
QUARTERLY REPORT

April – June, 2011



www.pindfoundation.org



Quarter Two of 2011 saw PIND advance significantly in its pursuit of a market –led economic development agenda in close collaboration with other donors, government and local civil society organizations (CSOs).

In this edition of the quarterly report, PIND features its Value Chain analysis for greater understanding of its efforts and shares the progress made in its different activity areas in the just concluded quarter

The annexes in the report provide more information on current PIND projects approved by the Board of Trustees for implementation.

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Cover Photo: Participants from the Palm Kernal Crackers Association in a focus group discussion conducted as a part of value chain analysis of the oil palm sector.

Acronyms

ADVANCE	Advocacy, Awareness and Civic Empowerment
ATED	Appropriate Technology Enabled Development
BDS	Business Development Services
CAPABLE	Capacity Building for Local Empowerment
CSO	Civil Society Organization
DFID	UK Department for International Development
EDC	Economic Development Center
FGD	Focus Group Discussion
GIZ	German International Cooperation
GMOU	Global Memorandum of Understanding
IPDA	International Peace and Development Alliance
KII	Key Informant Interview
LCBP	Local Capacity Building Program
LGA	Local Government Area
M4P	Making Market Work for the Poor
MoNDA	Ministry of Niger Delta Affairs
SME	Small and Medium Enterprises
NDDC	Niger Delta Development Commission
NDPI	Niger Delta Partnership Initiative
P4P	Partners for Peace
PSD	Private Sector Development
RDC	Regional Development Councils
SRGP	Small Research Grant Program
USAID	United States Agency for International Development
VCA	Value Chain Analysis
VC	Value Chain
WASRAG	Water and Sanitation Rotarian Action Group

Executive Summary

Launched in October 2010, the Foundation for Partnership Initiatives in the Niger Delta (PIND) continues to pursue the mission for which it was set up - to establish and encourage innovative multi-stakeholder partnerships that empower communities to achieve a peaceful and enabling environment where equitable economic growth can be achieved in Nigeria's Niger Delta region.

In the quarter of April – June 2011, PIND achieved the following significant milestones:

- ✓ PIND trained 13 local NGOs and PIND staff and Consultants on the application of Value Chain Approach in market analysis and commenced analysis of five economic sectors for value chain analysis – cassava, oil palm, fisheries, building supplies and clothing/textiles.
- ✓ PIND and Accord for Development signed a \$50,000 agreement for a Local Capacity Building Program (LCBP) that will enhance the capacity of five local government areas in three states of the Niger Delta in effective delivery of development projects.
- ✓ Four grantee organizations were selected by the Technical Review Committee for the Small Research Grant Program (SRGP).
- ✓ Production of the PIND 2010 Annual Report with the theme **Building Partnerships for the Future** was completed and distributed to stakeholders.
- ✓ Support was secured from DFID Nigeria for an M4P expert to help finalize and produce the report of the ongoing value chain analysis.
- ✓ The foundation of the main building of the Economic Development Center (EDC) in Warri was completed and construction work is proceeding on schedule despite the rainy season
- ✓ The ATED project team selected a proposal from one of the Chevron GMoU supported Regional Development Committees (RDCs) on a community project concept to be supported with Appropriate Technology (AT) design and implementation.



Economic Development Center under construction in Warri

Economic Development

The economic development program aims to promote opportunities for pro-poor market development and employment generation.

In quarter two, the Economic development program made progress in the following areas:

Economic Development Center, Warri

- The foundation for the construction of the main building of the Economic Development Center (EDC) at Warri was completed in the quarter under review. Work continued throughout the quarter on raising the structures while contracts were also issued for the construction of the security/generator house and the water well complete with overhead tank for the EDC.
- In April, PIND concluded the primary data collection for the research on economic growth and employment opportunities in the Niger Delta region. The findings were presented by the New Nigerian Foundation (NNF) and Development Alternatives Inc. (DAI) to PIND and its donor partners in an analysis workshop in early May. Donor partners included representatives from GIZ, DFID, USAID and the Ministry of Niger Delta Affairs. The workshop concluded with the selection of five economic sectors for further value chain analysis - cassava, oil palm, fisheries, building supplies and clothing/textiles.
- In the same month, PIND trained a select network of local Non-Governmental Organizations (NGOs), consultants and PIND staff on how to carry out a value chain analysis. PIND also supported the trained CSOs to conduct value chain analysis on the five sectors selected at the analysis workshop in May. Field data collection for the selected value chains commenced in June and preparation of the field reports are ongoing and expected to be completed in August. With the training and field practice on value chain-focused market development, the local partners are now equipped to identify growth potential in which large numbers of small enterprises operate and where improved access to markets and services can result in increased profitability and greater incomes in the Niger Delta.



The Economic Development Center at Warri currently under construction.



