# MONITORING AND EVALUATION REPORT

Foundation for Partnership Initiatives in the Niger Delta

**Quarter Two:** April – June 2017

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### LIST OF ACRONYMS

ADVANCE Advocacy, Awareness and Civic Empowerment
ANDD Advocacy for Niger Delta Development
ATED Appropriate Technology Enabled Development

AT Appropriate Technology

**BMO** Business Membership Organization

**BSP** Business Service Provider

**BSF** Bio-sand Filter

**CAFAN** Catfish Farmers' Association of Nigeria **CAPABLE** Capacity Building for Local Empowerment

**CAWST** Centre for Affordable, Water and Sanitation Technology

**CMADI** Coastal Marine Areas Development Initiatives

CNL Chevron Nigeria Limited
CSO Civil Society Organization
CBO Community Based Organization

**DSP** Digester Screw Press

**EDC** Economic Development Centre

**F2F** Face-to-face

**FFA** Fish Farmers' Association **IP** Implementing Partners

IPDU Integrated Peace Development Unit LCBP Local Capacity Building Project LCC Local Community Contractor LGA Local Government Area LGC Local Government Council MD Market Development

MSDF Morgan Smart Development Foundation
NAEC Nigerian Agricultural Enterprise Curriculum

NDDF Niger Delta Development Forum NDPI Niger Delta Partnership Initiative NGO Non-Governmental Organization

P4P Partners for Peace
PBP Peace Building Program

PLACE Peaceable Livelihood and Community Engagement

**POP** Package of Practice

RDC Regional Development Councils
LSP Local Service Providers
SACE USAID Civil Society Program
SDF Social Development Fund

SMESmall and Medium Scale EnterpriseSSPESmall Scale Processing Equipment

UPFFA Ugboroke Progressive Fish Farmers' Association
UUFFA United Ufoma Fish Farmers' Association

SSTAC Strengthening Support to Trade Associations and Cooperatives

MAH Mechanical Adjustable Harvester

MARKETS II Maximizing Agricultural Revenue and Key Enterprises in Targeted Sites

**LEAD** Leadership Empowerment Advocacy Development

WAD West African Development

**LFM** Life Flour Mills

HQCF High Quality Cassava Flour LPO Local Purchase Order

**CCIDESOR** Citizens Centre for Integrated Development and Social Rights

**SHERDA** Self Help and Rural Development Association

#### Background

The Foundation for Partnerships Initiative in the Niger Delta (PIND) is a Nigeria-based non-profit foundation providing support for socio-economic development programs in the Niger Delta region of Nigeria. PIND is the Nigerian counterpart of the United States based NDPI (Niger Delta Partnerships Initiative) Foundation Inc. that was established by Chevron Corporation in 2010. Initial funding by Chevron was USD 50 Million over a five-year period from 2010 to 2014 to which NDPI and PIND were able to bring a further \$50M from donor partners including bilateral and multi-lateral aid donor agencies, Federal and State government agencies in Nigeria, private companies, and foundations. A second, five-year phase of funding of \$40M commenced at the beginning of 2015 and will last until the end of 2019.

PIND's goal is to act as a catalyst for the establishment of an enabling environment for socio-economic growth in the Niger Delta region, through sustainable multi-stakeholder partnerships. The goal of these partnerships is to reduce poverty and increase welfare benefits by implementing interventions that result in stability and equitable increase in employment and incomes of beneficiaries in nine (9) target States: Rivers, Bayelsa, Delta, Abia, Akwa Ibom, Cross River, Ondo, Edo, and Imo. To deliver on this goal, PIND established four (4) program areas after conducting several comprehensive market assessments and studies. These program areas are inter-related, with reinforcing effects:

- 1. **Economic Development Program:** Focuses on generating opportunities for market development, poverty reduction, and employment generation
- 2. **Capacity Building Program:** To build the service delivery and engagement capacity of government, civil society, and communities.
- 3. **Peace Building Program:** To strengthen conflict resolution mechanisms for enabling integrated peace and economic growth.
- 4. **Analysis and Advocacy Program:** Seeks to improve analysis and understanding of systemic constraints to growth in the Niger Delta region

### Strategic Plan Targets

For the second phase, Foundation for PIND aims to achieve the following targets:

- Through PIND and its partners, at least 300,000 poor people (PIND- 50,000; MADE- 150,000; MARKETS II- 100,000) in the Niger Delta increase their incomes by 40% or more by the end of 2019
- 2. PIND and its partners facilitate the creation of at least 20,000 new jobs (Temporary, Seasonal, new, additional) in the Niger Delta region by the end of 2019
- At least 10,000 people and organizations from all nine States of the Niger Delta learn conflict
  mitigation tools and apply them towards the mitigation and prevention of conflicts in the Niger
  Delta by 2019
- 4. PIND to influence at least \$40M spend by Federal, State governments/agencies, private sector, and other agencies (e.g. INGOs/Development) in new activities that reduce conflict and poverty in the Niger Delta by 2019

### Introduction: 2017 Q2 M&E Report

This Q2 (April – June 2017) report, is intended to serve three (3) purposes that are linked to the needs of key stakeholders:

**The Sponsor:** That is, Chevron- to keep them informed on Program results, establish the business value of the investment in PIND, and showcase the causal link between PIND impact and the hostile more stable operating environment.

**Program Implementers**: That is, Niger Delta Partnership Initiatives (NDPI) and PIND- that is, its Board of Trustees (BoT), Monitoring and Evaluation (M&E) committee, Partners, and Program managers- to keep all parties aware of project achievements and constraints; share lessons learned, and seek deeper level of collaborations.

**Project Partners**: That is Strengthening Advocacy and Civic Engagement (SACE) program, and MARKETS II; to share successes and challenges for learning and for further collaborations.

### **EXECUTIVE SUMMARY**

The first two quarters of 2017 have produced significant results across the nine Niger Delta States. These were achieved through collaboration, both within PIND and externally with public and private sector partners and development organizations.

PIND is achieving its goal of engendering systemic change through market systems development, generating NGN425,363,522.43 in additional income for 1,446 (35% Women) small holder farmers and market actors in cassava, palm oil, and aquaculture value chains. So far, 848¹ additional jobs (full-time equivalent i.e. FTE) can be plausibly attributed to our work, and farmers' yield has increased in multiples in Ondo, Delta, Imo, and Edo States.

We have also continued to build social capital for peace by adding 549 new peace actors from across all nine Niger Delta states as we work to further improve local capacity to mitigate and report conflict within the region. Most notably, through our peace building work, we have helped the Cross River State government to address the rising menace of street gangs, worked with community leaders to mitigate cult-related conflict in Ogoni land, and improved data gathering to help design interventions on Violence Against Women and Girls (VAWG).

Our work with non-government actors is helping to develop local economies and promote civic engagement. Through our interventions, Civil Society Organizations (CSOs) have been able to access funding to improve service delivery, while business membership organizations (BMOs) are now better able to support their members with increased access to finance for their small businesses. We understand the need for an improved policy environment to further deepen this work, and are working with state governments on development planning in this regard. So far, our outreach has yielded partnerships with Cross River, Imo, Delta, Abia and Akwa Ibom State governments.

In the second half of the year, we hope to consolidate the achievements made so far and raise the bar for 2018. We will strengthen our internal collaborations to improve our efficiency and use our partnership with NDDC to reach more people with fewer resources over a short time.

5

<sup>&</sup>lt;sup>1</sup> All jobs calculations were based on Full Time Equivalent (FTE). 1 FTE =1760 man-hours

### 1. ECONOMIC DEVELOPMENT PROGRAM

The Economic Development Program of PIND contributes to Goals 1,2,6,7 and 8 of the Global Sustainable Development Goals (SDGs).

Goal 1: End poverty in all its forms everywhere.

Goal 2: End hunger, achieve food security, improve nutrition, and promote sustainable agriculture.

Goal 6: Ensure availability and sustainable management of water and sanitation for all.

Goal 7: Ensure access to affordable, reliable, sustainable, and modern energy for all.

**Goal 8:** Promote sustained, inclusive and sustainable economic growth, full and productive employment and decent work for all.

This section shows key achievements in Q2- that is, April – June 2017 for all projects under the Market Development Project.

#### **Market Development**

### 1.1.1 Key Achievements: Aquaculture

Increased Outreach and Access to Aquaculture Services by 548 Youths in the Niger Delta in Q2

There is an increased provision of aquaculture services to farmers in the Niger Delta. Five Aquaculture Service Providers (ASPs): Friday Diyen, Peter Michael and Forgive Mapkamieku from Delta State; Bassey Sunday Jacob from Cross Rivers State; and Bendicta Peter – Uheoke from Ondo State, who were all supported by PIND in 2016 through grants successfully completed their first round of improved pond demonstrations, reaching 200 fish farmers<sup>2</sup> directly across these states.

