gaps and assessed its overall impact on the development of this critical sector in the state.

FACILITATING RIVERS STATE POST PRIMARY SCHOOL WATER, SANITATION AND HYGIENE POLICY

Several follow-on engagements with the Rivers State Senior Secondary Schools Board had the Agency adopt a new policy to establish environmental health clubs in all the 258 senior secondary schools in the State. This marked a milestone towards influencing behavioral change in sustaining improved water, sanitation and hygiene (WASH) in senior secondary schools.

Our advocacy engagements and support to Governments in 2017 contributed to the development of 16 policy papers, briefs and plans towards delivering enabling environment for sustainable and equitable socio-economic growth, making a total of 35 briefs from 2010 till date



Governor Oluwarotimi Akeredolu of Ondo State (in cap) and Dara Akala, PIND's Executive Director during a courtesy visit to discuss possible development support to the State

Platforms for Regional Development Discourse & Collective Action Platforms for Regional Development Discourse & Collective Action

ddressing the complex development challenges of the Niger Delta is beyond what a single organization can take on. It requires collaboration, coordination and connections amongst relevant stakeholder groups, at federal, regional, State and community levels. We provided various platforms for such to take place over the course of the year.

NIGERIAN ECONOMIC SUMMIT

In October, 2017, PIND recorded a key milestone, teaming up with the Nigerian Economic Summit Group (NESG) and the Market Development (MADE) Project in the Niger Delta to organize the NESG's annual high-profile Summit's first ever discussion session focused on the Niger Delta. Themed "Low Carbon Investment Opportunities for Economic Recovery and Growth Plan (ERGP) in Niger Delta Communities", the outcomes of the session became part of the policy recommendations made to the Presidency from the Summit and these outcomes were also fed into the 2017 edition of PIND's annual Niger Delta Development Forum (NDDF), thereby linking the NESG at a federal level with this regional audience for the first time. In addition, it birthed the Low Carbon Investment in the Niger Delta Initiative that has diverse stakeholders from multi-sectors including the private sector currently collaborating to scale up the agro-allied sector and reduce post-harvest losses by bridging $sector value\ chain\ gaps\ in\ emerging\ economic\ ecosystems.$

NIGER DELTA DEVELOPMENT FORUM (NDDF)

The 2017 edition of our annual forum in Uyo, Akwa Ibom State between November 14 and 15 again showcased PIND's convening power as an organization. It brought together key actors from each of the States in the Niger Delta, along with private sector and civil society actors, to create the beginnings of short, medium and long-term development plans for each State that we will be developing further in the coming year with willing States. This was done in partnership with the Department for International Development (DFID) South-South/South-East regional office, DFID Market Development Program (MADE), the European Union Niger Delta Support Program (EU-NDSP), DFID Facility for Oil Sector Transparency and Reform (FOSTER) project, Catholic Organization for Relief and Development Aid (Cordaid), United States Agencies for International



NDLink inspired youth to contribute their talent to the Social Development Goal 16 by promoting peaceful and inclusive societies for sustainable development through a musical concert at the International Youth Day 'Youth4Peace' Dialogue held in collaboration with the Social Change Group on August 11, 2017. Photo credit: Studio 24

Development (USAID), Nigerian Economic Summit Group, and Henrich Boell Foundation This 6th edition of the forum, titled 'A State-Led Framework for Planning & Development in the Niger Delta' created awareness and shared understanding among stakeholders on the necessity and methodologies for long-term strategic planning and implementation for domestic resource mobilization, inclusive and resilient regional growth.



48 Participants from the Civil Society Organizations

35 Private Sector Investors

37 Independent Consultants

Daniel D

DONOR AND PARTNERS COORDINATION **MEETINGS**

Working together with the United Kingdom Department for International Development (DFID) South-South and South-East regional office and the DFID Market Development (MADE) program in the Niger Delta, we facilitated three coordination meeting of donors and implementing partners working in the Niger Delta that produced a suggested structure and mechanism for coordinating and harmonizing development efforts in the region for greater collective impact.