Break-out session during the Economic Research workshop for value chain selection in May. From R-L are Dennis Flemming, Project Director, PIND; Philip Ndiomu, Assistant Director, Agric Training & Support Services, Ministry of Niger Delta Affairs; Oluwatosin Oni, Program Officer, New Nigeria Foundation; Ogechukwu Omeribe, Deputy Program Manager, Economic Growth Team, DFID; Howard Batson, Senior Agric/Food Specialist, USAID/Nigeria



Dr Samuel Fadare presents results from a field exercise during the value chain analysis training workshop in Warri.

The concept of Appropriate Technology (AT) as applied in the context of socio-economic development is focused on identifying and applying simple technological solutions to meeting basic human needs. It takes into account the unique social, cultural and economic aspects of its users' in ways which suit their communities, available resources and their environment.

Appropriate Technology Enabled Development (ATED)

- In quarter two, PIND's ATED program issued a call for proposals from Regional Development Committees (RDCs) supported by Chevron's GMoUs for community projects that can be supported and enhanced with Appropriate Technology (AT). A total of eight proposals were received and screened by the project team in June. While one proposal has been selected for execution in this round, the ATED team in collaboration with the Water and Sanitation Rotarian Action Group (WASRAG) developed plan to work with other RDCs to improve the quality of their proposals with the aim of identifying appropriate technologies that can be deployed to solve identified needs in their proposals so they can receive a grant for appropriate technology support.
- Mr. Dirk Bouma, the Interim Program Manager for the ATED program visited Nigeria in the just concluded quarter and commenced series of meetings in Warri, Lagos and Port Harcourt with relevant partners and academic and research institutions to advance the ATED project execution plans.

Capacity Building

The overall focus of the capacity building program is to build the service delivery and engagement capacity of government, civil society and communities.

Local Capacity Building Program (LCBP)

- PIND and Accord for Development, a Niger-Delta based NGO signed an agreement for a Local Capacity Building Program (LCBP) to improve the capacity of five local government areas (LGAs) in the Niger Delta states of Akwa Ibom, Imo and Rivers. The program will help facilitate processes for selection and effective delivery of sustainable projects funded under the Niger Delta Development Commission (NDDC) special infrastructure development program. The NDDC set aside a sum of N1.35 Billion (\$9 million) in March 2011 for Local Government Areas (LGAs) in the Niger Delta towards carrying out various development projects across the region. The LCBP was approved by both the PIND and NDPI boards in April with a commitment of \$50,000.



PIND Projector Director, Dennis Flemming and, Accord for Development Senior Program Officer, Patrick Emmanuel at the signing of the LCBP partnership agreement

- Within the quarter under review, the project team commenced initial consultations with the Local Government Chairmen of the selected LGAs to brief them of the activities of the project and secure their support and commitment.
- The development of a detailed workplan and performance monitoring framework for the project was also started within the quarter and will be concluded in the coming quarter prior to actual project start-up.

Small Grants Program for Civil Society Organizations (ADVANCE Project)

- This quarter, PIND, USAID/Nigeria and PACT Nigeria called for proposals from civil society organizations working in the Niger Delta for its Advocacy, Awareness and Civic Empowerment (ADVANCE) small grants project. Applications received from the public were jointly screened by the organizations and seven potential organizations preselected. The selected applicants are currently undergoing a grant worthiness check to confirm their ability to implement the proposal and be entrusted with project funds. Successful applicants will be listed under PIND's partners on www.pindfoundation.org next quarter.

The LCBP project will develop processes for effective delivery of sustainable projects in five Local Government Authorities (LGAs) in the Niger Delta. The projects themselves will be funded under the Niger Delta Development Commission (NDDC) special infrastructure development program for which it set aside a sum of N1.35 billion in March 2011.

Analysis and Advocacy

The goal of the analysis and advocacy program is to improve analysis and understanding of systemic constraints to growth in the Niger Delta region.

Small Research Grants Program (SRGP)

- In response to the public solicitation issued last quarter, PIND received and pre-screened a total of 165 proposals for its small research grant program. Pre-selection was based on the advertised selection criteria and nineteen (19) promising concept papers were selected and requested to submit full proposals for final selection. Detailed proposals were received from the shortlisted applicants.



Sam Daibo and Mina Ogbanga review proposals for the Small Research Grants Program during the selection process.



Members of the Small Research Grant Technical Review Committee.

From left: Mr. Sam Daibo, Deputy Project Director, PIND; Professor Alison-Oguru, Head of Department, Agricultural Economics & Rural Sociology, Niger Delta University; Mrs. Mina Ogbanga, CEO, Centre for Development Support Initiatives (CEDSI); Professor Femi Ajibola, Managing Director, New Nigerian Foundations and Mr. Ademola Adeagbo, Research Fellow Nigerian Institute for Social & Economic Research (NISER).