Another ASP in Camp 74, Asaba supported by PIND has commenced a second cycle of demonstrations, which will last for 4 months, already reaching 60 farmers directly 40 of whom are women. He is also training 24 repentant militants under the auspices of the Amnesty program in Delta state. This is in addition to a new partnership agreement secured by an ASP in Bayelsa to train 264 Youth Corp Members in Agricultural Enterprises, especially fish production.

The use of ASPs by PIND to drive demonstrations of improved practices of catfish production was meant to guarantee sustainability of the improved model and enhance inclusiveness of more players in the aquaculture businesses.

Increased Adoption and Improvement of Yield by Catfish Farmers

An impact assessment conducted in Q2 2017 has revealed that a total of 237 other farmers have copied improved practices of catfish production from 60 direct beneficiaries in two clusters located in Asaba, Delta State, and Akure, Ondo State. These 60 farmers had participated in the ASP-conducted training/demonstrations. Of the practices taught, use of netting, liming, and new method of piping were adopted at a rates of 89%, 86%, and 54% respectively. The use of water testing kit, feeding based on biomass, and record keeping, scored 75%, 64%, 61% and 100% respectively.

The adoption of these practices is already reflecting positively in farmers' profits. The productivity of farmers has increased with most farmers now harvesting by 5th month at an average weight of 1kg, compared to 0.8kg by non-benefiting farmers within the same period of production. The average weight of fish harvested by benefiting farmers from a pond per cycle grew by 49%; this was derived from the difference between averages of 1,078.35 kg/pond for benefiting farmers and 726.08kg/pond for non-benefiting farmers. Improved practices have also helped adopting farmers reduce the rate of mortality of their fish. The mortality rate for adopting fish farmers is down to 10%, compared to 13% experienced by non-adopting farmers. The combination of reduced mortality and improved weight of fish has led to increased annual additional income of up to NGN70,017,351.43.for both the 60 farmers who were directly trained and the 237 farmers who adopted the practices from them.

### **Contribution to Jobs Creation in Aquaculture**

Our impact assessment shows that 37 FTEs were created by the direct and copying farmers in Asaba and Akure clusters, provided by an average of 2 temporary workers per week. This number will increase as more locations are assessed in the next quarters. In addition, 95 farmers who are new to aquaculture farm practices have been recorded by the two ASPs in both states, making up 132 new jobs.

<sup>&</sup>lt;sup>2</sup> The 200 will be disaggregated by gender in subsequent reports

#### Gender Mainstreaming in Fish Production-More Women Adopting Improved Practices

In line with PIND's strategy for women inclusion in the economic development program, women mainstreaming became prominent in aquaculture sector constituting 40% of the beneficiaries. From the assessment in Q2 2017, out of the 297 total beneficiaries in the two states of Delta and Ondo, the number of women adopters of improved practices was 117.

Chart 1: showing number of jobs (FTE) attributed from adoption of improved practices by Catfish farmers in Akure (Ondo) and Asaba (Delta) States, as at Q2 of 2017<sup>3</sup>.

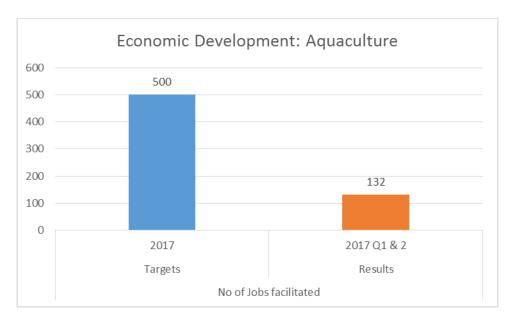
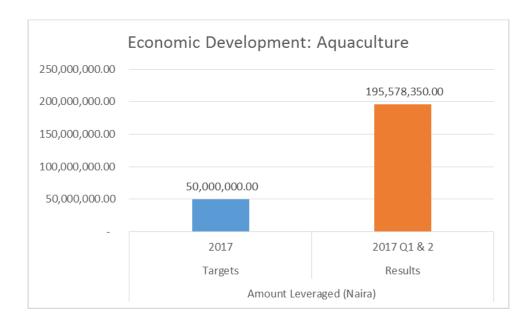


Chart 2: showing the amount leveraged by public organizations and private enterprises in aquaculture business as at Q2 of  $2017^4$ .



<sup>3</sup> Source - Internal impact assessment by PIND in June 2017 covering two clusters of Ondo and Delta States.

<sup>4</sup> NGN100,000,000 was leveraged from public organizations which was reported in Q1, while NGN95,578,350, was through private sector investments in aquaculture recorded in Q2. These amounts were not donated to PIND.

Economic Development: Aquaculture

250,000,000.00

192,111,714.00

150,000,000.00

100,000,000.00

2017

2017 Q1 & 2

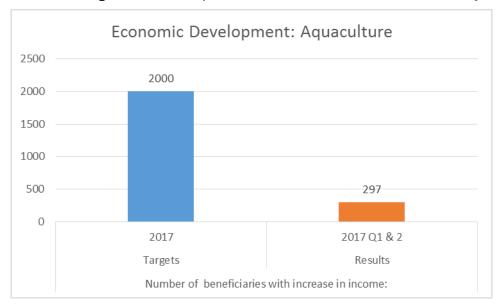
Targets

Results

Change in Income of Farmers

Chart 3: showing the annual additional income of 297 aquaculture farmers - as at Q2 20175.





### 2.1.3 Key Achievements: Cassava

Gaining Support of Market Actors for Demonstrations of Improved Agronomic Practices in Cassava Production

This quarter marked the adoption of the use of on-farm demonstrations by three new input companies: Candel, Indorama and Springfield Agro to improve agronomic practices while promoting their products to farmers. This follows the success recorded by the initial two input companies, Notore and Harvestfield, who participated in the pilot demonstrations of improved agronomic practices in 2015. By the end of this reporting period, these five input companies had set up 20 demonstration farms in Abia, Akwa Ibom, Delta, Edo, Imo and Ondo States and reached 7306 farmers (Male 699; Female 231).

A total of 62 agro-dealers (59 male and 3 female) participated in the current demonstrations across six states as follows: Abia (10), Akwa Ibom (12), Edo (16) and Ondo (24). This is exclusive of the 45 agro-dealers who in 2015/2016, had been previously engaged in the demonstrations of improved practices in Delta (12) and Imo (34), bringing to 107 (as at Q2 2017) those who would drive the processes required by the farmers to make the model sustainable.

<sup>&</sup>lt;sup>5</sup> This result covers two clusters (Camp 74 – Asaba (Delta) and Akure Ondo States. Direct farmers were 60 and indirect farmers were 237. Other clusters will be reported in the subsequent quarters.

<sup>&</sup>lt;sup>6</sup> Number of farmers at output level who have participated in the current demo trainings across the six states.

Adoption of Cassava Improved Agronomic Practices Deepens in Farming Communities in Imo and Delta States

An assessment of the impact of the demonstration of improved agronomic practices conducted in Mbiri in Ika North Local Government of Delta State and Umukabia in Ngor Okpala Local Government of Imo State shows an increase in the adoption of improved agronomic practices by farmers who are beginning to appreciate the effect of using improved planting practices and agro inputs. The result shows that a total of 795 farmers (159 direct farmers and 636 copying/indirect) have changed their knowledge, attitude, and practices in cassava cultivation by adopting improved agronomic practices. The 795 beneficiaries are those who had adopted the improved practices in 2016 farming season and whose impacts are reported in Q2 2017.

In these two locations, the assessment showed a 100% adoption of at least two practices (proper land preparation practices and proper use/application of herbicides) and a 96% adoption of at least four practices (improved planting techniques; proper stem handling and management; use of improved cassava stems; and proper use & application of fertilizer).

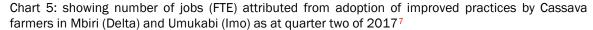
Gender Mainstreaming in Cassava Production - More Women adopting improved practices (49% - Q2 2017)

A key focus of the cassava interventions was to ensure 30% participation of women. The assessment of trainings done in Umukabia and Mbiri showed that the total number of women farmers benefitting is 415 out of 795 total beneficiaries, representing 52%. A break down shows that 49% (78 out of 159) farmers trained directly were women, while 53% (337of 636) were indirect women farmers benefiting.

Star Deep/PIND/Ondo State Wealth Creation Agency (WECA) Cassava Project

In the second quarter of 2017, PIND continued its work with Star Deep Petroleum Limited (a Chevron subsidiary) and the Ondo State Wealth Creation Agency (WECA) in supporting 40 graduate youths to establish and manage 2.5 hectares each for a period of one year. This project is aimed at stimulating the interest of these graduates in cassava production, processing and marketing thereby creating jobs and livelihood.

During the period, 15 outstanding hectares (out of 100) were planted, and weeding operation was also completed for the 85 hectares that were planted in 2016. With the completion of these activities, harvest of the farms is expected to commence in September 2017. Post-harvest, the 40 graduate farmers are expected to exit the project and establish their respective farms, applying lessons learnt from the project. PIND would monitor the harvest in September and evaluate the impact of the project on the beneficiaries.