NDLink

To ensure the availability of credible data to drive development programs, PIND relaunched NDLink, our one-stop online platform for developmentrelated information and resources on the Niger Delta. We diversified the content featured on the platform, which resulted in nearly two million visits to the platform within the year and more people

being more aware of development information in the Niger Delta. This increased engagement on NDLink has also contributed to a changing narrative of development within the Niger Delta as more people now show interest in learning about and 'discussing' development on the platform.

Our 2017 advocacy platforms brought together over 800 stakeholders from different sectors and the public to connect with one another to discuss Niger Delta development issues and explore collaboration opportunities. This yielded nine (9) new strategic stakeholder collaborations that are collectively pursuing improved development policies and practices in the Niger Delta and facilitated N7,700,000 in direct investments to the region, which sums up to N299,700,000 worth of investments from 2010-2017



Her Royal Majesty, Princess Joyce Adesola Oladiran-Ebiseni, the Regent of Kalasuwe of Ijaw Apoi Land, Ese-Odo Local Government Area of Ondo State (middle) and the renowned Nollywood actress and peace activist, Hilda Dokubo (right) inspired women in the region to be bold in community leadership and peacebuilding at PIND's International Women's Day celebration in Bayelsa State

Our Gender FOOTPRINT in the year

IND, through gender mainstreaming in all its interventions, seeks to ensure equitable participation of men and women in social and economic development of the Niger Delta

Our research on gender revealed a myriad of issues that were limiting women from participating or benefiting from opportunities that would empower them economically. Such issues include exclusion from decision-making and leadership, inability to access land, limited income generating opportunities (due to traditional gender norms and culture), gender-based

violence (GBV) and rape amongst others. A follow on PIND study on the drivers and impact of conflict found that "although women often played a positive role in peace building, their contribution was not always recognized and their voices were muted within traditional structures. Beyond being victims of conflict, women have key strengths, skills, and roles that should be leveraged for more effective peace building and conflict mitigation. When empowered, women have been known to work effectively to prevent the start and spread of violent conflict."



Members of the Rivers State chapter of the Nigeria Association of Women Journalists (NAWOJ) in a group work during the training on gender and conflict sensitivity for the association

HERE IS HOW WE UTILIZED THESE FINDINGS IN OUR GENDER WORK THIS 2017:

WE RECOGNIZED THE CRITICAL ROLE OF WOMEN IN PEACE BUILDING IN THE NIGER DELTA AND EMPOWERED THEM TO DO SO MORE EFFECTIVELY:

Women In The Media

If equipped with the right skills, women journalists can play a positive role in raising public awareness on development, stability and growth in the region. In collaboration with DFID's Nigeria Stability and Reconciliation Programme (NSRP), we trained 30 members of the Rivers State National Association of Women Journalists (NAWOJ) and Nigeria Union of Journalists (NUJ) on Gender and Conflict Sensitivity Reporting to build their capacity to mainstream conflict sensitivity and gender in news reportage, writing features, editorials, producing documentaries, project planning and delivery. It also increased their understanding of the role of the media in either mitigating or exacerbating conflicts in the Niger Delta. The journalists reported a change in their perspective on gender issues and conflict after the training.

"If I hadn't attended this training, I wouldn't have known I was doing some things wrong. Now I know how to be conflict sensitive in my reporting to avoid blunder and prevent conflict."- Mrs Beauty David Ntengot, Journalist, Treasure Base Newspaper, Rivers State

30 Women Journalists Trained Our training has equipped these 30 women journalists with the skills to effectively play their naturally endowed roles as peacebuilders by writing stories and news that are balanced and inclusive and raising public awareness on the nexus between development, stability and growth in the region

Partners For Peace (P4P) Network Membership:

309 women joined the P4P network in 2017, of the 843 self-identified peace agents who joined the Network in the year. This is a result of our efforts to deliberately target women and draw them into the Network. Of the 5,703 total membership of the Network from inception to the end of 2017, 2,097 are women

Being members of the P4P Network has amplified the voices of these 2,097 WOMEN as peacebuilders, provided them a platform to share learnings and work collectively with other individuals and institutions to address conflict issues. It also enabled them to benefit from peacebuilding trainings and leverage small grants for peacebuilding interventions in their communities

