



Foundation for Partnership Initiatives in the Niger Delta  
Q1 2013 Report

# Acronyms

<b>ADVANCE</b>	Advocacy, Awareness and Civic Empowerment
<b>ATED</b>	Appropriate Technology Enabled Development
<b>AT</b>	Appropriate Technology
<b>AQVC</b>	Aquaculture Value Chain
<b>BMO</b>	Business Membership Organization
<b>CAPABLE</b>	Capacity Building for Local Empowerment
<b>CBP</b>	Capacity Building Program
<b>CSO</b>	Civil Society Organization
<b>CMADI</b>	Coastal and Marine Areas Development Initiative
<b>CBO</b>	Community Based Organization
<b>CVC</b>	Cassava Value Chain
<b>DAI</b>	Development Alternatives Inc.
<b>DFID</b>	UK Department for International Development
<b>EDC</b>	Economic Development Centre
<b>ESCFA</b>	Edo State Co-operative Farmers Agency Ltd
<b>EWB</b>	Engineers Without Borders
<b>FGDs</b>	Focus Group Discussions
<b>FOFA</b>	Forward Africa
<b>FFP</b>	Fund For Peace
<b>GFA</b>	Grants, Finance and Administration
<b>GIZ</b>	German International Cooperation
<b>GMOU</b>	Global Memorandum of Understanding
<b>HQCF</b>	High Quality Cassava Flour
<b>LAPO</b>	Lift Above Poverty Organization
<b>LITE</b>	Leadership Initiative for Transformation and Empowerment
<b>LCBP</b>	Local Capacity Building Project
<b>LCC</b>	Local Community Content
<b>LGA</b>	Local Government Area
<b>LGC</b>	Local Government Council
<b>MPC</b>	Micro Processing Centers
<b>MoNDA</b>	Ministry of Niger Delta Affairs
<b>SME</b>	Small and Medium Enterprises
<b>NACETEM</b>	National Centre for Technology Management
<b>NAEC</b>	Nigerian Agricultural Enterprise Curriculum
<b>NDDC</b>	Niger Delta Development Commission
<b>NDDF</b>	Niger Delta Development Forum
<b>NDPI</b>	Niger Delta Partnership Initiative
<b>NGO</b>	Non Governmental Organization
<b>P4P</b>	Partners for Peace
<b>PBP</b>	Peace Building Program
<b>PLACE</b>	Peaceable Livelihoods and Community Empowerment
<b>PMC</b>	Project Management Committee
<b>PSD</b>	Private Sector Development
<b>RDC</b>	Regional Development Councils
<b>RLF</b>	Revolving Loan Fund

Cover Photo: Under PIND's palm oil value chain pilot project, palm oil harvesters participated in a demonstration of the adjustable harvester. The harvester is a small technology that can significantly improve the efficiency and effectiveness of harvesting, thereby increasing farmers' yields and enabling them to earn higher incomes.

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## PIND Q1 2013 Summary

Indicator	Results
Research Studies Conducted	2
Stakeholders Engaged	138
People Trained	219
Training Programs Conducted	9
Partner Organizations	66
Jobs Created	234
Direct Beneficiaries	4,722
Indirect Beneficiaries	267,347

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# Executive Summary

This report covers the activities and results achieved by the Foundation for Partnership Initiatives in the Niger Delta (PIND) from January 1<sup>st</sup> – March 31<sup>st</sup> 2013.

- ✓ 50 individuals, including farmers, processors, harvesters, and community association members in Rivers and Imo States were trained to use the palm oil motorized adjustable harvester which will improve their harvesting efficiency.
- ✓ PIND linked 60 cassava farmers in Edo state to supply their harvest of cassava tubers to Thai Farms, one of the largest cassava processors in Ogun State.
- ✓ 80 fish farmers are currently being trained using demonstration ponds in Ekpan, near PIND's Economic Development Center (EDC) to improve their technical fish farming skills, including improved feeding and better pond management practices.
- ✓ In collaboration with USAID's MARKETS II project, those 80 farmers were trained using the Nigeria Agricultural Enterprise Curriculum (NAEC). The training focused on building the farmers' skills on how to run an effective business which will enable

them to earn higher incomes and invest their returns more effectively.

- ✓ PIND's Economic Development team presented findings at the Chevron Nigeria Limited (CNL) Local Community Content (LCC) 2013 strategy planning session on how to build local supplier capacity in the marine services and catering sectors based on findings from value chain analyses. Opportunities were identified to increase the participation of local community contractors in CNL's supply chain within those two sectors.
- ✓ A winning design based on the principle of sustainability was selected and approved for PIND's ATED Center, which will serve as a resource and demonstration hub for small-scale, replicable technologies,
- ✓ Short films on local peace building initiatives were produced by PIND's media production hub to inspire action and frame discussions about opportunities for peace building in the Niger Delta.
- ✓ 19 representatives of Civil Society Organizations (CSOs) completed two modules of the Capacity Building for Local Empowerment (CAPABLE) training program.



Photo: Farmers participating in the demonstration pond activities. By sharing knowledge on improved fish farming practices, PIND is helping farmers learn how to increase their yields and earn higher incomes.