PIND and USAID/Nigeria teams discuss plans for development of peace building and capacity building projects. From R to L: Minnie Wright, Team Leader, Peace and Democratic Governance Office, USAID/Nigeria; Mukhtari Shitu, Conflict Specialist, USAID/Nigeria; Adamu Igoche, Senior Governance Program Manager, USAID/Nigeria; Bose Eitokpah, Capacity Building Program Officer, PIND; Sam Daibo, Deputy Project Director, PIND, Dennis Flemming, Project Director, PIND.

- A technical Review Committee (TRC) reviewed the pre-selected proposals and chose four research proposals representing projects selected to meet PIND's program objectives and cross cutting development themes. Grant worthiness checks for the research proposals are being done prior to signing the grant agreements in the third quarter.

Peace-Building

The objective of the peace-building program is to strengthen conflict resolution mechanisms for enabling integrated peace and economic development.

Partners for Peace (P4P)

The concept for the Partners for Peace (P4P) project seeks to promote increased participation of people, businesses and organizations in peace-building for increased market access and economic opportunities. The concept design started in quarter one was completed within the second quarter and this has been shared with USAID/Nigeria and DFID for possible partnership. Preliminary feedback show strong interest from both organizations and they are currently doing an internal review of the project concept.

Organizational Management and Development

Stakeholders' Engagement

- PIND held meeting with the Ministry of Niger Delta Affairs (MoNDA) jointly with USAID/Nigeria to explore partnership opportunities with the ministry. The Director of Agriculture, Commerce and Industrial Development was assigned by the ministry as an ongoing liaison contact with PIND. In quarter one, PIND and USAID had signed a \$50 million Memorandum of Understanding for the Integrated Peace and Development Alliance (IPDA) program to reduce conflict, improve institutions and foster socio-economic development in the Niger Delta region.

- Following the signing of the IPDA program MoU last quarter, PIND and USAID/Nigeria met in the just concluded quarter to discuss modalities for the implementation of capacity building and peace building programs, action plans and potential project interventions. The USAID team was led by Minnie Wright, Peace and Democratic Governance Team Coordinator.
- Further meetings were held with officials of Niger Delta Development Commission (NDDC) and Ministry of Niger Delta Affairs to update them on the progress of the PIND initiative within the quarter. An agreement was reached to explore opportunities for collaboration between the two organizations once the value chain studies are concluded in the third quarter.
- Within the quarter under review, PIND management held three presentations at different Chevron offices to brief them on NDPI and PIND's progress. The presentations were made at the Company's offices in Warri, Port Harcourt, Lagos and Escravos.

Staffing & Consultancies

- Dr Dara Akala commenced work with PIND in June as the Manager for the Economic Development Center in Warri. Dara is a welcome addition to PIND's staff and brings considerable development experience to the team.
- Tim Canedo, an economic development specialist from DAI/ECI Africa joined PIND in May as the international mentor to guide PIND staff and local partners in conducting value chain analysis.
- Jolyon Hoff and Eustace Okwechime were both contracted for a 65 days period each as International Film Specialist and Production Management Specialist respectively for the planned PIND Audio/Video Production Hub to support PIND's programs.
- The process for the recruitment of the Project Coordinator for the ATED project was commenced this quarter.
- Pamela Mark, PIND's Federal Government Engagement Consultant terminated her contract during the quarter to take up a new job with the Central Bank of Nigeria. She will be missed and the entire management and staff of PIND wish her well in her future endeavours.



PIND Management team briefs the Operations Leadership Team of Chevron at Escravos on the progress and plans of the Initiative.



Dr.Dara Akala already at work as PIND's Economic Development Center Manager



Tim Canedo, economic development specialist from DAI/ECI Africa, advising the value chain analysis teams in a meeting in Abuja.

Communications



PIND's 2010 Annual Report describes the efforts made last year to get the new organization up and running and the early efforts to start analyzing and addressing key development needs in the Niger Delta region.

The Production Hub will be a video and audio production facility based in PIND's Economic Development Center in Warri. It will collate, manage and catalogue audio-visual content associated with PIND's development programs and activities so they can be used by PIND and its stakeholder partners for documentaries, training materials, project fundraising efforts, and monitoring/evaluation.

- During the quarter, the production of the PIND 2010 annual report with the theme ***Building Partnerships for the Future*** was completed with distribution continuing into July. A copy can be downloaded from www.pindfoundation.net. Being its maiden edition, PIND welcomes feedback on the annual report through <http://pindfoundation.net/contact-us/>.
- Within the reporting quarter, PIND commenced the process of establishing an in-house audio visual Production Hub service that will enhance and support PIND's current and proposed projects by creating documentaries and other audio-visual materials to support these projects and their key messages as well as increase the potential to attract funders to invest in project opportunities. The Production Hub will be a video and radio production facility based in PIND's Economic Development Center in Warri. It will collate, manage, and catalogue audio-visual materials gathered by PIND and its partners so that they can be accessed for present and future use. It will also share materials and stories with PIND's audiences by creating short documentaries, radio and other productions. The Hub will use all possible avenues to present its material, from community screenings to the Internet, DVDs and other traditional and new media outlets.