Peace Monitors

27 of the 217 persons we trained as peace monitors in 2017 were women who now provide community level conflict incidence reports for the Early Warning and Early Response (EWER) system. That brought the total number of our trained women peace monitors to **122 out of 487** who contribute to providing data that helps peace actors across the region and nationally to plan evidence-based local conflict prevention or mitigation interventions that have more chances of success

WE SPECIFICALLY TARGETED WOMEN'S BUSINESS ASSOCIATIONS AND COOPERATIVES TO INFLUENCE THEIR ECONOMIC ADVANCEMENT

The Aladinma Women Association is a multi-purpose cooperative society in Umukabia-Ogodo of Ngor Okpala Local Government Area (LGA) in Imo State with **250 members**. About 50 percent of the **250 members** of the association are engaged in Cassava farming.

PIND's capacity building team conducted an organizational capacity assessment of this women association this year. Findings showed gaps in financial management and low capacity to manage the organization. We developed action plan to address these identified gaps. One of the actions in the plan was to hold Group Dynamics Training for the association.

In October, PIND offered a two-day training on Group Dynamics and Leadership to **24 participants** from the association. Through the training, the association increased understanding of the importance of communication, and making decision making inclusive as well as sharing roles and responsibilities. During the training, gaps were identified in the association's operations and documentation capacity. Plans have been put in place to provide coaching and mentoring support to help bridge the gaps.

WE DELIBERATELY ENSURED ACTIVE PARTICIPATION OF WOMEN IN THE VALUE CHAIN

To stimulate the support market for farmers and small businesses in the region, we trained a pool of Aquaculture Service Providers (ASPs) who provide business and best agronomic practices training for fish farmers. We also trained Business Service Providers (BSPs) who provide business advisory services to Small and Medium Enterprises to enhance their competitiveness.

The so trained have made a business of selling their services and earning incomes while some of them have also leveraged funds to expand their businesses. Of the **20 active ASPs** in 2017, five **(5)** are women while four **(4)** of the **10 active BSPs are women** benefitting from participating in the value chain support service line.

Two of these five (5) female ASPs, Blessing Omorodion and Yinka Akinpelu, both in Akure, Ondo State benefitted from our grants support to promote improved pond management practices in aquaculture in the State and one of the women subsequently sold services to **250 farmers** within a period of four months in Ondo State

In 2017, **43**% of the **707 fish farmers** who reported increased income from our aquaculture value chain interventions were women

A key focus of our cassava intervention was to ensure at least 40% participation of women. The post pilot assessment of the improved agronomic practices trainings done in Mbiri in Ika North Local Government of Delta State and Umukabia in Ngor Okpala Local Government of Imo State showed that out of a total of 795 beneficiaries from these communities, 415 were women, representing 52%.

WE SUPPORTED WOMEN TO BREAK GENDER MYTHS AFFECTING ACCESS TO ECONOMIC OPPORTUNITIES IN CLUDING NEW TECHNOLOGIES TO INCREASE THEIR PARTICIPATION IN AGRICULTURAL VALUE CHAINS

International Women's Day (IWD) 2017

In partnership with the DFID Market Development in Niger Delta (MADE) project, the PIND-USAID funded MARKETS II Project and the Edo State Cooperative Farmers Agency Limited, we organized a forum in Benin City, Edo State on the 7th of March 2017 with the theme "Women, Be Bold for Change in Adopting Agricultural Technologies" to commemorate the day. 161 participants attended the event.

At the forum, over 100 women farmers in aquaculture, cassava, palm oil, poultry, honey and other value chains learned about available agricultural technologies they can adopt to improve the efficiency and productivity of their farming businesses. They were also apprised with practical tactics for overcoming the challenges they face in accessing and using such technologies by a panel of successful women farmers who shared their personal experiences on how they used technology to grow their businesses...



The Forum also provided a platform through which the women farmers interacted, networked and discussed possible collaborations and support with other value chain players from the government, development partners, civil society, financial institutions and the private sector who attended the Forum.

Inspired by the Forum, one of the participants from the civil society, the Working Fingers Initiative International (WOFII) partnered with Lift Above Poverty (LAPO), a micro finance bank operating in the Niger Delta to hold a similar Forum in Asaba, Delta State that reached another 60 women smallholder farmers with the same message of being bold to adopt technologies to enhance their agricultural investments.

