
QUARTERLY REPORT

January-March, 2011



www.pindfoundation.org

April 2011



Table of Contents

In the first quarter of 2011, PIND concentrated efforts on solidifying partnerships opportunities identified during its inception year, clarifying its strategic direction and developing implementation plans for the effective roll-out of project interventions.

This report highlights the progress made by PIND in the quarter. Additional information on PIND projects as approved by the Board of Trustees is provided as annexes in the report.

Executive Summary.....	3
Economic Development.....	4
Capacity Building.....	5
Analysis and Advocacy.....	5
Peace-Building.....	6
Organizational Management.....	6
Partnerships.....	9
Financial Commitments	10
Project Details	11

Acronyms

ADVANCE	Advocacy, Awareness and Civic Empowerment
ATED	Appropriate Technology Enabled Development
CEDPA	Centre for Development and Population Activities
DFID	Department for International Development
EDC	Economic Development Center
FGD	Focus Group Discussion
IPDA	Integrated Peace and Development Alliance
IYF	International Youth Foundation
M4P	Making Markets Work for the Poor
MDA	Ministries, Departments and Agencies
MSDF	Morgan Smart Development Foundation
MoNDA	Ministry of Niger Delta Affairs
MSME	Micro, Small and Medium Enterprises
NDPI	Niger Delta Partnership Initiative
P4P	Partners for Peace
PIND	Partnership Initiatives in the Niger Delta
USAID	United States Agency for International Development

Cover Picture: Dr. Evelyn Urhobo of Morgan Smart Development Foundation presenting PIND Livelihood Grant and Calendar to a recipient, Mrs Angela Adeyan, a poultry farmer in Ekpoma, Edo State

Executive Summary

The Foundation for Partnership Initiatives in the Niger Delta (PIND) was set up to establish and encourage innovative multi-stakeholder partnerships that support programs and activities which empower communities to achieve a peaceful and enabling environment for equitable economic growth in the Niger Delta.

Key accomplishments by NDPI during the quarter of January – March 2011 include:

- PIND signed an MoU totaling \$50 million with USAID – Nigeria (\$25 million each) for an Integrated Peace and Development Alliance (IPDA) in the Niger Delta
- Design of the Small Research Grants Program (SRGP) to be implemented in the nine Niger Delta states was completed and proposals currently being received from the public
- PIND revised its strategic framework using feedback gathered from a series of consultations with a cross section of Niger Delta civil society organizations, donors and government agencies.
- Construction commenced on the Phase 1 of the Economic Development Center (EDC) at Warri, Delta state
- Grants worth N1,450,000 were distributed to 66 women from rural communities in the Niger Delta to support their livelihood efforts. According to Dr Evelyn Urhobo, the Chief Executive Officer of Morgan Smart Foundation who implemented the grants program, *“the small grant given to them provided a much needed life line”*.



USAID Nigeria and PIND representatives at the IPDA MOU signing ceremony, Abuja



Mrs Dora Commission of Ebrohimi community in Delta State, a recipient of PIND livelihood support grant rejoices with family members

Economic Development

The Economic Development program aims to promote opportunities for pro-poor market development and employment generation.

PIND made progress during the quarter on the following projects:

Warri Economic Development Center

- Construction of Phase 1 of the Economic Development Center (EDC) was started in March 2011. The contractor was selected through a competitive bidding process and the contract finalized for the construction within the quarter.
- Follow up to the training of 45 smallholder farmers in Delta state under the National Agricultural Enterprise Curriculum (NAEC) in collaboration with the All Farmers Association of Nigeria (AFAN), PIND and the German International Cooperation (GIZ) carried out an outreach in Edo and Delta states to create awareness and demand for the NAEC training. Demo-training on Farm Business Cycle was given to about 105 smallholder farmers during the outreach. The training increases farmers' understanding of basic business concepts and market conditions that affect profits and productivity.

