



Foundation for Partnership Initiatives in the Niger Delta Q2 2014 Report

### **Acronyms**

ADVANCE Advocacy, Awareness and Civic Empowerment
ATED Appropriate Technology Enabled Development

AT Appropriate Technology

BMO Business Membership Organization
CAPABLE Capacity Building for Local Empowerment

CSO Civil Society Organization
CBO Community Based Organization

**DFID**UK Department for International Development

EDC Economic Development Centre
LCBP Local Capacity Building Project
LCC Local Community Content
LGA Local Government Area
LGC Local Government Council
SME Small and Medium Enterprises

NAEC
Nigerian Agricultural Enterprise Curriculum
NDDC
Niger Delta Development Commission
NDDF
Niger Delta Development Forum
NDPI
Niger Delta Partnership Initiative
NGO
Non Governmental Organization
NLNG
Nigeria Liquified Natural Gas Limited

P4P Partners for Peace
PBP Peace Building Program

PLACE Peaceable Livelihoods and Community Empowerment

RDC Regional Development Councils
RTI Research Triangle Institute

#### Q2 at a Glance

This report covers the activities and results achieved by the Foundation for Partnership Initiatives in the Niger Delta (PIND) from April 1<sup>st</sup> – June 31<sup>th</sup> 2013.

#### **NDLINK IS 6 MONTHS OLD**



In its first 6 months, NDLink has recorded 526 registered members and 184,800 pageviews

## MAINSTREAMING CONFLICT SENSITIVITY AT PIND AND PARTNERS



Conflict sensitivity training benefited 49 PIND staff and 22 implementing partners

## NEW SALES OF THE ADJUSTABLE HARVESTER

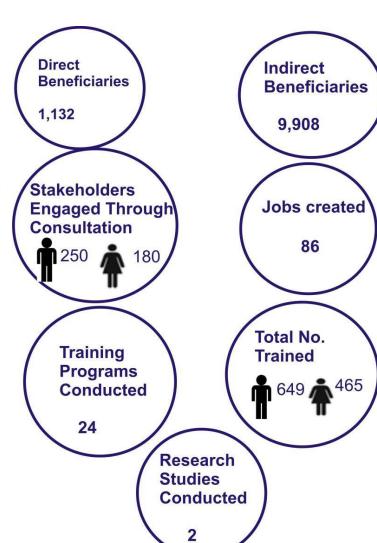


3 farmers from Benin City bought adjustable harvesters after a PINDfacilitated result sharing workshop, taking the number of harvesters sold to 12 this year

## SHARING MODELS FOR NIGER DELTA DEVELOPMENT



PIND held three MODEL research dissemination workshops in Washington DC, Port Harcourt and Abuja



#### **ECONOMIC DEVELOPMENT**

PIND's Economic Development program uses pro-poor market development approach aimed at improving market systems to work effectively for the poor to promote economic growth and consequently reduce poverty.



80 farmers saw a 17% increase in income

**MID-YEAR TARGET: 10%** 



80 farmers adopted new knowledge and practices

**MID-YEAR TARGET: 800** 

## ECONOMIC DEVELOPMENT RESULTS



102 beneficiaries from PIND Economic Development programming

**MID-YEAR TARGET: 313** 



653 clients reached by 9 service providers

**MID-YEAR TARGET: 16 service providers** 

## Aquaculture Value Chain Pilot Project

## Scaling up the Demonstration Pond Approach

PIND partner United Ufuoma Fish Farmers

By the numbers:

three

associations have

funding from the

two micro finance

fish

received

All

now

banks

farmers

Association (UUFFA) has been making great strides following the demonstration pond pilot project. Records provided to PIND show harvests of 11,694kg at an average of N500 per kg of fish totaling N5, 847,000 for the period. It is expected that fish farmers can increase their returns by 17% from to 5% 22% per cycle. Approximately an additional N993, 900 was added income to the fish farmers over the quarter.

Furthermore, 86 new fish farmers have joined the UUFFA from January to date with membership currently standing at 686.