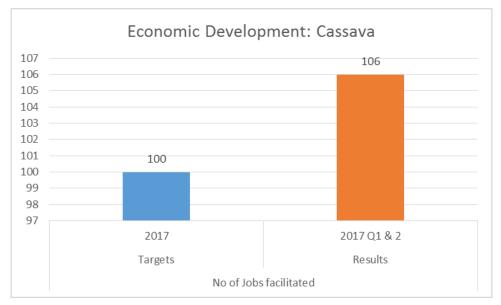


Chart 6: showing the amount leveraged by private enterprises in cassava production through improved

<sup>&</sup>lt;sup>7</sup> 86 FTEs recorded in Q2, plus 20 recorded in Q1, give 106 FTEs which is above the 2017 targets, probably because the effect of crowding-in was quickly seen in the requirement for more hands by adopting farmers.

#### practices as at Q2 of 20178.

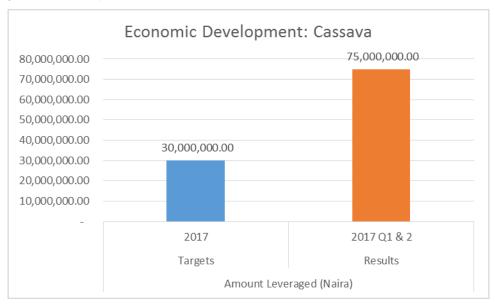
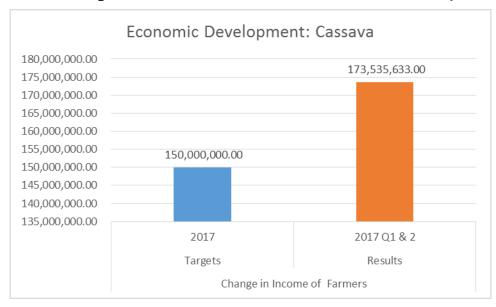


Chart 7: showing the annual additional income of 795 Cassava farmers as at Q2 of 20179



<sup>8</sup> This amount represents the updated figure as at Q2. In Cassava sector, there was no amount leveraged in Q2

<sup>9</sup> Annual additional income for both direct and Indirect farmers – Additional income = difference between the annual gross profit of the beneficiaries and Non-beneficiaries.

Economic Development: Cassava

2500

2000

1500

1000

795

500

0

2017

Targets

Number of beneficiaries with increase in income:

Chart 8: showing number of Cassava farmers with increased income as at Q2 2017<sup>10</sup>

### 2.1.3 Key Achievements: Palm Oil

Increased Access to Small Scale Improved Processing Technology (SCIPT) in the Niger Delta

More palm oil millers demanded for new small scale improved processing technology promoted by PIND through market actors in the region.

PIND supported local fabricators to demonstrate the advantages inherent in the use of SCIPT to processors and entrepreneurs to stimulate their demand. In this quarter, three such demonstrations were conducted in Umuagwo, Ekiadolor, and Owo (Imo, Edo and Ondo States respectively). As a result, 16 new SCIPTs have been installed as follows: Imo (5), Edo (1), Abia (2), Akwa Ibom (3) and Cross River (5), bringing the total number adopted to 64. 14 additional orders from other millers are under construction and are expected to be completed in Q3 2017. The intervention approach allows for millers to pay 50% of the cost of the machine, while the fabricators access the balance of 50% through technology adoption grants which provide incentives to fabricators in making these machines in order to strengthen this very important support market for processors in the region.

Processors and Millers Increased Income in Peak Production Season (February - July 2017)

In Q2, PIND conducted an impact assessment on processors to determine the performance and sustainability of the adoption of SCIPTs. Findings from the survey show that those who adopted the use of SCIPTs for the processing of Fresh Fruit Bunches (FFB) have increased income by 90% over their peers who use the traditional manual press/digester to process. The weekly gross profit of processors who used SCIPTs was NGN484,667,97 while that of the manual press processors was NGN255,760.00, a difference of NGN228,907.97 (90% increase), which is the additional income to the SCIPT adopters weekly.

Usually, palm oil processors make the turnover above fortnightly, therefore average SCIPT processors' monthly additional income was (228,907.97 x 2 weeks = N457,815.94), and for peak period (February – July) the additional income per processor was (457,815.94 x 6 months = N2,746,895.64).

In this quarter, 60 processors adopted SCIPTs (average of 10 processors per SCIPT) from the installation of 6 SCIPTs in Q1 2017. Therefore the total additional income to the 60 SCIPTs adopters was (2.746.895.64 \* 60 = 16.4813.738.4).

Similar analysis shows that millers (Mill Owners) who adopted SCIPTs had an average weekly additional income of NGN118,033.33 compared with those who had used manual Press/digester to offer milling services to processors, derived from the difference between SCIPT weekly profits of N125.733.33 and manual press weekly profits of N7,700.

Usually, millers get turnover weekly. Therefore during this quarter, the average monthly additional

<sup>10 159</sup> direct farmers and 636 copying/indirect

income for SCIPT Mills was  $(118,033.33 \times 4 \text{ weeks}) \text{ N472,133.33}$ . Since the peak runs from February to July, the season's average additional income for SCIPT Mills was  $(472,133.33 \times 6 \text{ months}) \text{ N2,832, 800.00}$ .

Six SCIPTs were installed, which was reported in Q1. Therefore for those, the total additional income accrued to the millers was  $2.832.800.00 \times 6$  SCIPTs = N16.996.800.00).

Combining the 60 SCIPT processors' and 6 SCIPTs Millers' income in this years' peak season, they have NGN181,810,538.5811, being additional income in the sector.

Contribution to Jobs Creation by Actors - Millers and Processors.

Processors adopting the SCIPT have created some jobs for some temporary labor within the Mills. The impact assessment carried out in June 2017, shows that 60 processors who patronized the SCIPT created 89 FTE within the peak period of 6 months. While the Millers employed an average of 3 persons per mill who worked a full day, and five days in a week, within the peak period which gives 79 FTE. In summary, the number of jobs contributed to by the processors and Millers in this guarter was 168.

#### Demand for Improved FFB Harvesting Technologies Soars - MAH/MK

More farmers are adopting improved harvesting technologies promoted by PIND through market actors, resulting in increased demand for Mechanical Adjustable Harvesters (MAH) and Malaysian Knives (MK).

In quarter 2, 2017, after carrying out four successful demonstrations of their uses, in Ondo, Abia, and Delta States respectively, five (MAH) and 125 MK have been bought by farmers in Delta, Ondo, Cross River, and Edo. Cumulatively, the MAH bought and are being used stands at 51, and 195 Malaysian Knives adopted.

Promotion of Best Management Practices (BMPs) for Oil Palm Plantation Deepens in the Niger Delta

In addition to 112 lead farmers trained on best management practices in oil palm plantation in 2016, a new set of 80 lead farmers have received training on BMPs in this quarter. This training spans across three states of Edo, Ondo and Abia, through the use of demonstration farms which would serve as learning laboratories for other farmers to copy improved farming practices. Currently, there are BMP demo farms in Ondo, Edo, Delta, Rivers, Cross Rivers and Akwa Ibom. Each lead farmer has an average of nine farmers to mentor on the BMP plans.

Please find below, table of clusters per state and equivalent demonstration farm size across locations

SN State		Names of BMP Clusters	# of BMP Sites	Equivalent Hectares	
1	Ondo	Owo, Ilutoro, Daada, Ikoya-Okitipupa, Ipe- Akoko, Iju-Odo		7ha	
2	Edo	do Idunehigie, Ugbogui-Okada, Uvbe, Ugo, Ekpoma		30ha	
3	Delta	Obior, Utagba-Uno, Agbor 3		4.6ha	
4	Imo Umuagwo, Eziorsu, Okigwe, Ikeduru,		4	3.2ha	
5	Rivers	Obite 1, Elele	2	5.3ha	
6	Abia	Obingwa, Ukwa-West, Alayi-Bende	2	0.5ha	
7	Akwa-Ibom	Ikpe-Annag, Etinan, Imperial Esi-Eket	3	8.3ha	
8	C/River Ntamante, Ogoja, Obudu, Ayogoba-Gakem,		7	7ha	
	Osokom, Biase, Ekori				
	TOTAL		32	64.9 ha	

#### Increased support for Access to Improved Oil Palm Seedlings in the Niger Delta

PIND is working in collaboration with Okomu Farms Limited to address the challenges farmers face accessing viable oil palm seedlings in the Niger Delta. Okomu has ordered 60,000 seeds to be raised by seedling distributors in their various locations for distribution to farmers at a fair and affordable rat

The model is to identify, train and certify seedling distributors across the Niger Delta, thereby creating an effective distribution network. Five community-based seedling distributors were selected as partners for this phase of the distribution, and they are from Ondo – Adelanke Bakare and Niyi Yusuf; Imo – Eziorsu Farmers Cooperatives; Edo – Texmaco Agro Distributor; and Akwa Ibom – Bassey Essien and Patrick Udofia. The first batch of seeds will be ready for onward transfer to the local distributors in August 2017.