"The training was very educative. I have been made to know how to increase my productivity and profitability. I can afford to pay N2,000 to support every further training – Demo-training Participant, Sapele, Delta State

- PIND commenced research to identify economic opportunities and economic development services in the Niger Delta during the quarter. A planning workshop to define the scope of the research was held in February. Secondary data was collected by the New Nigeria Foundation (NNF) during the quarter and reviewed with partners in a workshop to determine the scope of primary data to be collected. The workshop was attended by members from PIND, the UK Department for International Development (DFID), DFID funded Propcom project and NNF. Action plans have been developed for the primary data collection to be commenced in quarter two. The economic research will enable PIND to set priorities and make choices about where to intervene and who to intervene with in its economic development program.
- PIND concluded a study of Micro, Small and Medium Enterprises (MSMEs) market in Warri¹, home to the EDC. The study, conducted by the Niger Delta Professionals for Development (NIDPRODEV) for PIND, identifies MSME markets, provides understanding of the business environment and culture of the area and highlights growth opportunities and constraints of the MSMEs employment opportunities.

The assessment is in line with the *Making Markets Work for the Poor (M4P)* approach adopted by PIND which explores how existing market systems can be strengthened to generate new economic growth and increased.

Appropriate Technology Enabled Development (ATED)

- The ATED project team met twice in the just concluded quarter and developed actions plans, assigned roles and designed the criteria for selecting community projects to be supported with appropriate technology (AT). An interim project manager was also identified for the ATED. The NDPI Board of Trustees approved project execution plans for ATED during its March 15 meeting.
- PIND participated in the Engineers Without Borders (EWB – USA) conference held from March 24 – 26 in Louisville, KY on the theme *Inspirational Engineering: Empowering Global Communities through Transformative Leadership*



Bill Grant of DAI facilitating a session at the economic research planning workshop

Capacity Building

The overall focus of the capacity building program is to build the service delivery and engagement capacity of government, civil society and communities.

Social Sector Investment Action Plan

- PIND signed a cost-sharing agreement with the United Nations Development Programme (UNDP) to design a social investment action plan for the Niger Delta in February. Potential consultants have been identified through a selection process with input from PIND. UNDP is working to get strong commitment of the Ministry of Niger Delta Affairs (MoNDA) and the Presidency before commencing the design work to ensure strong political commitment to the project and its sustainability.
- The focus on the Nigerian April 2011 electioneering process by key stakeholders has delayed the expected progress on this project.

Small Grants Program for Civil Society Organizations (ADVANCE Project)

- PIND worked with United States Agency for International Development (USAID) and Pact International Inc, the implementing partner for USAID, to finalize grant criteria and action plans for the implementation of the Advocacy, Awareness and Civic Empowerment (ADVANCE) small grants project extension to build the capacity of civil society organizations in the Niger Delta. PIND obligated \$500,000 to USAID during the quarter for the project. The implementation team of USAID, PIND and Pact International are preparing the documents for public solicitation of grant applications which will be done in the coming quarter.



UN Resident Representative, Mr Daouda Toure and PIND Project Director, Dennis Flemming at the MoU signing on the design of a Social Investment Action Plan for the Niger Delta

Analysis and Advocacy

The goal of the analysis and advocacy program is to improve analysis and understanding of systemic constraints to growth in the Niger Delta region.

Small Research Grants Program

- Design of the conceptual framework, grant criteria and implementation plans for a small research grants program for organizations and individuals working in the Niger Delta was completed and call for proposals from the public advertised through different information channels for wider reach. PIND is receiving research proposals from several applicants across the Niger Delta in response to the public solicitation. A Grant Review Committee has been constituted

- The screening and selection process, contracting of successful applicants and cash disbursements for the research are scheduled in quarter two. The research topics will focus around the PIND programmatic areas such as effectiveness of peace-building initiatives, systemic and socio-economic constraints to effective development planning and decision-making, natural resource use within the context of agriculture, systemic constraints to economic growth opportunities for the poor, social impact of communal crisis and youth restiveness. More information on the small grants program is on <http://pindfoundation.net/blog/2011/04/05/small-research-grants-program-in-the-niger-delta/>

Niger Delta Development Information Services

- A draft conceptual framework has been developed for the provision of a Niger Delta Development information service to development practitioners with an interest in the region. The design was informed by analysis of data on status and challenges of accessing development information on the Niger Delta collected from stakeholders. Finalization of the framework for approval by the PIND board is scheduled in quarter two.