# Economic Development

## Aquaculture Value Chain Pilot Project

### Sharing Best Practices in Fish Farming Using Demonstration Ponds

A lack of accurate information on how to cost effectively raise fish is a key challenge in the Niger Delta aquaculture sector. In late 2012, eight demonstration ponds were constructed near PIND's Economic Development Center (EDC) in Warri. Starting in January 2013, 80 fish farmers – 30 female, 50 male - from the United Ufuoma Fish Farmers Association (UUFFA) were selected to grow their catfish for one production cycle (six months) using the ponds and under close supervision of an aquaculture specialist. The specialist conducts practical sessions to teach the farmers best practices in fish seed selection, pond preparation and management, optimum feed usage, record keeping and timely harvest. By adopting these new practices, the farmers will be able to improve their productivity, generate greater harvests and in turn earn higher incomes. In March, a survey was conducted to measure the effectiveness of the training so far which

showed that the majority of farmers have adopted the new, improved practices they learned. This improved practice is not limited to the farmers participating in the demo pond but also the neighbouring farmers who are observing what is going on are copying and applying the new techniques.

### Enhancing the Business Skills of Local Fish Farmers

While the demonstration ponds provide technical training for the farmers, PIND collaborated with the USAID MARKETS II project to conduct a training course using the Nigerian Agricultural Enterprise Curriculum (NAEC) to enhance their business management skills. Delivered in February at the EDC, the NAEC training taught the 80 farmers from UUFFA practical methods and techniques for planning production, projecting income, tracking costs and productivity, assessing risk, managing debt, and maximizing their savings and profit. Following this initial training, 60 additional farmers are now willing to cover their own costs to participate in a second -level NAEC training in Edo State scheduled for July 2013.

### Improving Access to Finance for Fish Farmers

Lack of access to capital through loans and inadequate financial education are a significant challenge to farmers in the Niger Delta and a major obstacle to the growth of the region's agribusiness. PIND is partnering with the United States African Development Fund (USADF) to provide funds to two micro finance banks to

Photo: Fish farmers learning how to properly sort and separate fingerlings – an important technique for ensuring fish can reach maximum size before harvest.





operate a revolving loan scheme for three large fish farming associations in Delta State - the Ufuoma Fish Farmers Association (UUFFA), Ekpan, Progressive Fish Farmers association (PFF) and Liberty Fish Farmers (LFF). In the first quarter, PIND trained 16 farmers from the associations on group dynamics and financial management. Through the training, the farmers gained a better understanding of cash flow, how to work effectively in teams, and techniques for assessing business and credit planning which are all prerequisites for accessing the revolving loan. With the skills acquired, the three associations will be assisted to develop loan application proposals to the microfinance banks in the coming quarter.

### Technical Assistance to Drive Delta State Fish Feed Policy

The Delta State government has plans to improve the fish feed supply in the state by constructing fish feed mills in four areas. Before moving forward with the plans, the government supported PIND's suggestion to conduct a study to gain a more detailed understanding of the fish feed market and farmers' buying behavior (how and when they buy feed) to better inform its decisions. In collaboration with FUTA Business Development Company, PIND helped conduct a *Fish Feed Mill Feasibility Study*, the first phase of which was to analyze the market for fish feed. Over 300 farmers, retailers, marketers and distributors were interviewed across Delta State, and three Focus Group Discussions (FGDs) were held in Warri, Oleh and Asaba. The study

will be finalized in the coming quarter.

### End-Market Survey: Understanding the Catfish Market

To better understand the Niger Delta's aquaculture market, particularly for smoked fish which is usually exported from Delta State, PIND's aquaculture team developed plans to conduct an end-market study. By better understanding where catfish ultimately goes and what consumer preferences are, PIND will be better able to help local farmers meet local demand. This survey is expected to be concluded in the coming quarter.

### Palm Oil Value Chain Pilot Project

#### Increasing Harvesting Efficiency with Improved Technology

The motorized adjustable harvester is a piece of equipment which enables farmers to more easily and efficiently harvest palm fruit. Using traditional, manual harvesting techniques an average of 100 fresh fruit bunches can be harvested per day. Using the adjustable harvester though can increase yields to more than 300 bunches per day. In January 2013, PIND trained 50 local palm oil harvesters from Imo and Rivers states on how to use the adjustable harvester. In February, PIND found a local agro machinery importer who already has an established business



Photo: Members of local fish farmer associations were trained to enhance their financial management skills before they receive loans from microfinance institutions PIND is partnering with.

relationship with STIHL, a company in Germany that manufactures and sells adjustable harvesters. PIND engaged the local machinery dealer to demonstrate the advantages of the adjustable harvester and explain the potential increase in sales they could gain by selling the harvester to local consumers. In the following quarter, PIND will potentially sign a Memorandum of Understanding (MoU) with the local machinery dealer to facilitate the process of getting the equipment to the market.

### **Building the Capacity of Palm Oil Processors**

PIND conducted a capacity assessment of the 24-member Ezioru Oguta Palm Oil Association in Imo state to better understand what organizational improvements could be made to increase the association's efficiency and effectiveness in providing value to its members. PIND will work on implementing interventions in quarter two to build the association's capacity based on the assessment findings.

### **Increasing the Extraction Rate of Palm Oil Processors using Improved Technology**

During the quarter, PIND conducted a baseline field study to determine the current amount of oil processors are able to extract from harvested palm fruit. They found, on average, processors could extract 11% using their current processing methods. PIND then facilitated a visit for 19 members of the Ezioru Oguta Palm Oil

Dealers Association in Imo state to expose the association members - comprised of mill owners, farmers, plantation owners, and palm oil dealers– to the improved processing technology the Nigerian Institute for Oil Palm Research (NIFOR) has developed which enables processors to extract upwards of 15% of oil from palm fruit. Doing so allowed association members to see firsthand how the processing machinery works and how it can improve their own processing. Following the demonstration, PIND identified financing options for local manufacturers to produce the processing equipment. In the coming quarter, PIND will continue exploring areas of collaboration with NIFOR and will facilitate the training of local companies to manufacture NIFOR's processing technology.