Partnership

- PIND signed an agreement worth \$50,000 with Accord for Development to support the Local Capacity Building Program (LCBP) in three states of the Niger Delta in the just concluded quarter.
- Meetings continued within the quarter with UK's Department for International Development (DFID) to determine possible areas of collaboration and partnership. DFID Nigeria secured Ministerial approval to work with PIND within the quarter, though discussions continue between DFID and PIND on the scope of the partnership and which projects will be involved. As an initial step in the relationship, DFID Nigeria has engaged an economic development specialist to help produce the final report of the economic opportunities study and the value chain studies. These reports are expected to be completed in the third quarter.

- PIND shared a concept for the establishment of a special fund for secondary schools under the ATED project with the leadership of the oil services firm, Schlumberger. Schlumberger has shown interest in linking up PIND's ATED program with their Schlumberger Excellence in Educational Development (SEED) to ensure appropriate technology concepts are applied to the secondary schools supported under the SEED program. Discussions continue with Schlumberger in the next quarter to firm up plans and possibilities.
- In June, PIND developed and shared a concept for a Capacity Building for Local Empowerment (CAPABLE) program with Crown Agents for possible partnership. The project seeks to address the dearth of institutional, programmatic and sector specific capacities among Niger Delta-based local organizations. Meetings are scheduled with Crown Agents in July/August to further negotiate the project idea and strategies for collaboration.
- For more details on PIND's partners as at June 2011, please visit <http://pindfoundation.net/programs-and-partners/>.

Crown Agents of the UK has already been providing financial management services to PIND, but is now exploring new opportunities for becoming a program partner in building the capacity of PIND's local partners and grantees through the proposed CAPABLE Program.

Special Feature

Value Chain Analysis - PIND's Economic Development Approach

"The most striking lesson I have learnt in the course of my involvement in the value chain process is that solutions to market problems could be found within the value chain itself. Interventions which are not market driven are not sustainable". **Yela Alagoa, PIND's Monitoring & Evaluation Officer and leader of the Value Chain Analysis team studying the Fisheries sector**

The Traditional Approach

Yela Alagoa's testimony encapsulates the scenarios that led to the emergence of the value chain approach in project interventions and execution. Developing Micro and Small Enterprises (MSEs) has for a long time been regarded as being an important factor towards achieving the broader objectives of economic development.

To achieve this, donors over the years supported MSE development in numerous ways including support for financial services, support for the provision of business training and in later years expanded to include individual business advising/counselling, facilitation of market access and the development of networks and clusters. Despite these efforts, concerns for the impact and cost-effectiveness of interventions as well as their sustainability continued to rise, especially with regards to institutional capacity at the local level.

There was a need for development-oriented interventions that will take a more systemic and holistic approach to create effective markets that can have a strong pro-poor effect – what’s known as Making Markets Work for the Poor (M4P). This approach emerged from the use of economic sub-sector analysis and transformed rapidly over the years as methodologies for defining and delivering services became more sophisticated and rooted in the commercial, day-to-day realities of small businesses and eventually evolved into the more structured analysis of the value chains within which MSEs operate.

Value Chain – Paradigm Shift from Traditional Approach

According to Tim Canedo, PIND’s Technical Advisor for Value Chain analysis and Economic Growth initiatives, “Value chain development offers a means of assessing Micro and Small Enterprises (MSEs) competitiveness, market opportunities for MSEs and factors that compromise their capacity to participate in higher value markets. Such analysis reveals end market opportunities, inter-firm cooperation, existence of markets that support business performance and the enabling environment”.



Yela Alagoa of PIND interviews owners of small fishing pond as part of the Fisheries value chain field data collection

Going further, Tim explains that “value chains encompass the full range of activities and services of market actors required to bring a product or service from its conception to its end use. It looks at MSEs as part of a larger system that includes all actors up and down the chain such as input suppliers, producers, intermediaries, processors, distributors, retailers and finally the end market (consumers). The value chain approach takes into account all of these relationships and helps provide a broad range of information by viewing all aspects of the value chain to identify constraints and opportunities that exist in the total chain”.