Focus Group Discussion with development stakeholders in Warri, Delta State

“Information is scattered everywhere” – CSO Focus Group Discussion Participant, Warri, Delta State

“There are lots of literature and information available. The question is what kind of information? How are they aggregated? That is where the challenge is” – Donor Focus Group Discussion Participant, Abuja

Peace-Building

The objective of the peace-building program is to strengthen conflict resolution mechanisms for enabling integrated peace and economic development

Partners for Peace (P4P)

- Development of the Partners for Peace (P4P) project concept continued within the reporting period. P4P seeks to promote increasing participation of people, businesses and organizations in peace-building mechanisms that will increase market access and income generating opportunities in the Niger Delta region.

Organizational Management and Development

Stakeholders’ Engagement

- PIND held a total of eight focus group discussions (FGDs) with a wide variety of development actors and experts from across the nine Niger Delta states in January. The stakeholders include Civil Society Organizations, Community-Based Organizations, Government development programs and Donors. The engagements provided PIND the opportunity to broaden consultation on its strategic framework and programs, identify more effective stakeholder engagement strategies and deepen understanding of expectations of stakeholders.

PIND continued to engage with various federal government Ministries, Departments and Agencies through focus group discussions with cross-section of personnel and key informant interviews with key persons. MDAs engaged during the quarter include the Ministry of Niger Delta Affairs, the Millennium Development Goal office, NDDC (Niger Delta Development Commission), Ministry of Youth Development, Ministry of Agriculture, Ministry of Environment, Ministry of Science and Technology, National Planning Commission, Ministry of Labour and Productivity and SMEDAN (Small and Medium Enterprise Development Agency of Nigeria). Analysis of the information gathered from the engagements is ongoing.

- The second meeting of the PIND Board of Trustees was held in March in Lagos State. Two additional projects and the revised PIND strategic plan 2011 – 2014 were approved by the board.
- The Management of PIND held a town hall meeting with the Policy, Government and Public Affairs (PGPA) Team of Chevron/Nigeria in March to update them on the activities of the Foundation.

Staffing

- Dr Dara Akala accepted the position of Manager for the Economic Development Center in Warri. He resumes work with the Foundation on the 1st of June 2011.
- Mr Dirk Bouma, former Chair of Engineers without Borders Southeast Region Technical Advisory Committee was engaged for a 12-week period as the Interim Program Manager for the ATED project.
- Mr Tim Canedo was engaged through ECI Africa, a subsidiary of Development Alternatives Inc (DAI) as PIND's Mentor for Value Chain Analysis and Economic Growth initiatives.

Record Keeping

- Baker Tilly Nigeria completed an audit of PIND's financial statements for 2010 in March. Audit was conducted in accordance with International Auditing Standards (IAS). The audit report will be included in PIND's 2010 annual report to be released in the second quarter of 2011.



Focus Group Discussion with a cross section of development stakeholders in Port Harcourt, Rivers State

Strategy Development

- Two PIND commissioned studies were concluded in the quarter; The International Youth Foundation (IYF) completed a baseline study of the needs and issues of youths in the Niger Delta. The Centre for Development and Population Activities (CEDPA) also concluded a Niger Delta gender assessment to collect baseline data on key gender needs and issues. The two organizations made joint presentation of the findings to PIND in February in preparation for the revision of its strategic framework later that month. The study reports will be available on www.pindfoundation.org in May 2011.

Communications

- The 2011 PIND calendar was distributed to all categories of stakeholders at federal, state and community levels. Production of the calendars was completed in January. The calendar is a social marketing of the increasing economic role of women of the Niger Delta who support their families through various livelihood activities.
- In line with PIND's gender focus, PIND distributed grants worth N1, 450,000 to enhance the livelihood of 66 women in rural communities across the region who were photographed for the calendar within the quarter.



Mrs Preye Naiboken is from Kaima in Bayelsa State of Nigeria. She is a fish monger. "God bless the people who brought this money" said Preye after receiving the PIND livelihood grant.



Mrs Regina Obriki lives in Mosogar, Delta State of Nigeria. She fries and sells garri for a living. "I will use the money to improve my garri² business" she says upon receipt of the livelihood grant.

The communities are Awoye and Obe ewoye (Ondo State) Omoku (Rivers) Mkpanak(Akwa Ibom State, Yenogoe (Bayelsa), Egun and Sabongida Ora (Edo State) and Ejimele, Ebrohimi, Oviri Olomoro, Umuosele, Oginibo and Obiaruku (Delta State). Women are given special priority amongst PIND's constituents because they are often a neglected voice and interest in the region.