As part of work to scale up the pilot pond, a new fish feed company Makarkute has

CHAIN BURNING CH

engaged the fish farming association the Foundation engaged for the pilot project, to establish new 2 demonstration ponds in the farm cluster adopting PIND's modules with 20 farmers who did not participate in PIND's pilot program. The aquaculture team has also concluded plans to partner on six demo

ponds in Ughelli and Asaba that would directly benefit 60 fish farmers.

Also further to the scale up of the demonstration pond project, PIND held a training of trainers (ToT) to build capacities of local service providers and government extension officers to provide current technical

and business training to fish farmers. 38 service providers and 11 organizations in the Niger-Delta representing the Delta State Ministry of Agriculture, African Regional Aquaculture Center (ARAC), Rivers State Sustainable Development Agency

(RSSDA), among others, were in attendance at this training. One of the local service providers in attendance was engaged by Makarkute to manage its two demonstration ponds at UUFFA.

A cross section of participants listening attentively at the Training of Trainers that took place at PIND's Economic Development Center in Warri, Delta State. This training would enable participants provide current technical and business training to fish farmers

#### Improving Farmers' Access to Loans

monitor The team continued to implementation of the USADF loan scheme to enable fish farmers access funding. This past quarter, one fish farming association of the three that have got loans and working with PIND has repaid her loan facility following harvest from the ponds.

#### Cassava Value Chain **Pilot Project**

The Cassava team completed their field survey as part of its cassava market study in order to understand the market opportunities and underlying constraints of the sector. Following this field survey was a set of interventions proposed to address identified underlying constraints in the sector. For more on this study, see the infographic to the right of this page.

Additionally, capacity building trainings for leaders and farmer groups in Ondo State were facilitated by Maximizing Agricultural Revenue in Key Enterprises and Targeted Sites (MARKETS) II, a partnership of PIND and United States Agency for International Development (USAID). These trainings encompassed: dvnamics group leadership skills for 32 farmers; and training on the Nigerian Agricultural Enterprise Curriculum (NAEC) for 31 cassava farmers.

#### Cassava Value Chain Field Survey

We Traveled to 5 States



Edo, Delta, Rivers, Ondo and Akwa Ibom States

We Talked to 625 People



92 Traders



51 microprocessors



15 **MSMEs** 



262 Focus Group Discussion **Participants** 

#### What We Learned



#### **Need to Meet Demand**

At current production estimated 448,000 ha of cassava farm land needed to meet potential market



#### **Market Potential**

Cassava market size is about 3.9million MT of products worth N486bn



#### **Low Productivity**

Currently in the range of 8-12 ton/ha compared to 22tons/ha produced in Thailand



#### Low Yield

Little/no use of chemical fertilizer, highyielding stem varieties, and modern agronomic practices

#### Nigeria Needs to Increase Productivity to Meet the Market Gap. **But How?**





Change farmers' knowledge attitudes and practices



Share best practices through practical demonstration



## Palm Oil Value Chain Pilot Project

the machine without even consulting PIND.

Business Skills Training for Fabricators of Processing Equipment

The pilot project to Small-Scale introduce Processing Equipment (SSPE) to Eziorsu Oguta Palm Oil Association in Imo State is aimed at helping improve the extraction rate and palm efficiency of oil production. This quarter, the team identified 6 key

millers in the pilot palm oil cluster and trained them on effective mill operations. This has helped operators of the mill take ownership of the new technology and perform regular milling and maintenance on

By the numbers:

PIND
facilitated sale
of 12
mechanical
harvesters by
the supplier
during this pilot

Also part of introducing technology for enhanced efficiency in the palm oil sector is PIND's work to introduce the adjustable mechanical harvester, a machine to help increase the rate of harvesting of palm fruit in less time. The team held a results sharing workshop Benin, Edo State, on the functionality of the machine. The team also facilitated two demonstrations of the

mechanical harvester in Umuagwo and Eziorsu farming clusters in Imo State. Interested attendees of the demonstration have sought PIND's help for linkages to finance institutions to obtain loans to procure

this processing equipment.