Link to PIND’s Economic Development Strategic Objectives

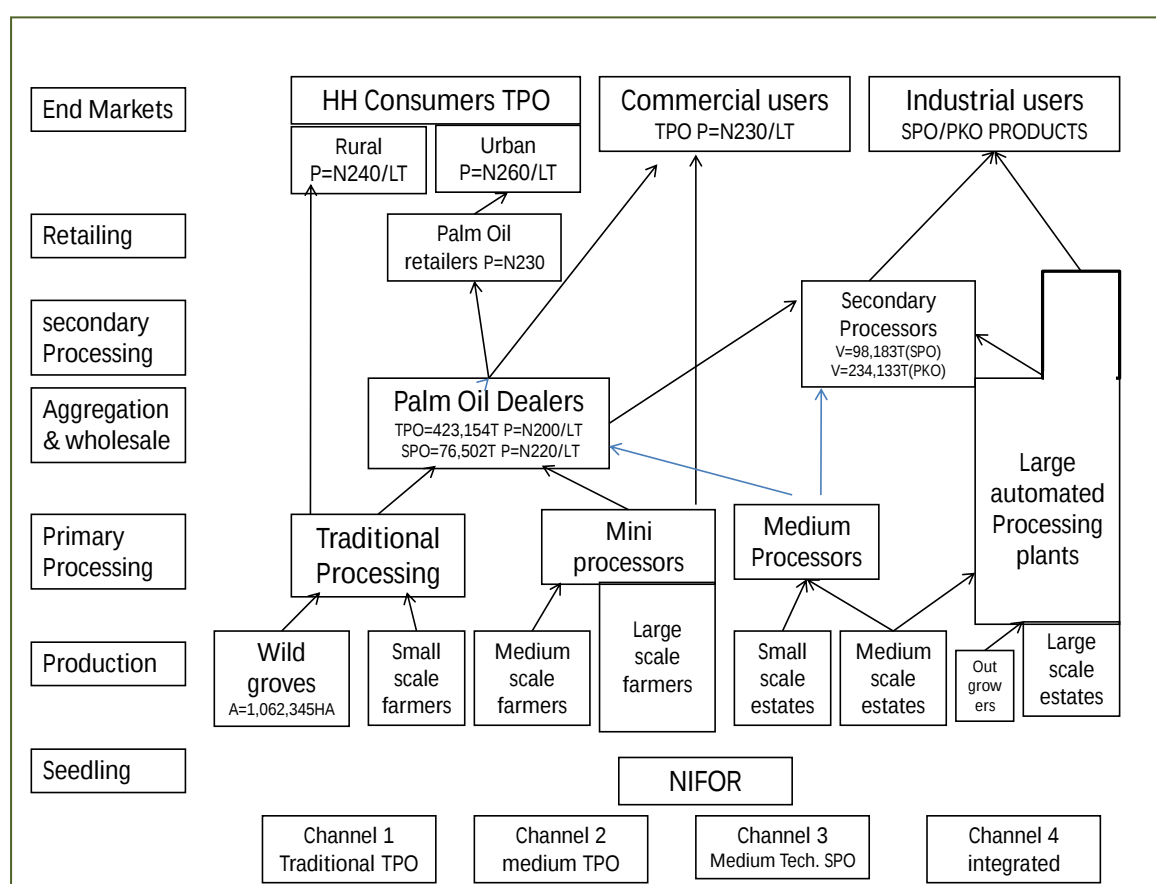
PIND’s economic development program aims to promote opportunities for pro-poor market development. It identifies growth sectors relevant to significant numbers of poor or disadvantaged people (as entrepreneurs, workers or consumers) but which are currently not achieving their potential.

Through a careful selection process, it is identifying sectors and market systems which (i) reach significant numbers of poor people and other targeted groups (youth and women), (ii) present them with a significant growth potential, and (iii) where there is a strong feasibility

for stimulating systemic change. Thorough systemic analysis of economic opportunities identifies the specific forces driving growth in those market systems and the range of constraints hindering achievement of the growth potential.

The use of the value chain approach offers PIND the opportunity to develop project activities to sustainably address those constraints from a systemic perspective, unblocking the most important ones first, and developing markets to generate economic growth for the poor.

Such market development led project interventions will drive increased private sector led development in the Niger Delta region, generate more employment, improve exports from the region, and increase competitiveness within sectors through enhanced efficiency and productivity.



Sample value chain map showing all the relationships along the chain discovered by Dr Fadare and the Oil Palm Value Chain Analysis team during field data collection.

Value Chain Practice in Nigeria

In the view of Sam Daibo, PIND's Deputy Project Director, "the value chain approaches adopted by both multi lateral and bilateral donors are still gaining ground with most development practitioners. It is not yet a well understood approach. But there are examples we can look at such as DFID and the World Bank's use of value chain analysis of the real estate and construction, meat and leather and retail and wholesale markets, to design the Growth Enterprise and Markets in States (GEMS) project".

Sam Daibo adds that “the paucity of accurate data on economic development and growth, the time it takes to develop a good understanding of the dynamics of the markets and the limited capacity in the country for conducting value chain analysis are major causes of its limited application in-country”.

Based on his international experiences, Tim Canedo explains that “most VC assessments throughout the world are done as standalone activity and intervention designs are contingent on securing the needed funding”.