<sup>11</sup> This was the figure reported at the Dashboard

Chart 9: showing number of jobs (FTE) attributed from adoption of improved processing Mills (SCIPT) by Processors and the Millers as at Q2 of  $2017^{12}$ 

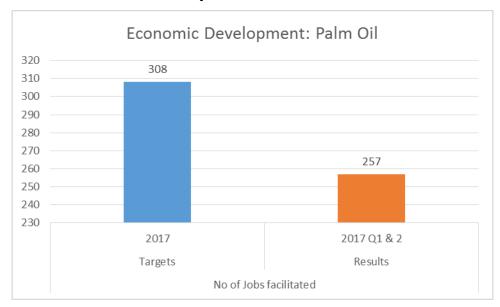


Chart 10: showing the amount leveraged by public and private enterprises in the palm oil business as at Q2 of  $2017^{13}$ 



Chart 11: showing the additional income of 220 Processors during peak 4 season, as at Q2 of 2017

<sup>12</sup> Both Millers and Processors created some jobs which were all converted to FTEs. Source – PIND's Impact assessment carried in June 2017.

<sup>13</sup> NGN10,000,000 was leveraged through Public investments and NGN21,000,000 was through private sector investments all within quarter 2.

<sup>14</sup> Peak season (February – July, 2017) – 6 months. Source – Impact studies on palm oil processing during the period

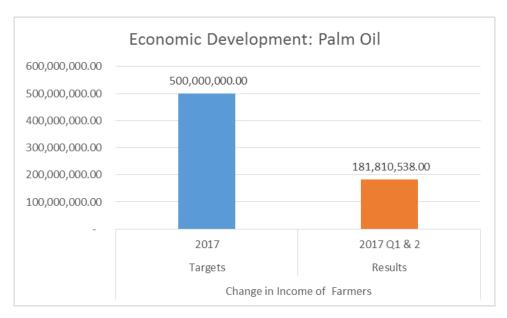
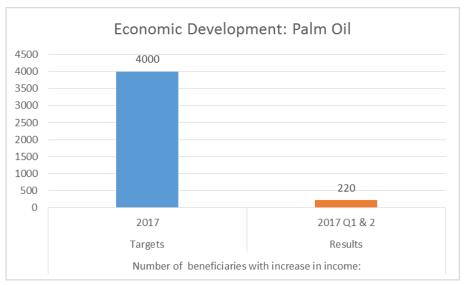


Chart 12: showing number of the processors with increased income as at Q2 2017



#### 2.1.4 Key Achievements- Business Linkages (BL)

Business Service Provisions Model of for SMEs Support in the Niger Delta

Since 2014, nine Business Service Providers (BSPs) have received capacity strengthening by PIND to provide services to the SMEs in view to boosting their businesses through access to finance, business linkages and other ancillary supports. These BSPs are:

- After School Career Development (Calabar, Cross River State)
- Agribiz Consulting (Calabar, Cross River State)
- DIC Consulting (Warri, Delta State)
- DAWDRIN Consulting (Owerri, Imo State)
- Greenshields Integrated Services (Akure, Ondo State)
- Greater tomorrow Institute (Uyo, Akwa Ibom State)
- Lolo (Bonny, River State)
- Wider Perspectives (Port Harcourt, River State)
- ZAL consulting (Yenagoa, Bayelsa State)

In Q2 2017, these BSPs have worked to help small businesses access loans, provided business advisory services, trained businesses on record-keeping, established market linkages and linked businesses to assistance from the Technical Assistance Facility (TAF), which PIND co-funds to support the region's small businesses. In the course of their work, BSPs have helped small businesses leverage NGN138.1 million in equity by Q2 2017, NGN38 Million of which was leveraged by Q1 2017). They have also helped small businesses access loans worth N4115 million.

Assessing the Impact of BSPs on Small Businesses

Results of an assessment during this reporting period of the impact of BSP support on eight benefitting SMEs from Delta, Imo and Ondo states shows annual additional sales of NGN154, 336,00016 and total annual gross profits of N41, 797, 600.17 This brings increased sales by SMEs to NGN237,236,00018 from Q1 and Q2 of 2017.

The assessment also shows that the eight (8) SMEs have engaged 51 full-time staff, an average of 6 staff, and by extrapolation, the 50 SMEs who have benefited from the BSPs would have created 300 full-time jobs. This brings the number of jobs created to 33719 by the end of the second quarter in 2017.

Chart 13: showing number of jobs (FTE) attributed to increased business activities for benefitting SMEs as at Q2 of 2017<sup>20</sup>.

<sup>15</sup> Volume of loan accessed by the SMEs in this quarter

<sup>16</sup> Additional sales from the 8 SMEs assessed, the % change will be determined when all the SMEs have been assessed.

<sup>&</sup>lt;sup>17</sup> This gross profits was the figures from the owners of the businesses and not derived.

<sup>18</sup> This is contained at the dashboard

<sup>&</sup>lt;sup>19</sup> The 337 is accounted for at the dashboard.

<sup>&</sup>lt;sup>20</sup> 300 FTEs for 50 benefitting SMEs within Q2, 37 FTEs already reported in Q1, the total as at Q2 being 337 FTEs.

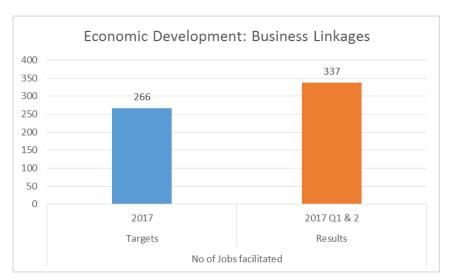


Chart 14: showing the amount leveraged by the benefitting SMEs as at quarter two of 2017

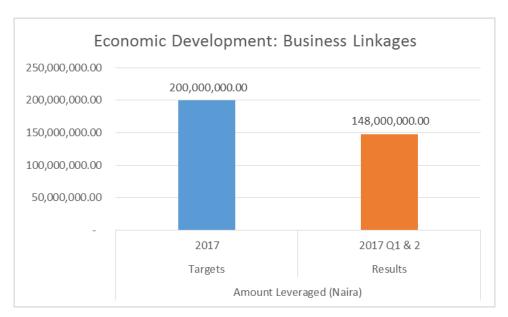


Chart 15: showing increased sales generated by 12 SMEs out of the 50 benefitting SMEs<sup>21</sup>

17

<sup>21</sup> In Q1, 4 SMEs had increased sales of NGN102,700,000, while in Q2 8 SMEs had increased sales of NGN134,536,000. Increased sales is additional sales due to the interactions of the SMEs with the BSPs. This is distinct from Gross profit.

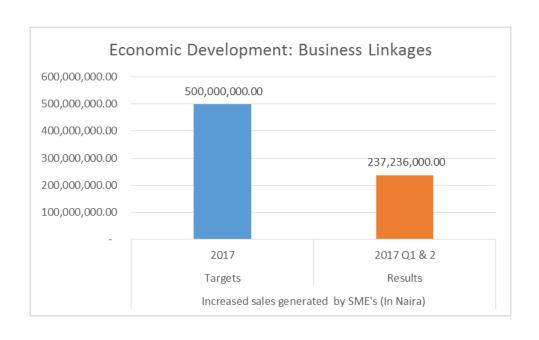
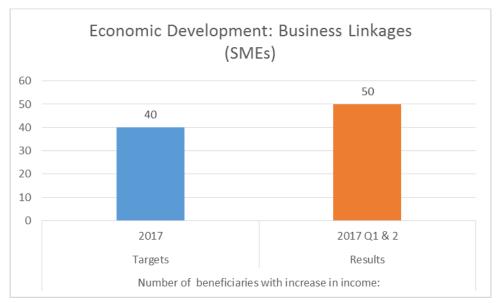


Chart 16: showing number of the beneficiaries (SMEs) with increased income as at quarter two 2017



### PIND and MARKETS II interventions in the Niger Delta

MARKETS II provided technical assistance during the quarter to 7,016 aquaculture farmers from 252 groups in Delta, Ondo, Bayelsa, Rivers, Akwa Ibom, and Edo states. The project also facilitates the supply of raw materials for the development of locally produced fish feed by supporting the soybean and maize value chains in Kaduna, Benue, and Niger states. Additionally, the project has been exploring the potential for local production of insect protein as a substitution for imported fishmeal, including conducting a second workshop with the consultant (NGN) from the Netherlands. MARKETS II and NGN made field visits to participants interested in conducting pilots. The initiative will help to reduce the foreign exchange demand to import costly fishmeal and continue to promote locally produced raw materials for fish feed.

#### Cassava

MARKETS II supported 500 cassava rapid stem producers and 1,100 small-scale women gari and fufu processors in Ondo, Edo, Delta, Rivers, Akwa Ibom and Cross River states during the quarter. Under the Niger Delta project expansion, MARKETS II is working to expand both the supply and market for good quality cassava by increasing the availability of higher yielding cassava stems for improved planting material and to increase the productivity and profitability of small-scale gari producers to increase demand.