Some of the women reached have purchased and adopted the use of the smoking kiln fish technology and are reaping the economic benefit as there is high demand for high quality smoked fish. When some could not afford the high cost of the smoking kiln, they opted for the chorkor oven technology made with bricks which they are making money from as well.

Demonstration of Harvesting Technology to a Women Audience:

Traditionally, women in the region are forbidden from climbing palm trees to harvest palm fruits because it involves climbing and is arduous. So, despite the introduction of the Mechanical Adjustable Harvester (MAH) which increases farmers' yield of palm fruit bunches and profitand does so with significantly less risk of injury (as no climbing is required) - traditions still hindered women in the oil palm value chain from taking advantage of the technology to boost their productivity.

In 2016, PIND began organizing targeted demonstrations for women on the use of the MAH technology addressing the myths and misconceptions around the technology. This sensitization continued into 2017 and by quarter four of the year, two women farmers from Ovia North East in Edo State and Ikom in Cross River State had not only overcome barriers to the use of the MAH but had gone ahead to procure the technology and currently use them to harvest palm fruit bunches for members of their communities as an additional business and source of income.

WE FACILTATED NEW ECONOMIC OPPORTUNITIES FOR YOUNG WOMEN

PIND's Media for Development unit partnered with Herdreamsarervalid Foundation and Lensational International to equip **10 young girls (ages 15 – 23)** with photographic skills to enhance their

income generation options. **The 10 girls** (including a Physically Challenged Person) were given a digital camera each to start photography business, taking pictures and selling these globally in online platforms.

The venture is expected to grow over time thereby increasing the income of the beneficiaries.

WE SENSITIZED DIVERSE STAKEHOLDERS ON GENDER INCLUSIVE POLICIES AND GENDER-BASED VIOLENCE ISSUES AND HOW THEY CAN HELP

Gender-friendly Agricultural Budget In Ondo State:

This year, through our Strengthening Advocacy and Civil Engagement (SACE) project, we provided 21 organizations (out of the total 91) with financial assistance and capacity building to advocate for improved governance for marginalized constituencies which include women, specifically tackling issues that limit their economic prosperity within the region. A cluster of the SACE project focused on advocating for an inclusive agriculture policy and budget in Ondo State successfully secured a budget line into the State's 2018 agricultural sector budget dedicated to supporting women smallholder farmers. This is the first time this has happened and would help increase inclusive policies in the State.

Evidence-based Policy And Practice For Reducing Gender Based Violence:

Early in 2017, our Partners for Peace (P4P) Peace Map which captures data on conflict trends in the region highlighted an increase in the number of reported cases of Gender Based Violence (GBV) across the Niger Delta States. To influence policies, knowledge, attitudes and behaviors towards the mitigation of this surging vice, we trained 54 policymakers and implementers from key government



agencies including the Ministry of Women Affairs, Ministry of Social Welfare and Rehabilitation, Ministry of Justice, National Orientation Agency, National Human Rights Commission, Nigerian Security and Civil Defence Corps and civil society activists on the importance of mainstreaming gender research in policy formulation and practice. This increased their understanding of issues surrounding violence against women and girls and how to use evidence-based strategies in tackling the menace.

To mark the 2017 International Day of the Girl Child in October, our peacebuilding team also created massive awareness and debate on the effects of conflict and violence on the girl child in the Niger Delta via a Twitter Chat that reached over **10,000 persons on social media.**

16 Days Of Activism Campaigns On Violence Against Women And Girls:

The annual 16 days of activism from November 25 to December 10 is used by individuals, groups and women's rights organizations around the world to call for the elimination of all forms of violence against women and girls. We commemorated the 2017 event by providing small grants to four civil society organizations to run campaigns against gender-based violence in the region. The organizations are Women United for Economic Empowerment (WUEE), Community Empowerment and Development Initiative (CEDI), Ideal Women Advance Initiative (IWAI) and Greater Tomorrow Initiative.