Dr Evelyn Urhobo, the Chief Executive Officer of Morgan Smart Development Foundation, Nigeria shares her experience on the grant distribution to the women photographed for the PIND 2011 calendar:

Having to go back to distribute the grants posed serious challenges especially in the riverine areas where beneficiaries were traced to communities located near the sea and going through aggressive and turbulent sea waves. A return trip even had to be made to one of such communities to ensure that a particular beneficiary gets her grant. Even on land, a visit was made to a community only to be told that the day was not a market day so the visit has to be repeated. The joy which these women exhibit on being told of the grants made up for the effort at tracing them. Several women, men and youths were greatly interested in the program, and pleaded that PIND come back and possibly extend the program to a larger population of women in the region. MSDF wish to heartily commend PIND for the joy they brought to the life of the poor women, especially the 80 years old woman with serious arthritis problem, Madam Atim Akpan. She made the team to promise that they will come to her funeral when she dies. The Small Grant given to them provided a much needed life line as some are the bread winners of their families. .

Strategic Planning

A new strategic plan for 2011 – 2014 was developed for the Foundation within the quarter using information gathered from the series of engagements with stakeholders and development experts. The new strategic plan provides more details on PIND program approaches and types of intervention, focuses on integrating program components as strategic enablers of economic growth, and clarifies PIND's constituency of the Niger Delta communities. PIND also emphasizes the mainstreaming of youth and gender into its programs using the findings from the commissioned youth and gender studies of the Niger Delta. The plan is available on <http://pindfoundation.net/about-the-foundation/strategic-plan/>

Partnership

PIND signed two Memoranda of Understanding (MOUs) in the quarter just concluded. One MoU is with USAID – Nigeria for an integrated Peace and Development Alliance (IPDA) to reduce conflict, improve institutions and foster socio-economic development in the Niger Delta in which the two organizations will provide a 1:1 match of up to \$25 million each.

Within the quarter, DFID representatives participated actively in PIND's economic research workshops. DFID has made application to its home office to partner with PIND on researching economic growth opportunities in the Niger Delta as a prelude to identifying potential partnership projects. Feedback is being awaited.

- PIND is negotiating a project partnership opportunity with the NDDC and Accord for Community Development which will strengthen the capacity of government and community in five Local Government Areas (LGAs) to identify and implement economic enhancement infrastructural projects. The NDDC has set aside \$37 million for infrastructural development projects across the 185 local government councils of the Niger Delta.

It has reached out to development partners like PIND to support the initiative by building the capacity of both the LGAs and communities in project development, implementation and monitoring to ensure relevance and maximum impact.

- The second MoU is with UNDP to partner on the design of a Niger Delta Social Sector Investment Plan. PIND is contributing \$200,000 to UNDP's \$1 million to engage consultants for the design work.

Please visit

<http://pindfoundation.org/programs-and-partners/> for a list of PIND partners as at March 2011.



USAID/Nigeria and NDPI Representatives at the MoU signing. **From left to right:** Olasupo Shadiya, PIND Foundation Trustee and Executive Director, NNPC/CNL Joint Venture and Member, Sharon Paulin, USAID/Nigeria Economic Growth and Environment Team Leader, USAID, Dr. Ray Kirkland, USAID/Nigeria Mission Director, Dennis Flemming, PIND Project Director, Minnie Wright, USAID/Nigeria Peace and Democratic Governance Team Coordinator, Andrew Fawthrop, PIND Foundation Chairman and Managing Director, Chevron Nigeria Ltd, Michelle Godette, USAID/Nigeria Deputy Mission Director, Sam Ogbemi Daibo, PIND Deputy Project Director

Financial Commitments

PIND manages the \$50 million fund provided to the Niger Delta Partnership Initiatives (NDPI) from Chevron Corporation. As at the end of March 2011, NDPI has committed a total of \$11,990,000 of the project fund, leaving an uncommitted sum of \$38,010,000.