PIND’s Value Chain Approach

PIND has adopted a strategic approach to value chain analysis that is aimed at addressing the limitations mentioned above and yield productive results. Sam Daibo outlines these strategies:

- ✓ Engage the services of international consultants to strengthen the capacity of local partners to conduct VC analysis;
- ✓ Adopt a participatory process for the identification and analysis of value chains to foster a greater sense of ownership of the process and outcomes by donor and stakeholder partners;
- ✓ Provide introductory training on value chain analysis followed immediately by practical value chain assessments and intervention designs; and
- ✓ In collaboration with PIND’s partners, follow up the value chain assessments with program interventions that could have significant impact on the target beneficiaries.

Capacity Building – the Bedrock of PIND’s VC Approach

Building strong capacity amongst its staff and local implementing partners to be able to apply the skills and approaches learned through PIND in future projects is a core sustainability mission of PIND. To this intent, PIND’s vision is to grow a network of civil society organizations, businesses and consultants in the Niger Delta who are competent in both the conduct and deployment of value chain analysis for project interventions and are able to meet the needs of donors in this area. According to Tim Canedo “PIND’s capacity building approach is a combination of training, facilitation and mentoring”.

In May, PIND commenced this process. “Thirteen active NGOs in the Niger Delta and some staff of PIND were trained on the Value Chain concept” says Sam Daibo “the training was facilitated by DAI and exposed the participants to a very comprehensive method of conducting VCs using the M4P approach.

To deepen knowledge acquired during the training, participants were immediately deployed to the field for a hands-on practical application of learning”.



Ganiat Tijani of the New Nigeria Foundation conducts a focus group discussion with fishermen in Bayelsa State

However, the training did not end there as Tim Canedo explains “the training is augmented by ongoing daily communication and regular meetings that cover specific topics. For example, one of the meetings focused on developing standardized tools to be used in VC surveys, focus group discussions and key informant interviews. The topics of these meetings are driven by stated needs of the VC participants and are tailor-made for their specific needs. And at the risk of ‘hand-holding’, PIND is facilitating the process to ensure that all participants are on the same page and are headed towards providing a comprehensive , quality final product”.

“Each time we come to the team meetings to discuss some grey areas, you get to understand more about some of the ancillary issues around the value chain analysis methodology. You get a lot more insight”. Kingsley Eze of Living Earth Nigeria Foundation concluded.

Progress So Far

PIND is following the six key steps in a value chain assessment in its implementation framework which are as follows:

- **Value chain selection** – data on economic opportunities was collected by NNF on behalf of PIND and reviewed by PIND and its donor partners in an analysis workshop in early May. The outcome of the workshop was the selection of five value chains sectors for further analysis. The selected sectors are fisheries, oil palm, cassava, clothing/textiles and building materials.
- **Value chain analysis** – following the training of 13 local NGOs, consultants and PIND staff on the value chain analysis in May, participants were put into teams and deployed to the field to gather further data on each value chain.
- **Identification of market solutions** – PIND was at this stage in the value chain process by the end of the second quarter. The value chain assessments will culminate in the identification of potential interventions to address systemic constraints to market development and growth opportunities for the poor within the sectors studied.
- **Assessment of solutions and Identification of interventions** – these are the fourth and fifth steps respectively and will be the focus of PIND in the next two quarters. The third and fourth quarters of 2011 will involve piloting and refining interventions designed to overcome systemic constraints in the markets and developing longer term programs to address those constraints in a sustainable manner.
- **Performance measurement systems** – this last step will be done upon conclusion of the identification of interventions, measuring changes in the markets and the effectiveness of the interventions deployed.

Financial Commitments

The \$50 million fund endowed to the Niger Delta Partnership Initiatives (NDPI) is managed by the PIND Foundation. NDPI has committed a total of \$12,040,000 at the end of the just concluded quarter.

Grant No.	Project Name	Program	Grantee	Project Status	NDPI Grant USD\$
1	PIND Operating Grant	All	PIND	In Progress	7,190,000
2	Warri Economic Development Center	Economic Development	PIND	In Progress	2,000,000
3	Development of Social Sector Investment Action Plan for the Niger Delta	Capacity Building	PIND/UNDP	Being Developed	200,000
4	ADVANCE Extension (Small Grants Program)	Capacity Building	USAID	In Progress	500,000
5	Local Capacity Building Program (LCBP)	Capacity Building	ACCORD	In Progress	50,000
6	Appropriate Technology Driven Development	Economic Development	PIND/EWB	In Progress	2,000,000
7	Small Research Grants Program	Analysis & Advocacy	PIND	In Progress	100,000
Total NDPI Funds Committed					12,040,000