#### Cocoa

MARKETS II supported private and public sector partners and 5,549 cocoa farmers in 101 groups in Ondo, Abia, Edo, and Cross River states during the quarter to improve their productivity, adopt good farming practices, and attain certification.2 14,995 MARKETS II cocoa farmers obtained international certification over the life of the project. It is expected that an additional 1,005 MARKETS II cocoa farmers will be certified during the audit planned for November 2017. MARKETS II also is monitoring beekeepers that were trained as pollination service providers and honey producers in the farmer's clusters.

#### **ATED**

### WASH: New Partner Invests in PIND WASH Training N10Million

PIND partnered with Centre for Affordable Water and Sanitation Technology (CAWST) to develop a Water Sanitation and Hygiene (WASH) training manual with sets of modules termed Delivering Effective WASH Training (DEWT) to promote WASH education in the Niger Delta, the manual was completed in May 2017. This effort has already aroused potential partners' interests. United Purpose – an organization managing global sanitation funds on behalf of Federal Ministry of Water Resources (FMWR) in Nigeria –contributed N10 million to sponsor (payments of hotel bills and associated logistics) 25 of its staff, 15 trainees from National Water Research Institute (NWRI), two staff from Action Against Hunger and other key stakeholders to take part in our WASH training in Nasarawa State in May 2017.

#### **ATED Centre**

In Q2 2017, PIND in partnership with the Federal University of Petroleum Resources (FUPRE) and Homes and Dreams Initiative (HDI) organized a World Earth Day event and a forum to promote the Bio-digester, a machine that turns human waste to natural gas for cooking. The objectives of the event were to encourage other stakeholders to partner and collaborate with PIND in the promotion of appropriate technologies, and to increase collaboration among stakeholders on the promotion of renewable energy.

80 participants attended the events, mostly from the Nigerian Environmental Society, Nigerian Institute of Architects, Petroleum Training Institute, Delta State University and Civil Society Organizations. The Bio-digester event, in particular, has led to the ongoing registration of the Biogas Association, as well as the setting up of a WhatsApp group for knowledge sharing and opportunities to promote the technology. Biogas association is made up consultants that are experts in the field of Biogas - SMEs whose business involves construction, sales and maintenance of Bio gas equipment and installations.

#### ATED VALUE CHAIN SUPPORTS

**Tractor Services:** To address difficulties in land preparation, a major constraint to increased productivity by farmers, ATED Value chain support is working with PIND cassava value chain actors in developing appropriate farming technologies that will increase farmers' efficiency and productivity within the Niger Delta region.

A scoping study on 'Access to Tractor' services by farmers in the Niger Delta shows that tractor services are not readily available in the Niger Delta, except light services from few private providers which are

largely not consistently available. Also, provisions of tractor services, through government-owned agriculture parastatals have been poorly coordinated.

Due to these identified systemic constraints, PIND has conceptualized a tractor Service (TS) model to make the support function work better for the smallholder farmers in the region.

Chart 17: showing number of jobs from the WASH Social Entrepreneurs as at Q2 of 2017

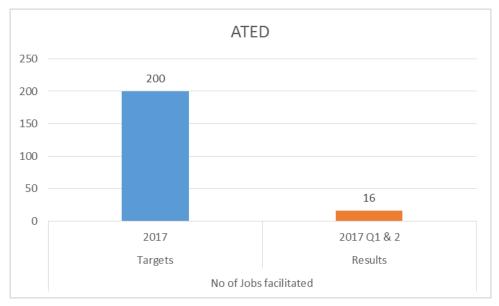


Chart 18: showing the amount leveraged by private organization in WASH as at Q2 of 2017.

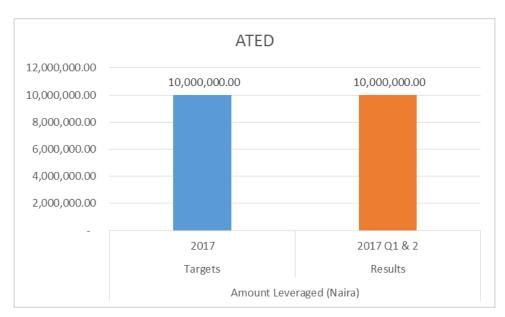
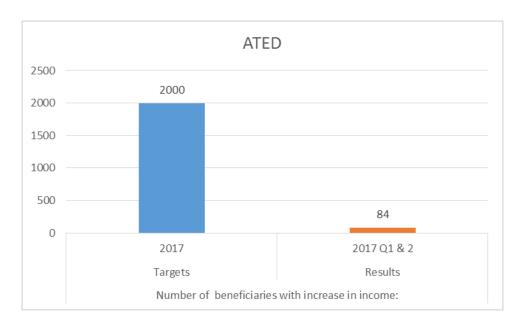


Chart 19: showing number of appropriate technology (ATs) beneficiaries with increased income as at Q2 2017



#### 2.1.5 MARKET DEVELOPMENT RESEARCH IN Q2

Please find link to Research Reports conducted in Q2:

https://drive.google.com/drive/u/0/my-drive

### 3 PEACE BUILDING PROGRAM

The Peace Building Program of PIND contributes to Objective 16 of the Global Sustainable Development Goals (SDGs).

**Goal 16:** Promote peaceful and inclusive societies for sustainable development, provide access to justice for all and build effective, accountable and inclusive institutions at all levels.

This section shows key achievements in Q2- that is, April - June 2017 for all projects under the Peace Building Program.

### 3.1.1 Partners for Peace and IPDU – Key Achievements

Chart 3a: Number of organizations/People identifying as Peace Agents, targets and results as at Q2, 2017.

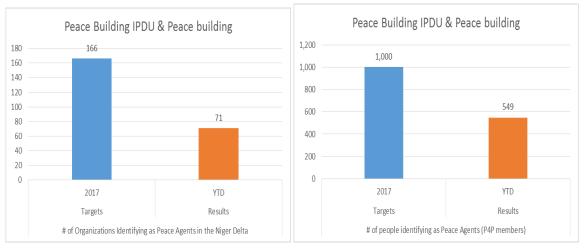
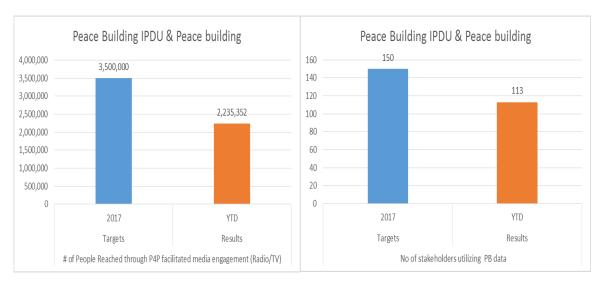


Chart 3b: People reached through P4P media engagement and number of stakeholders utilizing PB data, targets and results as at Q2, 2017



In Q2 2017, 71 new organizations identified as peace agents. Using a media audience analysis methodology developed for PIND in 2015, we found that one million persons were reached with Peace Building messages through P4P media engagements. 106 new stakeholders now utilize Peace building messages to raise awareness on the importance of peace in their communities.

#### Outcomes of Partners for Peace (P4P) Intervention in Ogoni, Rivers State

PIND's Peace Building team engaged representatives of the Nigerian Police and National Youth Council of Ogoni People (NYCOP) over a spike in conflict levels in the communities since September 2016. PIND's approach focused on:

- Strengthening the capacity of members of the National Youth Council of Ogoni People (NYCOP) to send early warning reports on conflict to the IPDU SMS platform
- Strengthening the Peace and Security committee of the NYCOP on conflict analysis and mediation to address issues of violence in their communities
- Convening a meeting of security stakeholders operating in Ogoni, which comprises of Tai, Eleme, Khana and Gokana Local Government Areas of Rivers state. The meeting was to improve collaboration and information sharing by these actors to coordinate response that will lead to sustained peace in the communities

Reports have shown that since the convening of the security stakeholders meeting in May 2017, both the formal and informal security institutions have renewed efforts to share information and engage each other. Similarly. Other actors such as faith-based organizations have been included by civil society organizations to engage the armed groups in the area. Consequently, what we have seen recently is a reduction trend in violence and criminality in the area from the frequency of conflict recorded early in the year.

#### Providing Analytical Framework for Peace and Security Working Groups' Deliberations

The NDPSWG is a state-level working group comprising of stakeholders working to mitigate conflict. The objective of the NDPSWG is to analyze trends and patterns of conflicts and strategize on how to coordinate resources to address conflict issues. In the reporting period, the Peacebuilding team facilitated the Niger Delta Peace and Security working groups (NDPSWG) in Rivers, Bayelsa, Delta and Cross River States. The working groups had expanded to three other states since Q1, and have enlarged their stakeholder groups to include representatives of security institutions and government agencies. PIND's data analytics products provide the information from which deliberations are made at the forums.