### **Cassava Value Chain Pilot Project**

#### **Improving the Cassava Market by Linking Farmers to Processors**

Within the quarter, PIND worked to improve the interaction and relationship between farmers and processors in Edo State. PIND first coordinated cassava starch tests for farmers of the Edo State Cooperative Farmers Agency in six locations which revealed that the starch content of their cassava harvests exceeded the 19% minimum requirement to supply to Thai Farms International, one of the largest cassava processors in Ogun State. Once it was known



Photo: Palm oil harvesters were shown how a simple technology – the adjustable harvester – could be used to significantly increase the amount of fresh fruit they are able to harvest.



that the farmers' cassava met the processing requirements, PIND helped the farmers to begin supplying their fresh cassava to Thai Farms. In total, 46 tons of cassava tubers were supplied from 60 farmers. This new relationship will enable farmers to have a stable demand for their harvest while Thai Farms will benefit from a more consistent supply of cassava.

PIND also identified cassava processors in Edo State interested in potentially setting up intermediate processing centers and in March, PIND Signed an MoU with Lift Above Poverty Organization (LAPO), as a local partner to help facilitate interventions such as this to improve Edo State's cassava value chain.

## Business Linkages Project

### Identifying Opportunities to Strengthen Local Suppliers

During the Q1, PIND presented findings from its value chain studies to Chevron Nigeria Limited (CNL) which showed opportunities to increase local suppliers' participation in the marine services and catering sectors. From those findings, interventions can potentially be developed that address challenges local companies face within those two sectors when supplying to Chevron and other large companies operating in the region.

## Value Chain Training for PIND's Non-Economic Development Team

In February, as part of PIND's effort to build its own internal capacity for economic development programming, 10 PIND staff members working in its non-economic development program areas were trained on the concepts and applications of Making Markets Work for the Poor (M4P) and Value chain analysis.

## Appropriate Technology Enabled Development (ATED)

### Improving Access to Safe Water

ATED held a *Bio-Sand Filter Construction, Hygiene Education and Micro-Enterprise 4-day Training of Trainers' (ToT)* session in February 2013 to explore how a business model for this simple water purification technology could be developed for use in the Niger Delta. The training took place at the Economic Development Centre for eleven individuals – 10 male, 1 female - in addition to two PIND staff members and a trainer from Aqua Clara International (ACI), a nonprofit organization that has distributed over 4,000 water purifiers and bio-sand filters in 15 countries.



Photo: Cassava farmers participating in testing to determine if the cassava they produce has adequate starch content required by Thai Farms, a large local processor.



## Wash, Sanitation and Hygiene (WASH) Survey

The ATED team distributed and collected surveys this quarter to collect baseline data for the planning of a Water, Sanitation, and Hygiene (WASH) forum. The forum will bring together individuals from various organizations to discuss, strategize, and share ideas for improving the region's health and sanitation indicators. In total, 94 responses were received from local NGOs working across the region. The ATED team will explore potential partnership opportunities for co-funding the forum in the next quarter.

## ATED Centre Construction

The design concept for PIND's ATED Center, which will serve as a resource and demonstration hub for small-scale, replicable technologies, was approved in January and plans for construction concluded in March. The winning design was selected based on its principle of sustainability – the building will use lightweight materials to reduce heating, will source materials locally whenever possible, and will use natural light to minimize energy consumption. To ensure community participation throughout the project, the ATED team engaged the Egbokodo community groups neighboring the construction site to explain the design concept, how the construction would proceed, and what impact it would have on the communities. PIND has adopted a community-driven approach for the ATED building's construction, one which empowers community members and encourages their inclusion as workers, contractors and suppliers for the project.

## Strategic Planning for Engineers Without Borders Nigeria (EWBN)

In February, PIND supported a Strategic Planning Workshop for 18 members (10 male and 5 female) of Engineers Without Borders - Nigeria (EWB). The workshop trained participants on how to develop a strategic plan for their organization. During the workshop, a strategic plan (2013 – 2015) was produced that defines a future direction for EWBN, as well as articulates the goals, objectives and activities necessary to steer the organization in the chosen direction. The strategic plan is critical for providing a clear path forward for EWBN to achieving national and global objectives of Engineers Without Borders worldwide.

## NDLink

Scheduled to launch this year, NDLink's website will feature real time news, a jobs board, a community forum for sharing best practices and a networking database of professionals working in the region. In Q1, PIND completed a business plan for the project using findings from the market research report conducted by Devex, and developed terms of reference for the website development. In the next quarter, process of engaging NDLink project staff and website development/programming service provider will be the focus.



Photo: Participants during the bio-sand filter Training of Trainers (ToT) in February were trained on how to create sustainable business models for providing the bio-sand filter to local communities.

# Capacity Building

## Capacity Building for Local Empowerment (CAPABLE) Project

In partnership with Crown Agents, two modules of the Capacity Building for Local Empowerment (CAPABLE) training were delivered to 19 representatives – 12 male, 7 female - from local Civil Society Organizations (CSOs). During the first module, participants were trained in project management and how to improve their organizations ability to attract donor funding through grant proposals, while in module two they learned techniques for improved information communication and how to effectively use computers in a business environment. Pre and post training assessments showed improvement in participants' skills in these core areas. The third module will be offered in the next quarter which will complete the pilot phase of the CAPABLE program.