Security Operatives joined our campaign on violence against women and girls IWD Benin

Using a combination of media advocacy, social marketing, town-halls, stakeholder meetings and engagements, school tours, community mobilization, training, and rallies, the campaigns reached thousands of persons. Audience reached included students, teachers, school management boards, law enforcement agencies, informal security groups, trade unions, government ministries and agencies, local governments, media, CSOs, religious groups, rural and urban community members, state lawmakers, traditional rulers, parents, young women and girls. Awareness messages were shared through the media and other education and communication materials on the increased number of reported cases of gender-based violence in the Niger Delta. Victims were encouraged to seek redress and contact information on where victims can seek justice and support was provided.

National Agenda For Women Empowerment And Gender Equality Through Gender Working Group

Our gender team actively participated in the 2017 meetings of the Development Partners Group on Gender (DPGG), a national coalition of CSOs working to promote gender inclusiveness in line with the Sustainable Development Goals (SDGs). PIND's participation provided an avenue to support a proactive, systemic and result oriented national agenda for gender equality and women empowerment in Nigeria that would naturally benefit our region of interest.

WE BUILT CAPACITY OF WOMEN AND MEN COMMUNITY ASSOCIATIONS, BUSINESS MEMBERSHIP ORGANIZATIONS AND OTHER LOCAL MARKET ACTORS TO ENGAGE IN PUBLIC DECISION-MAKING, LOCAL GOVERNANCE AND PROJECT DEVELOPMENT

To address the exclusion of women from decision-making and leadership and their lack of voice in peacebuilding, we worked with our partners, the Participatory Partnership for Community Development (PPCD), Warri, Delta State; the Bayelsa Community and Social Development Agency (CSDA); and the Bayelsa chapter of the region-wide Partners for Peace (P4P) Network to hold a second International Women's Day (IWD) Forum themed "Women, be Bold for Change in Community Leadership and Peace Building".

Held on March 29 in Yenagoa, Bayelsa State with 104 persons (92 females and 12 males) in attendance, our two female lead paper presenters at the Forum, in the persons of a woman



Madam Mariam (in long flowing gown) and her team of hired medical personnel following her renovation of the erstwhile abandoned community health centre facility in Benikrukru, Delta State after being motivated on community leadership at PIND's IWD event in Bayelsa State

traditional ruler, Her Royal Majesty, Princess Joyce Adesola Oladiran-Ebiseni, the Regent of Kalasuwe of Ijaw Apoi Land, Ese-Odo Local Government Area of Ondo State and the renowned Nollywood actress and peace activist, Hilda Dokubo inspired the participating women to play active roles in community leadership in Niger Delta communities and step up their involvement in peace building including facilitating opportunity for women to share information and experiences in mitigating conflicts.

In quarter two of 2017, motivated by the knowledge gained from the Forum, participants from Dodo River Regional Development Committee in Bayelsa State cascaded the knowledge to more rural women by organizing five information sharing events in Amatu, Bilabiri and Bisangbene communities through which they enlightened, sensitized and educated the women attendees on the imperative of speaking out and being bold to bring about positive changes for themselves in communities

After being inspired by the success stories of women who attended the forum, Madam Mariam Anomuoghanran, a participant, renovated and reactivated an abandoned Healthcare Centre in her community, Benikrukru in Warri North Local Government Area of Delta State. She has also gone further to engage seven nurses and doctors to run the facility and hopes to leverage resources from partnership with private organizations and other development partners.



Our advocacy for more women representation in decision-making and leadership yielded results in 2017 as nine (9) business membership organizations (BMOs) including the United Ufuoma Fish Farmers' Association (UUFFA) in Warri, Delta State involved women in making key decisions



while seven BMOs have appointed women in leadership role as executive officers by quarter three of the vear.



Overall, our gender activities in 2017 gave 285 women more access to information that can grow their businesses and increase their incomes

WE ASSESSED OUR PROGRESS IN GENDER MAINSTREAMING TO ENSURE WE ARE MEETING **OUR GENDER OBJECTIVES**

We hired a gender specialist for this assessment. Based on findings from interviews, desk reviews and key observations, we got a rating of MODERATE against the commitments and priorities set in the strategic objectives contained in PIND's Gender Policy.

The assessment noted we have made significant progress in facilitating access to equal opportunities and benefits for women and men in all our corporate policies, program strategies, guidelines and administrative procedures and also in promoting equal representation, voice and participation of both women and men at all levels within PIND's structure.