Grant No.	Project Name	Program	Grantee	Project Status	NDPI Grant USD\$
1	PIND Operating Grant	All	PIND	In Progress	7,190,000
2	Warri Economic Development Center	Economic Development	PIND	In Progress	2,000,000
3	Development of Social Sector Investment Action Plan for the Niger Delta	Capacity Building	PIND/UNDP	Being Developed	200,000
4	ADVANCE Extension (Small Grants Program)	Capacity Building	USAID	Being Developed	500,000
5	Appropriate Technology Enabled Development	Economic Development	PIND/EWB	In Progress	2,000,000
6	Small Research Grants Program	Analysis & Advocacy	PIND	In Progress	100,000
Total NDPI Funds Committed					11,990,000
Total NDPI Funds Uncommitted					38,010,000

Project Details

Name of Project:	Warri Economic Development Center
Project Description and objectives	
<p>Establish business information and training center to support development of Micro, Small and Medium Enterprises (MSMEs), conduct market research and provide IT services to local entrepreneurs. Its objectives are to:</p> <ul style="list-style-type: none"> • Improve access to market information and analysis for new and existing MSMEs • Identify and facilitate business opportunities and market linkages for MSMEs • Increase availability of business advisory and financial services for MSME's • Increase availability of training and education associated with business and entrepreneurial skills 	
Project start up date:	November 2010
Project completion date:	December 2014
Geographic Scope	
Project to be located at Warri, Delta State, but will support training and programs focused on beneficiaries from throughout the Niger Delta region..	
Donors and Contributions	
GIZ	€200,000 – training, market research, project development technical assistance,
Additional Donors and Stakeholder Partners	\$4 million - revenue generation through usage of training facilities, internet caf and other facilities of the center
NDPI	\$2 million - capital costs \$2 million - \$500,000 annual operating costs 2011-2014
Total Project Fund	\$8.3 million Total Project fund
Lead Project Implementer	PIND
Other Implementing Partners	DAI, Rhizome Consulting, NIDPRODEV
Progress to Date	
<ul style="list-style-type: none"> • Contracted local engineering firm in Warri to design facilities, manage bid process and inspect works. Selected a local contractor for initial phase of construction. • Conducted the first training activities under the cooperative Agreement with GTZ in December. Business training for 45 small scale commercial farmers was conducted in Abraka, Delta State, under the National Agricultural Enterprise Curriculum (NAEC) and organized in collaboration with the All Farmers Association of Nigeria (AFAN). • Raphia Red Ltd, an economic research firm, completed a study of existing Business Development Centers in the Niger Delta region to compare experiences, services and ideas with those being planned for the Economic Development Center at Warri. 	

Name of Project:	Warri Economic Development Center
<ul style="list-style-type: none"> • A local NGO (NIDPRODEV) has been engaged to conduct research and segment potential beneficiaries in the Warri area so we can have a better understanding the social context of the targeted beneficiaries. • Recruited Manager for Center. 	

Name of Project:	Appropriate Technology Enabled Development (ATED)
Project Description and objectives	
<p>Establish Appropriate Technology (AT) Center at Warri to identify and research technologies suited to development needs and opportunities in the Niger Delta (including those identified by RDCs within GMOU communities). The project will draw upon Engineers Without Borders (EWB)'s network of chapters and partners to develop technologies that meet community needs and generate social entrepreneurship. Its objectives are:</p> <ul style="list-style-type: none"> • To increase awareness and understanding of the development and application of ATs for socio-economic development in the Niger Delta. • To increase the availability, usability and quality of community infrastructure in the Niger Delta. • To enable organizations, institutions and individuals with a common interest in AT to share ideas, opportunities and learning in ways which improve their capacity for applying AT concepts in their work. 	
Project start up date:	March 2011
Project completion date:	December 2014
Geographic Scope	
Project to be located at Warri, Delta State, but will support community infrastructure and social entrepreneurship projects throughout the Niger Delta region.	
Rotary International	Projected up to \$5 million in community project funding
NDPI	\$2 million - capital costs, staffing, capacity building and networking
Total Project Fund	\$7million Total Project fund (Preliminary projection)
Lead Project Implementer	Engineers without Borders USA
Other Implementing Partners	Engineers without Borders International/Nigeria, Water and Sanitation Rotary Action Group (WASRAG), Chevron Energy Technology Company (ETC)
Progress to Date	
<ul style="list-style-type: none"> • Held project team meetings with EWB, WASRAG, ETC and PIND in January and March 2011 to finalize program plans and assign action items • Drafted criteria for community project selection • Engaged Project Manager 	