## Youth Leadership Capacity Building Project

PIND signed a partnership with the African Centre for Leadership, Strategy and Development (Centre-LSD) for a two-year Youth Leadership Capacity Building

Project in January 2013. In the Q1, Centre LSD widely solicited applications from Niger Delta youth to participate in the 2013 youth leadership training. Forty seven candidates were eventually selected to participate as part of the first batch of the 2013 training. With the completion of the selection process, delivery of leadership and entrepreneurship development classes will commence in the next quarter.

## Advocacy, Awareness, and Civic Empowerment (ADVANCE) Program

March 2013 marked the end of the Advocacy, Awareness, and Civic Empowerment (ADVANCE) program PIND has been supporting in partnership with USAID/Nigeria. The program has focused on strengthening the capacity of CSOs to improve their program and financial management, enhance their advocacy efforts, and build public-private partnerships to fight corruption through public oversight initiatives. During the quarter, the seven local organizations partnering with the ADVANCE program trained 449 individuals – 181 male, 268 female - bringing the total number of people trained since its inception to 3,069 – 1,573 male and 1,496 female.

## ADVANCE/LITE Governance and Livelihood Project in the Niger Delta (GOLIND)



Photo: Representatives from local Civil Society Organizations (CSOs) participated in the CAPABLE training to enhance their skills in project management, communication, and how to effectively use computers in a business environment.



The Leadership Initiative for Transformation and Empowerment (LITE), a local organization partnering on the ADVANCE program, trained 200 community members in areas such as baking, soap production, and bread making. Several participants who received training in soap making have formed a business together producing soap, selling in bulk, and sharing the revenue generated equally among members. Town hall meetings were organized in communities of Oloibiri and Akanranbiri in Bayelsa state, Ohoror and Gana-Agbarha in Delta State by another local organization partnering on the ADVANCE program - Leadership Initiative for Transformation and Empowerment (LITE). At the end of the town hall meetings each community elected a 12-member Community Advocacy Group (CAG) to interface with selected leaders and government agencies on community issues. Advocacy efforts of CAG groups enabled government leaders to begin plans for building a primary school in the Oloibiri community. The CAG also visited the Ministry of Education of the State, an action which spurred the Director of Education Monitoring Services to visit the community and subsequently, commenced plans for building another primary school in a different community. The CAG's advocacy visit to elected officials in the Ughelli North local government area was also effective, resulting in the Chairman issuing the release of a transformer to improve access to electricity within the Gana community. LITE will continue working with the CAG to ensure the transformer is delivered

even after the ADVANCE program ends.

*"I now know what is required for an organization to function effectively and I can now address weaknesses for organizations to perform better. I know that I am helping to build organizations by assessing their capacity and working to strengthen them." - Nnennaya Enyinna-Eneremadu, a participant of the organizational capacity assessment training from Forward Africa*

## Organizational Capacity Assessments

In February, PIND partnered with the USAID MARKETS II project to train 13 professional service providers, 4 women and 9 men, on how to develop and administer organizational capacity assessment (OCA) tools. Overall, the training produced a pool of experts who can offer organizational capacity development support to the development community. The trained individuals will make OCA services more accessible and available within the Niger Delta region.



Photo: Thirteen individuals from the Niger Delta were trained as organizational capacity assessment service providers. With their newly acquired skills, they can now assess local organizations to determine how to improve their effectiveness and efficiency.

# Peace Building

## Peaceable Livelihoods and Community Empowerment (PLACE)

In 2012, PIND trained members of a community-based organization (CBO) Coastal and Marine Areas Development Initiative (CMADI), along with 20 individuals from local communities, as enumerators to conduct a week-long study by collecting data from 300 households which will guide the community engagement strategy for the PLACE project. This quarter, the Peace Building team concluded the participatory local assessment for both the Egbokodo-Itsekiri and Ubeji communities of Warri South LGA and began to design interventions for the PLACE project based on the report's recommendations.

## Partners for Peace (P4P) Program

During the Q1, the P4P website [www.p4p-nigerdelta.org](http://www.p4p-nigerdelta.org) was activated and reports of conflict and incidents began to be uploaded. The team also organized Partners for Peace coordination roundtable meetings in Abuja and Washington where the capabilities and functionalities of the website as a platform for peace building project site selection, design, baseline assessments, monitoring and

evaluation and research/advocacy was presented to key stakeholders in attendance.

## Consultative Workshops in Imo and Abia States

Consultative workshops were held in Imo and Abia States with 33 participants (14 females, 19 males) from local communities. Participants identified the key drivers of conflict in their communities and brainstormed mechanisms for mitigating the conflict, which included developing peace building communication strategies. During the workshops official P4P networks for Imo and Abia states were established with workshop participants. The networks will enable them to continue collaborating and working together on peace building initiatives following the workshop's conclusion.

## P4P Short Films

The P4P short films showcasing local peace building initiatives in the Niger Delta were screened at the Imo and Abia states consultative workshops to highlight issues discussed during the workshop and motivate members of the newly formed P4P networks. The films were also posted on the P4P YouTube channel to promote sharing and viewing by a broader local and global audience. To download the films, please visit [www.p4p-nigerdelta.org](http://www.p4p-nigerdelta.org)

## Small Grants for Local Peace Building



Photo: Participants during the consultative workshop in Abia State. During the workshop participants identified the key drivers of conflict in their communities and brainstormed potential mitigation strategies.