Millers at Eziorsu cluster in Imo State using the SSPE. After this training with NIFOR, SSPE operators in Eziorsu began perform regular milling and maintenance independently

#### **Business Linkages Project**

#### **Exploring Opportunities in the Poultry** Sector

This quarter saw progress on the team's work on a pilot intervention to link poultry services SMEs with larger corporations operating in the Niger Delta on opportunities in the poultry sector. The team has identified 41 SMEs and received 15 Business Development Service Providers (BDSPs) following an advertorial posted on news media, PIND website and NDLink. **Further** engagement with these SMEs and BDSPs will continue in the following quarter.

#### Researching Key Actors in the Poultry Sector

As part of work to identify key actors and institutions in the poultry sector, the team did research on existing structures and institutions including major buyers of poultry, such as: Chambers of Commerce, Fast Food Associations, and other business associations. The team has also put together a database of catering and fast food companies in the Niger Delta. Implementation will continue coming in the quarter.

## Why Poultry?

#### Seize Opportunity

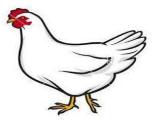
Catering industry in the region is worth
U.S.\$35m, while the fast
food industry is worth
U.S.\$45m

#### **Boost Linkages**

Prospect to link MSMEs in poultry with catering and fast food industry

#### Catalyze **Economy**

Replacing 30% of catering company imports would lead to an injection of U.S. \$10.5m into the Niger Delta economy



#### **Boost Employment**

Investment in poultry would boost employment, especially for women and youth

#### **Anticipate** Growth

The market for poultry is expected to grow by \$50m to \$90 m a year over 5 years



# APPROPRIATE TECHNOLOGY ENABLED DEVELOPMENT RESULTS



2 new businesses using AT

MID-YEAR TARGET: 25



86 households using AT

MID-YEAR TARGET: 1500



6 new partnership to improve knowledge on AT

MID-YEAR TARGET: 10



43 trained to increase awareness of AT

MID-YEAR TARGET: 100



3 businesses sustainably selling AT

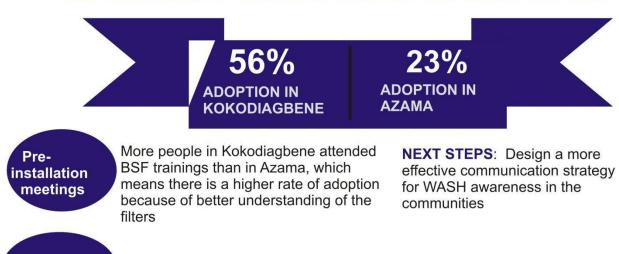
MID-YEAR TARGET: 10

#### **Appropriate Technology Enabled Development**

#### Improving WASH through Training and the Bio-Sand Water Filters

The team held monitoring visits in April and May to Kokodiagbene and Azama in Egbema Gbaramatou Community Development Foundation (EGCDF) where 70 bio-sand filters were deployed for this pilot stage in the previous quarter to test the quality of water and for the correct, consistent and continued use of the filters.

#### **KEY FACTORS IN THE ADOPTION OF BIO-SAND FILTERS**



Rainwater Use

Many people mistake rainwater's colorless appearance for cleanliness

Water still colored

Depending on water source, iron content is so high that BSF cannot change its color



Women tend to have better understanding of WASH than men, and often do not get support on WASHrelated issues from male counterparts **NEXT STEPS**: Encourage use of water sources in the community with lower iron content

**NEXT STEPS**: Hold separate WASH workshops for men and women.

Meanwhile, two planning meetings were held with members of the Dodo RDC to begin deployment of bio-sand filters there. Plans to deploy the bio-sand filter to more communities throughout the region are ongoing, and will continue into the next quarter.

#### **CAPACITY BUILDING**

PIND's Capacity Building program seeks to increase the capacity of government, civil society and communities to engage in economic and peace building programs and activities. Specifically, PIND helps strengthen mechanisms for service delivery, planning, transparency, accountability and public-private dialogue, particularly where they make the environment for growth more conducive.

In

collaboration with

Fostering Employability and Leadership Skills in Niger Delta Youth

This quarter, 44 youth (24m, 20f) have benefited from the second cycle of the Youth Leadership Capacity Building Project. This project is in its second cycle, having trained 36 in its first year. PIND will continue to follow the progress of this batch of training beneficiaries in the coming quarter.