#### Strengthening the Partners for Peace Chapters for Sustainability and Conflict Management

#### **Conflict Assessment Workshops**

In a bid to institutionalize the utilization of data for conflict analysis and planning within the P4P chapters, the Peace Building team organized conflict analysis workshops for the P4P Chapters across the nine Niger Delta states. 75 persons (26 of whom were female) attended the workshop. The workshops covered key areas of conflict analysis, including the various tools for analysis and intervention planning. Each of the state chapters were to develop action plans following this training. The objectives of the workshops were as follows:

- To improve knowledge and capacity of P4P chapters with regards to conflict analysis and planning.
- To apply acquired skills to address specific conflict issue.
- To institutionalize the conflict analyses process of P4P state chapters.

#### **Resource Mobilization Workshops**

Part of the sustainability strategy for the P4P network is to imbue each state chapter with the ability to use its own resources to fund activities. The first step in achieving this is to develop the skills of P4P members on resource mobilization. Adapting the PIND's CAPABLE model on resource mobilization to suit the specific needs of the participants (Chapter Members), the Peace Building team facilitated workshops across the 9 states chapters of the P4P. The Workshops had 75 participants including 32 female in attendance.

#### **Engagement of Peace Monitors**

The role of the participants is to provide information on grassroots-level conflicts to the IPDU Platforms. The reports from Peace Actors are analyzed to produce trackers and thematic security briefs for stakeholders use.

As part of efforts to deepen its Early Warning, Early Response (EWER) infrastructure, IPDU engaged and trained 24 peace champions (Two of whom were female). Participants were Peace Actors drawn from the nine states of the Niger Delta.

Sustainable Peace in GMOU/RDC Communities through Collaboration with Chevron Nigeria Limited (CNL)

PIND collaborated with CNL to commence a monthly analysis of the socio-political context of the conflict in CNL's operational communities. This analysis focuses on emerging conflict risks in CNL's areas of operations and contextualizes these risks within a broader peace and security framework. Two of these briefs were produced for CNL in Q2. The briefs are expected to inform CNL actions and responses to conflict risk factors like communal grievances and criminalities.

Similarly, in Q2 2017, the Peacebuilding team supported the GMOU Regional Development Committees (RDCs) by providing technical advice on the deployment of PIND's Early Warning, Early Response (EWER) system. As a result, selected monitors from the RDCs will be trained to provide reports on emerging conflict risks in their communities. This will further enrich the quality of information on the conflict tracker and also increase coverage across the region.

#### 4 ANALYSIS AND ADVOCACY

Analysis and Advocacy Program of PIND contributes to objective 17 of the Global Sustainable Development Goals.

**Goal 17:** Strengthen the means of implementation and revitalize the global partnership for sustainable development.

This section shows key achievements in Q2 (April - June 2017) for all projects under the Analysis and Advocacy Program.

#### 4.1.1 Key Achievements ANDD

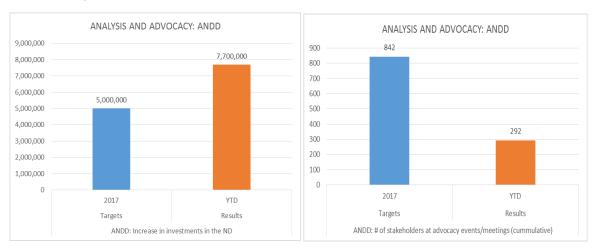


Chart 4a ANDD: increase in investment and number of stakeholders at advocacy events/meetings, targets and results as at Q2, 2017.

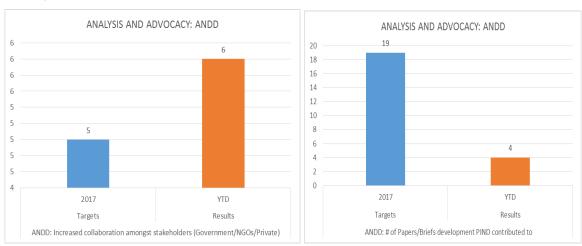


Chart 4b ANDD: increased collaboration amongst stakeholders and number of papers/briefs development PIND contributed to, targets and results as at Q2, 2017.

In Q2 2017, PIND facilitated an additional NGN 7.7million direct contribution to the Cross Rivers State Growth Development Strategy (GDS) by Development Partners, Cross Rivers State Government, and the Nigeria Governors' Forum. Also, 292 persons attended the Naira Devaluation study dissemination workshops while four new collaborations were established with the Rivers State Post Primary School board, ShopRite Stores, Delta State MSME Development Agency and the Ondo State Oil Producing Areas Development Commission (OSOPADEC). Finally, PIND contributed to the development of a policy paper: the Akwa Ibom State Agricultural Policy and Food Sufficiency Strategy.

PIND also advanced work with consultants on the Cross Rivers State Growth and Development Strategy (GDS). A visioning workshop was followed by the programming and modelling phase where work plans were developed to actualize visions. The state government further engaged 12 consultants from the State's tertiary institutions. This grassroots move resulted from PIND's influence to enhance local involvement of the project and foster a sense of ownership for the state to follow up and implement agreed actions.

Rivers State Post Primary School Board Implements WASH Policy in the State

The Rivers State Senior Secondary Schools Board has approved the establishment of school environmental health clubs in all 256 senior secondary schools in the state. This marks a milestone towards influencing behavioral change in sustaining improved water, sanitation and hygiene (WASH) in senior secondary schools.

### 4.1.2 Key Achievements: NDLink

In Q2 2017, the number of Niger Delta Organizations listed on the NDLink Platform was 150, while 17 Organizations championed collaborations through the review of the National Youth Policy event hosted

by PIND; and 11 donors' project reported by Peace building and Capacity Building Projects were featured on the NDLink platform.

Chart 4c NDLink: number of visitors to the platform and number of new ND organizations listed on the platform, targets, as at Q2, 2017.

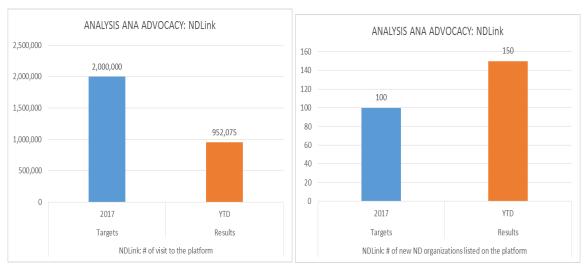
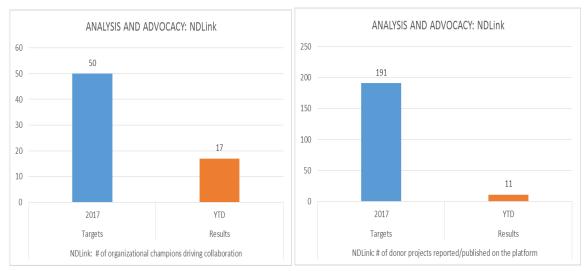


Chart 4d NDLink: number of donor projects reported/published on the platform, and the number of organizational champions driving collaboration, targets, and results as at Q2, 2017.



### NDLink Gained Regional Recognition

Government Ministries, Agencies, and Civil Society Organizations now recognize PIND's NDLink as a key partner in posts on their social media platforms through constant engagements on their social media platforms. Prominent among partners are: Keeping It Real Foundation, Federal Ministry of Niger Delta Affairs, and Niger Delta Development Commission (NDDC). This enhances NDLink's positioning as a key influencer in the development news and information sphere in the Niger Delta.

Similarly, Shell Petroleum Development Company (SPDC) in Port Harcourt, Rivers State, invited NDLink (on behalf of the Niger Delta region) to a radio show and to participate in a media chat with Federal Minister of Agriculture and Rural Development Audu Ogbeh.

#### NDLink Website Re-designed for Friendliness and Purpose

The re-design of the NDLink website began in Q2 2017 to set the project well on its path to sustainability. The NDlink team worked with all PIND's project teams to develop content for the new pages and expanded the existing pages on the website. Among the new features of the re-designed website, there will be a page dedicated to funding opportunities for prospective organizations seeking grants. The Fund page will host a database of donors and private sector organizations involved in development funding in the region. It will also feature advice for NGOs/CSOs applying to be funded in the region.

So far, over 500 projects have been verified and updated on the NDlink map on the website. These projects serve as development resources for the Niger Delta, accessible to stakeholders for the region.



### 4.1.3 Key Achievements M4D- Media for Development

Chart 4e M4D: Number of orgs with improved media products and number of participants at Media Training, targets and results as at Q2, 2017.

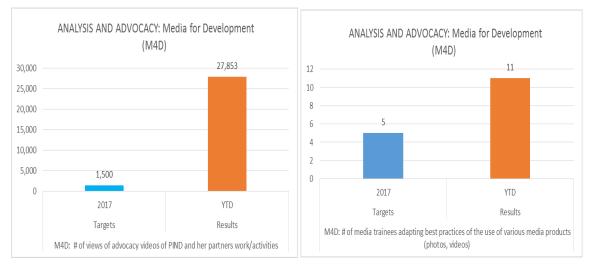
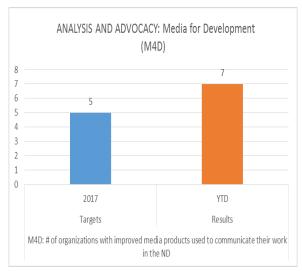


Chart 4f M4D: number of views of advocacy videos and number of trainees adopting best practices of the use of media products, targets and results as at Q2, 2017.