## Initiatives

PIND solicited and received 42 papers for small grants to scale up and/or replicate promising peace building efforts. PIND is working to build the capacity of local organizations to do the selecting based on objective criteria and to award the grants.

## Preparations for a Peace Camp

In January, the P4P team worked with other PIND staff on a concept development workshop to articulate plans for a Peace Camp that will bring together peace actors from across the Niger Delta for a formal launch of the P4P Network. Ideas and potential participants for the Peace Camp concept was also discussed at the consultative workshops in Abia and Imo states. A focus in next quarter will be to select the participants and begin planning logistics for the Peace Camp tentatively scheduled to hold in August.

To join the P4P Facebook network, please visit [www.facebook.com/partner4peace](http://www.facebook.com/partner4peace)

To better mainstream peace building throughout its programs, a matrix was developed and shared for capturing key conflict issues for all of PIND's projects and activities. The peace building team collaborated with those working on the value chain projects to mainstream conflict considerations into the design of the aquaculture and cassava interventions and worked with them to strategize on how to mitigate potential conflicts from host communities.



Photo: During the consultative workshops, P4P networks were established with participants to enable them to continue collaborating and working together on peace building initiatives following the workshop's conclusion.

## Mainstreaming Peace Building into Project Interventions

# Analysis and Advocacy

## Models of Development and Experiential Learning (MODEL)

The Models of Development and Experiential Learning Project (MODEL) aims to identify, understand, document and share best development practices and models in the Niger Delta. During the quarter, PIND finalized a partnership agreement with the Nigerian Institute for Social and Economic Research (NISER) as an implementing partner on the MODEL project. A Case Study Coordinator was also engaged in the quarter to complete a preliminary literature review and determine how the selected development models would be researched and documented.

## Niger Delta Development Forum (NDDF)

PIND finalized reports from the first edition of the Niger Delta Development Forum (NDDF) held in November 2012 in Port Harcourt, Rivers State. The forum brought together 180 participants from the public, private, and civil society sectors to discuss, share, and learn about various development strategies for supporting poverty reduction through partnership. The finalized reports were uploaded onto PIND's website and can be

downloaded from [www.pindfoundation.net](http://www.pindfoundation.net). In the coming quarter, the team will begin plans for the 2013 edition of the forum.

## Small Research Grants Program (SRGP)

During the Q1, reports of the two studies carried out by Aries Concept Nigeria Limited and National Centre for Technology Management (NACETEM) under the SRGP were finalized. The study conducted by Aries Concept focused on identifying and analyzing traditional gender norms and how they impact generating equitable development in Akwa Ibom, Bayelsa and Ondo states. NACETEM conducted its study on mapping technical skills necessary for technology-based socio-economic development in the Niger Delta. Plans are underway to design a new women's project that will benefit from the findings and recommendations of the gender study.

The concept frame for providing the 2013 small research grants was finalized and a bid for organizations interested in applying was advertised. Concept papers submitted will be reviewed in the second quarter.



Photo: A member of the Wordful Cooperative Farms, one of the youth groups supported by PIND's technical assistance grants.



## ATED Advocacy Campaign: Promoting Appropriate Technologies

PIND's 2013 calendar showcasing examples of simple appropriate technologies being used to improve lives and livelihoods generated considerable interest during the quarter. By the end of the quarter the calendar was downloaded from PIND website's 206 times.

A student group known as Entrepreneurs in Action, University of Port Harcourt chapter contacted PIND indicating interest in promoting the Chorkor Oven among women fish smokers in the neighboring university community of Choba. Eyo Setsusi, team leader of the group said *"The faculty advisor saw PIND's calendar in a friends' office and brought it to show to members. We immediately went to PIND's website and downloaded the calendar and showed the improved smoking oven to women in the community we intend to support. The women were excited and are all willing to use the Chorkor oven because of the health benefits."*

## Integrated Advocacy Strategy

As part of an effort to mainstream advocacy throughout PIND programming, the Analysis & Advocacy team during the quarter, developed a draft Integrated Advocacy strategy that was circulated with all PIND team members for review and comments. In the coming quarter, the team will finalize the integrated advocacy strategy and begin develop an implementation plan.

## Youth Advocacy Campaign

This quarter, a project monitoring visit was undertaken to three youth groups which PIND supported with technical assistance grants in 2012. The visit revealed that all youth groups have benefitted as result of the assistance.



Photo: Members of PIND, NISER, and the Brookings Institute discuss during a meeting for the MODEL project.