We were provided with key recommendations that would help improve our gender mainstreaming performance in 2018





NEW INITIATIVE:

Expand our work into the cocoa value chain to take advantage of the increased market opportunities in the sector arising from an 80 percent net export for cocoa beans produced in the country

GOAL FOR THE YEAR:

OUR 2018

PRIORITIES

Extend our programs into hard to reach frontiers in the region such as the riverine and coastal communities



GENDER MAINSTREAMING:

Strengthen gender M&E and reporting



ANALYSIS & ADVOCACY:

Increase support of public participation and open dialogue through initiatives like the Niger Delta Development Forum (NDDF)



APPROPRIATE TECHNOLOGY:

Facilitate energy access for productive energy use and buy-in of State actors to enable technology-influenced social development at the community level



MARKET DEVELOPMENT:

Strengthen support market actors for greater scale and wider systemic change in key Agricultural Value Chains & Business Linkages



mitigation a

YOUTH DEVELOPMENT:
Develop models of jobreadiness that provide
marginalized youth in the Niger
Delta the opportunity to secure
sustainable jobs through the
Niger Delta Youth Employment
Pathways (NDYEP) project



CAPACITY BUILDING:

Deliver CAPABLE trainings to increase capacity for diversifying resources available for socioeconomic development



PEACEBUILDING:

Increase peacebuilding impact in the Niger Delta through capacity building of peace actors in conflict mitigation and resolution

Our Governance and Team

OUR PROGRAMS, OPERATIONS AND DIRECTION ARE GOVERNED BY SEVEN TRUSTEES

Board of Trustees

Jeff Ewing

Chairman/Managing Director, Chevron Nigeria Limited

Obafemi Ajibola

Managing Director /CEO, New Nigeria Foundation

Anire Celey Okogun

MD/CEO Chanelle Microfinance Bank Sam Ogbemi Daibo

Area Manager, Chevron Policy, Government and Public Affairs (PGPA) Field Operations

Mina M Ogbanga

CEO, Center for Development Support Initiatives

Monday A Ovuede

Director, NNPC/Chevron Nigeria Ltd. Joint Venture

Jones Itomba Okoro

Development and Community / Public Health Expert

Our 2017 Leadership Team

Dara Akala

Executive Director

Sylvester Okoh

Partnership & Engagement Manager

James Elekwachi

Market Development Projects Manager

Olayinka Anyachukwu

Finance & Admin Manager

Florence Agbejule

Field Operations Manager

Emeka Nwankwo

Planning, Monitoring and Evaluation Manager

Nkasi Wodu

Peace Building Program Manager

Tunji Idowu

Deputy Executive Director

Bosede Eitokpah

Capacity Building Program Manager

Joshua Samson

Project Support Services Manager

Chichi Nnoham Onyejekwe

Knowledge and Communications Manager

Teslim Giwa

ATED Manager

Chime Asonye

Analysis and Advocacy Program Manager

Myke Ekpe

Security Manager







Our 2017 Team

Our dedicated personnel traversed over 300,000 kilometers in over 500 trips, often under the vulnerable, uncertain, complex and ambiguous environments of our work, to deliver impressive social and economic