Project Details

Name of Project:	Economic Development Center, Warri
Project Description and objectives	
Establish business information and training center to support development of Micro, Small and Medium Enterprises (MSMEs), conduct market research and provide IT services to local entrepreneurs. Its objectives are to: • Improve access to market information and analysis for new and existing MSMEs • Identify and facilitate business opportunities and market linkages for MSMEs • Increase availability of business advisory and financial services for MSME's • Increase availability of training and education associated with business and entrepreneurial skills	
Project start up date:	November 2010
Project completion date:	December 2014
Geographic Scope	
Project to be located at Warri, Delta State, but will support training and programs focused on beneficiaries from throughout the Niger Delta region..	
Donors and Contributions	
GIZ	€200,000 – training, market research, project development technical assistance,
Additional Donors and Stakeholder Partners	\$4 million – anticipated revenue generation through provision of services and hire of training facilities
NDPI	\$2 million - capital costs \$2 million - \$500,000 annual operating costs 2011-2014
Total Project Fund	\$8.3 million Total Project fund
Lead Project Implementer	PIND
Other Implementing Partners	DAI, Rhizome Consulting, NIDPRODEV
Progress to Date	
• Construction of the Economic Development Center was approximately 55% completed by the end of the second quarter. • Conducted the first training activities under the cooperative Agreement with GIZ in December. Business training for 45 small scale commercial farmers was conducted in Abraka, Delta State, under the National Agricultural Enterprise Curriculum (NAEC) and organized in collaboration with the All Farmers Association of Nigeria (AFAN). • Raphia Red Ltd, an economic research firm, completed a study of existing Business Development Centers in the Niger Delta region to compare experiences, services and ideas with those being planned for the Economic Development Center at Warri. • NIDPRODEV conducted a study on potential Micro and Small Enterprises (MSEs) in the Warri area.	

Name of Project:	Economic Development Center, Warri
- Recruited Manager for Center. - Commenced value chain analysis process of five economic sectors. - Conducted outreach in Edo and Delta states to create awareness and demand for entrepreneurship training using Competency based Economy through the Formation of Enterprise (CEFE).	

Name of Project:	Appropriate Technology Enabled Development (ATED)
Project Description and objectives	
Establish Appropriate Technology (AT) Center at Warri to identify and research technologies suited to development needs and opportunities in the Niger Delta (including those identified by RDCs within GMOU communities). The project will draw upon Engineers Without Borders (EWB)'s network of chapters and partners to develop technologies that meet community needs and generate social entrepreneurship. Its objectives are: - To increase awareness and understanding of the development and application of ATs for socio-economic development in the Niger Delta. - To increase the availability, usability and quality of community infrastructure in the Niger Delta. - To enable organizations, institutions and individuals with a common interest in AT to share ideas, opportunities and learning in ways which improve their capacity for applying AT concepts in their work.	
Project start up date:	March 2011
Project completion date:	December 2014
Geographic Scope	
Project to be located at Warri, Delta State, but will support community infrastructure and social entrepreneurship projects throughout the Niger Delta region.	
Rotary International	Projected up to \$5 million in community project funding
NDPI	\$2 million - capital costs, staffing, capacity building and networking
Total Project Fund	\$7million Total Project fund (Preliminary projection)
Lead Project Implementer	Engineers without Borders USA
Other Implementing Partners	Engineers without Borders International/Nigeria, Water and Sanitation Rotary Action Group (WASRAG), Chevron Energy Technology Company (ETC)
Progress to Date	
- Held project team meetings with EWB, WASRAG, ETC and PIND in January and March 2011 to finalize program plans and assign action items - Drafted criteria for community project selection - Engaged Project Manager - solicited proposals from Regional Development Councils (RDCs) for community projects to be supported with Appropriate Technology (AT)	

Name of Project:	Appropriate Technology Enabled Development (ATED)
- Selected a community project to support with Appropriate Technology - Commenced discussions with Schlumberger for the establishment of a special fund for Secondary schools under ATED project	

Name of Project:		Development of Social Sector Investment Action Plan for the Niger Delta	
Project Description and objectives			
Sponsor two consultants to participate in a multi-donor assessment team coordinated by UNDP focused on developing a multi-donor trust fund for the Niger Delta in collaboration with the Nigerian Ministry for Niger Delta Affairs. The objectives of this design project are to design and formulate a detailed action plan that addresses three pillars of intervention: - Infrastructure/public sector investment plan - Social sector investment plan - Institutional development and capacity building framework for the program			
Project start up date:		March 2011	
Project Completion date:		December 2011	
Geographic Scope			
Project will be based in Abuja, but involve data collection and stakeholder engagement throughout the entire Niger Delta region.			
Donors and Contributions			
United Nations Development Program (UNDP)/European Commission/World Bank		\$600,000	
NDPI		\$200,000	
Total Project Fund		\$800,000 Total Project fund	
Lead Project Implementer		UNDP	
Progress to Date			
- Signed MOU between PIND and UNDP - UNDP is now finalizing procedures with the Ministry of Niger Delta Affairs for the selection of the consultancy team.			