Making a Difference in Local Governance in Rivers State

By the Numbers:

Okrika local government, and Khana Local Government increased internallygenerated revenue by over 25%.

ocal Government

Government Council (LGC), **LEAD** the program organized development capacity workshop on effective service delivery. The workshop was a sign of comittment from the LGC in implementing some of the interventions recommended to close some of it service delivery gaps. The event held at Okrika Local Council's multi-purpose hall had 401

Okrika Local

participants (174m, 227f).



Participants from
three champion LGCs
brainstorm on next
steps in a LEAD
workshop in Port
Harcourt, Rivers
State, in May. With
LEAD's help, Okrika
and Khana LGCs have
increased their
internally-generated
revenue by over 25%

## PEACEBUILDING PROGRAM

PIND's peace building program provides conflict analysis, conflict resolution training and peace-oriented social marketing programming both for stand-alone projects and as integral parts of other PIND programs to manage conflict in vulnerable communities.

#### **Mainstreaming Peace**

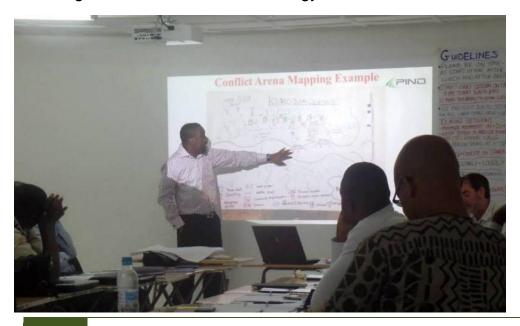
#### Formulating PIND's Peacebuilding Strategy

This quarter marked the beginning of the realization of a PIND-wide peacebuilding strategy that seeks to help strengthen PIND's peacebuilding initiatives. The team lessons learned recorded recommendations from the process thus far presented and The management. strategy

document will be completed next quarter.

## **.Enhancing Capacity for Conflict Sensitivity Analysis in PIND**

As part of work to help strengthen PIND's organization-wide peacebuilding capacity, the team Conflict Sensitivity held (CS) trainings with PIND staff in all three offices for 49 PIND staff (26m, 19f) and 22 implementing partners (15m, 7f). These trainings helped increase knowledge of PIND staff in conflict sensitivity, conflict analysis identifying factors that are either dividers or connectors in environment. During these trainings, PIND staff developed action plans as an initial step towards mainstreaming CS in programming and operations.



Peacebuilding officer
Nkasi Wodu trains
PIND staff and
partners on Conflict
Arena Mapping, a CS
tool, in Port Harcourt.
During these
trainings, PIND staff
developed action
plans as an initial step
towards
mainstreaming CS in
programming and
operations

## P4P PROGRAM RESULTS



399 MEMBERS OF P4P NETWORK

MID-YEAR TARGET: 500



54 PEOPLE ACTIVELY INVOLVED IN WORKING GROUPS AND NETWORK

**MID-YEAR TARGET: 80** 



17 VIDEO DIARIES PRODUCED

MID-YEAR TARGET: 17



13 NEW/SCALED-UP PEACEBUILDING INTERVENTIONS

MID-YEAR TARGET: 30

#### **Partners for Peace**

## Communication Products for Empowerment of P4P Chapters

P4P rolled out a new strategy to make the newsletter more empowering to the Chapters, including more content emphasis on Chapter activities and a Public Service Announcement (PSA) section with specific messages to galvanize Chapters toward a common purpose. The two e-newsletters released this quarter were shared with 642 recipients (opening rate of 24%).

#### **Codifying Structures for P4P Development**

The team also facilitated a Chapter Coordinators meeting on 13 June where Chapters received training in Communications and Social Media, Advocacy, and Fundraising

## WHAT SOME STATE CHAPTERS ARE DOING



- \* Conducted town hall meetings and trainings (46 were trained and 53 new members joined)
- \* Received commendation from State Special Advisor to the Governor on Peace and Conflict Resolution



On 14 May, the chapter participated in a 30 minute Federal Radio Corporation of Nigeria program called "Pace-Setter on Security."