Misan Edema-Sillo

Senior Market Development Advisor

Africas LawalPartners for Peace Coordinator

Afeno Super Odomovo IPDU Research Coordinator

Akperi Laju Knowledge Management Coordinator

Nabeel Adeyemi Value Chain Technologies Coordinator

Ebenezer Wikina NDLink Coordinator

Femi-John OsuntokunPlanning Monitoring and Evaluation Coordinator

Blessing Tuoyo Market Development Advisor

Blessing Allen Adebayo Market Development Advisor

Saratu Abiola

Communications Officer

Ifeyinwa Nwosu

Office Administrator

Ayodeji Akintola Project Accountant

Ramat Ada Ochekliye Knowledge Management Intern

Onuoha Janet

Finance Intern

Belema Okari

Office Assistant

Juliana Tete Office Assistant

David Adamgbe Transport Officer

Issac Dusu ransport Officer

Meshack Gbogbor Transport Officer

Sunday Amadu Transport Officer

Frank Ukpong Transport Officer

Ikechukwu Ehirim Transport Officer

Precious Agbunno Senior Market Development Advisor

IPDU Capacity Building Coordinator

Capacity Building Program Coordinator

Timi Kiakubu

Water Sanitation and Hygiene (WASH) Coordinator

Oteheri Odjeni Akinruntan Analysis and Advocacy Coordinator

Matthew Smart

Media for Development Coordinator

Planning Monitoring and Evaluation Coordinator

Faith Soya Market Development Advisor

Emmanuel Nwala

Market Development Advisor

Adaora Ezeokana

Procurements and Grants Officer

Mirabel Gbagbo Office Administrator

Shadrack Anigbo

Project Accountant

Nchengem Gahia

Violence against women and girls VAWG intern

Hope Akpan Office Assistant

Helen Akpata

Office Assistant

Doris Aloh - Atah

Office Assistant

Pius Uwua

Transport Officer

James Onalo Transport Officer

Yemi Mabiaku

Transport Officer

Kehinde Igboro Transport Officer

Victor Ogheneovo

Transport Officer



REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF FOUNDATION FOR PARTNERSHIP INITIATIVES IN THE NIGER DELTA

Report on the Audit of the Financial Statement

We have audited the financial statements of the Foundation which comprise the statement of financial position as at December 31, 2017, the statement of operating activities, statement of changes in equity statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

Opinion

In our opinion, the accompanying financial statements give a true and fair view of the financial position of Partnership Initiatives in the Niger Delta as at December 31, 2017, its financial performance and its cash flows for the year then ended in accordance with the provisions of the Companies and Allied Matters Act CAP C20 LFN 2004 and the Financial Reporting Council of Nigeria (FRCN) Act No 6 of 2011.

Basis of Opinion

We conducted our audit in accordance with the Nigerian Standards on Auditing (NSAs) issued by the Institute of Chartered Accountants of Nigeria (ICAN). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the foundation accordance with ethical requirements that are relevant to our audit of the financial statements, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Going Concern

The Foundation's financial statements have been prepared using the going concern basis of accounting. The use of this basis for accounting is appropriate unless management either intends to liquidate the Foundation or to cease operations, or has no realistic alternatives but to do so.

Management has not identified a material uncertainty that may cast significant doubt on the equity's ability to continue as a going concern, and accordingly none is disclosed in the financial statements.

Based on our audit of the financial statements, we also have not identified such a material uncertainty.









Responsibilities of the Directors for the Financial Statements

The Directors are responsible for the preparation and fair presentation of these financial statements which are in compliance with the requirements of both Financial Reporting Council of Nigeria Act, No. 6 of 2011 and the Companies and Allied Matters Act, Cap C20 LFN, 2004. This responsibility includes: designing, implementing and maintaining internal control relevant to the preparation and fair presentation of the financial statements that are free from material misstatement, selecting and applying appropriate accounting policies, and making accounting estimates that are reasonable in the circumstances.

Auditor's Responsibilities for the Audit of the Financial Statements

Our responsibility is to express an independent opinion on these financial statements based on our audit. We conducted our audit in accordance with Nigerian Standards on Auditing (NSAs) issued by the Institute of Chartered Accountants of Nigeria. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance that the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Directors, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Report on Other Legal and Regulatory Requirements

The Companies and Allied Matters Act, CAP C20 LFN, 2004 requires that in carrying out our audit we consider and report to you on the following matters. We confirm that: -

- i) we have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit;
- ii) in our opinion, proper books of account have been kept by the Foundation; and
- iii) the Foundation's statement of financial position and statement of operating activities are in agreement with the books of account.