# Summary of Q1 Results

## Aquaculture Value Chain Pilot Project

Interventions	Results/Outcomes
<b>Demonstration Ponds</b>	<ul style="list-style-type: none"> <li>A majority of the surveyed farmers participating in the demonstration pond training have adopted the newly taught fish farming practices.</li> <li>From the training effectiveness survey, it was discovered that farmers generally feel the training resulted in their improved knowledge and practices on pond preparation, feed usage, water quality management, and pond lining which they claim is helping them save money.</li> <li>The farmers have discovered that it is possible to reduce their feeding cost by up to 50% thereby lowering their overall production costs and increasing their margin.</li> <li>The UUFFA is developing stronger relationships with the feed companies.</li> <li>Non-participating neighbouring farmers who are observing the demo pond training sessions are copying and applying the new techniques</li> </ul>
<b>NAEC Training</b>	<ul style="list-style-type: none"> <li>60 farmers are now willing to participate in and pay for advanced NAEC training in Edo State.</li> </ul>
<b>Feed Mill Feasibility Study</b>	<ul style="list-style-type: none"> <li>The draft study by the consultant has been submitted and is now being reviewed.</li> </ul>
<b>ADF Revolving Loan Scheme</b>	<ul style="list-style-type: none"> <li>Three farmer associations now have the required skills to access microfinance funding from USADF for their 976 collective members.</li> </ul>
<b>Association Capacity Building</b>	<ul style="list-style-type: none"> <li>UUFFA have begun keeping records of their farm activities as a result of the training.</li> </ul>

## Cassava Value Chain Pilot Project

Interventions	Results/Outcomes
<b>Starch Testing for Farmer Groups in Edo State</b>	<ul style="list-style-type: none"> <li>Local cassava farmers have discovered that in order to meet the requirements to supply large cassava processors such as Thai Farms, their cassava starch content must not test below nineteen percent.</li> </ul>
<b>Facilitated Transaction of Cassava between Farmers and Thai Farms</b>	<ul style="list-style-type: none"> <li>60 cassava farmers from the Edo State Farmers Cooperative Agency are now supplying their harvests to Thai Farms. These farmers now have a consistent market for their</li> </ul>



	produce.
<b>Improving the Intermediate Processing in Edo State</b>	<ul style="list-style-type: none"> <li>• Cassava processors are developing a new business model for micro processing centers.</li> </ul>

## Palm Oil Value Chain Pilot Project

Interventions	Results/Outcomes
<b>Increasing the Extraction Rate of Palm Oil through Improved Processing Technology</b>	<ul style="list-style-type: none"> <li>• Conducted action research to determine current operational situation of the primary processors. Current extraction rate is 11% for tenera and 7% for dura species of oil palm.</li> <li>• 19 palm oil producers from Eziorsu Oguta Association now have knowledge of the more efficient processing technology and are looking forward to using it to improve their productivity as a result of the excursion to NIFOR.</li> </ul>
<b>Improving Access to the Adjustable Harvester</b>	<ul style="list-style-type: none"> <li>• Demand for agro equipment, such as the adjustable harvester, was confirmed in Rivers, Imo and Delta States.</li> <li>• Over 50 individuals were trained on how to use the adjustable harvester.</li> <li>• The agro dealer/importer has ordered 20 pieces of the equipment from STIHL Germany.</li> </ul>
<b>Capacity Assessment in Selected Oil Palm Clusters</b>	<ul style="list-style-type: none"> <li>• As a result of the capacity assessment conducted for the Eziorsu Oguta palm oil association, the association has opened an official email address, changed their name to reflect the nature of their business and plans to begin a formal registration of their business with the Corporate Affairs Commission.</li> </ul>

## Business Linkages Project

Interventions	Results/Outcomes
<b>CNL Value Chain Analysis</b>	<ul style="list-style-type: none"> <li>• CNL agreed with most of the findings and recommendations, particularly those that focused on enhancing the alignment of its internal processes to encourage enhance Local Community Content (LCCs).</li> <li>• The CNL team has begun a process of improving its data capturing quality, a key recommendation in its submission to ensure effective monitoring and evaluation of LCC contracting.</li> <li>• To reinforce its commitment, CNL has begun</li> </ul>

	reviewing its registration process and has started taking steps to better align the activities of two key units involved in LCC contracting.
<b>Presentation to CNL</b>	<ul style="list-style-type: none"> <li>• CNL agreed to constitute a committee to review the value chain findings, articulate a business case and recommend future strategies.</li> </ul>
<b>Value Chain Training</b>	<ul style="list-style-type: none"> <li>• 10 PIND staff members now have the capacity to apply the M4P and value chain approach in their implementation of non-market development interventions.</li> </ul>

## Appropriate Technology Enabled Development (ATED)

<b>Interventions</b>	<b>Results/Outcomes</b>
<b>ATED Centre Construction</b>	<ul style="list-style-type: none"> <li>• The sustainable design for the ATED Centre has been agreed upon and construction is ready to begin.</li> </ul>
<b>WASH Program</b>	<ul style="list-style-type: none"> <li>• A survey PIND conducted showed strong interest by stakeholders to conduct a WASH forum. In total, 98% of the surveyed organizations indicated interest in the forum as a way to collaborate with other organizations and build a strategy for WASH-related issues in the Niger Delta.</li> <li>• WaterAid and UNICEF have expressed interest in working with PIND on the project.</li> </ul>
<b>Engineers Without Border- Nigeria (EWB)</b>	<ul style="list-style-type: none"> <li>• EWB-N now has a Strategic Plan [2013-2015] that will support the work of its 167 members to better align and contribute to achieving the national and global objectives of Engineers Without Borders worldwide.</li> <li>• Following their capacity assessment, EWB-N has begun taking steps to improve its effectiveness based on the assessment findings. Since the assessment EWB-N has: <ul style="list-style-type: none"> <li>✓ Reviewed its constitution and the composition of its Board of Trustees and membership</li> <li>✓ Reviewed its chapters and financial policies</li> <li>✓ Reviewed membership benefits</li> <li>✓ Reviewed its organizational structure to improve its cost effectiveness and efficiency</li> <li>✓ Developed a R&amp;D policy for technology development</li> <li>✓ Trained its members in performing community needs assessments and has begun conducting assessments in various communities</li> <li>✓ Reviewed and improved its use of</li> </ul> </li> </ul>



	social media to reach out to EWB-N members
<b>Bio-sand Filter</b>	<ul style="list-style-type: none"> <li>10 individuals were trained on the construction of the bio-sand filter, the importance of hygiene education, and how to develop an effective business model for distributing the filters within local communities. Using the bio-sand filter as an effective technology to improve access to clean drinking water was successfully piloted in the Amatu II (Dodo River RDC) community in Bayelsa State.</li> </ul>