- \* Now has a new executive committee
- \* Conducted conflict assessment workshop
- \* Outreach to rural areas and meetings with traditional rulers to expand network

Basics. At this forum, the draft for the P4P Network Charter to codify the organization's governing rules, polices, and electoral procedures were presented. This meeting also discussed the steps that will lead to the establishment of the Central Working Committee (CWC), a decision-making body to allow for a unified voice for the Network, which will happen at the upcoming P4P Retreat. This will greatly enhance communication lines with and within the



Network in addition to empowering it to co-shape its strategic

A civil defense officer and raises a point about cultism in Owerri, Imo State, at the Conflict Assessment Tools (CAST) workshop in June. The P4P Imo State Chapter is among the most active in the Network.

#### **ANALYSIS AND ADVOCACY**

Accurate socioeconomic information and better informed stakeholders are vital to the effectiveness of all PIND's programs and are critical ingredients of a more conducive environment for growth

#### **ANALYSIS AND ADVOCACY RESULTS**

New and existing programs/projects are incorporating research results into programs, plans and strategies

Q2 ACHIEVEMENT	TARGET AFTER Q2	PERFORMANCE
<b>2</b> Cassava Value Chain Intervention and Youth Forum	2 2 new and 2 existing	100%
Stakeholders more aware of s	ocio-economic constraints and nee	eds to economic growth
2 2 MODEL case studies	<b>2</b> # of socio-economic researches	100% 2 out of 2
121 T T T T T T T T T T T T T T T T T T	150 # of stakeholders reached through research findings	80.67% 121 out of 150
No. of communication channels deployed in disseminating the research findings- 3 print & 2 electronic	No. of communication channels deployed in disseminating the research findings-	166.67% 5 out of 3

## Following Up on Recommendations from 2013 Niger Delta Development Forum

The first of two Equipment Lease Awareness Seminar held in June at PIND's Economic Development Center in Warri, Delta State. This is part of a larger plan to act on recommendations made for innovative approaches to small/medium-scale business development at the 2013 edition of the two-day Niger Delta Development Forum (NDDF). This seminar was attended by 27 participants (10f, 17m) across stakeholders groups: farmers Warri Chambers associations, other Commerce. and business membership organizations. Following the seminar, 6 participants (4m, 2f) indicated interest in pursuing leasing opportunities. PIND will follow up on their progress in the coming quarter.

## **Showcasing MODELs for Development in the Niger Delta**

The team also held events in Washington DC, Abuja, and Port Harcourt for the dissemination of the Models of Development and Experiential

Learning (MODEL) report. The report was based on months of extensive research on Akassa Development Foundation in Bayelsa State and Songhai River Initiative in Rivers State. The dissemination events were well attended, seeing an audience of 35 participants in Washington DC, 28 in Abuja and 37 in Port Harcourt.

#### Preparing for the 2014 Youth Link Forum

This guarter also saw the beginning of engagements in preparation for this year's Youth Link Forum. Scheduled for October 14-15, this two-day Forum will focus on the theme: "Linking Youth to **Employability Skills** and Entrepreneurship Development Opportunities". The first of its kind organized by PIND, this Forum will not only feature discussions on factors affecting employability and youth-run businesses, but will also serve as an opportunity to network and gain new skills.



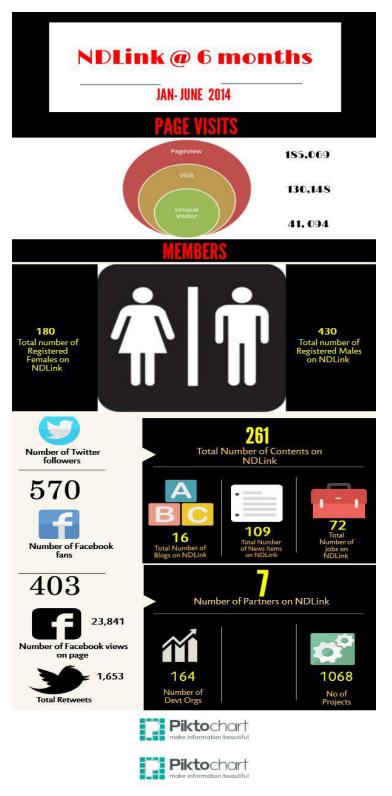
A cross-section of participants listen to a presentation at the equipment leasing seminar. This workshop where participants were educated on equipment leasing opportunities in the Niger Delta