Solomon O. Adeleke

FRC/2013/ICAN/00000000765

for: Baker Tilly Nigeria Chartered Accountants Abuja, Nigeria 16 May, 2018

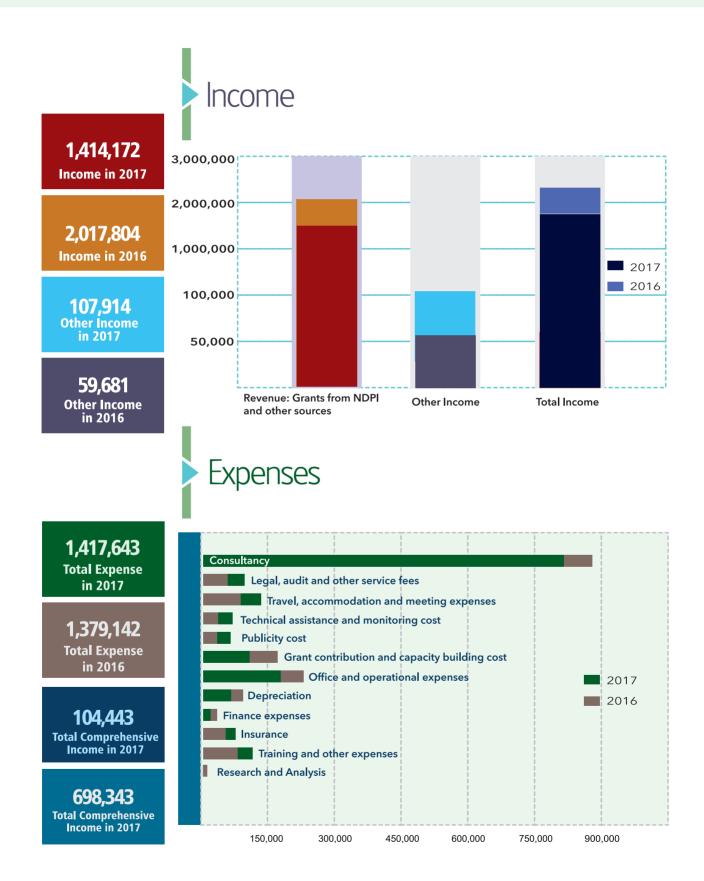








FOUNDATION FOR PARTNERSHIP INITIATIVES IN THE NIGER DELTA STATEMENT OF OPERATING ACTIVITIES FOR THE YEAR ENDED 31 DECEMBER, 2017





FOUNDATION FOR PARTNERSHIP INITIATIVES IN THE NIGER DELTA STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER, 2017

ASSETS & LIABILITIES		1	
	2017	2016	2017 2016
Non-current assets			
Property, plant and equipment	433,424	422,350	501 nt as
Long term prepayment	14,177	44,845	447,601 current as 467,195
	447,601	467,195	447,601 Non-current assets 467,195
			2
Current assets			
Receivables	2,517	8,677	2017 2016
Short-term prepayment	51,325	70,919	
Cash and cash equivalents	1,390,945	1,266,950	388 ssets
	1,444,787	1,346,546	1,892,388 Total assets 1,813,741
Total assets	1,892,388	1,813,741	1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1
LIABILITIES: Current liabilities			2017 2016
Accounts payables	14,259	52,773	
Accruals	71,351	54,401	10 21 74
	85,610	107,174	85,610 Total Liabilities
Total liabilities	85,610	107,174	Total
		:============ :: ::	
Not Accets			2017
Net Assets Accumulated Fund	1,806,778	1,706,567	2017 2016
Accumulated Fulld	1,000,770	1,700,307	1,892,388 Total accumulated fund and liabilities
			1,892,388 al accumula id and liabili 1,813,741
Total accumulated fund and liabil	ities		1,89 al ac id an
	1,892,388	1,813,741	fun



FOUNDATION FOR PARTNERSHIP INITIATIVES IN THE NIGER DELTA STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31 DECEMBER, 2017

CASHFLOW

Cash flow from operating activities	2017 N'000	2016 N'000
Operating surplus before working capital changes	53,675	720,611
Changes in working capital	34,859	100,587
Net cash inflow from operating activities	88,534	821,198

Cash Flow from operating activities:

Net cash inflow/ (outflow) from investing activities

Cash flow from investing activities:

Purchase of property, plant and equipment	(64,058)	(9,494)
Proceed from disposal of fixed assets	1,280	1,665
Interest received on deposit	98,239	32,113
Net cash inflow from investing activities	35.46	24.284

2017

35,46



Net increase in cash and cash equivalents	123,995	845,482
Cash and cash equivalents at beginning of year	1,266,950	421,468
Cash and cash equivalents at end of year	1,390,945	1,266,950