<b>Capacity Building Program</b>	
<b>Interventions</b>	<b>Results/Outcomes</b>
<b>CAPABLE Project</b>	<ul style="list-style-type: none"> <li>Results from the pre- and post-training assessments showed that more than 90% of the training's total participants (18 out of 20) scored the average pass mark of 5 and above.</li> </ul>
<b>Youth Leadership Capacity Building Program</b>	<ul style="list-style-type: none"> <li>45 applicants across the nine Niger Delta states are ready to participate in the youth leadership training for 2013.</li> </ul>
<b>ADVANCE Program</b>	<ul style="list-style-type: none"> <li>A total of 3,069 individuals – 1,573 male and 1,496 female – were trained on how to effectively engage in public decision-making, local governance, project management and livelihood.</li> <li>200 community members – 13 male and 187 female - received livelihood training in the Q1. Bbeneficiaries such as Madam Ebitari have started putting their newly acquired skills into practice: <i>"The training has helped me to know how to make snacks for our community members. I can now supply to schools and markets in my community. I will use the money to feed my family and develop my community,"</i> Ebitari said.</li> </ul>
<b>Organizational Capacity Assessment Training (OCAT)</b>	<ul style="list-style-type: none"> <li>12 individuals have been trained as OCAT service providers. With their newly acquired skills, the participants can now generate income by assessing and auditing the capacity of local organizations. Some OCA training participants, such as MfonUdoh have already started using the skills gained to generate income. <i>"Following the OCA training held at the EDC in February, I sought for and secured a two-week assignment to conduct the assessment of eight partner organizations (including within the Local Government) for Wateraid's WASH program. The OCA training provided me the skills and capacity necessary</i></li> </ul>

*to undertake the assignment successfully.”*

## Peaceable Livelihoods and Community Empowerment (PLACE)

Interventions	Results/Outcomes
<b>PLACE Community Study</b>	<ul style="list-style-type: none"> <li>20 individuals - 12 male and 8 female - from local communities are now trained as enumerators. “I came for the training not thinking that I could be taught anything really new about research given my 25 years’ experience of investigative journalism. I was completely wrong. I think this is a great work worth emulating.” - Ewerejor David is a veteran journalist and participant of the enumerator training as part of the PLACE study</li> </ul>
<b>Design of Community Interventions</b>	<ul style="list-style-type: none"> <li>Interventions are being designed to increase economic growth in the two communities based on the data collected from over 300 surveyed households as part of the PLACE study.</li> </ul>

## Partners for Peace (P4P)

Interventions	Results/Outcomes
<b>Development of the P4P Website and Web Map</b>	<ul style="list-style-type: none"> <li>The website and web map are now being used for information dissemination and networking – at the end of Q1 there were 900 visitors to the site, 2,814 page views and 365 fans on the P4P Facebook page.</li> <li>Data from P4P’s web-map data was used during a conflict briefing in March produced by the Nigerian Stability and Reconciliation Programme (NSRP).</li> </ul>
<b>P4P Roundtable Meetings</b>	<ul style="list-style-type: none"> <li>Created an opportunity to showcase PIND’s initiatives in peace building in the Niger Delta</li> </ul>
<b>Consultative Workshops</b>	<ul style="list-style-type: none"> <li>Peace stakeholders in Imo and Abia states are sensitized on P4P objectives and approach. Stakeholders now understand that P4P is not about the creation of a “coalition” for the solicitation of grants but taking ownership of peace building in their respective communities.</li> </ul>
<b>Small Grant for Promoting Peace Initiatives</b>	<ul style="list-style-type: none"> <li>PIND received 42 concept papers for promoting local peace building initiatives which are currently being reviewed.</li> </ul>
<b>P4P Short Films</b>	<ul style="list-style-type: none"> <li>Individuals featured in the P4P short films have said they are more motivated in their peace building work as a result of the films.</li> </ul>



<b>Peace Camp</b>	<ul style="list-style-type: none"> <li>Stakeholders are currently establishing various P4P communities as a prelude to the peace camp.</li> </ul>
<b>P4P Network Formation</b>	<ul style="list-style-type: none"> <li>A network of 33 Peace Partners (14 females and 19 males) is now active in Imo and Abia states.</li> <li>P4P has collected data and analysis on conflict dynamics in both states which is now available for guiding the design of peace building interventions.</li> </ul>