#### **NDLink**

## Online Platform Marks its First 6 Months

Over the 6 month period, NDLink's increase in the social media followership shows a gaining in influence in the social media conversation. The website saw an increase in Facebook fans from 312 Facebook fans in Q1 to 570 in Q2, and an increase in Twitter followers from 165 followers in Q1 to 272 followers in Q2.

As part of the recent changes to the website, NDLink went live with changes to its landing page, forum and community pages in early June. Also, starting this quarter, NDLink would generate a member-contributed newsletter called The Niger Delta Report that would be disseminated using mass email and social media.



## **Q2 FINANCIAL COMMITMENT**

Grant No.	Project Name	Program	Grantee	Project Status	NDPI Grant USD\$
	Duringt Annual Co			Status	0303
EXISTING 1	Project Approvals:  PIND Operating Grant	All	PIND	Completed	7,190,000
2	Economic Development Center at Warri (Establishment Phase)	Economic Development	PIND	Completed	2,000,000
3	Development of Social Sector Investment Action Plan for the Niger Delta	Capacity Building	PIND/UNDP	Completed	200,000
4	ADVANCE Extension (Small Grants Program)	Capacity Building	USAID	Completed	500,000
5	Appropriate Technology Enabled Development	Economic Development	PIND/EWB	In Progress	2,000,000
6	Small Research Grants Program	Analysis & Advocacy	PIND	In Progress	100,000
7	Local Capacity Building Program (LCBP)	Capacity Building	PIND/ ACCORD	Completed	50,000
8	Economic Development Center at Warri (Operational Phase)	Economic Development	PIND	In Progress	13,200,000
9	Partners for Peace (P4P)	Peace Building	PIND	In Progress	6,000,000
10	Maximizing Agricultural Revenue and Key Enterprise in Targeted Sectors (MARKETS 2)	Economic Development	USAID	In Progress	8,000,000
11	Models of Development & Experiential Learning (MODEL) Program	Analysis & Advocacy	PIND	In Progress	400,000
12	2012 Youth Advocacy Calendar and Campaign	Analysis & Advocacy	PIND/IYF	Completed	130,000
13	ADVANCE Extension II (Small Grants Program)	Capacity Building	PIND/USAID	Completed	\$300,000
14	Capacity Building for Local Empowerment (CAPABLE)	Capacity Building	PIND/Crown Agents	In Progress	\$650,000
15	Niger Delta Development Forum 2012	Analysis & Advocacy	PIND	Completed	\$120,000
16	Small Grants Program for Peaceable Livelihoods and Community Empowerment (PLACE)	Peace Building	PIND	In Progress	\$250,000
17	Strengthening Advocacy through Civic Engagement (SACE)	Capacity Building	TBD	In Progress	\$2,500,000

Grant	Project Name	Program	Grantee	Project	NDPI Grant
No.				Status	USD\$
18	Leadership, Empowerment, Advocacy & Development (LEAD)	Capacity Building	RTI	In Progress	\$2,000,000
19	PIND Organizational Development Project (ODP)	Capacity Building	Existing Int'l Partners	In Progress	\$400,000
20	Advocacy for Niger Delta Development (ANDD)	Analysis & Advocacy	PIND	In Progress	\$200,000
21	PIND Supplemental Operating Grant 2013-2014	All	PIND	In Progress	\$2,990,000
22	Integrated Peace and Development Unit (IPDU)	Peacebuilding	PIND/Fund for Peace	In Progress	\$4,500,000
23	Advocacy for Niger Delta Development (ANDD) Phase 2	Analysis & Advocacy	PIND/ Brookings	Funding Requested	\$500,000
Total NDPI Funds Committed					\$54,180,000





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