Name of Project:	Advocacy, Awareness & Civic Empowerment (ADVANCE): Small Grants Program for Civil Society Organizations
Project Description and objectives	
Five Civil Society Organizations (CSOs) in the Niger Delta states will be selected through an open and competitive process to receive grants for activities that would help achieve the following objectives: • promote enabling economic environment and carry out civic education and awareness on peace building, transparency and accountability issues and inclusive community participation in governance and development planning; Build institutional and operational capacity of CSOs in the Niger Delta to partner with PIND	

Name of Project:	Advocacy, Awareness & Civic Empowerment (ADVANCE): Small Grants Program for Civil Society Organizations	
in order to achieve NDPI’s goal and objectives.		
Project start up date:	March 2011	
Project Completion date:	March 2012	
Geographic Scope Grant applications can come from any of the nine Niger Delta states.		
Donors and Contributions		
USAID	\$2,499,296	
NDPI	\$500,000 (which will be contributed to USAID and managed in accordance with USAID policies and procedures)	
Total Project Fund	\$2,999,296	
Lead Project Implementer	Pact International Inc.	
Other Implementing Partners	Five successful grantees from applications drawn from civil society organizations in the Niger Delta	
Progress to Date		
• Drafted grant criteria and reviewed with USAID and Pact • Working with Pact to prepare public solicitation of grant applications. • Pre-selected 7 organizations for grant worthiness check		

Name of Project:	Small Research Grants Program (SRGP)
Project description and objectives	
The project is intended to provide small grants to support various research oriented programs by civil society organizations, think tanks, researchers or academic institutions. These stakeholders will be encouraged to form research networks for jointly addressing socio-economic needs in the Niger Delta. The objectives of the program are to: • Mainstream research findings into program development, design and implementation. • Identify and communicate socio-economic needs to stakeholders in the Niger Delta. • Identify, foster and build a network for jointly addressing socio-economic needs and exchanges of field experiences within the Niger Delta. • Promote innovative demand-driven research that improves services and economic opportunities.	

Name of Project:	Small Research Grants Program (SRGP)
- Promote research partnerships, leverage research resources and develop research capacities. - Identify relevant socioeconomic policies that require advocacy for policy reform or development. - Facilitate the participation of development institutions in PND's activities.	
Geographic Scope	
Project will be coordinated in Abuja but will be implemented in the nine states of the Niger Delta by implementers	
Project start-up date:	April 2011
Project Completion date:	April 2012
Donors and Contributions	
NDPI	US\$100,000 (4 grants of \$25,000 each)
Cash or In-kind Contributions identified from grant applicants	US\$100,000
Total Project Fund	US\$200,000
Lead Project Administrator	PIND
Progress to Date	
- Established grant selection committee - Drafted grant guidelines and advertisements for public solicitation of grant applications - Drafted an implementation plan for rolling out the SRGP - Set up Grant Technical Review Committee - Held technical meetings to review and select grantees - Selected four potential grantees	

Name of Project:	Local Capacity Building Project (LCBP)
Project Description and objectives	
The project will support five Local Government Areas (LGAs) to strengthen government and community capacity to identify and implement infrastructural projects which enhance economic development opportunities for communities. The objectives of this project are to: - Facilitate the process of project idea generation and analyses for an NDDC initiative through the use of participatory planning and project appraisal techniques in order to ensure that projects eventually selected have the most feasibility and viability in adding value to economic facilities and income generating potentials of communities. - Build capacity of local government officials and other government agencies to use public resources in boosting access of the poor to markets infrastructure	

Name of Project:	Local Capacity Building Project (LCBP)	
and income generating services.		
3. Improve socio-economic engagement capacity of traditional institutions and community based organizations including women and youth organizations.		
4. Promote peaceful environment for socio-economic development.		
5. Develop partnership with NDDC and other development partners for effective socio-economic service delivery in Niger-Delta communities.		
Project start up date:	May 2011	
Project Completion date:	February 2012	
Geographic Scope		
Project will be implemented in five LGAs across three Niger Delta states – Akwa Ibom, Imo and Rivers.		
Beneficiaries:		
Five LGAs across Akwa Ibom, Imo and Rivers States. Communities in these LGAs are populated by poor men, women and unemployed youth.		
Donors and Contributions		
NDDC	\$1m	
Five LGAs in Niger Delta (counterpart funding)	\$.5m	
The LGAs in-kind contribution towards consultative forums - venue, security, logistics	\$14,000	
The German Protestant Agency for International	\$75,000	
PIND	\$50,000.00	
Total Project Fund	\$1,639,000 estimated total Project fund	
Lead Project Implementer	Accord for Community Development	
Progress to Date		
- Identified the five LGAs for intervention - Secured approval from both PIND and NDPI board - Signed partnership agreement with Accord for Development - Commenced preliminary meetings with LGA Chairmen		