Name of Project:	Development of Social Sector Investment Action Plan for the Niger Delta	
Project Description and objectives		
<p>Sponsor two consultants to participate in a multi-donor assessment team coordinated by UNDP focused on developing a multi-donor trust fund for the Niger Delta in collaboration with the Nigerian Ministry for Niger Delta Affairs. The objectives of this design project are to design and formulate a detailed action plan that addresses three pillars of intervention:</p> <ul style="list-style-type: none"> • Infrastructure/public sector investment plan • Social sector investment plan • Institutional development and capacity building framework for the program 		
Project start up date:	March 2011	
Project Completion date:	December 2011	
Geographic Scope		
Project will be based in Abuja, but involve data collection and stakeholder engagement throughout the entire Niger Delta region.		
Donors and Contributions		
United Nations Development Program (UNDP)	\$600,000	
NDPI	\$200,000	
Total Project Fund	\$800,000 Total Project fund	
Lead Project Implementer	UNDP	
Progress to Date		
<ul style="list-style-type: none"> • Signed MOU between PIND and UNDP • UNDP is now finalizing procedures with the Ministry of Niger Delta Affairs for the selection of the consultancy team. 		

Name of Project:	Advocacy, Awareness & Civic Empowerment (ADVANCE): Small Grants Program for Civil Society Organizations	
Project Description and objectives		
<p>Five Civil Society Organizations (CSOs) in the Niger Delta states will be selected through an open and competitive process to receive grants for activities that would help achieve the following objectives:</p> <ul style="list-style-type: none"> • promote enabling economic environment and carry out civic education and awareness on peace building, transparency and accountability issues and inclusive community participation in governance and development planning; <p>Build institutional and operational capacity of CSOs in the Niger Delta to partner with PIND in order to achieve NDPI's goal and objectives.</p>		
Project start up date:	March 2011	
Project Completion date:	March 2012	

Name of Project:	Advocacy, Awareness & Civic Empowerment (ADVANCE): Small Grants Program for Civil Society Organizations	
Geographic Scope		
Grant applications can come from any of the nine Niger Delta states.		
Donors and Contributions		
USAID		\$2,499,296
NDPI		\$500,000 (which will be contributed to USAID and managed in accordance with USAID policies and procedures)
Total Project Fund		\$2,999,296
Lead Project Implementer	Pact International Inc.	
Other Implementing Partners	Five successful grantees from applications drawn from civil society organizations in the Niger Delta	
Progress to Date		
<ul style="list-style-type: none"> • Drafted grant criteria and reviewed with USAID and Pact • Working with Pact to prepare public solicitation of grant applications. 		

Name of Project:	Small Research Grants Program (SRGP)	
Project description and objectives		
<p>The project is intended to provide small grants to support various research oriented programs by civil society organizations, think tanks, researchers or academic institutions. These stakeholders will be encouraged to form research networks for jointly addressing socio-economic needs in the Niger Delta. The objectives of the program are to:</p> <ul style="list-style-type: none"> • Mainstream research findings into program development, design and implementation. • Identify and communicate socio-economic needs to stakeholders in the Niger Delta. • Identify, foster and build a network for jointly addressing socio-economic needs and exchanges of field experiences within the Niger Delta. • Promote innovative demand-driven research that improves services and economic opportunities. • Promote research partnerships, leverage research resources and develop research capacities. • Identify relevant socioeconomic policies that require advocacy for policy reform or development. • Facilitate the participation of development institutions in PND's activities. 		
Geographic Scope		
Project will be coordinated in Abuja but will be implemented in the nine states of the Niger Delta by implementers		

Name of Project:	Small Research Grants Program (SRGP)	
Project start-up date:	April 2011(estimated)	
Project Completion date:	December 2011	
Donors and Contributions		
NDPI	US\$100,000 (4 grants of \$25,000 each)	
Cash or In-kind Contributions identified from grant applicants	US\$100,000	
Total Project Fund	US\$200,000	
Lead Project Administrator	PIND	
Progress to Date		
<ul style="list-style-type: none"> • Established grant selection committee • Drafted grant guidelines and advertisements for public solicitation of grant applications • Drafted an implementation plan for rolling out the SRGP 		