#### Improved Communication by the Partners For Peace (P4P) Members post Media Training

To improve civil society organizations' capacity to engage the use of media for communication and advocacy, the Media for Development unit in July 2016 conducted a media training for 18 members of the Partners for Peace (P4P) network across the 9 P4P chapters in the Niger Delta. The objective of the training was to build the capacity of the network's chapter members to use media as a tool for communication and advocacy. The training curriculum featured such modules as:

- the power of storytelling using media
- introduction to videography
- · camera basics and sound recording
- conflict sensitivity in photography and

film production

- video editing
- introduction to photography
- Use of social media.

This quarter, a survey instrument was administered to the trainees to determine the effectiveness of the modules delivered within the training curriculum. 12 out of 18 respondents confirmed that they have adopted at least one of the training modules as evidenced by the improved quality of photos and audiovisual records of their work. These organizations now use social media to communicate their peacebuilding activities, as well as raise awareness of peace-building issues. By adopting at least one of the training modules, the participants have been able to improve the communication of their network chapters and that of the main organizations they work with outside the P4P network.

#### Contribution to the Development of ATED Market Communication Plans

To aid increased awareness of the ATED Centre and the appropriateness of the technologies it promotes, the media for development unit is working with the ATED team to produce series of informative and demonstrative videos about the centre and the unit activities. A draft script for the video was produced and shared with the ATED team for review. The unit also engaged Rize FM to feature ATED technologies on the technology-based program the "Segment" and other possible programs to showcase and publicize the Centre and the unit's activities.

#### Increased Awareness on PIND's Access to Finance for SMEs Events on Broadcast Media

The unit developed a 60-second radio jingle to create awareness of the Business Linkages Access to Finance seminar that took place on the 21 June, 2017, at PIND's Economic Development Centre in Warri, Delta State. The jingle was broadcasted on Crown FM 88.9 in Warri, reaching an average of 520,843 people per broadcast slot for a 5-day broadcast period, contributing significantly to the publicity of the seminar within Warri and environs. 156 viable SMEs attended the forum.

### 5 CAPACITY BUILDING PROGRAM AND PARTNER PROJECTS

The Capacity Building Program of PIND contributes to Objectives 5, 16 and 17 of the global sustainable development goals.

Goal 5: Achieve gender equality and empower all women and girls

Goal 16: Promote peaceful and inclusive societies for sustainable development, provide access to justice for all and build effective, accountable and inclusive institutions at all levels.

Goal 17: Strengthen the means of implementation and revitalize the global partnership for sustainable development.

This section shows key achievements in Q2- that is, April - June 2017 for all projects under the Capacity Building program with its partner projects.

#### 5.1.1 Key Achievements: CAPABLE II

PIND Facilitated Monitoring and Evaluation Training for Selected Civil Society Organizations in the Niger Delta

In Q2 2017, 20 participants from eight organizations participated in a five-day Monitoring and Evaluation training organized under the CAPABLE Project. The training was to help strengthen the capacity of CAPABLE beneficiary organizations in the design, planning, routine monitoring and periodic evaluations of projects using standardized procedures and systems.

The team developed planning tools to help participating organizations self-evaluate and develop a standard M&E Plan and organizational M&E Handbook for their work. These, among other structures, will increase the competitive advantage to accessing funds, improve the quality of reporting and service delivery to communities by the organizations.

#### 5.1.2 Key Achievements: SACE

#### Support to Edo State Government in the Development of Agricultural Policy for the State

On January 17th 2017, Effective Agricultural Policy Cluster paid an Advocacy visit to the Permanent Secretary of Edo State Ministry of Agriculture and Natural Resources Mr. Bashiru Kadiri in his office to raise the issue of the non-existence of an Agricultural Policy in Edo State, and to advocate for the development of such a policy as part of a plan to enhance food security, generate employment, and make Edo State an agricultural hub. The Permanent Secretary acknowledged the challenge of lack of long-term development planning sector and pledged his support for the development of agricultural policy plan.

The Cluster followed this meeting with a second visit on January 20th, 2017, to provide copies of its research report was presented to the Permanent Secretary and the Directors of Ministry of Agriculture and Natural Resources. A total of 31 persons attended this second meeting (24 males and 7 females). You can see a link to a news report on this technical meeting here: http://spynewsng.com/farmers-galvanize-stakeholders-to-formulate-agriculture-policy-for-edo/.

At this follow-up meeting, the Permanent Secretary set up a Draft Agricultural Policy consisting of the Directors of Ministry of Agriculture and members of Effective Agricultural Policy clusters. Members of the committee are:

- . Mr Erhabor Amos (Director of Tree Crops Unit) Chairman of the Agricultural Policy Draft Committee, Mr Ekpu Jude (Director of Planning, Research and Statistics) Secretary, Mr Aikhuomobhogbe Peter (Program Manager of Agricultural Development Program) and Mr F. Ehimare (Director of Fishery) making it four principal officers who will drive the draft committee
- ii. Dr. Odiawa Joseph (Director of Public Health and Preventive Medicine), Dr. Thomas Aruna (Director of Veterinary Services), Mrs Agho L.E. (Director of Agricultural Services), Mr. Ogiriakhi P.E. (Director of Produce Services), to serve as members.
- iii. Amayo Nosa Confidence (The President of ESCFAL), Pastor Morakinyo Ojo (Secretary of ESCFAL), Mr Omobude Agho (The president of EDOCSO), Mr Lucky Isibor (Financial Secretary of NUJ), Mr Destiny Enabule (The President of CONGOS), Mr Jefferson Oviavwe (Assistant Secretary JONAPWD) and Mr Oliseh Victor (Agricultural Student on Extension practices) from the Effective Agricultural Policy cluster to join the Draft Committee as member.

On the 13th of June 2017, The Draft Agricultural Policy Committee sent a memo through the office of the Permanent Secretary of the Ministry of Agriculture and Natural Resources to the Edo State Governor (Mr. Godwin Obaseki) to officially intimate him on the development of an Agricultural Policy in Edo State.

### Increased Public Awareness on Open Budget

During this quarter, the cluster held two phone-in radio programs with Radio Nigeria Heartland 100.5 FM (Issues of the Moment) with a segment titled 'Significance of Open Budget for sustainable development". Heartland FM covers the entire South East region and some parts of the South-South, with an estimated reach of 23,900,000 listeners.

The first media appearance was held on the 9 June, 2017, with cluster members Tony Ayoka, Tony Osuoha and Anwara Stanley as the guest speakers. The two callers into the program both decried the prevailing budget process and agreed for more transparency.

The second radio appearance on the 20th of June, with other cluster members Uzosike Chigozie, Ihesie Nkiru and Chidi Igwe as the guest speakers. This time around, there were seven callers during the show, among whom was Mrs. Nwachukwu Lilian, who called from the Office of the Deputy Governor of Imo State. After the radio program, a listener Isiala Mbano sent the cluster an SMS requesting for the phone number of their House of Assembly representative to enable him to engage his representation on the need for open budgets, to which the cluster responded.

The cluster's use of traditional and social media helps improve public awareness on public sector accountability and the need to start practicing open budget in Imo State. During the reporting period, the cluster had eight print media and two electronic media publications.

#### OPEN BUDGET NEWSPAPER EDITORIALS FROM APRIL 1ST- JUNE 30TH 2017

1	Trumpeter	JUNE 13, 2017	10	CCIDESOR CALLS FOR OPEN
				BUDGET IN IMO

2	Announcer Express	June 12, 2017	5	civil society group calls for an open budget system in Imo state
3	Authority	June 12, 2017	10	group demands open budget in Imo
4	Sunrise Nigeria	June 12-18, 2017	4	groups call for the open budget in Imo
5	Vanguard	June 21, 2017	29	include Imo town unions in the budget process- CSOs
6	Trumpeter	June 23, 2017	4	group partner's MDAs for inclusive development
7	Leadership	June 18	7	Imo Govt. charged to display transparency in budgeting
8	Sunrise	June 26-july 2nd	4	groups partner MDAs for inclusive development

The cluster also made use of social media, sending out 94 tweets and receiving 80 re-tweets and over 13,333 impressions. The cluster also makes use of SMS as part of its advocacy messaging, sending bulk SMS to 2,418 recipients on 4 occasions.

### 5.1.3 Key Achievements: GENDER

#### Support to Women Farmers' Group

The Capacity Building team carried out a Business Management Organisation (BMO) capacity assessment on Aladima Women Multi-purpose Cooperative Society, a cooperative of over 200 female cassava farmers in Umukabia, Ngor-Okpala, Imo State. Findings from the self-assessment administered by 15 of the association's own members identified gaps in financial management and low capacity to manage the organization.