## Analysis and Advocacy Program

<b>Interventions</b>	<b>Results/Outcomes</b>
<b>MODEL</b>	<ul style="list-style-type: none"> <li>NISER is now fully engaged as a project partner.</li> <li>Research methodology has been developed for selected the development models that will be analyzed.</li> <li>The Brookings Institution is reviewing the case study and research proposal.</li> </ul>
<b>Niger Delta Development Forum</b>	<ul style="list-style-type: none"> <li>Reports from the Niger Delta Development Forum were finalized and shared with participants on PIND's website to inform development practice.</li> </ul>
<b>Small Research Grants Program</b>	<ul style="list-style-type: none"> <li>Information from the 2012 studies which focus on gender norms and technical skills mapping in the Niger Delta are being used to inform PIND's development planning and practice.</li> <li>Concept papers for the 2013 grants are currently being reviewed.</li> </ul>
<b>Youth Advocacy Campaign</b>	<ul style="list-style-type: none"> <li>The Dynamic Ladies Association in Akwa Ibom State expanded their micro-finance revolving loan fund by an additional N200,000 from their N400,000 technical assistance grant.</li> <li>As a result of their technical assistance grant, Wordful cooperative farms in Edo state has increased their hatchery production from 300,000 to 600,000 and added an additional 16 ponds for production.</li> <li>The Umuokanne Youth Transport Association in Imo state purchased 3 more motorcycles from the additional income they generated as a result of the 3 motorcycles they originally bought with their technical assistance grant.</li> </ul>

## New Staffing



### **Adaora Ezeokana Procurement and Grants Officer**

Adaora is the Procurement and Grant Officer for PIND as part of Project Support Services being provided by Crown Agents to PIND Foundation. She is a

supply chain management professional and a member of Chartered Institute of Purchasing and Supply Management (CIPS).



### **Ayodeji Akintola Project Accountant**

Ayodeji is the Project Accountant for PIND as part of Project Support Services being provided by Crown Agents to PIND Foundation. Ayodeji holds a

Master in Business Administration from Obafemi Awolowo University and is a member of the Institute of Chartered Accountants of Nigeria (ICAN).



### **Faith Ehebhamen Market Development Officer**

Faith comes to PIND as a Fresh graduate

with a 1st class degree in Agriculture from Delta State University, Abraka. She worked for a few months in Songhai Farms as an intern and is a graduate member of the Nigerian Institute of Management.



### **Florence Agbejule Field Operations Manager**

A lawyer in the UK and Nigeria with over 20 years of experience in the legal field, Florence is also trained as an International Standard

Organization (ISO) internal auditor. She holds a Law Degree and Diploma in Office Management. She is passionate about employee relations, upholding justice, advancing equality and community development.



### **Sylvester Okoh Field Projects Manager**

Sylvester is a professional in enterprise development with deep focus on small & medium scale enterprises, value chains and market

access development. Sylvester holds an MBA (Finance) degree from the Delta State University, a B.Sc. Accounting degree from Meerut University, India and is a Fellow of the Association of Business Specialists & Entrepreneurs.

## Financial Commitments

The \$50 million fund endowed to the Foundation for Partnership Initiatives in the Niger Delta (PIND) is managed by the NDPI Foundation. NDPI has committed a total of \$45,690,000 at the end of March, 2013 and has an uncommitted sum of \$4,310,000.

Grant No.	Project Name	Program	Grantee	Project Status	NDPI Grant USD\$
1	PIND Operating Grant	All	PIND	In Progress	7,190,000
2	Warri Economic Development Center (Establishment phase)	Economic Development	PIND	Completed	2,000,000
3	Development of Social Sector Investment Action Plan for the Niger Delta	Capacity Building	PIND/UNDP	In Progress	200,000
4	ADVANCE Extension (Small Grants Program)	Capacity Building	USAID	Completed	500,000
5	Local Capacity Building Program (LCBP)	Capacity Building	ACCORD	Completed	50,000
6	Appropriate Technology Enabled Development (ATED)	Economic Development	PIND/EWB	In Progress	2,000,000
7	Small Research Grants Program	Analysis & Advocacy	PIND	In Progress	100,000
8	Economic Development Center at Warri (Operational phase)	Economic Development	PIND	In Progress	13,200,000
9	Partners for Peace	Peace Building	PIND	In Progress	6,000,000
10	Maximizing Agricultural Revenue and Key Enterprise in Targeted Sectors (MARKETS 2)	Economic Development	USAID	In Progress	8,000,000
11	Models of Development and Experiential Learning (MODEL) Project	Analysis and Advocacy	PIND/NISER/BROOKINGS INSTITUTE	In Progress	400,000
12	2012 Youth Advocacy Calendar and Campaign	Analysis and Advocacy	PIND	In Progress	130,000
13	ADVANCE Extension II (Small Grants)	Capacity Building	USAID	In Progress	3000,000
14	Capacity Building for Local Empowerment (CAPABLE)	Capacity Building	CROWN AGENTS/PIND	In Progress	650,000
15	Niger Delta Development Forum 2012	Analysis & Advocacy	PIND	Completed	120,000



16	Small Grants Program for Peaceable Livelihoods and Community Empowerment (PLACE)	Peace Building	PIND/CMADI	Being Developed	250,000
17	Strengthening Advocacy Campaign through Civic Engagement (SACE)	Capacity Building	USAID	Being Developed	2,500,000
18	Leadership Empowerment Advocacy and Development (LEAD)	Capacity Building	USAID	Being Developed	2,000,000
19	PIND Organizational Development Project (ODP)	Organizational Development	PIND	Being Developed	400,000
20	Advocacy for Niger Delta Development (ANDD)	Analysis and Advocacy	PIND	Being Developed	200,000
<b>Total NDPI Funds Committed</b>					<b>\$45,690,000</b>
<b>Total NDPI Funds Uncommitted</b>					<b>\$4,310,000</b>





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Building Partnerships for the Future