The team has developed action plans to address these identified gaps, the implementation of which will help strengthen the group, as well as link them to micro-credit facilities that will help its members access loans in the next farming season.

#### Advocacy for Change among Rural Women in the Niger Delta Scaled by PINDs IWD in Q2

The Port Harcourt, River State-based Network of Entrepreneurial Women (NNEW), a women-focused business membership organization established in 2005, has credited its recent strides in linking women to opportunities in agriculture to its participation in PIND's International Women's Day activities in 2015 and 2016.

Inspired by the IWD Forum in 2016 with the theme "Pledge for Parity: Supporting Niger Delta Women in Agriculture" where over 100 women were in attendance, the organization launched a "Back to Agriculture Project" in April 2017. The launch of this project was combined with a three-day training on vegetable farming, poultry production, mushroom farming and processing, and packaging.

The Participatory Partnership for Community Development (PPCD), who was PIND's partner for the IWD Forum on Women be Bold for Change in Leadership and Peace Building in Yenagoa, Bayelsa State, has continued to track impact after the March 29, 2017, event. PPCD participants from Dodo River Regional Development Committee in Bayelsa held five information sharing events in Amatu, Bilabiri and Bisangbene communities, using the events to enlighten, sensitize and educate women on the imperative of speaking out and being bold to bring about positive changes for women in communities.

### 6 PARTNERSHIPS

#### PIND Partners with NDDC to Promote Regional Development

On May 24, 2017, PIND signed a partnership agreement with the Niger Delta Development Commission (NDDC) to advance economic development, peacebuilding and regional integration in the Niger Delta region. The two-year partnership that this agreement governs will see both parties collaborating to advance sustainable development in the Niger Delta region in the provision of technical assistance, strategy development, project identification, design and implementation, research and analysis, information gathering, advocacy, trainings, rebranding of NDDC and similar activities geared towards fulfilling the Commission's mandate.

While part of PIND's mission is to influence development in the Niger Delta at state and regional levels,

this partnership is part of NDDC's overall strategy to collaborate with a variety of stakeholders to achieve sustainable development within the region.

### 7 GOVERNMENT ENGAGEMENTS

In the second quarter of 2017, PIND worked closely with the Governments of Cross River, Delta, Ondo and Akwa Ibom States.

- In Ondo State, PIND partnered with Ondo State Oil Producing Area Development Commission (OSOPADEC) to identify opportunities for collaboration to assist the agency become more effective in the achievement of its mandate in the state. Both parties have worked to develop a draft MoU, and PIND is in the process of engaging a technical advisor for the commission that will lead the process of defining and designing practical intervention programs.
- In Cross River State, PIND has continued to partner with the State Planning Commission (SPC) on the production of the 30-Year Growth & Development Strategy (GDS) of the state. The GDS is a 30-year bottom-up and top-down strategy for achieving the long-term development goals of the State Government that takes into account current and expected future realities. State ministries, departments, and agencies (MDAs) were directly involved in gathering baseline data from with which a State Diagnostic Report was produced. As a follow-up to the report, the state held visioning and modelling workshops with the active participation of key stakeholders, including the leadership of the State Legislature, the private sector, academia and international development partners. The draft GDS document is now in the final stages of drafting.
- In Delta State, PIND is working with the Chief Job Creation Officer and Office of the Executive Governor to develop sustainable aquaculture projects that have created an estimated 350 direct jobs in the first half of 2017. In addition, PIND provided strategic policy guidance for the implementation of work plans in cassava and oil palm value chains, as well as in small and medium-scale enterprise (SME) development. On access to finance and SME development, PIND is in partnership with the state's Micro, Small and Medium Scale Enterprise Development Agency to strengthen their loan delivery and management capacity, as well as their ability to track/report impact. This is in addition to the development of bespoke SME assessment tools to be used by the Agency to ensure that the right businesses are getting funded.
- In Akwa Ibom State, PIND partnered with the New Nigeria Foundation and other development partners to produce the Akwa Ibom State Agricultural Policy and Food Sufficiency Strategy. The aim of this strategy is to aggressively harness the agricultural potentials of the state for food sufficiency, job and wealth creation through agricultural production, processing and marketing.

## 8 PROJECT SUPPORT SERVICES (PSS)

#### Policy and System Update:

The PIND Financial Management manual and TOR template were both updated and shared with all consultants, and have both been uploaded on the Shared drive. All PIND Procurement and contracting tools and templates were reviewed by a Legal firm to ensure full compliance with FIRS regulations and the laws of the Government of Nigeria.

#### **Contracts Awarded**

PSS provided procurement and contract administration services during the quarter, ensuring that PIND procedures, processes and the use of protocols and systems are adhered to. There was more use of Service Order as contracting instrument compared to the others. The table below present' contracts awarded during the quarter in their types, total amount and by gender.

Instruments	Number processed	Total value committed			Gender		
		Naira	Dollar	Euros	Pounds	Male	Female
Professional Services Contract	9	886.8 Million				7	2
Services Orders	30	45.8Million				21	9
Purchase Orders	14	42.9 Million				12	2
Master Services Contract	2	17 Million				1	1
Grants	3	450,000				3	0
MOU (PIND's Contribution)	9	27.5 Million				7	2
Contracts via NDPI	4		33,455			N/A	N/A
Total	71	1.02 Billion	33.455			51	16

## 9 LESSONS LEARNED/CHALLENGES

This section contains key lessons learned and the challenges encountered by projects during implementation in the quarter.

### Business Linkages: Lesson Learned from Success

Finance is key to ensuring market access and linkage to large institutional buyers. Zeiti, a palm oil processing company located in Utagba-Uno, Delta North Local Government, Delta State, has been looking to build a business relationship with PZ Wilmar and other large buyers of Palm Oil. Unfortunately, PZ Wilmar's minimum offtake of 75 tons per month was more than Zeiti's total production. With a N19m loan from GroFin, Zeiti was able to purchase additional machines and meet PZ's quantity and quality requirements.

### Cassava: Lesson from the challenge:

As a result of this intervention, farmers are seeing increased yield and are therefore willing to adopt demonstrated improved practices but are hindered by a lack of finance. Improving access to finance for farmers is crucial to enhance adoption of improved practices.

### Peace Building: Lesson Learnt from Challenges:

Non-release of P4P funds to the chapters as a result of late and incomplete retirement from the previous year's grant stalled the network's conflict mitigation is impacting negatively on the attainment of some of the set targets. Hence, the team has identified capacity gap in terms of ability to do proper documentation and retirement of financial transactions resulting from P4P State Chapters' activities.

#### Media for development: Lesson from challenges:

The challenges experienced in the attempt to produce the Made in Aba advocacy video has helped inform the need for in-depth engagement and agreement before committing resources to develop IEC materials.

For more details on challenges and lessons learned, please click on the link below:

https://drive.google.com/drive/u/1/folders/0BxuUEO\_4DC78WEdrUHN2NmpKRjg

### 10 OUTPUTS IN Q2 AND PLANNED ACTIVITIES FOR Q3

#### Please find link to Q2 Outputs:

https://drive.google.com/drive/u/1/folders/0BxuUEO\_4DC78dklRekJ0LVVUM

### Please find link to Q3 work plan:

https://drive.google.com/drive/u/1/folders/0B4B-qSIUWzM8Vk5ib2M1Nk04VVU

#### 11 GOVERNANCE AND MANAGEMENT

#### Mid-Year Progress Review and Reflection Workshop

The annual Mid-year review and reflection workshop has been scheduled to hold in mid-July 2017. The objectives of the workshop are to review achievements against targets, fine-tune intervention strategies to address programmatic challenges and to strengthen internal collaborations across PIND's programs. All the program teams spent a considerable amount of time preparing their presentations in preparation for the review meeting.

#### **PIND Conducted Internal Audit**

In Q2, PIND conducted an internal audit and engages an internal audit firm to audit its financial systems and processes. The purpose of the internal audit review is to ensure that the established internal controls are adequate to safeguard the Organisation's assets, prevent and detect fraud or other irregularities.

The Internal control review would improve the internal controls and the effectiveness of our Programs and projects. This would also heighten compliance with financial processes and procedures in the Organisation. It also ensures value for money. The Internal Auditors would also advise Management on financial matters.

#### 12 APPENDIX

This section provides a link to detailed information on results reported in this document as well as what activities were completed during the quarter that led to these results. For sustained results and project implementation, as it was in 2016 are linked to the 2017 Annual Work Plan.

The newly created Evidence Bank serves as a repository for supporting documents for results that are reported. This is one of the processes that PIND adopts as it moves towards a much more robust evidence-based monitoring and evaluation approach to Program management.

This link only works for people with access to PIND's Google drive. Upon request, access can be shared with partners and other stakeholders:

https://drive.google.com/drive/u/1/folders/0BxuUEO\_4DC78WEdrUHN2NmpKRjg